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A TAXONOMIC APPROACH TO CONTRACTING OFFICER TASKING

by

Asa H. Page

December, 1989

Thesis Advisor:

David V. Lamm

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by

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Lieutenant, United States Navy
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Submitted in partial fulfillment of the requirements for the degree of

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ABSTRACT

The title Contracting Officer carries with it many significant responsibilities. Many of the contracting officer's tasks are mandated by the Federal Acquisition Regulation, while others are optional given the circumstances at hand. This study attempts to exploit the benefits associated with the science of Taxonomy through the application of a modified version of the Berliner, Angell, and Shearer behaviorial classification scheme to the Federal Acquisition Regulation (FAR). An objective approach was adopted for the classification of contracting officer tasks, both implicitly and explicitly presented in the text of the The researcher quantified the study's findings, analyzed noted data trends, and discussed their implications. Certain unique characteristics of the classification scheme often resulted in the unavoidable application of individual judgement when applying the taxonomy to the FAR. The researcher concluded that given the relative consistency of the study's findings with previous research work, the benefits associated with the application of a taxonomy far outweigh this

shortcoming.

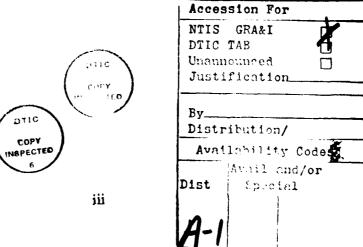


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I. INTRODUCTION

A. PROBLEM STATEMENT

Procurement of goods and services by the Federal Government is an ongoing, evolving process employing thousands of men and women in the Federal work force. Such an effort, which is of monumental magnitude, has not only been growing in terms of the sheer number of contracts annually let, but in the complexity of the process and in the involvement of the contracting officer as well.

The title of Contracting Officer means different things to different people. Often, one tends to define the duties, responsibilities, and taskings placed upon the contracting officer from one's own perspective. Common perceptions of the contracting officer include that of being an analyst, an auditor, a consultant, a manager/team leader, a communicator, a legal expert as well as a teacher. The list is seemingly endless and tends to expand with the number of individuals queried. We tend to classify the role of the contracting officer and his many responsibilities according to our own particular area of professional or functional expertise. There is much danger to this approach. By lacking a

professionally, structured, formal classification scheme for the many procurement tasks that have been placed upon the contracting officer, individuals involved in the procurement process may very well overlook not only specific procurement duties which have been mandated within Federal procurement regulations, but implied duties as well.

As a result of increasingly common allegations of contracting irregularities and excessive profits among defense contractors, the procurement process has become increasingly more and more complex. New responsibilities, restrictions and legal requirements are placed upon the contracting officer. New pieces of legislation pertaining to the procurement process emanating from the halls of Congress may have a succinctly favorable effect on Defense contracting; however, the overall acquisition process becomes increasingly more intricate in it's operation. Never before has the procurement vocation demanded as high a degree of professionalism from its participants as in our current environment.

As ground work in contributing to the development and improvement of contracting as a "science" rather than a mere administrative function in today's acquisition environment, the need exists to develop and process relevant procurement tasks into an

all encompassing procurement matrix. Such a procurement task classification matrix would serve as a reference by which objective contracting officer performance requirements may be measured.

B. OBJECTIVES

The purpose of this research effort was to adopt an appropriate all encompassing performance classification scheme and classify into it those procurement tasks required of the contracting officer as mandated within the Federal Acquisition Regulation

Specific objectives to be achieved in this study include:

- 1. Describe and adopt an appropriate behavioral classification scheme which will accurately describe in relevant terms contracting officer taskings.
- 2. Quantify all contracting officer procurement tasks within the Federal Acquisition Regulation in light of the aforementioned classification scheme.
- 3. Greater enhancement of contracting as a professional science rather than as a mere conglomeration of regulations relating to duties and responsibilities.

C. RESEARCH QUESTIONS

The following specific research questions were addressed during this study.

Primary Research Question:

How might the specific functions required of the contracting officer, as enumerated within the Federal Acquisition Regulation, be appropriately grouped into a classification scheme which articulates the role of the contracting officer and more clearly identifies the skills required of this position?

Subsidiary Research Question:

- 1. What would be an appropriate procurement task classification scheme that accurately describes the many functions of the contracting officer?
- 2. What are the ocurement tasks of the Contracting Officer as explicitly enumerated by Federal procurement regulations?
- 3. What contracting officer procurement taskings are merely implied within Federal procurement regulations?
- 4. How can the procurement taskings of the contracting officer be summarized to succinctly describe his/her responsibilities within the framework of the adopted classification scheme?

D. RESEARCH METHODOLOGY

The informational research methodology employed in this study was composed of three efforts: 1) an extensive literature review; 2) verification of an adapted version of the Berliner behavioral classification scheme: 3) a complete review of the Federal Acquisition Regulation. An extensive literature review was

conducted at the U.S. Naval Postgraduate School Library. Assistance from staff research librarians proved to be necessary in obtaining research materials from other academic institutions. Their efforts were used primarily during the researcher's search for an appropriate classification scheme to be incorporated into the study. The researcher used the resources of the Defense Logistics Studies Information Exchange (DLSIE), and the Defense Technical Information Center (DTIC). Additionally, Dr. David V. Lamm, CPCM, provided reference materials and guidance throughout the duration of the research effort. The researcher found the thesis efforts of previous Naval Postgraduate School students to be valuable sources of reference materials.

During the researcher's literary review it became evident that little research effort has been applied towards investigating the use of a taxonomic approach in quantifying the contracting officer's mandated procurement tasks. Considerable literature exists regarding the classification and measurement of human performance parameters; however, the researcher has concluded that no previous attempts have been made towards "fitting" such a classification scheme to mandated federal regulations.

The research effort entailed reviewing the Berliner behavioral classification scheme, as modified by Fowler [Ref. 1] to ensure it's adequacy for the study and to determine if improvements could be made. The review included a comparison of the classification scheme in light of the combined 169 procurement task statements as identified by the joint efforts of the Federal Acquisition Institute (FAI) study of 1987 [Ref. 2] and the Department of Defense Acquisition Enhancement (ACE II) Study Group [Ref. 3:p. 2-c-2-17].

An exhaustive review of the Federal Acquisition Regulation (FAR) was conducted to record and classify each contracting officer procurement tasking, both implicit and explicit. The steps taken by the researcher to determine which references within the FAR pertained to the context of the study are described in Chapter III.

E. SCOPE, LIMITATIONS, AND ASSUMPTIONS

The scope of this investigation is centered on the application of a modified behavioral classification scheme to those specifically mandated contracting officer procurement tasks found within the Federal Acquisition Regulation. From this narrow perspective the scope of all such tasks were grouped into implied or explicit actions. From this effort the taskings of the Contracting Officer

were taxonomically categorized initially by activity, and then further subdivided into related specific behaviors.

The following limitations will apply:

- 1. The procurement tasks accepted for inclusion into the adopted behavioral classification scheme pertain only to specific tasks as they apply to the contracting officer. Policies and concepts which merely make reference to the contracting officer are not within the scope of this research effort and, as such, will not be recorded within the classification scheme.
- 2. The scope of procurement tasks are broad in character and will result in the taxonomy embodying broad descriptive behavioral activities. [Ref. 1:p. 14]
- 3. The basis the researcher used to classify contracting officer procurement tasks is his own judgement and is thus subjective in nature.

The following assumptions will apply:

- 1. The procurement process as it pertains to the contracting officer can be behaviorally described by a procurement task classification scheme.
- 2. Considering the character and makeup of the procurement tasks used within the study, a taxonomy already in existence may be used. [Ref. 1:p. 14]
- 3. All mandated procurement tasks found within the FAR can be classified. [Ref. 1:14]

F. DEFINITIONS

The following terms are used extensively throughout the study and are important as they relate to the concepts of the science of classification.

- 1. <u>Classification</u>: The ordering or arrangement of entities into groups or sets on the basis of their relationships, based on observable or inferred properties.
- 2. <u>Identification</u>: The allocation or assignment of additional, unidentified objects to the correct class, once such classes have been established by prior classification.
- 3. <u>Taxonomy</u>: The theoretical study of systematic classifications including their bases, principles, procedures, and rules. The science of how to classify and identify. [Ref. 4:p. 22]

Within this study, the following definition will be used:

<u>Task</u>: A specific unit of work performed by a single person that has an identifiable beginning and end. [Ref. 5:p. 49]

The use of the term "he" throughout this study is not meant to denote any particular sexual gender and is used simply for convenience and brevity.

G. ORGANIZATION OF THE STUDY

This study was conducted in an effort to taxonomically identify all specifically mandated contracting officer tasks as presented within the Federal Acquisition Regulation and group them in accordance with an all encompassing behavioral classification scheme. In Chapter II the theoretical foundation of the study is presented which considers the science of classification as it pertains to the codification of behavioral tasks. An examination of the useful benefits to be derived from human performance taxonomy is presented followed by a discussion on the classification of tasks. The need for adopting a taxonomic approach within contracting is presented as it relates to the concept of contracting as a science. Finally, the Berliner classification is presented along with justification as to why it was utilized within this study.

Chapter III presents the method in which the study was conducted in order to derive these data which produced the matrix of contracting officer tasks, found in Appendix A. Difficulties encountered in using the Berliner scheme are discussed in light of this and other studies. A summary of the researcher's findings obtained from the review of the FAR are presented along with a statistical analysis of the outcome.

Chapter IV will provide the researcher's interpretation of the results obtained from the FAR review as it applies to the primary and subsidiary research questions. A discussion will be presented

on the roles, relationships, and responsibilities of the contracting officer as evidenced by the findings of the study.

Finally, Chapter V provides the researcher's conclusions and recommendations, and offers practical areas for further study.

II. BACKGROUND

A. INTRODUCTION

Tasks take up a pervasive portion of our everyday lives, representing the framework and core of much of human behavior. There is a need to envision these tasks and their properties in order to resolve primary problems in the analysis of human performance. Such a system may take the form of any one of the many human behavioral performance classification schemes developed by behavioral scientists. Without such a system appropriately applied to the taxonomy of human task performance, it is particularly difficult to institute and employ the results of behavioral studies to the resolution of applied problems. In this chapter, the science of classification and its related benefits are considered followed by a discussion on the taxonomic categorization of tasks. The chapter concludes with a discussion of the Berliner classification scheme.

B. THE SCIENCE OF CLASSIFICATION

The process of classification is the acknowledgment of resemblances and the assortment of objects or tasks based on those resemblances most likely dates back to primeval man. Examination and codification of events and circumstances by early man led to specific expectancies and in that way streamlined his environment. Thus, expected or past occurrences could be rated as likely or unlikely. Further, by differentiating sheep as a combined class, as contrasted from goats in another combined class, individual expectancies could be associated with the sheep object (wool, meat) and others to the goat commodity (getting rammed, milk). Additionally, the separating out of certain categories of objects could steer early man in the forecasting and interpretation of behavior.

The early Greeks were the first to document serious studies in the field of classification. Plato separated classificatory systems into two types: (1) arrangements established on visible things, and (2) arrangements based on concepts or ideas. A protest to this "all or nothing" method was that few articles fit into a singular type, and that further functional relations, involving attributes and characteristics, can be determined that may permit more accurate predictions. Science, as it evolved during the time of Galileo, involved the examination and interpretation of observable events in terms of measurable degrees of attributes. By allotting an event

or object to a class or taxonomy, man was able to make more accurate and improved decisions about a particular event because one could draw on the associated information relating to the class. The eighteenth century biologist Linnaeus incorporated this approach which proved to be useful.

Psychologists eventually found the development of taxonomic classification schemes to be of value. Evaluating an individual as schizophrenic may or may not result in enhanced forecasts about probable behavior. The eighteenth century psychologist Kraepelin made inroads in the early development of a taxonomic classification scheme which would aid in the logical remedy of various type taxonomies in mental illnesses. [Ref. 4:pp. 17-20]

For the purpose of this study, a taxonomy shall be deemed more than a mere classification. Rather, it is the analysis of systematic groupings, each with some reference to one or more postulated models that encompass the domain in which the taxonomy is to be implemented. The use of a taxonomy with a set of facts or observations provides the corollary effect of adding more information to those facts or data by disclosing patterns, permitting forecast, and by providing guidance to many types of expected

actions. The taxonomic scheme also functions as a code for approaching categorized data.

There are general goals within the science of classification. The fundamental purpose of a taxonomy scheme is to characterize the arrangement and relationship of the constituent objects in relationship to each other and to analogous objects, and to streamline these relationships in such a way that broad statements can be made about categories of objects or tasks. Taxonomic classification schemes that are used to describe associations among objects in nature may be used to generate hypotheses. By their heuristic nature, classifications are chiefly justified in the field of science in that they may be used to generate hypotheses for subsequent analysis.

One of the general objectives of a taxonomic classification scheme is to aid in the economy of memory recall required and in the simplification of communication. When an object or task is placed within a group or category within the classificatory system, the system or category assumes the individual characterizations of the multitude of objects found within it. When we indicate that someone speaks German, we are denoting that the individual's linguistic inventory favors that of millions of other people also

found within the grouping titled "German speaking people." We free ourselves from having to state an entire roster of statements about the unique word lists, and intonation patterns of speech familiar to the individual.

Another objective of taxonomic classification schemes is to facilitate easier manipulation of observations. Ideally, categories or groupings within the overall classification scheme should be easily recognized and should be associated with each other. In a particularly complex environment where relationships are not always clear cut, such as the duties and responsibilities often assigned to individuals, this is a rather difficult task. Therefore, one of the chief criterion preferred in a taxonomy is that data be easily separable thus facilitating ease of retrieval. [Ref. 4:pp. 22-24]

C. BENEFITS OF A HUMAN PERFORMANCE TAXONOMY

A taxonomy of human tasks has many significant functional as well as scientific ramifications in various fields of study as well as to state-of-the art questions. In fact, numerous apparently dissimilar problems are joined together collectively and can be observed from a different prospective by the use of such a taxonomy. The benefits to be gained from developing such a classification scheme are many. These can be arranged into two

types of benefits (1) scientific-theoretical benefits and (2) appliedpractical benefits.

SCIENTIFIC-THEORETICAL BENEFITS

Some of the more notable scientific areas of benefit are as follows:

- 1. <u>Conducting literature reviews</u>. Psychologists' initial experience with taxonomies occur when they attempt to pinpoint literature pertaining to their analysis. Are there variables identical to those other scientists have incorporated? Do they illustrate a similar category of human accomplishment? After examining their analytical efforts, psychologists will run up against identical difficulties in the use of semantics and assessments in communicating their outcomes back to a group of hypothetical or theoretical knowledge.
- 2. Establishing better bases for conducting and reporting research studies to facilitate their comparisons. A complete taxonomic scheme should assist psychologists in determining the basis as to why research can or cannot be compared.
- 3. Standardizing laboratory methods for studying human performance. A crucial difficulty in the experimental investigation of factors influencing human effectiveness is the shortage of a standard for tasks that permit investigators to contrast the

outcome obtained from differing laboratories. One outcome obtained from investigation into classificatory problems could be the enumeration of conventional or standard tasks that are dependable appraisals of specific human functions.

- 4. Exhibit gaps in knowledge. At the relevant scientific level, a classification scheme can assist researchers in uncovering voids in the body of knowledge pertaining to human effectiveness. By defining specific groupings and subcategories of human accomplishment, a classification scheme brings to light those areas where broad research has been accomplished, and conversely, where none has been performed.
- 5. Assisting in theory development. There are several occasions in which taxonomic advancement strengthens the ripening of conjectural thought. The degree of accomplishment for a particular theory essentially depends upon how sufficiently the theory can successfully arrange the examined facts of the science. Albeit theories have assorted taxonomic requisites depending on their variety and the particular stage of their formation they may reside, an appropriate taxonomic strategy seems imperative to the initial creation of quantitative correlations.

APPLIED-PRACTICAL BENEFITS

The methods in which a taxonomy would be of value in both applied and pragmatic fields of behavioral studies include the following:

- 1. Job definition and job analysis. In our swiftly evolving society, positions of employment are perpetually being abolished or modified while many new ones are being created. To make a practical decision pertaining to the instruction and/or selection criteria needed to produce competent performers within jobs, one may incorporate a classification scheme to examine the task requirements of a new job. A classification scheme using proper general descriptors can aid one in determining the likeness of new and dissimilar jobs and can arrange jobs into groupings having analogous personnel requisites.
- 2. Human-machine system design. The organizing and distribution of tasks to human beings and machines dictate the need for decisions about human performance. A critical factor to be considered when making such decisions should be the particular grouping of the performance that one is using, and the grouping of assorted components that can influence that performance.

- 3. Personnel selection, placement, and human resource planning. When a system's strategy has developed to the level where resource specifications have become well established and verifiable, the necessity for identifying and ordering personnel to the new system often becomes a matter of paramount concern. In order to achieve the most appropriate fit of people to responsibilities, information about the magnitude of the assignment and about the attributes of workers must be within the reach of decision makers. A worthwhile classification scheme would incorporate concepts matching the attributes of job responsibilities, their performance requisites, and the capacities assessed by selection examination.
- 4. Training. The initial difficulty that training professionals face is in acquiring adequate task-specific information in a fashion that will allow them to devise and carry out their training objectives. They must be aware of the approach the individual is required to follow the provisions and the circumstances of the job. Further, they must understand what comprises an adequate level of job expertise. Implementing the concepts of learning to training would seem useful: for example, but it is extremely burdensome in application because there is inadequate data about the groupings

of human behavioral performance within which dissimilar instructional techniques are useful. The obstacle is one of generating a taxonomic classification scheme that will adapt those training methods deemed as being useful with specific classifications of tasks and related competencies.

- 5. Performance measurement and enhancement. Numerous analysts have identified the requirement for standards of human task accomplishment that can oblige as reference points for the consequences of theoretical test factors. Such standards may provide investigators with information showing the functional relationship between the heightened performance and their intercession. The assessment of classifying task performance also penetrates into the insufficiently settled problems of evaluating training results, the assessment of man-machine system effectiveness, and evaluation of job accomplishment. For these reasons, the evolution of a classification scheme for human performance would contribute towards the creation of innovative, useful measurement procedures.
- 6. <u>Development of retrieval systems and data bases</u>. A comprehensive discipline of information science has evolved within the last few decades, with related computer systems used for the

accumulation and swift extraction of data. The effectiveness and usefulness of such structures could be magnified if the facts about elements influencing human performance were categorized by the type of human performances involved. A classification system for accomplishing this would be beneficial not only in the proficient recovery of records, but in the evolution of systems for consolidating, upgrading, and condensing facts about categories of human performance as well. Contemporary computer information science, combined with innovative taxonomic ideas, has the potential for enormous benefits.

The diverse use of classification schemes used in measuring task performance as presented above do not cancel each other out. The contrasts between fundamental and employed applications are manufactured, and they overlay each other as well. The previously depicted uses for classification schemes furnishes a set of goals and objectives to direct future improvement and growth in taxonomies while providing a standard to assess the usefulness of future classification schemes. [Ref. 4:pp. 5-9]

D. CLASSIFICATION OF TASKS

The discipline most interested in the taxonomy of tasks is psychology, more specifically, within the sphere of human

performance analysis. [Ref. 1:p. 23] There are four primary methods the human performance community uses to classify tasks and their descriptions. The first three approaches center on the characterization of the actions, procedures, and competencies involved in the performance of the particular task being reviewed. The fourth approach stresses the constituent elements, state, or ingredients of the task. These strategies are amplified as follows:

- 1. Behavior Description Approach based upon researchers' findings of what workers literally do while accomplishing a task.
- 2. Behavior Requirements Approach based upon standards that researchers determine to be necessary to meet established levels of performance.
- 3. Ability Requirements Approach contrasts, evaluates, and correlates those competencies deemed necessary to perform a particular task. [Ref. 6:pp. 44-45]
- 4. Task Characteristics Approach this strategy is founded upon an approach that handles the task as an assortment of conditions that invoke human performance. It centers on what takes place between the input factors and the ultimate output of the process. [Ref. 7:p. 22-23]

The researcher has adopted the fourth approach of task characterization within this study. As such, this approach lends itself to an environment within which there are a set of conditions which a worker, or in the case of the study, the contracting officer, is forced to operate within. These conditions have an

existence dissimilar from the resulting activities their presence might stimulate or the procedures they might activate among the worker. [Ref. 4:p. 55]

Within the task characteristics approach, tasks are depicted by action verbs with referents. Referents are a type of language used in task analysis, i.e. aligns cross hairs, coordinates the marker. Researchers involved in the study of human task taxonomies use such descriptive techniques not only because it conforms to the discipline of task analysis, but because in order for the largest number of test participants, and researchers (often viewing tasks from differing prospective) to have the broadest comprehension and use, the descriptors used to characterize the task should be consistently identifiable. Additionally, they should be uncomplicated, discrete actions readily quantifiable and should be common in nature.

It is intuitively obvious that for a task to be considered for inclusion into a classification scheme, the task should be considered an important event contributing to the successful outcome of the job. Not all tasks are weighted as necessarily critical or important to the accomplishment of a job. One technique to distinguish important tasks from non-critical tasks involves the

assembly of "critical incidents" from individuals executing the job. Critical incidents are recollected events which influence, in a meaningful way, the end results of an assignment, either favorably or negatively. The collection and arrangement of a vast number of such occurrences, all relating to an analogous job, will lead to the documentation and substantiation of job components (tasks) significant to achieving over-all job effectiveness. [Ref. 8:pp. 283-286]

E. THE NEED FOR A CONTRACTING TAXONOMY SCHEME

Few can dispute that contracting, although still in the evolutionary stages, is steadily evolving into a distinct science. By making the transition from what many have long considered an administrative support area, into a distinctly scientific discipline offers several unique advantages. Science seeks to clarify relationships through the use of "abstract" ideas which enable users to derive "generalizations". Because of the concern science places on the representation of abstractions and theories, it can be exceptionally worthwhile in the assimilation and consolidation process. The advancement of theoretical conceptual procedures unlocks the borders and boundaries to new and innovative areas of human behavior studies and proposes further means for

analysis and investigation into functional problems. [Ref. 9:pp. 29-30]

As stated, the benefits to be derived from the profession of contracting being classified as a distinct scientific discipline are many. Further enumeration of such benefits as well as their proof are not within the scope of this study (see Ref. 9).

There are four fundamental conditions found within a science.

These are:

- 1. A distinct subject matter
- 2. A description and classification of the subject matter
- 3. The presumption of underlying uniformities and regularities concerning the subject matter
- 4. The adoption of the scientific method for studying the subject matter [Ref. 9:p 11]

In order for contracting to be considered a scientific discipline within both the academic and professional community it must comply with the above four critical requirements. The enhancement of critical requirement number two will be the primary focal area of this study.

A taxonomy "is a type of non-theoretical system which sets conditions for the applicability of its categorical terms." [Ref. 10:p. 26] A contracting taxonomy is indeed a crucial requirement

needed to define contracting as a science. It offers uniformity to the boundaries encompassing the particular area under study, and facilitates the evolution and formation of theories.

A review of current literature on contracting reveals an abundant variety of efforts by some to illustrate contracting in a manner which could potentially be developed into a classificatory scheme. Sherman proposes that the mechanisms of contracting should be examined as a "life cycle model" centering upon the conception and design stages prior to formalizing a contract as well as the managerial operations subsequent to award. [Ref. 11:pp. 220-223] (See Figure 2-1)

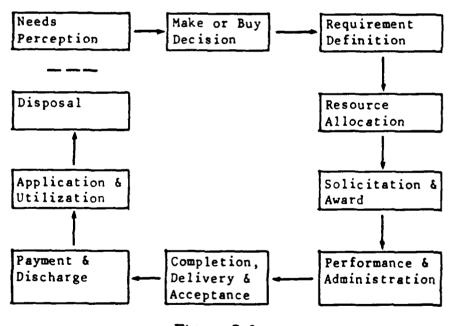


Figure 2-1

Generic Procurement Model Source: Sherman [Ref. 11] Lamm asserts that the six principal mechanisms found within procurement are:

- 1. acquisition planning
- 2. source solicitation
- 3. source evaluation and selection
- 4. contract negotiation
- 5. contract award
- 6. contract administration [Ref. 9:p. 15]

This broad model follows the representation developed by the Commission on Government Procurement which is represented in Figure 2-2. [Ref. 9:pp. 15-16]

THE PROCUREMENT PROCESS

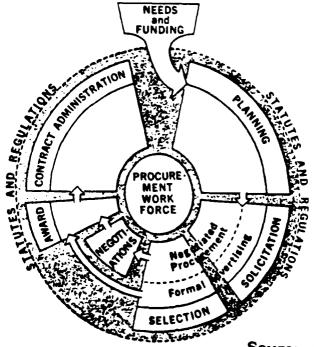


Figure 2-2 Source: Sherman [Ref. 11]

The Procurement Process

The aforementioned models offer researchers a grass roots approach towards generating a classification scheme which may serve to quantifiably describe and classify the contracting process. These models offer a broad view of the process commonly referred to as "contracting." However, to date there is a noted lack of any attempt to specifically catalog and develop a taxonomy of what the science of contracting specifically entails on an individual basis, to wit, the contracting officer. The development and implementation of such a taxonomy will further definitize and add to the credibility of the contention of contracting as a science. The aim and scope of this study is to this end

F. THE BERLINER CLASSIFICATION SCHEME

Berliner, Angell, and Shearer (1964) attempted to devise a behavioral taxonomy that would prove useful when attempting to identify ideal methods of evaluating performance. Although many other classification schemes had been developed, which address the relationships between behavior and training conditions, Berliner, et. al., wanted to create a taxonomy specifically adept to conducting performance measurements under less than ideal conditions for measurement. The researchers elected to develop their scheme in a hierarchial fashion. The taxonomy was divided

into three main elements (1) processes, (2) activities, and (3) specific behaviors. The strategy has four primary behavioral processes which are subdivided into six expansive activities. These are in turn further subdivided into forty-seven distinctive behaviors.

The Berliner taxonomy scheme is shown in Figure 2-3.

The distinctive behaviors are the core of the Berliner system. They are depicted by verbs which the researchers believed would give the broadest comprehension to the many divergent users. The behaviors were chosen from the previously discussed criteria necessary for classifying behaviorial tasks:

- 1. behaviors must be easily recognized.
- 2. behaviors must be universal in occurrence.
- 3. behaviors must be elementary, uncomplicated actions with quantifiable characteristics. [Ref. 12:p. 29]

Behavioral psychologists have a multitude of quantifiable measures available to them for their use in assessing behaviors.

These prevalent measures are:

- 1. times (start, completion, and duration).
- 2. errors (omission, commission, magnitude) and direction of tracking deviation.
- 3. use-frequency data.
- 4. workload data.

| Processes | Activities | Specific behaviors |
|---------------------------|--|---|
| Perceptual processes———— | Searching for and receiving information | Detects Inspects Observes Reads Receives Scans Surveys |
| | Identifying objects,actions, events | Discriminates Identifies Locates |
| Mediational processes | Information processing — Problem solving and decision making | Categorizes Calculates Codes Computes Interpolates Itemizes Tabulates Translates Analyzes Calculates Chooses Computes Estimates |
| Communication processes — | | Plans Advises Answers Communicates Directs Indicates Informs Instructs Requests Transmits Adjusts |
| Motor processes | Complex-continuous | Aligns Regulates Synchronizes Tracks |
| | Simple-discrete | Activates Joins Closes Moves Connects Presses |
| | Figure 2-3 | Sets Disconnect |

Berliner Classification Scheme Source: Berliner [Ref. 8]

5. motion dynamics [Ref. 12:p. 33]

These measures may be applied to any one of the behavioral tasks incorporated within the Berliner classification scheme; thus, the behaviors chosen meet the criteria for use.

Within the Berliner taxonomy, the forty-seven behaviors provide the taxonomist with an initial entry point into the classification scheme. Having chosen one, the activities and processes are prearranged and are easily determined. Berliner, et al., do not present any definitions for any of the behaviors, processes, or activities. The prospect that individuals employing the classification scheme may have dissimilar personal behavior definitions even at the precise behavior tier is supposedly considered and/or evaluated by the estimates obtained of inter-judge reliability. Berliner incorporated the use of judges to classify the exact behaviors into probationary, sizable groupings. A "refining phase" allowed Berliner et. al., to eliminate some behaviors and thus include only those behaviors whose positioning into process groupings was recognized by no less than six of eight judges. His initial list of one hundred action verbs was reduced to forty seven in this manner. [Ref. 12:p. 32]

Critics of the taxonomy system have charged that considerable "overlap" exists within the system. The groupings are not mutually exclusive. What occurs is that not all behavioral tasks are viewed by users as singularly belonging to only one section. For a taxonomy scheme to have this property would be highly desirable; however, the researchers determined that it was not an essential requirement for a system to be effective.

R. B. Miller has pointed out (Miller, 1962) that mutual exclusiveness of terms in a taxonomy may in fact be an unattainable objective, and the findings of the present study provide no evidence to disconfirm this. Nevertheless, the system as it has been developed to this point does show that judges with rather diverse backgrounds and interests can agree quite well on whether or not a specific activity possesses characteristics which put it in a class of behaviors whose general nature is described by some broad behavioral-process description. [Ref. 13:pp. 19-20]

In summary, the researcher determined that the Berliner classification scheme represents a viable system for quantifying and organizing behavioral tasks to assess their working relationship with each other and to determine their appropriateness for organizing performances within a specific discipline. It has been successfully used in applied behavioral research and proved to be an appropriate model for use. [Ref. 12:p. 33] An examination into the suitability of the Berliner classification scheme for investigative

work in the field of human behavior appropriately summarized it's merits.

It was selected because it appeared to be relatively easy to use and reasonably comprehensive with respect to its coverage of specific behaviors. It also permits the analysis of raw data at various levels of detail; i.e., "process," "activity," and "specific behaviors." [Ref. 14:p. 331]

The Berliner classification scheme, despite it's manifold attributes, required some modifications during this study in order to be appropriately applied to the unique requirements of procurement. This issue will be addressed in greater detail within Chapter Three.

G. SUMMARY

This chapter dealt with general issues within the scientific discipline of classification and behavioral task classification. Various theoretical and practical benefits to be gained by the application of a taxonomic approach were highlighted. The need for employing such a taxonomy within the field of contracting was discussed as it related to the development of contracting as a science. Finally, the Berliner classification scheme was introduced as well as the factors that lead to its selection for use within this

study. The next chapter will discuss the researcher's efforts to classify the Federal Acquisition Regulation, as it pertains to the mandated tasks of the contracting officer, in accordance with a modified interpretation of the Berliner classification scheme.

III. CLASSIFYING CONTRACTING OFFICER PROCUREMENT TASKS

A. INTRODUCTION

This chapter will discuss the procedures the researcher used when applying a modified version of the Berliner classification scheme to mandated contracting officer procurement tasks found within the Federal Acquisition Regulation. Problems which developed during the research will be addressed. Finally, the results of the study will be presented.

B. CLASSIFICATION PROCEDURES

The researcher conducted an exhaustive review of the Federal Acquisition Regulation (FAR) recording all mandated procurement tasks placed upon the contracting officer. These tasks could be either clerical, administrative, or managerial in nature; however, they had to be specific tasks of some sort. These tasks could be either explicit or implied as evidenced from the context of the FAR passage. The procurement tasks accepted for inclusion into the study pertained only to tasks as they applied to the contracting officer. Policies as they related to the requirements, duties, and responsibilities required of the contracting officer were not within

the scope of this research effort and, as such, were not recorded into the classification scheme.

This study encompassed the entire Federal Acquisition Regulation, Parts 1 through 53 inclusively. All published changes/updates were made to the FAR as they were received during the research effort and were analyzed to determine if rewrites, additions, or deletions affected those previously recorded contracting officer tasks. If applicable, these changes were either recorded or deleted from the researcher's classification scheme. The final FAR update considered during the research was Federal Acquisition Circular (FAC) 84-49 dated 11 July 1989. Subsequent FACs are not incorporated within this study.

It should be noted that the procurement tasks reviewed were broad in nature and resulted in the classification incorporating broad descriptive behavioral activities which were naturally facilitated by the modified Berliner scheme. It is recognized that the reader in some instances, due to his/her own perceptions and experiences may disagree with the researcher's classification decisions. The basis the researcher used to classify the majority of contracting officer procurement tasks was his own judgement and was thus subjective in nature.

In light of the aforementioned procedures, the following three step approach was adopted from Fowler [Ref. 1] and modified to this study when classifying FAR tasks into the modified Berliner scheme.

- 1. Identify and classify those procurement task behaviors which are identical to the Berliner behaviors.
- 2. Identify and classify those procurement task behaviors which are synonyms of the Berliner behaviors by using a thesaurus [Ref. 15]. To accomplish this step, the following "synonym procedure" was used:
 - a. Locate a behavior within the FAR that appeared to be a synonym of the Berliner behavior.
 - b. Verify with the aid of a thesaurus which particular Berliner behavior was an appropriate synonym for the FAR task behavior.
 - c. Place those procurement behaviors that match the Berliner behavior synonyms in the appropriate activity category.
 - d. Continue the above three steps for all of the Berliner behaviors.
- 3. Classify any remaining procurement task behaviors by the judgement of the researcher. Judgmental factors used by the researcher included, in their order of importance.
 - a. the context in which the procurement task behavior is used in the procurement task statements.
 - b. the apparent similarity of the procurement task behavior to the other behaviors which had already been classified in Steps 1 and 2.

c. the apparent "fit" of the procurement task behavior to the "essence" of an activity category. [Ref. 1:pp. 44-45]

The results of the researcher's efforts were classified into the modified Berliner classification scheme, a modification which is discussed later within this chapter. A record of the FAR mandated contracting officer tasks when placed into the modified Berliner classification scheme is presented within Appendix A. The researcher's analysis of these data appears within Chapter IV.

Throughout the FAR the contracting officer is tasked with including specifically fitting mandatory clauses into the solicitation or contract due to the contractual circumstances being discussed. Additionally, the reference where the clause may be located within the FAR is given. Some of these clauses are optional and are left up to the contracting officer to determine if circumstances would warrant their inclusion within the document. An example of such is:

The contracting officer shall insert the clause at 52.208-3. Conflicts, in solicitations and contracts for utility services. [Ref. 16:8.309]

The term "shall" as opposed to use of the word "may" following the statement "the contracting officer," was a valid indicator as to whether the clause was a mandatory or optional clause. Because of the frequency of occurrence and for the sake of brevity.

Appendix A, data listing, catalogs both mandatory and optional clause tasking found within the FAR with the abbreviation MC (mandatory clause), or NM (non-mandatory clause). The remarks column of Appendix A cites where the clause may be located within FAR Part 52, and if an Alternate clause is listed, it is so noted. These tasks, because they clearly involve the insertion of a specific clause into a contract or solicitation, are classified into the behavior "alter" which Fowler, in his modified Berliner scheme, placed under the activity "Information Processing" [Ref. 1: p. 59].

A discussion of Fowler's modification to the Berliner scheme, used within this study. follows.

C. PROBLEMS IN USING THE BERLINER CLASSIFICATION SCHEME

During the time frame 1977—1979 the Federal Acquisition Institute (FAI) directed a behavioral task evaluation study using a survey questionnaire acquired from the U.S. Air Force Occupational Measurement Center. The survey was a comprehensive overview of the procurement process and was designed to be thorough.

Tasks and background questions came from interviews with more than 130 individuals representing twenty departments and agencies...the resulting form contained in excess of 300 items of personal and job related background data points and 1,480 tasks. [Ref. 1:p. 30]

In performing the poll, the FAI used twenty-four federal organizations which distributed it to over "60% of their Contracts and Procurement Specialists (GS-1102), Purchasing Agents (GS-1105), and Industrial Specialists (GS-1150)" [Ref. 1:p. 30]. The survey yielded a return rate of 65.2% of which some 8,134 were from Contract and Procurement Specialists. This number represented approximately 48% of the existing procurement work force at that time.

From 1980 - 1985 the FAI and the Office of Personnel Management shared responsibility for evaluating the information collected. [Ref. 1:pp. 30-31] The data were formed into a list of some 157 procurement task statements. [Ref. 2] At a later date, the Department of Defense was mandated with the responsibility of improving the acquisition work force. It attempted to do so through the Acquisition Enhancement (ACE) Program Report II which attempted to define and clarify the responsibilities of the acquisition work force. The report resulted in the development of an additional 12 procurement task statements. [Ref. 18] Together these 169 task statements were deemed to be the most crucial behavioral tasks executed by the GS-1102 procurement personnel in the performance of their jobs.

Eventually, FAI was able to prioritize these procurement tasks with the ultimate objective of generating both a Training Blueprint and developing a standard procurement training curriculum for each professional specialty. Fowler [Ref. 1] reviewed these 169 behavioral task statements and, utilizing the conventional scientific components to a task: 1) a beginning state; 2) employee actions; 3) technology; 4) an ending state, came up with the following conclusions:

A major finding of this exercise is that, in the 169 procurement task statements, there are 258 separate instances of employee behaviors required. Many of the required behaviors are the same, but appear randomly throughout the listing. An exercise in consolidating these repetitive behaviors yields 68 different behaviors. Thus, the 169 procurement task statements require 68 different behaviors to accomplish critical work required by the procurement process. [Ref. 1:pp. 34-35]

Fowler then applied these 68 different behaviors to the three step classification procedures outlined earlier within the chapter. His results show that only ten of the behaviors (14.71%) from the FAI/ACE II study were identical to Berliner's behaviors thus invoking step one of the adopted classification procedures and involving no subjectivity. Step two, invoking the use of synonyms from a thesaurus in support of Berliner's behavior yielded little better. Only eleven synonyms of the Berliner behaviors matched up representing 16.18% of the procurement behaviors. Step three,

that is, use of the researcher's best judgement was the most often used method when classifying those procurement task behaviors from the FAI/ACE II study against the Berliner scheme. Fowler found this step incorporated 61.76% of the behavior tasks. The researcher feels that this is significant as it quantifiably reveals the degree of subjectivity involved when applying the 169 procurement tasks to the Berliner classification scheme. This high degree of subjectivity may give cause for some to doubt the validity of the Berliner classification scheme in its application to the procurement process. Equally disturbing is the fact that numerous behaviors from the FAI/ACE II study could not be classified. These tasks were "negotiate," "develop." "release," "control," and "open,." [Ref. 1:pp. 48,50] Such tasks, given their high degree of utility within the procurement process reveals that something is lacking in the Berliner classification scheme per se. "Negotiate" for example is used no less than in twelve of the sixty-eight FAI/ACE II behaviors. [Ref. 1:p. 50] To exclude this term from the classification scheme or to rely on the researcher's subjective judgement given the behavior's high degree of importance would reduce the effectiveness and validity of the classification scheme.

In light of the above findings, Fowler modified the Berliner classification scheme. Figure 3-1 portrays his revised procurement task classification scheme [Ref. 1:pp. 59].

Fowler's application of the 169 FAI/ACE II procurement tasks to the Berliner classification scheme revealed that two of Berliner's activity categories: 1) Motor Process - complex continuous; and 2) Motor Process - simple discrete were found to be irrelevant to the study. As such they were dropped from the revised classification scheme. Fowler's modified scheme also reveals groups of behaviors within each activity. The title appearing above each list of behaviors depicts the term which most correctly characterizes their consolidated nature.

Within the Berliner classification scheme the embedded concept is that an operational procedure may be set apart into separate exercises by arranging behaviors exhibiting an analogous nature. The modified taxonomy enhances this theory in it's ability to distinguish five similar activities from the Berliner classification scheme by distinguishable groups of behaviors. [Ref. 1:p. 58]

Acting from the assumption that the 169 procurement task

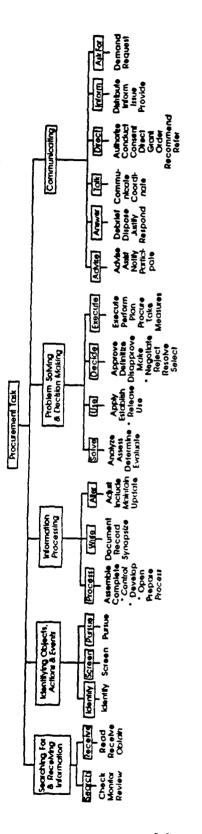


Figure 3-1

Modified Berliner Classification Scheme Source: Fowler [Ref. 1]

behaviors accurately reflect the duties and responsibilities of the contracting officer the researcher elected to adopt Fowler's modified procurement classification scheme.

Lastly, Fowler's procurement scheme classifies the five procurement task behaviors which were not evaluated within the original Berliner classification scheme.

D. RESULTS OF THE PROCUREMENT TASKING REVIEW

Table 3-1 represents the overall results of applying the modified Berliner classification scheme to the Federal Acquisition Regulation.

It is noted that by far the most predominant mandated activity encountered by the contracting officer is "Information Processing." which occurs in 1.837 instances throughout the FAR. Similarly, the associated behavior "alter." occurs a total of 1,608 times. The researcher found this was primarily due to the numerous instances throughout FAR Parts 1 - 51, where the contracting officer was directed to incorporate clauses from FAR Part 52. An example of such includes:

The contracting officer shall insert the clause at 52.215-21, Changes or Additions to Make-or-Buy Program, in solicitations and contracts when it is contemplated that [Ref. 16:pp. 15-25]

TABLE 3-1

Frequency of Behaviors

Source: Researcher's Analysis

| Activity | Frequenc | y Behavior | Frequency |
|--|----------|---|------------------------------------|
| Searching for and Receiving Information | 198 | search receive | 94 104 |
| Identifying Objects, Actions and Events | 233 | identify screen pursue | 196 29 8 |
| Information Processing | 1837 | process write alter | 99 130 1608 |
| Problem Solving | 983 | solve use decide execute | 182 130 286 385 |
| Communicating | 713 | advise answer talk direct inform ask for total: | 114 5 54 169 277 94 |
| Explicit Taskings - 2743 Implicit Taskings - 1221 | | | |
| Source: Researcher's Analysis | | | |

Additionally, when reviewing FAR Part 52, it was noted that virtually every paragraph introducing a provision or clause began

with the phrase:

As prescribed in 43.106, the contracting officer may insert a clause substantially the same as the following in solicitations and contracts [Ref. 16:52.243-7].

To ensure the accuracy of the research effort the statement "as prescribed" required that the researcher look up the reference mentioned within the sentence. This served as a cross check to the correctness of incorporating the task into the classification.

The second most frequently occurring activity found when applying the FAR to the modified Berliner taxonomy was that of "Problem Solving," which had 983 occurrences throughout the FAR. The behavior which contributed the greatest to this large frequency count was the term "execute." Seldom was this term used verbatim. The position that the researcher took towards this behavior was that it was a behavior that would account for many tasks not readily identifiable; however, when viewed within the context of the surrounding FAR text and language used, the task required the contracting officer to take an action, or to make some occurrence happen. An example of such includes:

Contracting officers shall -

(a) Ensure that the requirements of 1.602-1(b) have been met, and that sufficient funds are available for obligation: [Ref. 16:1.602-2(a)].

This was by far the most difficult of the behaviors used within the study because it's appropriateness for use was not always readily apparent and often required the researcher to use judgement to institute a best fit.

The activity "Communicate" was the third most often encountered behavioral activity with 713 occurrences. The primary behavior classified under this activity was "inform," significantly encountered more often by the contracting officer than any other communicative behavior with a total of 277 occurrences.

"Identifying Objects, Actions and Events" was encountered a total of 233 times during the study with the behavior "identify" as the primary behavior.

The least occurring activity found within the study was the activity "Searching for and Receiving Information." This activity had a frequency of 198 occurrences with the task "receive" accounting for the largest number of behaviors within this activity group.

E. SUMMARY

This chapter began with a discussion of the procedures used during the research phase of this study. The specific criteria applied during the classification process pertaining to the validity of each task encountered were outlined. Difficulties encountered in the application of the Berliner classification scheme directly to the procurement process were discussed which lead to the introduction of the modified Berliner classification scheme as developed by Fowler. Finally, the results of the researcher's application of the FAR to the modified Berliner classification scheme were presented along with a discussion of the finding's implications.

IV. DATA ANALYSIS

A. INTRODUCTION

In the previous chapter, the overall results of applying the modified Berliner classified scheme to the Federal Acquisition Regulation was presented in Table 3-1. General conclusions may be reached regarding the role of the contracting officer and the skills required of this position as a result of these data obtained from the research effort.

B. STATISTICAL ANALYSIS

Table 4-1 is a statistical breakdown of tasks as they occur when placed into the modified Berliner classification scheme. The statistics within Table 4-1 indicate that the dispersion of the behaviors varies greatly among activities. The proportion found in the final column exhibits the comparable presence of each activity among FAR directed contracting officer tasks.

An off shoot of this study is the development of an analogous hierarchy of activities. Fowler developed such a hierarchy from his

TABLE 4-1

Statistical Summary of TABLE 3-1 as applied to Federal Acquisition Regulation Source: Researcher's Analysis

| PROCESS | ACTIVITY | # of Behaviors | % of Behaviors | Frequency of Behaviors | % Frequency of Behaviors |
|--------------|--|-------------------|-------------------|------------------------------|-----------------------------------|
| PERCEPTUAL - | Searching for & Receiving Information | 6 | 8.7 | 198 | 5.97 |
| | Identifying Objects, Actions & Events | 3 | 4.35 | 233 | 7.03 |
| MEDIATION _ | Information Processing | 14 | 20.29 | 1187 | 35.82 |
| | Problem Solving & Decision Making | 22 | 31.88 | 983 | 29.66 |
| COMMUNICATE | Communicating | 24 | 34.78 | 713 | 21.52 |
| | Totals | 69 | 100 00 | 3314 | 100.00 |

classification of the 169 procurement task statements generated by the FAI/ACE II study. [Ref. 1:p. 54] The results that he obtained are contrasted with those of the researcher's as shown in Table 4-2. Note the significant difference in the order of ranking for the

various Berliner behaviors. The frequency assigned to Activity number one, Activity number two, and so forth, does vary somewhat.

TABLE 4-2

Hierarchy of Activities

Source: Fowler [Ref. 1] and Researcher's Analysis

| ACTIVITY | % Freq (Fowler) | % Freq. (current study) | Ranking (Fowler) | Ranking (current study) |
|--|--------------------|-------------------------------|---------------------|-------------------------------|
| Searching for & Receiving Information | 15 19 | 5.97 | 4 | 5 |
| Identifying Objects, Actions & Events | 2.53 | 7.03 | 5 | 4 |
| Information Processing | 17.3 | 3 5.82 | 3 | 1 |
| Problem Solving & Decision Making | 3ა 4 | 29.66 | 1 | 2 |
| Communicating | 26 58 | 21.52 | 2 | 3 |
| Totals | 100 00 | 100 00 | | |

The difference in the order of ranking assigned to each Berliner activity was not an unexpected outcome. In a study of this sort where subjectivity is incorporated into the decision making process some variance is to be expected. The possibility of variance is even further magnified when one considers that Fowler classified the FAI/ACE II task behaviors into the rigid Berliner classification scheme; whereas the researcher was given a greater degree of flexibility in classifying behaviors due to the adoption of the modified Berliner taxonomy. A possible value of this hierarchy of activities when contrasted to a similar hierarchy developed in the Fowler study [Ref. 1:p. 54] is that it possibly serves to point out a difference in the perception of what the procurement work force believes to be it's functions and what the FAR mandates of the contracting officer.

One's initial reaction might be to question the accuracy of the FAI/ACE II procurement tasks. Do they accurately depict and embody all of the tasks placed upon procurement personnel in light of the present study's exhaustive review of the FAR? Was the research effort within the current study accurate in its classification of mandated procurement tasks into the modified Berliner taxonomy? Such questions may be put to rest when one examines the original Berliner classification scheme. Figure 2-3, and notices that the primary occurring activity, Information Processing, does not easily allow a "fit" of the most frequently occurring behavior

found within the FAR search. The behavior "alter" is most often associated with the insertion task placed upon the contracting officer as seen in the statement "the contracting officer shall insert the following clauses in solicitations and contracts " [Ref. 16:1104] Similarly the same task "alter" significantly accounts for those behaviors established within FAR Part 52 as found within the statement "As prescribed in 16.203-4(b), when contracting by negotiation, insert the following clause in solicitations and contracts when " [Ref. 16:52.216-3]

The modified Berliner classification scheme developed by Fowler recognized the need to include a behavior within the activity "Information Processing" that would encompass all those instances within the procurement process where one frequently encounters the tasks "insert," alter.' "delete," or "substitute" as they pertain to the handling of FAR clauses (this study found no less than 1,608 such occurrences). The original Berliner taxonomy lacks such flexibility and does not contain the behaviors "alter." or "include;" two behaviors most often used when the researcher encountered the required processing of FAR clauses. For this reason, the modified Berliner classification scheme is thus more suited for

use when classifying the behaviors associated with the procurement process.

When one takes into consideration the differences between the two classification schemes as previously discussed, it is not difficult to account for the varying results obtained by Fowler and the current research effort in determining the number one most frequently occurring activity. Accounting for this shift in the initial order of ranking between the two studies, the remaining ranking order does not vary for the activities "Problem Solving and Decision Making" and "Communicating." Given the close correlation between the frequency for the final activities "Searching for and Receiving Information" and "Identifying Objects, Actions, and Events" (5.97 versus 7.03) the differences herein may have been purely subjective between Fowler's ranking and the current study's hierarchy.

In summary, a comparison between the hierarchy developed under the current research effort, Table 4-2, and Fowler's findings verifies the validity and accuracy of the FAI/ACE II 169 procurement tasks at describing the complete procurement process. These procurement tasks were developed from the point of view of the contracting officer and when contrasted in this study to contracting

officer mandated tasks within the FAR, a close correlation is found to exist. Additionally, the above findings verify the need for and the validity of Fowler's modification to the Berliner classification scheme when it is applied to the procurement process.

C. INTERPRETATION OF THE DATA

When viewing the results obtained from the application of the Federal Acquisition Regulation to the adopted taxonomy, it becomes readily apparent that the two primary activities the contracting officer is engaged in is the processing of information, and in resolving problems. This is not a unique finding; however, in attempting to lend credence to the promulgation of contracting as a science it is important to refer back to the source from which the contracting officer derives his authority, the Federal Acquisition Regulation, to verify and thus solidify the role the contracting officer plays in the procurement process.

As disclosed within the previous chapter (Table 3-1), the primary activity receiving the greatest frequency of taskings was "Information Processing." This was due in part to the high frequency of tasks associated with the behavior "alter" which was tied to the numerous FAR clause insertions. The frequency by which we find the behavior, to "alter", as it is used in the context

of inserting/deleting clauses throughout the FAR indicates to the researcher that the contracting officer must, in order to properly fulfill his mandated task of inserting the correct clause under the appropriate circumstances, have two fundamental professional qualities. The contracting officer must first, be intimately aware of the multitude of provisions found within the FAR and their requirements for use. This implies he must have a good working knowledge of contracting, obtained either through experience and/or education. Secondly, he must possess a broad working knowledge of the many functional aspects of finance, basic business principles, law. accounting, and marketing. These two characteristics of a competent contracting officer validate the need for a more professional acquisition work force. It testifies to the validity for the requirement for professional standards among contracting officers, such as education levels, minimum experience levels, etc. The Packard Commission took this issue head on and proposed reform within the government which was aimed at improving the professionalism of Department of Defense acquisition personnel. [Ref. 17] Additionally, this need validates the usefulness of professionally enhancing programs such as the National Contract Management Association's title "Certified

Professional Contract Manager" (CPCM) which it bestows upon it's member after requiring them to demonstrate a working knowledge in the aforementioned disciplines.

The activity receiving the second greatest level of usage was "Problem Solving." This activity was primarily effected by the large frequency of taskings associated with the behavior "execute".

No approach to problem solving will always ensure a correct decision is made: however, the individual who takes a balanced organized approach towards decision making is more likely assured of attaining the desired outcome. The "Rational Problem-Solving Process" as commented upon by Stoner and Wankle lists the following four steps the effective manager incorporates into the decision making process:

- 1. Investigate the situation.
- 2. Develop Alternatives.
- 3. Evaluate Alternatives and Select the Best One.
- 4. Implement the Decision and Follow Up on It. [Ref. 18:pp. 152-154]

The fourth and final step in the above management process is the process we are classifying under the behavior "execute." Step one tells us that in order to properly carry out the behavior "execute" the contracting officer must first be aware of the

circumstances at hand. He must be aware of what his specific duties and requirements are. What are the tasking requirements mandated of him from both Federal procurement statutes as well as his hierarchial organization? These are questions that can be answered only through formal training and should not be left up to the individual to gain through on the job training (OJT). Additionally, the level of usage for the behavior to "execute," indicates that in order for a contracting officer to fulfill and meet the vast numbers of specific actions and duties mandated of him within the FAR, he must exercise a strongly, pro-active position within his organization. The truly professional contracting officer must be able to execute both long and short range planning. He should be able to set objectives and goals within his work environment. The many requirements demanding the contracting officer's oversight and involvement charge him with exceptional leadership and management skills. This is further evidenced by the second most frequently occurring behavior within the "Problem Solving" activity. That of the behavior "decide".

The decision making task so often placed upon the contracting officer, occurred no less than 286 times. To fulfill this requirement properly as often as it is bound to occur within the

contracting officer's world requires that he exercise maturity in dealing with the issues at hand. That he weigh all the facts as presented. That he incorporate a reasonable level of background knowledge from the appropriate discipline or background area (i.e. accounting, law) prior to reaching a conclusion. Once again we see a strong case for minimum levels of experience or education requirements among our acquisition work force, two primary ingredients to professionalism.

The contracting officer must resolve obstacles and make decisions. The categories of problems and the circumstances under which they may be settled greatly vary. Decision-making approaches should be tailor-made to be suitable for individual situations.

Programmed decisions are merely created by custom or routine procedure. Non-programmed decisions; however, are developed when new or atypical circumstances command the use of innovative thinking and logical consideration. [Ref. 18:p. 162] The need to make the latter type of decision was the type of behavior most often encountered by the researcher within the course of the study. The third most often encountered activity involving the contracting officer was the activity "Communicate." This did not

come as a surprise to the researcher. Given the function of the procurement process, to obtain goods and services for the organization (government or industry) at a fair and reasonable cost, it is no wonder that the individual responsible for guiding the contracting organization through it's stated mission will experience tremendous interface with the commercial sector. In light of such circumstances the FAR places great emphasis on the communicative tasks and requirements of the contracting officer. of complexity surrounds the contracting officer when one considers his responsibility to offerors in creating a business environment in which all have an equal opportunity to participate in the procurement process. This being an environment governed by a multitude of complex procurement legislation designed to protect the government while still upholding the offeror's right to protest. The need to communicate with other players within the procurement process is a necessary corollary of this complex environment.

Impressive communication skills for the manager is extremely important. Communication is the mechanism by which the management functions of "planning, organizing, leading, and controlling," all of which are found within the procurement organization, is accomplished. [Ref. 19:pp. 1-21] Communication

provides the contracting officer with the means to perform his job responsibilities. Facts and details must be communicated to subordinate procurement personnel in order for them to plan and develop strategies. Organizing requires that managers communicate with workers regarding their occupational duties. Leading compels contracting officers to communicate with assigned staff so that organizational goals can be attained. Verbal, recorded, and increasingly, the electronic medium is an integral segment of managing and controlling. Contracting officers can conduct their supervisory responsibilities only by associating with and communicating to others. The communication mechanism is thus a cornerstone of the functional management taskings found within the procurement process. [Ref. 19:pp. 1-21]

The final two Berliner activities "Identifying Objects. Actions and Events," and "Searching for and Receiving Information." although appearing at the end of the hierarchy of activities (Table 3-3), are still deemed as important activities within the study of contracting officer tasks. Within the study the behavior "identify" was found to relate to the need for contracting officers to recognize the multitude of situations and circumstances under which a particular clause or representation would be appropriately invoked.

This requirement once again points to the previously discussed requirement that the contracting officer must possess an adequate working knowledge of the pertinent disciplines affecting the procurement process. Table 3-3 reveals a relatively low frequency of use for the activities "Identifying Objects, Actions, and Events," and "Searching for and Receiving Information" when contrasted with the other three Berliner activities. Minor percentages such as 7.03% and 5.97% for the respective activities "Identifying Objects, Actions and Events" and "Searching for and Receiving Information" pale in comparison to frequencies of usage such as 35.82%, 29.66%, and 21.52% for the other three activity areas. These low comparisons do not diminish their importance within the taxonomy. They merely do not play as heavy a role in the behavioral functions within the procurement process as the other areas. Fowler's study [Ref. 1] obtained similar findings as observed in Table 3-4.

D. OVERALL STRUCTURE OF CONTRACTING OFFICER TASKS

A breakdown of Procuring Contracting Officer (PCO). Administrative Contracting Officer (ACO), and Termination

Contracting Officer (TCO) required tasks found within the FAR is

presented in Appendix B. The presentation, which is broken down by individual FAR parts, is separated into both implicit and explicit taskings. The tasks for each of the three types of contracting officers are separated into both those which are mandatory, and those which are discretionary in nature, or involve the use of judgement.

Tasks which permitted the contracting officer's use of judgement, or decision making capacities as to whether he was required to invoke the use of a particular clause were frequently found to during the study. Such tasks were classified as being discretionary in nature. An example of such includes:

Except as specified in (a)(2) below, the contracting officer -

(ii) May insert the clause in solicitations and contracts when a fixed-price contract is contemplated and the contract amount is not expected to exceed \$500,000, if the contracting officer determines its use will be in the Government's interest. [Ref. 16:44.204-(a)(1)(ii)]

Note the conditional use of the clause in the event that the contract or solicitation meets certain conditions and that the contracting officer makes a subjective decision that the government's best interests will be served. A key indicator to the researcher as to whether a task was discretionary in nature, was

the common use of "lead off" words, such as the contracting officer "may," or "should," perform some act or accomplish some task.

Such discretionary tasks are in contrast with those requiring no judgement on the part of the contracting officer. The FAR quite often requires the contracting officer to perform a particular task regardless of his decision concerning the necessity for such a task. An example includes:

The TCO shall, at the conclusion of negotiations, prepare a memorandum containing the principal elements of the settlement for inclusion in the termination case file and for use by reviewing authorities. [Ref. 16:49.110(a)]

There are no individual decision making efforts required of the contracting officer as to whether the task is to be carried out or not. He simply is required to ensure it's accomplishment. Such tasks were classified under the "mandatory" heading of the task classifications found in Appendix B.

The most frequently occurring mandatory taskings required of the contracting officer were found within FAR Part 52 pertaining to the required use of various clauses. Repeated references that if certain circumstances were found, then the use of a particular clause would be required made up the bulk of contracting officer involvement within FAR Part 52. An example includes:

The contracting officer shall insert the clause at 52.222-3, Convict Labor, in solicitations and contracts when the contract is to be performed in any State, the District of Columbia, the Commonwealth of Puerto Rico [Ref.16:22.202]

Note that other than determining if the given circumstances apply, such taskings do not require the contracting officer to problem solve or decide upon the merits of using the clause. In fact, such taskings are merely rote in nature and merely require the contracting officer to act as a technician complying with what might easily be developed into a check off list. Although the FAR uses the word "contracting officer" in reality it is the 1102 negotiator or 1105 purchasing clerk that actively pursues such a check off list. The contracting officer; however, by virtue of his position of authority has overall responsibility for the contract. For that reason he is referenced within the FAR text as the individual responsible for performing the task. researcher found that there were a total of 2,939 mandatory and 1,025 discretionary contracting officer tasks within the study. Lead words such as, the contracting officer "shall," or "must," or "will" perform some particular task assisted the researcher in determining whether or not a particular task was mandatory in nature.

The study further divided contracting officer tasks within the FAR into both implicit and explicit tasks. This classification was combined with the previously discussed classification of discretionary and mandatory tasks to create the structural breakdown presented in Appendix B.

The definition of the adjective "implicit" as applied during the research phase of the study is, "Contained in the nature of someone or something but not readily apparent." "Understood but not readily apparent." [Ref. 20:p. 350] Analyzing the FAR from such a perspective required that the researcher review the passage from the viewpoint of the contracting officer, while maintaining surveillance of the entire context of the passage at hand. An example of an implicit tasking within the FAR can be found within the following:

Documents and reports supporting a determination of responsibility or non-responsibility including any pre-award survey reports and any applicable Certificate of Competency, must be included in the contract file. [Ref. 16:9.105-2(b)]

Note that the task is clear as to what is specifically expected of the individual performing the task. The FAR never clearly states that it is the contracting officer who must perform the task; however, it is clearly understood when reading the surrounding text that the passage is addressing requirements expected of him. In all,

contracting officer implicit tasks totalled 1,221 occurrences, or 30.8% of all specified tasks.

Similarly, the study reviewed those tasks that explicitly required contracting officer involvement or accomplishment. The definition of the adjective "explicit," as applied to the research effort, is "Clearly expressed or defined," "specific instructions." [Ref. 20:p. 244] One such example of an explicit task can be found in the FAR passage that reads:

Contracting officers shall award contracts for subsistence only to those prospective contractors that meet the general standards in 9.104-1 and are approved in accordance with agency sanitation standards and procedures. [Ref. 16:9.104-2(b)]

Note that the passage leaves no doubt as to who is tasked with ensuring that a contractor meets certain preset requirements prior to the awarding of a contract. Interestingly, the majority of contracting officer tasks reviewed within the study were explicit in nature. A total 2,743 of all contracting officer tasks reviewed were found to be explicit, representing 69.2% of all specified tasks within the FAR. Table 4-3 summarizes the researcher's findings regarding mandatory versus discretionary and explicit versus implicit tasks.

Interestingly, the researcher found that the majority of specified contracting officer tasks applied to the PCO function with

a frequency of 3,728 occurrences, or 94% of all specified tasks within the FAR. A review of the table of contents to the FAR reveals that the majority of it's text, or FAR Parts, deal with the intricacies associated with the planning, solicitation, negotiation, and award phases of contracts, hence the PCO's primary involvement.

TABLE 4-3

Summary of Contracting Officer's Tasks
Mandatory vs. Discretionary
Explicit vs. Implicit

| | Man | datory | Discreti | onary | Tota | als |
|----------|-------|--------|----------|-------|-------|------|
| | Freq. | % | Freq. | % | Freq. | % |
| Explicit | 2,062 | 70.2 | 681 | 66.4 | 2,743 | 69.2 |
| | Freq. | % | Freq. | % | Freq. | % |
| Implicit | 877 | 29.8 | 344 | 33.6 | 1,221 | 30.8 |
| Totals | Freq. | % | Freq. | % | | |
| | 2,939 | 100 | 1,025 | 100 | | |

Source: Researcher's Analysis

With only FAR Part 42 dedicated to contract administration, and FAR Part 49 to the termination of contracts (plus occasional minor references elsewhere throughout the FAR), it is no wonder that the ACO function accounts for only 138 tasks or 3.5% of contracting officer taskings, with TCO tasks totaling 98 occurrences, or 2.5% of tasks. This finding by no means undercuts or reduces the importance of the roles of ACO or TCO, but merely serves to represent the proportion of assignments placed upon the respective contracting officer functions.

E. SUMMARY

This chapter began with a statistical break down of the findings of the research effort. A significant frequency dispersion of the Berliner behaviors was found to exist within the research results. Data trends and implications of the study's findings were interpreted by the researcher along with a discussion of their implications. Finally, the overall structure of contracting officer tasks was presented within the context of the study.

V. CONCLUSIONS AND RECOMMENDATIONS

A. RESTATEMENT OF OBJECTIVES

The purpose of this study was to adopt an appropriate all encompassing performance classification scheme and classify into it those procurement tasks mandated of the contracting officer within the Federal Acquisition Regulation. Such tasks, when quantified into a succinct, all enveloping behavioral task classification scheme, will result in the accurate, concise description of contracting officer functions in relevant terms. As a result of these efforts, greater enhancement of contracting as a professional science may be achieved thus overriding a possible misconception that the field is merely administrative in nature consisting of a conglomeration of regulations relating to contracting officer duties and responsibilities

A review of current taxonomic literature was conducted in order to adopt an appropriate classification scheme. Initially the Berliner classification scheme was selected; however, the Fowler study [Ref. 1]—pointed out numerous significant shortcomings of the Berliner taxonomy when applied to the 68 specific behaviors associated with the FAI/ACE II procurement study.

[Ref. 1:pp. 48-52] Fowler's modifications to the Berliner taxonomy resulted in a usable classification scheme which was adopted for use in this study.

In order to maintain consistency with previous research efforts in related procurement studies a three step approach was adopted from Fowler and modified for use in this study when classifying FAR tasks into the modified Berliner scheme. The approach consisted of: 1) matching identical Berliner behaviors with procurement tasks found within the FAR; 2) identifying and classifying procurement task behaviors which were objectively determined to be synonyms of Berliner behaviors using a thesaurus; 3) classifying remaining procurement tasks using the judgement of the researcher in accordance with the apparent "fit" of the task given the context in which it was presented. [Ref. 1:pp. 44-45]

The researcher found the majority of the contracting officer tasks within the FAR failed to identically match a specific Berliner behavior which is the most objective means of classifying tasks. The researcher additionally found that often procurement tasks could be placed in more than one single Berliner behavior. As a result, step three of the classification procedure was by far the

most frequently used step in the process which introduces a fair degree of subjectivity to the study.

The results of the research effort, Appendix A, were then statistically broken down from trends noted and a discussion of their implication followed. The research data were then used to develop a hierarchy of behavioral activities based upon FAR tasking which was then contrasted to a similar hierarchy developed from the FAI/ACE II study by Fowler [Ref. 1:p. 54] Additionally, an interpretation of these data was presented as it pertained to the initial research objectives.

B. CONCLUSIONS

Based on the findings of the study, the following conclusions can be drawn:

1. The tasks mandated of the contracting officer within the FAR can be grouped within an appropriate classification scheme.

The study reviewed all required tasks of the contracting officer from the perspective of being mandatory, discretionary, implicitly or explicitly presented and found that such tasks could be either directly placed into the adopted taxonomy or could, through the use of appropriate synonyms, be subjectively "fitted" into a suitable behavior within the taxonomy. Despite necessary subjectivity on

the part of the researcher when attempting to classify all tasks into a taxonomy behavior, the results of the study are consistent with the approximate results of previous research efforts at classifying a government task analysis study (FAI/ACE II) into the more rigid Berliner classification scheme [Ref. 1]. Given that the current research effort incorporated the more flexible modified Fowler version of the Berliner taxonomy, which lends itself more easily to the procurement process, inconsistencies between the two studies are more easily explained. Despite the subjectivity of the study results achieved, such a classification scheme is of value for further applications within the functional study of procurement task analysis.

2. The modified Fowler version of the Berliner classification scheme is an appropriate taxonomy for use in classifying procurement tasks.

The Berliner classification scheme, originally designed as a means of assessing performance, was deemed inadequate for application to the process oriented study of procurement. The modified Fowler taxonomy lends itself more easily towards application to a process.

Numerous routinely occurring action verbs used throughout the FAR, such as "negotiate," "develop," "release," "control," and "open" could not be classified into the Berliner taxonomy using the classification procedures adopted within the study [Ref. 1:50]. By using the modified Fowler taxonomy, greater accuracy as well as ease of classification was afforded to the researcher when directly matching taxonomy behaviors to behaviors identified within the FAR text, thus reducing the degree of subjectivity found in the study.

3. The procurement tasks of the contracting officer can be quantifiably recorded in a manner which clearly articulates the role of the contracting officer and identifies the skills required of the position.

The research phase of this study resulted in the successful recording of all procurement tasks presented within the FAR, which was further quantified and grouped into a presentation of the major activities of the contracting officer. The presentation of the behavioral activities of the contracting officer served to validate as well as quantify primary contracting officer functions, something that most associate through the context of their own limited experiences in the field of procurement. The results of the study provide a practical foundation for those desiring to enhance current training programs for the GS-1102 series by more closely aligning areas of emphasis with the requirements of the FAR. Additionally, the study may serve to aid in the refinement of

GS-1102 series job descriptions thus providing participants with the parameters with which their functional skills may be measured.

4. A significant number of procurement tasks presented in the FAR are implicit in nature, thus requiring the contracting officer to exercise to a large degree his decision making and judgmental skills.

The results of the study revealed that implied procurement tasks represent 31%, or roughly one-third of all tasks the contracting officer is expected to perform in the performance of his duties. This finding is significant in that it points out that the functional position of "contracting officer" is a position that requires to a high degree, a sophisticated knowledge of procurement regulations in relation to the contracting officer's circumstances at hand. This fact is born out by the finding that the primary contracting activity after "Information Processing" is accounted for, is that of "Problem Solving" which to a large degree incorporates the behavior "decide". This behavior is drawn upon heavily by the contracting officer when resolving the frequently occurring issue of whether or not the execution of a behavioral task is required. This finding further adds to the position that the role of the contracting officer is professional in nature requiring the individual to rely heavily on both professional experience and formalized education in the

effective performance of his position. If the position of contracting officer were merely an administrative function, a simple matrix of procurement tasks or a check off list would suffice. Such methods do not account for the need to exercise sound business judgement, while simultaneously maintaining an awareness of the contextual requirements of both the FAR and other government regulations.

5. Contracting officer procurement tasks can be summarized to succinctly describe job responsibilities within the framework of an adopted taxonomy.

Through the use of an appropriate taxonomy the results of the study as they related to behavioral tasks were easily quantified which resulted in the development of a simple hierarchy of procurement activities. This hierarchy permitted the researcher to draw conclusions regarding the roles and responsibilities of the contracting officer based upon the researcher's own knowledge as well as current literature. Such conclusions were consistent with the previous research efforts and conclusions of Lawless [Ref. 21] and Fowler [Ref. 1] as they pertained to the field of procurement task analysis.

C. RECOMMENDATIONS

The following recommendations are submitted for consideration for further research. The efforts of this study along with these proposals would serve to further enhance the study of procurement as a science.

1. Apply an added ded procurement task classification scheme to the Epartment of Defense Federal Acquisition Regulation Supplement (DFARS) and other service/agency acquisition regulations.

The benefits outlined within the study that result from the study and use of taxonomy were many. Such benefits as job definition and analysis, personnel resource management, and assistance in the task of personnel selection were among many available to users of a task analysis taxonomy. These benefits can be more greatly realized in light of the often specific and unique tasks and requirements found within the DOD FAR Supplement and various service/agency regulations. These regulations act as supplements to the FAR and do not overrule or replace it. As such, the additional guidance and direction provided through these sources should not be overlooked if one wishes to define or comprehend the complete task structure of the contracting officer.

2. Develop and refine a comprehensive contracting officer functional task statement.

Generating a comprehensive, well defined contracting officer procurement task statement will provide individuals involved in the field of contracting greater insight and direction as to what their specific as well as generic functional tasks may be. statement may then be further refined at the organizational level to give greater insight and guidance. The development of such a task statement may be difficult due to the broad range of differing functional requirements placed upon the contracting officer; however, it will serve as a useful foundation from which further efforts may evolve and mature. The development of a comprehensive contracting officer task statement will add further credibility to the concept of contracting as a science. Additionally, a task statement may be further broken down to encompass the specific responsibilities associated with the Procuring Contracting Officer. the Administrative Contracting Officer, and the Termination Contracting Officer.

3. Develop a comprehensive contracting officer training curriculum which will provide the individual with a thorough understanding of Federally mandated contracting officer procurement tasks.

The generation of a comprehensive training curriculum is a natural off-shoot of the use of a taxonomy, particularly when applied to the study of procurement tasks. Such a curriculum will provide the participant with an understanding of what is actually required of the contracting officer by the FAR, which carries the force and effect of law, vice what agencies or organizations may mandate. Additionally, the use of such a curriculum will better serve the profession of procurement by offering standardization and structure to already existing training programs.

4. Develop an objective performance measurement standard for contracting personnel.

A valid measurement system can be generated once a knowledge is gained by evaluators of what specific tasks comprise the functional area being evaluated. In order to objectively appraise the performance of individuals in a like manner, a basis of measurement or a standard must be established. To many the perception of what a contracting officer does in the performance of his duties is directly influenced by their past experiences, and their operational environment. Such performance measurement

criterion offers the evaluator a set of standards. One of the uses of a taxonomy, as pointed out within the study, is to aid in the understanding of what behavioral tasks make up a particular discipline. Such an understanding is vital if one is to rate individuals in an objective manner. Additionally, such performance standards may provide analysts with data showing the correlation between the intensified performance and the intervention of outside factors to the contracting officer's environment (ie, introduction of automated data processing equipment into the work place, or increased organizational manning levels). For these reasons, the employment of an acceptable taxonomy of human performance will provide aid to those desiring to develop a comprehensive performance measurement system.

D. SUMMARY

This chapter commenced with a review of the research objectives established at the outset of the study. A brief examination of the criteria used during the classification phase of the study was presented. Major conclusions along with recommendations that would further add to the professionalism of the contracting officer were presented.

This study represents the continuing effort of previous research work within the field of behavioral task analysis, more specifically, within the discipline of procurement. Every effort was made during the research phase for the current study to stand on its own merits and thus avoid any subjective reliance on the results or conclusions of others. The primary weakness encountered during the study was the researcher's often unavoidable use of individual judgement when applying the taxonomy to the FAR. This does not; however, preclude the values associated with the application of a taxonomy to both applied and pragmatic fields of behavioral studies.

The results of this analysis combined with the related work of others may add to the body of knowledge within contracting resulting in both the advancement of professionalism among its participants and a greater understanding of the discipline as a whole.

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APPENDIX A

CLASSIFICATION OF FEDERAL ACQUISITION REGULATION TASKS

The following procurement tasks were recorded from the Federal Acquisition Regulation and classified into the Berliner classification scheme as modified by Fowler [Ref. 1].

Berliner activities are abbreviated using the following codes:

- S Searching for and Receiving Information
- I Identifying Objects, Actions, and Events
- P Information Processing
- D Problem Solving and Decision Making
- C Communicating

Source: Researcher's Analysis

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|------------------|----------|----------|---------------|-----------|---|
| ****** | | | | | |
| FAR PART I | | | | | |
| 602-1(a) | Execute | Q | E | SHALL | receive from the appointing authority |
| 602-(1)(b) | Review | ø | (a) | SHALL | ensure that all requirements |
| 602-2(a) | Screen | ı | Œ | SHALL | ensure the requirements of $1.602-(1)(b)$ |
| 602-2(b) | Screen | П | æ | SHALL | ensure contractors receive |
| 606-2(c) | Ask For | υ | Œ | SHALL | request and consider |
| 602-3(c)(4) | Direct | ပ | æ | | determine the price fair |
| 602-3(c)(5) | Direct | U | (m) | | recommends payment |
| 703-(c) | Screen | ۵. | ы | SHALL | ensure that individual actions |
| PART 2 | | | | | |
| 201 | | | | | MC, 52.201-1 |
| PART 3 | | | | | |
| 102-2 | | | • | | MC, 52.203-1 |
| 103-1 | | | | | MC, 52.203-2 |
| 103-2(b)(3) | Inform | υ | E | SHALL | report the situation |
| 202 | | | | | MC, 52.203-3 |
| 20 4 -(c) | Solve | Q | - | | determines a violation occurred |

| 2020 | REHAUTOR | EXPL/ | EXPL/ TMDI | STATEMENT | |
|---------------------|--------------|---|---------------|---------------|---|
| 545 | 10 T A UTING | *************************************** | 7 | ************* | THE CANADINA T |
| 204-(c)(1) | Execute | Q | 1 | HAY | terminate the contractors right |
| 20 4 -(c)(2) | Execute | Q | H | KAY | initiate disbarment |
| 204-(c)(3) | Execute | Q | H | MAY | assess exemplary damage |
| 404-(c) | | | | | MC, 52.203-5 |
| 405-(b) | Search | S | ы | SHALL | review each prospective |
| 405-(b)(1) | Search | တ | ப | | ensure the prospective contractor |
| 405-(b)(2) | Decide | Q | E | | afford the prospective KJR another opportunity |
| 405-(b)(3) | Decide | 0 | ங | | reject the offer |
| 405-(b)(4) | Decide | a | ы | | proceed with the contractual action |
| 4 05-(b)(5) | Receive | S | ы | | serve a completed SF119 |
| 406 | Decide | O | tell | HAY | award sealed bid contracts before |
| | Decide | ۵ | I | нау | not be awarded before receipt |
| 408-1(a) | Solve | ۵ | ഥ | SHALL | evaluate the SF119 |
| 408-2(a) | Decide | Q | ьı | | decides there is a reasonable basis |
| 408-2(b)(1) | Identify | | (LE) | SHALL | compare the employment arrangement |
| 408-2(b)(2) | Solve | a | ſω | SHALL | consider the criteria in subparagraphs $(c)(1),(2)$ |
| 408-2(b)(3) | Solve | Ω | Ŀ | SHALL | consider the continuity of employment |
| 408-2(c) | Solv | Q | ப | HUST | evaluate each arrangement |
| 501-2(a) | Search | တ | Ŀ | HUST | take appropriate action to ensure buyin-in |
| 501-2(b) | Search | S | Ι | SHOULD | seeking a price commitment |
| 501-2(d)(1) | Execute | 0 | Ŀ | нау | offset the amount of a kickback |
| 501-2(d)(2) | Direct | U | E | MAY | direct a prime contractor |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | MC 52 203-7 | | MC, 52.203-6 | SHALL NOT knowingly award a contract | LL obtain an authorization under | | LL signs contracts on behalf | NORMALLY signs the contract after | LL ensure that the signer(s) have | LL obtain a list of all | LL ensure that the person signing | LL obtain from the corporation | HC, 52.204-1 | LL distribute copies of contracts | LL distribute simultaneously one signed | LL provide to that office one copy | LL provide to that office a copy | LL distribute one copy | LL provide one copy of the contract | |
|---|-------------|-----|--------------|--------------------------------------|----------------------------------|--------|------------------------------|-----------------------------------|-----------------------------------|-------------------------|-----------------------------------|--------------------------------|--------------|-----------------------------------|---|------------------------------------|----------------------------------|------------------------|-------------------------------------|---------|
| EXPL/ IMPL STA | | | н | E SHA | E SHALL | | E SHALL | E NOR | E SHALL | E SHALL | E SHALL | E SHALL | | E SHALL | E SHALL | E SHALL | E SHALL | E SHALL | E SHALL | F CHALL |
| ACTIVITY | | | | ۵ | ೪ | | ပ | J | တ | S | s | S | | Н | I | ы | H | ы | ı | - |
| BEHAVIOR | | | | Decide | Receive | | Direct | Direct | Search | Receive | Search | Receive | | Process | Process | Process | Process | Process | Process | Process |
| PARA | 502-3 |) · | 503-2 | 109 | 603 | PART 4 | 401-(a) | | | 102-(b) | 102-(c) | 102-(d) | 103 | 201 | 201-(a) | 201-(b)(1) | 201-(b)(2) | 201-(c) | 201-(d) | 201-(e) |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | | STATEMENT REQUIREMENT |
|-----------------|----------|---------------------------------|---------------|-------|---|
| 201-(f) | Process | I | æ | SHALL | provide copies of contracts |
| 403-(a) | Search | တ | ы | SHALL | review all proposed solicitations |
| 403-(a)(1)(i) | Decide | Ð | (FZ) | SHALL | determine if the agency is covered |
| 403-(a)(1)(ii) | Use | Q | (E) | SHALL | follow that agency's procedures |
| 403-(a)(2) | Use | Q | ω | SHALL | follow agency procedures |
| 403-(b)(1) | Search | တ | (2-3 | SHALL | ensure that the classified acquisition |
| 403-(b)(2) | Process | ۵. | E | SHALL | include an appropriate security clause requin |
| 403-(c) | Inform | U | Œ | SHALL | inform contractors |
| 404-(a) | | | | | HC, 52.204-2 |
| 404-(d) | Use | Q | 臼 | SHALL | use the agency prescribed clause |
| 804-(b) | Use | A | Œ | SHALL | use the closeout procedures at |
| 804-(2)(b) | Screen | *** | ≌ | SHALL | ensure that all contracted actions |
| 904 | | | | | MC, 52.204-3 |
| PART 5 | | | | | |
| 005 | Inform | υ | (±3 | SHALL | publicize contract actions in order to |
| 101-(a) | Inform | υ | Œ | SHALL | disseminate information on proposal |
| 101-(a)(2)(iii) | Inform | υ | (±1) | SHALL | post solicitations expected to exceed |
| 101-(b)(4)(i) | Inform | U | ഥ | SHALL | place paid advertisements of proposed |
| 102-(a)(1) | After | م | (e.) | SHALL | maintain a reasonable number of copies |
| 102-(a)(2) | Inform | υ | ഥ | SHALL | provide copies of a limited |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 102-(a)(3) | Inform | U | m | SHALL | provide copies on a "first come, first served" |
| 102-(a)(4) | Inform | υ | Œ | SHALL | provide upon request |
| 102-(a)(5) | Process | I | (sa) | SHALL | retain a copy of the solicitation |
| 202-(a) | Decide | Q | Œ | | the contracting office determines that |
| 203-(f) | Solve | 0 | œ | MAY | presume that notice has been |
| 203-(f) | Solve | Q | ㅂ | SHOULD | consider whether the date for receipt |
| 204 | Inform | υ | ы | SHALL | publicize presolicitation notes |
| 205-(a) | Inform | υ | ы | MAY | publish in the CBD |
| 205-(a) | Inform | υ | ы | SHALL | synopsize all subsequent solicitations |
| 205-(b) | Process | ۵. | ᇣ | SHALL | prepare general announcements |
| 205-(c) | Inform | υ | (=2 | SHALL | publish notices of intent to contract |
| 205-(d) | Decide | ۵ | œ۱ | SHALL | not arrive at a conclusion |
| 206-(a) | Inform | U | Ŀ | SHALL | publish in the CBD the names |
| 206-(a)(1) | Inform | U | Œ | SHALL | indicate in the synopsis the firms |
| 206-(a)(2) | Inform | U | Œ | SHALL | indicate in the synopsis those firms |
| 206-(b) | Direct | U | 6c3 | SHALL | encourage prime contractors |
| 207-(a) | Process | o. | ш | SHALL | transmit synopses of actions identified |
| 207-(b) | Process | Q. | ഥ | SHALL | prepare the synopsis in the following style |
| 207-(e)(1) | Write | ۵ | ഥ | SHOULD | incorporate the content of the note(s) |
| 207-(f) | Identify | ы | ы | SHOULD | identify the following unusual |
| 207-(9)(1) | Process | ۵۰ | 63 | SHALL | use the following classification codes |
| 301-(a) | Inform | U | ы | SHALL | synopsize in the Commerce Business Daily |

| EXPL/ EHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | SHALL transmit synopsis of contract awards | SHALL complete synopsis format items | SHALL make information available on awards | SHALL ensure that the information is not publicized | MAY make available maximum information | SHALL process requests for specific information | SHALL give Members of Congress, upon their request | SHALL place any members of a Committee or Sub-Committee | SHALL request the contractor to furnish information | SHALL obtain written authorization | SHALL give small and disadvantaged business concerns | SHALL use Standard Form 26, Award/Contract | SHALL use Optional Form 347 Supplies/Services | SHOULD use Optional Form 347 | SHALL attach a copy of the written authority | | SWALL provide for full and open competition | NUST use good judgement in selecting | SHALL request competitive proposals | |
|--|--|--------------------------------------|--|---|--|---|--|---|---|------------------------------------|--|--|---|------------------------------|--|--------|---|--------------------------------------|-------------------------------------|--|
| EXPL/ IMPL | ы | (sa) | M | P | ĸ | Ŀ | ĿΩ | ы | 62 | ω | 드 | æ | (+3 | E | ьì | | Ext. | ш | ŒĴ | |
| ACTIVITY | U | ۵. | ပ | တ | ပ | ۵۰ | υ | ပ | ပ | မာ | ပ | ۵. | Q. | Δ, | ۵۰ | | H | ۵ | υ | |
| BEHAVIOR | Inform | Process | Inform | Search | Inform | Process | Inform | Inform | Ask For | Receive | Advise | Process | Process | Process | Process | | Pursue | Use | Ask For | |
| Para | 302-(a) | 302-(b) | 303 | 401 | 401-(b) | 402 | 403-(a) | 403-(b) | 405-(b) | 502 | 503-(a) | 502-(c)(1)(i) | 503-{c)(1)(ii) | 503-(c)(2) | 503-(e) | PART 6 | 101-(b) | 101-(b) | 102-(b) | |

| | | | EXPL/ | | |
|------------|-------------------|----------|-------------|-----------|--|
| PARA | BEHAVIOR ACTIVITY | - 1 | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 301-(b) | Use | Q | (m) | SHALL | use the U.S. Code citation applicable |
| 301-(d) | Ask For | U | (a) | SKALL | solicit offers from as many potential sources |
| 301-(e) | Use | Q | M | SHALL | the contracting procedures prescribed |
| 303-(A)(1) | Answer | ပ | ഥ | | justifies the use of such action in writing |
| 303-(A)(2) | Advise | U | ഥ | | certifies the accuracy |
| 303-(A)(3) | Receive | S | œ | | obtains the approval required by 6.304 |
| 303-(c) | Search | S | Œ | NUST | ensure that each contracting action taken |
| 305 | Screen | H | (m) | SHALL | carefully screen all justifications |
| 401 | Use | Q | 6 -3 | | exercise good judgement |
| 401 | Answer | U | Œ | SHALL | briefly explain in writing |
| 401-(a) | Ask For | U | Œ | SHALL | solicit sealed bids if |
| 401-(b)(1) | Ask For | ပ | (m) | MAY | request competitive proposals |
| PART 7 | | | | | |
| 106-(C) | Solve | Q | E | SHALL | consider them in evaluating competing offers |
| 203 | | | | | NN, 52.207-4 |
| 204-(b) | Talk | ပ | ŒΞ | SHALL | consult with the inventory manager |
| 301 | Solve | Q | - | SHALL | in comparing the costs of government |
| 302-(a)(1) | Write | ۵. | Н | SHALL | prepare an estimate of the cost of government |
| 302-(a)(2) | Solve | £ | 1 | SHALL | compare the total cost of government performance |
| 303-(a) | Identify | - | (±2) | SHALL | assist in identifying private sources |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
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| | | | | | |
| 303-(b)(1)-(b) | Ask For | ပ | (=) | SHALL | assist in symopsizing, requesting assistance |
| 30 4 -(c) | Inform | U | E3 | SHALL | issue a solicitation based on the work statement |
| 305-(a) | | | | | MC, 52.207-1 |
| 305-(b) | | | | | MC, 52.207-2 |
| 305-(c) | | | | | MC, 52.207-3 |
| 306 | Receives | s | (sa) | | receives the cost estimate |
| 306-(a)(i) | Process | ۵. | (m) | SHALL | open the sealed envelope |
| 306-(a)(ii) | Write | ۵ | E | SHALL | enter on the cost comparison form |
| 306-(a)(iii) | Answer | U | 드 | SHALL | announce the result |
| 306-(a)(iv) | Talk | U | (±2) | SHALL | state that no final result |
| 306-(a)(v) | Inform | υ | ŒĴ | SHALL | make available |
| 306-(a)(2) | Inform | ပ | 幽 | SHALL | provide the price of the loan |
| 306-(a)(4) | Inform | U | 떠 | SHALL | make the completed and approved |
| 306-(b) | Receive | တ | E) | SHALL | receive proposals, evaluate them |
| 306-(b) | Process | a. | t=3 | SHALL | open the sealed estimate |
| 306-(b)(1) | Decide | Q | ы | SHALL | award a contract |
| 306-(b)(1)(i) | Advise | ပ | ഥ | SHALL | notify interested parties |
| 306-(b)(1)(ii) | Inform | ပ | 딾 | SHALL | announce the contractor's name |
| 306-(b)(1)(iv) | Advise | ပ | 643 | SHALL | advise interested parties |
| 306-(b)(2)(i) | Advise | ပ | ഥ | SHALL | notify interested parties |
| 306-(b)(2)(ii) | Inform | ပ | ы | SHALL | inform interested parties |
| 306-(b)(2)(iii) | Advise | ပ | EΩ | SHALL | announce the price of the offer |

| 306-(b)(3) 306(b)(3) | Advise C E SHALL give the contractor Decide D E SHALL cancel the solicitat | o a | ध्य ध्य | SHALL | give the contractor notice cancel the solicitation or award |
|-------------------------|--|------------|-------------|-------|---|
| PART 8 203-(1)(a) | | | 1 | | HC, 52.208-1 |
| 203-(1)(c) | | ε | t | 400 E | MC, 52.208-1 |
| 203-(2)(b) | Write | o e. | ×3 (x3 | SHALL | obtain the certificate before award annotate any affirmative certificate |
| 13-(2)(b) | Inform | ບ | EП | SHALL | forward one copy of the certificate |
| 3-(3)(a) | Direct | Ų | 6 ⊾3 | HAY | require the plant to accept the order |
| 203-3(b) | Solve | a | 6 2 | SHALL | evaluate the impact of the rejection |
| 304-5(c) 304-6(d) | Decide | a a | ध्य ध्य | SHALL | determine the appropriate contracting method |
| 304-5(d) | Neciue | a ပ | च ध्य | SHALL | determine if more than one supplier solicit sealed bids |
| 304-5(e) | Receive | s | (±3 | SHALL | acquire utility services by bilateral |
| 304~5(e){5) | Solve | Ω | (E) | | determines that a written bilateral agreement |
| 304-5(f) | Receive | တ | E | MAY | acquire utility services by purchase |
| 304-5(h) | Write | a. | (±3 | MAY | use the commercial forms and clauses |
| 304-5(h) | Process | Ω. | 떠 | SHALL | also comply with the requirements of 8.309 |
| 309-(a) | | | | | MC, 52.208-3 |
| 309-(b) | Write | ۵. | (m) | SHALL | insert in solicitations and contracts |

| PARA | BEHAVIOR | EXPL/ EHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMEN | THE PROPERTY OF COMPANY OF COMPAN |
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| 14)2 | | | | 1 | |
| 405-5(0) | Decide | a | E-3 | MAY | terminate for default any or all items |
| 604-(a) | Execute | 0 | eз | SHALL | order less-than-car load lots |
| (a)-409 | Write | ۵۰ | டி | SHALL | prepare orders to FPI using the procedures |
| 604-(c) | Solve | D | ea | | believe that the FPI price exceeds the market |
| 706-(d)(1) | Execute | Q | EΩ | SHALL | initiate purchase action |
| 706-(d)(2) | Inform | ບ | EЗ | SHALL | provide a copy |
| 1103 | Alter | Δ, | ഥ | SHALL | include the following items in contracts |
| 1103-(e) | | | | | MC, 52.208-4, MC, 52.208-5, MC, 52.208-6, MC, 52.208-7 |
| PART 9 | | | | | |
| 103-(b) | Decide | Q | ы | SHALL | make a determination of non-response |
| | | | (22) | SHALL | develop with the assistance |
| 104-2(b) | Execute | Q | Œ | SHALL | award contracts for subsistence only to those |
| 104-3(c) | Solve | ۵ | (m) | SHALL | consider the number of contracts |
| 104-3(d) | Solve | Q | ഥ | SHALL | consider the affiliate's past |
| 105-1(a) | Receive | တ | ьз | SHALL | possess or obtain information |
| 105-1(b)(1) | Receive | ea | E | SHALL | obtain information regarding the responsibility |
| 105-1(c) | Process | ۵ | ഥ | SHOULD | use the following sources of information |
| 105-2(a) | Process | ۵ | 6 23 | SHALL | make, sign, and place in the contract file |
| 105-2(a)(2) | Pursue | I | ഥ | SHALL | comply with the procedures in Subpart 19.6 |
| 105~2(b) | Process | Q | - | MUST | be included in the contract file |

| | | | EXPL/ | | |
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| PAKA | BELAV LOK | ACTIVITY | TAUT | STALEMENT | DERAYTOR ACTIVITY IMPL STATEMENT RECOLKERENT |
| 105-3(b) | T alk | ပ | មោ | MAY | discuss preamard survey information |
| 206-1(c) | Solve | C | (±3 | | consider only those offers identified |
| 206-1(d) | Execute | Q | es; | HUST | ensure that all such components |
| 206-1(e)(1) | Advise | ບ | (±2) | SHALL | advise potential customers |
| 206-1(e)(2) | Inform | U | Œ | SHALL | distribute solicitations to prospectives |
| 206-1(e)(3) | Ask For | ບ | ᇣ | SHALL | request in accordance with agency |
| 206-1(e)(4) | Inform | Ų | EЭ | SHALL | forward requests |
| 206-1(e)(5) | Execute | Q | æ | SHALL | allow the maximum time |
| 206-1(e)(5) | Use | Q | (±3 | SHALL | comply with the time frames specified |
| 206-2 | | | | | HC, 52.209-1 |
| 206-3(a) | Solve | Q | ted | SHALL | review the applicable QPL, QML, QBL |
| 206-3(a) | Ask for | ပ | Œ | SHALL | request the agency activity |
| 206-3(b) | Inform | ບ | ш | SHALL | submit to the agency activity |
| 207-(a) | Inform | U | æ | SHALL | promptly report to the agency activity |
| 302 | Decide | a | P=3 | SHALL | consider the |
| 305 | Inform | ပ | Œ | SHALL | provide sufficient time |
| 307-b | Direct | ပ | Œ | SHALL | notify the contractor of the action taken |
| 308-1(a)(1) | | | | | HC, 52.209-3 |
| 308-1(b)(1) | | | | | HC, 52.209-4 |
| 308-2(b)(2) | | | | | MC, 52.209-4 |
| 308-2(b)(3) | | | | | MC, 52.209-4 |
| 504-(b) | Receive | က | ы | SHOULD | obtain the advice of counsel |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 504-(c) | Direct | ပ | Œ | SHALL | recommend to the head of the contracting agency |
| 504-(d) | Write | a. | H | NEED BE | formally documented only where |
| 507-(a) | Inform | ø | Œ | SHALL | submit for approval |
| 507-(c)(1) | Alter | ۵. | Œ | SHALL | include the approval provision |
| 507-(c)(2) | Solve | a | ഥ | SHALL | consider additional information |
| 507-(c)(3) | Decide | 0 | E | SHALL | resolve the potential conflict |
| 507-{c}(4) | Inform | U | 떸 | SHALL | provide the decision and the contractor's position |
| 508-2(a) | Write | Q. | œ | SHALL | include the clause in the contract |
| 702-(c) | Search | လ | æ | SHALL | verify its approval status with the SBA |
| 702-(f) | Direct | ပ | ω | SHALL | require each pool member participating |
| 702-(f) | Process | a | ם | SHALL | attach a copy of each power of attorney |
| 703-(a) | Decide | Ω | ÞЭ | SHALL | not consider an independent offer |
| 703-(b) | Solve | Q | ы | SHALL | consider the pool agreement |
| PART 10 | | | | | |
| 002-(a)(3) | Alter | a. | H | SHALL | include specifications and purchase descriptions |
| 004-(b)(1) | Alter | e, | н | НАУ | use a purchase description subject to |
| 002-(b) | Solve | a | - | | determines in accordance with its established procedure |
| 008-(a) | Identify | - | - | SHALL | identify each specification's approval date |
| (6)-800 | Alter | - | H | SHALL | furnish with the solicitation |
| (c)-600 | Solve | Ð | - | SHALL | consider user critiques and take appropriate |

| EXPL/ IMPL STATEMENT REQUIREMENT | E SHALL consider the following when determining | E SHALL ensure that the price paid | HC, 52.210-1 | MC, 52.210-2 | HC, 52.210-4 | HC, 52.210-3 | MC, 52.210-5 | E MAY insert the clause in solicitations and contracts | MC, 52.210-6 | E MAY insert the provisions in solicitations | MC, 52.210-7 | E MAY insert the clause in solicitations | | I SHOULD be considered for use in conjunction with commercial purchases | | E SHALL ensure the delivery schedules or performance schedules | I SHALL consideration shall be given to applicable factors | |
|-------------------------------------|---|------------------------------------|--------------|--------------|--------------|--------------|--------------|--|--------------|--|--------------|--|---------|---|---------|--|--|--|
| EXPL/ ACTIVITY IMPL | 0 | D E | | | | | | Δ. | | d. | | d. | | ۵. | | Q | ā. | |
| BEHAVIOR | Solve | Solve | | | | | | Process | | Process | | Process | | Solve | | Execute | Solve | |
| PARA | 010-(b) | 010-(c) | 011-(a) | 011-(b) | 011-(d) | 011-(c) | 011-(e)(1) | 011-(e)(2) | 011-(f)(1) | 011-(f)(2) | 011-(9)(1) | 011-(g)(2) | PART 11 | 007 | PART 12 | 101-(a) | 102-(a) | |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
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| | | | , | | |
| 102-(p)(e) | Solve | ۵. | Н | MUST | be evaluated with respect to |
| 103-(a) | Identify | — | 6-3 | MAY | express contract delivery or performance in terms |
| 103-{c} | Inform | ပ | ы | SHALL | mail or otherwise furnish to the customer |
| 103-(d) | Inform | U | 떠 | SHALL | send the contract |
| 103-(e) | Solve | Q | Ŀij | SHALL | evaluate the bid |
| 104-(a) | Write | ď | (s) | MAY | use a time of delivery clause |
| 104-(a)(2) | | | | | NM, 52.212-1 |
| 104-(a)(2) | | | | | NM, 52.212-1, Alternate I |
| 104-(a)(2) | | | | | NM, 52.212-1, Alternate II |
| 104-(a)(2) | | | | | NM, 52.212-1, Alternate III |
| 104-(a)(3) | | | | | NM, 52.212-2 |
| 104-(a)(3) | | | | | NM, 52.212-2, Alternate I |
| 104-(a)(3) | | | | | NM, 52.212-2, Alternate II |
| 104-(a)(3) | | | | | NM, 52.212.2, Alternate III |
| 104-(b) | | | | | MC, 52.212-3 |
| 104-(b) | | | | | NM, 52.212-3, Alternate I |
| 202-(a) | Solve | Ω | œ | SHOULD | consider the probable effect on such matters |
| 202-(c) | Execute | 0 | ы | SHALL | take all reasonable steps |
| 202-(e) | Execute | Ω | ш | SHOULD | take appropriate action expeditiously to obtain |
| 20 4 -(a) | | | | | NM, 52.212-4 |
| 204-(b) | | | | | NM, 52.212-5 |
| 20 4 -(b) | | | | | NM, 52.212-5, Alternate I |
| | | | | | |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
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| | | | | | |
| 20 4 -(c) | | | | | NN, 52.292-6 |
| 303-(d) | Inform | U | ഥ | SHOULD | provide guidance on the DPAS |
| 303-(f) | Pursue | Н | E) | SHALL | follow agency procedural instructions |
| 303-(g) | Ask For | U | (m2) | SHALL | promptly seek special priorities |
| 303-(h) | Advise | U | [23 | SHALL | report promptly any violations |
| 30 4 -(a) | | | | | MC, 52.212-7 |
| 304-(b) | | | | | HC, 52.212-8 |
| 401-(c) | Process | ۵. | Н | MAY | include the clause at 52.212-10 |
| 402 | Receive | တ | (£1 | MUST | receive the request in writing |
| 403-(a) | | | | | MC, 52.212-9 |
| 403-(b) | | | | | NH, 52.210-10 |
| 403-(c) | | | | | MC, 52.210-11 |
| 504-(c) | Execute | Q | មា | SHALL | act to end the delay |
| 504-(d) | Alter | Q. | E | SHALL | retain in the file a record of all negotia |
| 505-(a) | | | | | HC, 52.212-12 |
| 505-(b)(1) | | | | | NM, 52.212-13 |
| 505-(b)(2) | | | | | MC, 52.212-13, Alternate I |
| 202-(c) | | | | | MC, 52.212-14 |
| 505-(d) | | | | | MC, 52.212-15 |
| | | | | | |

| PART 13 | |
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PARA

| use the small purchase procedure | use the procedure in this part | proceed in accordance with 5.203 | make an award to that concern | ascertain the availability of small business | document in the file the reason | purchases not exceeding this limit may be made | solicit quotations from a reasonable number | not limit solicitations | inform the requiring activity | gain as much knowledge as practicable | request quotations | make every effort to obtain trade | evaluate quotations | comply with economic purchase quantity | comply with 7.203 & 7.204 | orally report | issuance by the government of an order | request the supplier | be furnished to the supplier |
|----------------------------------|--------------------------------|----------------------------------|-------------------------------|--|---------------------------------|--|---|-------------------------|-------------------------------|---------------------------------------|--------------------|-----------------------------------|---------------------|--|---------------------------|---------------|--|----------------------|------------------------------|
| SHALL | HAY | SHALL | SHALL | SHALL | SHALL | HAY | SHALL | SHALL | CHOULD | SHOULD | HAY | SHALL | SHALL | SHALL | SHALL | SHALL | | HAY | SHALL |
| ខា | ω | ഥ | M | E | E | H | н | ы | H | 1 | H | н | June | I | ы | Œ | I | ធា | (52) |
| A | Q | Q | D | Ω | Δ. | Q | U | ۵ | U | တ | υ | Ð | ۵ | Q | ۵ | U | ۵ | U | ບ |
| use | USe | Execute | Decide | Solve | Write | Execute | Ask For | Execute | Advise | Receive | Ask For | Execute | Solve | Use | Use | Ask For | Write | Ask For | Inform |
| 104-(a) | 104-(a) | 104-(g) | 105-(d)(3) | 105-(d)(4) | 105-(d)(5) | 106-(a) | (q)-901 | 106-(b)(3) | (8)(q)-901 | 10 0 -(c) | 107-(a)(4) | 107-(b) | 10 <i>1-</i> (c) | 107-(d) | (p)-L01 | 107-(d) | 108-(a) | 108-(b) | 203-1(j)(5) |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| 203-2(a) | Alter | Ω, | kų | SHALL | insert in each BPA the clauses prescribed |
| 205-(a) | Solve | Ω | Œ | SHALL | review a sufficient random sample |
| 205-(b)(1) | Execute | Q | ĖΞ | SHALL | ensure that each BPA |
| 205-(b)(2) | Solve | O | Œ | SHALL | maintain awareness of changes |
| 305 | | | | | HC, 52.213-1 |
| 502-(c) | Solve | Q | œ | SHALL | review the invoice price |
| 502-(c) | Process | Δ. | ω | | process the invoice for payment |
| 503-(a) | Ask For | J | 6 -2 | SHALL | require written acceptance |
| 504-(a) | Process | Ω. | 6 43 | SHALL | process the termination action |
| 504-(b) | Advise | U | [43] | SHALL | notify the contractor in writing |
| 504-(b)(2) | Process | ۵. | (sc) | SHALL | process the termination action |
| 507-(c) | | | | | HC, 52.213-2 |
| 507-(d) | | | | | MC, 52.213-3 |
| PART 14 | | | | | |
| 201-1(a) | Process | o. | E | SHALL | prepare invitations for bids and contracts |
| 201-1(c) | Alter | а | (m) | SHOULD | so mark that section in the solicitation |
| 201-1(c) | Alter | <u>α</u> | m | SHALL | retain it in the contract file |
| 201-2 | Process | ۵۰ | (L) | SHALL | prepare the Schedule as follows: |
| 201-2(a)(1) | Process | ۵. | - | SHALL | prepare the invitation for bids |
| 201-2(a)(2) | Alter | ۵. | H | SHALL | include the following on the first page |

| k a k a | | | | | |
|-------------|-------------------|----|------|-----------|---|
| FAKA | BENAVIOR ACLIVILL | | TAUT | OIALEMENT | STATEMENT RECOLKEMENT |
| 201-2(b) | Alter | Q. | н | SHALL | include a brief description |
| 201-2(c) | Alter | ۵۰ | - | SHALL | include any description |
| 201-2(d) | Inform | U | I | SHALL | provide preservation and working requirements |
| 201-2(e) | Alter | U | П | SHALL | include inspection, acceptance, quality assurance |
| 201-2(f) | Alter | U | н | SHALL | specify the requirements for time |
| 201-2(g) | Alter | U | Н | SHALL | include any required accounting and appropriate data |
| 201-2(q) | Alter | J | н | SHALL | include a clear statement |
| 201-3 | Alter | ۵۰ | ഥ | SHALL | include in this section the clauses |
| 201-4 | Write | ۵. | ഥ | SHALL | list the title, date, and number of pages |
| 201-5 | Process | ۵ı | ьı | SHALL | prepare the representations and instructions |
| 201-5(a) | Alter | ۵۰ | - | SHALL | include in this section |
| 201-5(b) | Alter | a. | ı | SHALL | insert in this section |
| 201-5(c) | Identify | - | - | SHALL | identify the price related factors |
| 201-6(b) | | | | | НС, 52.214-1, НС, 52.214-2, НС, 52.214-3, НС 52.214-4 |
| 201-6(c) | Alter | ۵۰ | ы | SHALL | insert the following provisions |
| 201-6(d) | | | | | MC, 52.214-8 |
| 201-6(e)(1) | | | | | MC, 52.214-9 |
| 201-6(e)(2) | | | | | MC, 52.214-10 |
| 201-6(f) | | | | | MC, 52.214-12 |
| 201-6(9)(1) | | | | | MC, 52.214-13 |
| 201-6(9)(2) | | | | | MC, 52.214-13, Alternate I |
| 201-6(h) | | | | | MC, 52.214-14 |

| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
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| 201-6(h)(i) | | | | | HC, 52.214-15 |
| 201-6(j) | | | | | MC, 52.214-16 |
| 201-6(k) | | | | | HC, 52.214-17 |
| 201-6(1) | | | | | MC, 52.214-18 |
| 201-6(m) | | | | | HC, 52.214-19 |
| 201-6(0)(1) | | | | | HC, 52.214-20 |
| 201-6(p)(1) | | | | | HC, 52.214-21 |
| 201-6(q) | | | | | HC, 52.214-22 |
| 201-6(r) | | | | | HC, 52.214-23 |
| 201-6(s) | | | | | HC, 52.214-24 |
| 201-6(t) | | | | | HC, 52.214-25 |
| 201-7(a) | | | | | HC, 52.214-26 |
| 201-7(b)(1) | | | | | HC, 52.214-27 |
| 201-7(c)(1) | | | | | MC, 52.214-28 |
| 201-7(d) | | | | | HC, 52.214-29 |
| 201-8(c) | Use | Q | ы | SHALL | assume, for the purpose of making |
| 202-5(e)(1)(iii) | Solve | ۵ | ĸ | | determines that the product offered |
| 204-(a) | Solve | Ð | ьэ | SHALL | review and utilize the information |
| 205-2(a) | Ask For | ပ | 떮 | SHOULD | request an explanation from the concerns |
| 205-2(c) | Advise | ပ | w | HAY | send presolicitation notices |
| 212 | Execute | Q | βū | SHALL | comply with the economic purchase quantity |
| 402-3(c) | Execute | 0 | ы | НАУ | proceed with the bid opening |
| | | | | | |

| 2000 | BRHAVTOR | EXPL/ | EXPL/ | Q TA TEMENT | ENGRACITICAD ENGRACETO |
|-------------|--|--------|--------------|-----------------|--|
| TOTAL T | (1) The state of t | 111111 | 7 | - Warran - W- C | T VERNEY T |
| 404-1(c) | Decide | 0 | ഥ | нау | be cancelled and all bids rejected |
| 404-1(d) | Ask For | U | Н | SHOULD | be requested |
| 404-1(e)(1) | Execute | Q | Œ | SHALL | proceed in accordance with 15.103 |
| 404-2(k) | Decide | Ω | Ŀ | SHALL | reject the bid |
| 404-3 | Advise | ပ | (sa) | SHALL | notify each bidder |
| 405 | Execute | Q | œ | SHALL | give the bidder the opportunity to cure any deficiency |
| 406-1 | Screen | ı | ш | SHALL | examine all bids for mistakes |
| 406-2(a) | Receive | S | ы | SHALL | obtain from the bidder a verification of the bid |
| 406-3(9)(1) | Ask For | υ | (m) | SHALL | request the bidder to verify the bid |
| 406-3(9)(2) | Solve | Q | (m) | SHALL | consider the bid as originally submitted |
| 406-3(9)(2) | Ask For | ပ | | SHALL | request all bidders |
| 406-3(9)(2) | Inform | U | ы | SHALL | the bidder to make a written request |
| 406-3(9)(3) | Process | ۵ | 92 | SHALL | refer the case to the appropriate authority |
| 406-3(9)(4) | Process | ۵. | ы | MAY | refer the case by telegraph or telephone |
| 406-3(9)(5) | Decide | Q | ω | SHALL | consider the bid as submitted |
| 406-4(e)(1) | Ask For | υ | ы | SHALL | request the contractor to support the alleged mistake |
| 407-1(a) | Decide | a | (m) | SHALL | make a contract award |
| 407-1(b) | Solve | ۵ | (s.) | SHALL | examine the situation to ascertain |
| 407-1(b) | Execute | Q | ы | SHALL | initiate, if appropriate, corrective action |
| 407-2 | Solve | Q | ы | SHALL | determine that a prospective contractor |
| 407-4(a)(2) | Ask For | U | (sa) | SHALL | request the bidder to agree to |
| 407-6(c) | Alter | Δ, | (=2) | SHALL | include a written agreement |

| | | | EXPL/ | | |
|------------------|----------|------------------------|------------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 407-7 | Write | Δ. | (m) | SHALL | document compliance with 14.103-2 |
| 408-1(a)(1)(i) | Advise | ບ | ы | SHALL | notify unsuccessful bidders promptly |
| 408-1(a)(1)(ii) | Talk | ပ | E) | SHALL | extend appreciation for the interest |
| 408-1(a)(1)(iii) | Talk | ပ | ല | SHALL | state the reason |
| 408-1(c) | Process | ď | ы | SHALL | provide the unsuccessful bidders with the name |
| 408-1(c) | Receive | ေ | H | | when a request is received |
| 408-1(c) | Inform | ပ | | SHOULD | make every effort to furnish the names |
| 408-1(c) | Advise | U | H | WILL | advised where a copy of the abstract |
| 408-2 | Advise | U | Œ | SHALL | advise the unsuccessful bidders |
| 503-1(c)(1) | Process | ۵. | E | SHALL | safeguard proposals against disclosure |
| 503-1(c)(2) | Process | a. | Dell | SHALL | accept and handle data |
| 503-1(c)(3) | Alter | ۵. | Œ | SHALL | remove any reference to price |
| 503-1(d) | Execute | Q | 62 | SHALL | establish a time period for evaluating |
| 503-(e)(2) | Decide | Q | - | SHALL | shall be considered nonresponsive |
| 503-(f)(1) | Execute | a | (L) | MAY | proceed directly with step two if |
| 503-(f)(1) | Ask For | ပ | M | SHALL | request bidders whose proposals |
| 503-(f)(1) | Identify | | Œ | SHALL | identify the nature of deficiencies |
| 503-(f)(1) | Execute | Q | ы | HAY | arrange discussions |
| 503-(f)(2) | Decide | Q | 643 | SHALL | fix an appropriate time for bidders |
| 503-(q) | Advise | U | E | SHALL | promptly notify the offeror |
| 503-(q) | Answer | ပ | Œ | SHALL | debrief unsuccessful offerers |

| DARA | REHAVIOD | ACTIVITUR | EXPL/ | | LXPL ACTIVITY TAND CHARMAN MACHINES ACTIVITY OF ACTIVI |
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| PART 15 | | | | | |
| | | | | | |
| 103 | Talk | U | ᄕ | HAY | negotiate without issuing a new solicitation |
| 106-1(b) | | | | | MC, 52.215-1 |
| 106-2(b) | | | | | HC, 52.215-2 |
| 106-2(b) | | | | | MC, 52.215-2, Altermate I |
| 402-(a) | Write | ۵۰ | œ | SHALL | issue written solicitation |
| 402-(b) | Inform | U | ഥ | SHALL | furnish identical information |
| 402-(c) | Ask For | U | Œ | SHALL | solicit proposals or quotations |
| 402-(d) | Inform | U | ь | SHOULD | issue RFP's when they consider it reasonable |
| 402-(h) | Decides | <u> </u> | 643 | | determines that more than one source |
| 402-(h) | Ask For | U | 643 | SHALL | solicit offers with competitive procedures |
| 402-(h) | Execute | Q | E | SHALL | proceed in accordance with 5.203 |
| 404-(b) | Process | Δ. | (m) | SHALL | prepare and issue the notice to potential |
| 404-(b)(4) | Inform | U | Œ | SHALL | furnish copies of the solicitation |
| 404-(c)(2)(i) | Advise | U | ы | SHALL | advise all organizations |
| 404-(c)(2)(ii) | Direct | U | <u>[+2</u> | SHALL | conduct the conference |
| 404-(c)(2)(iii) | Inform | υ | 늄 | SHALL | furnish copies of the solicitation |
| 405-1 | Write | ۵ | Œ | HAY | determine in writing |
| 405-2 | | | | ~ | MC, 52.215-3 |
| 406-1(a) | Process | a, | æ | SHALL | prepare solicitations |
| 406-1(b) | Alter | ď | ဋ | SHALL | retain in their contract file |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ HAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-----------------|----------|----------|---------------|-----------|---|
| | | | | | |
| 406-2 | Process | ۵. | ы | SHALL | prepare the contract schedules as follows |
| 406-3(a) | Process | ۵ | ங | SHALL | include in this section the clauses required |
| 406-(3)(b) | | | | | MC, 52.215-33 |
| 406-4 | Write | ۵۰ | æ | SHALL | list the title, date and numbers of pages |
| 406-5 | Process | ۵, | Ŀ | SHALL | prepare the representations and instructions |
| 406-5(a) | Alter | ۵. | (FZ) | SHALL | include in this section those solicitation provisions |
| 406-5(b) | Alter | ۵۰ | æ | SHALL | insert in this section solicitation provisions |
| 406-5(c) | Identify | H | (F) | SHALL | identify all factors |
| 406-5(c) | Advise | U | Œ | SHALL | state the relative importance the government places |
| 4 07-(b) | | | | | NN, 52.215-4 |
| 407-(c)(1) | | | | | HC, 52.215-5 |
| 407-(c)(2) | | | | | HC, 52.215-6 |
| 407-(c)(3) | | | | | MC, 52.215-7 |
| 407-(c)(4) | | | | | HC, 52.215-8 |
| 407-(c)(5) | | | | | HC, 52.215-9 |
| 407-(c)(6) | | | | | HC, 52.215-10 |
| 407-(c)(7) | | | | | HC, 52.215-11 |
| 407-(c)(8) | | | | | HC, 52.215-12 |
| 407-(d)(1) | | | | | HC, 52.215-13 |
| 407-(d)(2) | | | | | HC, 52.215-14 |
| 407-(d)(3) | | | | | HC, 52.215-15 |
| 407-(d)(4) | | | | | MC, 52.215-16 |

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|-----------------|-----------|-------------------------------|----------|-----------|--|
| 500 | VOT AUUTO | 111/11/4 | j | STATEMENT | OTAL PRENT KECOTKERENT |
| 407-(e)(1) | | | | | HC, 52.215-17 |
| 407-(e)(2) | | | | | MC, 52.215-17, Alternate I |
| 407-(f) | | | | | HC, 52.215-19 |
| 407-{g} | | | | | HC, 52.215-20 |
| 407-(h) | | | | | HC, 52.215-34 |
| 408-(a) | Inform | U | ω | SHALL | issue unclassified solicitation |
| 409-(b) | Solve | a | EΩ | SHALL | decide if a pre-proposal conference |
| 409-(c) | Talk | U | ᇤ | SHALL | conduct the pre-proposal conference |
| 409-(c) | Inform | J | ь | SHALL | furnish all prospective offerers |
| 409-(c) | Write | ۵ | E4 | SHALL | make a complete record |
| 4 09-(c) | Inform | U | (sa) | SHALL | promptly furnish a copy |
| 409-(c) | Advise | U | н | SHALL | conferees shall be advised |
| 4 10-(b) | Decide | O | स्य | SHALL | determine if the closing date needs to be char |
| 412-(d) | Inform | U | ᇤ | SHALL | promptly notify the offerer |
| 413-2(c) | Search | S | ᇤ | SHALL | inquire whether the submitter is willing |
| 413-2(c) | Process | ۵. | ы | SHALL | return the proposal, accept it as marked |
| 415 | Execute | Q | EU | SHALL | comply with the economic purchase quantity |
| 506-1(a) | Solve | Q | - | SHALL | determine if the unsolicited proposal |
| 506-1(b) | Talk | U | - | SHALL | promptly acknowledge |
| 506-1(b) | Process | o. | | SHALL | process the proposal |
| 20e-(b) | Execute | Q | _ | SHALL | provide the offeror the opportunity to submit |
| 20e-(c) | Talk | U | H | SHALL | promptly reply to the offerer |

| STATEMENT REQUIREMENT | return an unsolicited proposal | select the source whose proposal | assume the purpose of making multiple awards | issue a written amendment to the solicitation | make a record of the oral advice | consider the stage in the acquisition cycle | cancel the original solicitation | provide all offerers an opportunity to submit | examine all proposals for minor | comply with the following | use cost or price analysis | document the cost or price evaluation | determine which proposals are in the competitive range | be determined on the basis of | notify in writing an unsuccessful offeror | solicit price proposals | make award to the low responsible offeror | conduct oral and written discussions | control all discussions | advise the offeror | attempt to resolve any uncertainties | resolve any suspected mistakes |
|-----------------------|--------------------------------|----------------------------------|--|---|----------------------------------|---|----------------------------------|---|---------------------------------|---------------------------|----------------------------|---------------------------------------|--|-------------------------------|---|-------------------------|---|--------------------------------------|-------------------------|--------------------|--------------------------------------|--------------------------------|
| STATEMENT | SHALL | МАУ | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL |
| EXPL/ IMPL | H | - | E | (m) | ы | ᇤ | E | ы | ы | ĸ | œ | en. | (±2) | - | ĸ | EΩ | æ | Œ | E | ы | 떠 | 6 43 |
| AVIOR ACTIVITY IMPL | ۵. | Q | Q | U | ۵. | Q | Q | U | Q | 6 | Q | ۵. | 0 | a | U | U | a | U | U | J | Q | Q |
| BEHAVIOR | Process | Decide | Use | Inform | Write | Solve | Decide | Inform | Solve | Execute | Use | Write | Solve | Solve | Advise | Ask for | Decide | Talk | Talk | Advise | Decide | Decide |
| PARA | 507 | (q)-509 | 605-(f) | 606-(a) | 606-(a) | (q)-909 | (b)(q)-909 | (c)-909 | 607-(a) | 607-(c) | 608-(a)(1) | 608-(a)(1) | (a)-609 | 609-(a) | (c)-609 | (p)-609 | (p)-609 | 610-(b) | 610-(c)(1) | 610-(c)(2) | 610-(c)(3) | 610-(c)(4) |

| | | | EXPL/ | | |
|------------|-------------------|----------|-------------|-----------|--|
| PARA | BEHAVIOR ACTIVITY | ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 610-(c)(5) | Execute | 6 | (m) | SHALL | provide the offeror a reasonable opportunity |
| 611-(a) | Inform | υ | 드 | SHALL | issue to all offerors |
| 611-(c) | Ask for | U | ш | SHALL | issue an additional request for best and final |
| 611-(d) | Decide | Q | ഥ | SHALL | select that source whose best and final |
| 703-(a) | Direct | U | ĸ | SHALL | require prospective contractor to submit |
| 703-(b) | Decide | Q | ш | SHALL | determine that the information is necessary |
| 703-(b) | Write | ۵ | (m) | SHALL | document the reasons in the file |
| 706-(a) | Solve | a | Œ | SHALL | evaluate and negotiate proposed |
| 706-(a) | Decide | a | ഥ | SHALL | evaluate and negotiate |
| 706-(a) | Notify | U | (m) | SHALL | notify the prospective contractor in writing |
| 106-(b) | Ask for | U | M | SHALL | request the recommendations of appropriate perso |
| 106-(b) | Ask for | U | 64 3 | SHALL | request these recommendations early |
| 106-(d) | Solve | Q | ы | SHALL | give primary consideration |
| 707-(a) | Use | 0 | (m) | MAY | incorporate the make-or-buy program |
| 707-(b) | Identify | ы | [ad] | SHALL | specify these items in the contract |
| 708 | | | | | HC, 52.215-21 |
| 802-(b)(1) | Execute | 0 | (m) | SHALL | purchase supplies and services |
| 802-(b)(2) | Solve | Q | (m) | SHALL | price each contract separately |
| 802-(b)(3) | Screen | H | ы | SHALL | not include in a contract price |
| 803-(b) | Process | ۵. | Œ | SHALL | develop an estimate of the proper price |
| 803-(c) | Alter | ۵. | ᄕ | SHOULD | include comments in the price negotiation |
| 803-(4) | Direct | ပ | Œ | SHALL | refer the contract action to higher authority |

| STATEMENT REQUIREMENT | document the file to justify the requirement | require the contractor or prospective contractor | limit any requirement for cost or data pricing | require submission of certified cost or data pricing | grant an exemption | verify or obtain verification | make a price analysis to determine | require the contractor to execute a certificate correct cost | the contracting officer shall specify | withhold the award or price adjustment | refer the contract action to higher authority | require in the solicitation | require a contractor that is required | require the prospective contractor to support | excuse failure to do so | award the prime contract | allow additional time for submission | withdraw the requirement | reserve the subcontract item | consider another contract type | make other arrangements | immediately bring the matter to the attention of |
|---------------------------------|--|--|--|--|--------------------|-------------------------------|------------------------------------|--|---------------------------------------|--|---|-----------------------------|---------------------------------------|---|-------------------------|--------------------------|--------------------------------------|--------------------------|------------------------------|--------------------------------|-------------------------|--|
| STATEMENT | SHALL | SHALL | MAY | SHALL | MAY | HAY | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | MAY | MAY | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL |
| _ | ы | Œ | EЩ | ьэ | ĸı | œ | មា | ᄕᆈ | E | eл | ьı | æJ | ы | ᇤ | Œ | EL) | Œ | ea | te2 | œ | te3 | មេ |
| ACTIVITY | ۵ | ပ | ۵۰ | ပ | Q | п | Q | ပ | I | ٥ | U | U | U | ပ | 0 | ۵ | a | Ω | Q | Q | 0 | Ų |
| EXPL/ BEHAVIOR ACTIVITY IMPL | Write | Ask for | Alter | Direct | Decide | Identify | Solve | Direct | Identify | Decide | Direct | Direct | Direct | Direct | Decide | Decide | Decide | Execute | Execute | Solve | Execute | Inform |
| PARA | 804-2(a)(2) | 804-2(b) | 804-3(c)(7) | 804-3(c)(7) | 804-3(c) | 804-3(f)(3) | 804-3(h) | 804~4(a) | 804-6(a) | 804-6(e) | 804-6(e) | 804-6(f) | 804-6(g)(2) | 804-6(9)(4) | 804-6(i) | 804-6(i) | 804-6(i)(1) | 804-6(i)(2) | 804-6(i)(3) | 804-6(1)(4) | 804-6(i)(5) | 804-7(a) |

| | | | EXPL/ | | |
|-------------------|----------|------------------------|-------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 804-7(a) | Decide | Q | Œ | SHALL | negotiate, using any new data submitted |
| 804-7(a)(2) | Solve | Q | ங | SHALL | consider |
| 804-7(b)(4) | Decide | Q | ங | SHALL | allow an offset |
| 804-7(c) | Ask for | ပ | (LI) | SHALL | request an audit to evaluate |
| 804-7(d) | Solve | Q | Œ | SHALL | make a determination |
| 80 4 -7(d) | Process | d | ᇤ | SHALL | prepare a memorandum |
| 80 4 -7(f) | Inform | U | 드 | SHOULD | make this information available |
| 804-7(f) | Advise | U | Œ | CHOULD | give the prime contractor reasonable advance notice |
| 804-8(a) | | | | | MC, 52.215-22 |
| 804-8(b) | | | | | HC, 52.215-23 |
| 804-8(c) | | | | | MC, 52.215-24 |
| 804-8(d) | | | | | NC, 52.215-25 |
| 805-1(a) | Talk | ပ | Œ | SHALL | coordinate a team of experts |
| 805-1(a) | Ask for | U | Œ | SHALL | request and evaluate |
| 805-1(a) | Solve | Q | Œ | SHALL | request and evaluate |
| 805-1(a) | Direct | U | (e) | SHOULD | have appropriate specialists attend |
| 805-1(b) | Solve | Q | (±3 | SHALL | make a cost analysis to evaluate |
| 805-1(c) | Direct | ပ | Ħ | SHALL | require prospective contractors to perform |
| 805-3 | Use | 0 | ŒĴ | SHALL | use the techniques and procedures |
| 805-3(b) | Execute | Q | Œ | SHALL | ensure that the effects of inefficient |
| 805-3(b) | Solve | Q | ы | SHOULD | make a trend analysis of basic labor |
| 805-3(e) | Search | S | Œ | SHALL | attempt to obtain them |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-------------|----------|----------|---------------|-----------|---|
| 805-3(e) | Decide | ۵ | Esc) | SHALL | obtain them and negotiate |
| 805-5(a)(1) | Ask for | υ | ㅂ | SHALL | request a field pricing report |
| 805-5(a)(1) | Write | a, | Ŀ | SHALL | document the contract file |
| 805-5(c)1) | Ask for | U | Œ | SHALL | sending a request to the cognizant |
| 805-5(c)(1) | Refer | U | Œ | SHALL | sending the request directly to |
| 805-5(d) | Solve | Q | 드 | SHALL | review the written notification |
| 805-5(d) | Execute | Q | te) | SHALL | and take immediate action |
| 805-5(d) | Execute | Q | ഥ | SHALL | proceed with the action outline in 15.804-6(e) |
| 805-5(h) | Direct | J | Œ | SHALL | require the offeror to provide |
| 807-(b) | Use | Q | ы | SHALL | establish pre-negotiation objectives |
| 808-(p) | Inform | υ | (±1 | SHALL | forward a copy of the price negotiation memorandum |
| (e) | Use | Q | [2] | WILL | use FPRA rate as bases for pricing |
| 809-(f) | Use | Q | (m) | SHALL | reflect the changed condition in proposals |
| 810-(d) | Solve | Q | (±3 | SHOULD | decide which elements of the contractor's operation |
| 810-(e) | Solve | 0 | (m) | SHALL | consider the findings and recommendations |
| 810-(e) | Inform | U | E | SHALL | provide the administrative contracting offer |
| 810-(e) | Use | a | æ | SHALL | establish a follow-up plan to monitor |
| 812-1(c) | Direct | ပ | Œ | SHALL | require that offerors identify in their proposals |
| 812-1(c) | Direct | U | (e) | SHALL | require similar information |
| 812-1(c) | Direct | ပ | ᇤ | HAY | require such information |
| 812-2(a) | | | | | MC, 52.512-26 |
| 812-2(b) | | | | | MC, 52.215-26, Alternate I |
| | | | | | |

| PARA | BEHAVIOR A | CTIVITY | | STATEMENT | STATEMENT REQUIREMENT |
|-------------------|------------|------------|------------|-----------|---|
| | | | 1 | | |
| 813-2(c) | | | | | require a commercial pricing certificate |
| 813- 4 (a) | Direct | U | ĿΩ | SHALL | require the contractor to submit the certificate |
| 813-4(a) | Solve | Q | EΩ | SHOULD | assess market conditions for the items |
| 813-4(b) | Ask for | U | Œ | SHALL | request submission of a new certificate |
| 813-4(c) | Advise | ပ | Œ | SHALL | bring the matter to the attention of the offeror |
| 813-4(d) | Ask for | U | Œ | SHALL | request, as appropriate, an audit |
| 813-5 | | | | | MC, 52.215-32 |
| 903-(b) | Process | പ | 6 3 | SHALL | comply with 15.905-1 |
| 903-(c) | Use | Q | Œ | SHALL | use the Government prenegotiation cost objective amounts |
| 903-(c) | Decide | O | ഥ | SHALL | exclude any facilities capital cost of money |
| 904-(a) | | | | | MC, 52.215-30 |
| 904-(b) | Process | മ | - | | insert the clause at 52.215-31 |
| 905-1(b)(3) | Use | Q | E2 | SHALL | treat time-and-materials, labor hour as cost plus fixed fee contracts |
| 905-1(f) | Solve | ۵ | ьз | SHC LD | consider whether the development cost |
| 1001-(a) | Advise | J | EJ. | SHALL | notify each offeror |
| 1001-(b)(1) | Advise | ပ | Œ | SHALL | notify the offeror |
| 1001-(b)(2) | Write | 6 . | Œ | SHALL | inform each unsuccessful offeror in writing |
| 1001-{c) | Write | <u>α</u> , | ĖΞ | SHALL | notify unsuccessful offerors in writing |
| 1001-(c)(2) | Inform | U | н | | provide the information in subparagraph (c)(1) |
| 1001 - (c)(3) | Inform | ပ | ьэ | SHALL | furnish the information described in $15.1001(c)(1)(i)$ |
| 1002 | Decide | Q | ĸ | SHALL | award a contract with reasonable promptness |

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| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| 1003-(a) | Answer | U |)4 | SHALL | be debriefed |
| 1003-(a) | Inform | U | H | SHALL | and furnished the basis for selection |
| 1003-(c) | Alter | ۵ | ы | SHALL | include a summary of the debriefing |
| | | | | | |
| PART 16 | | | | | |
| | | | | | |
| 103-(b) | Solve | Q | - | SHOULD | other contract types should be considered |
| 104 | Solve | Q | ы | SHOULD | should consider in selecting and negotiating |
| 104-(h) | Execute | Q | ьı | SHALL | ensure that the contractor's accounting system |
| 105 | | | | | HC, 52.216-1 |
| 203-2(a) | Execute | Ω | GL2 | SHALL | ensure that contingency allowances are not |
| 203-2(b) | Receive | တ | Œ | SHALL | obtain adequate information to establish |
| 203-4(a) | | | | | HC, 52.216-2 |
| 203-4(a)(2) | Use | Q | ក | MAY | use an agency-prescribed clause instead |
| 203-4(a)(3) | Write | a. | Œ | SHALL | document in the contract file |
| 203-4(b) | | | | | HC, 52.216-2 |
| 203-4(b)(2) | Use | Q | EΩ | MAY | use an agency-prescribed clause |
| 203-4(b)(3) | Write | Q. | டி | SHALL | document in the contract file |
| 203-4(b)(4) | Direct | U | ы | HUST | must agree in writing on the identity |
| 203-4(c) | | | | | HC, 52.216-4 |
| 203-4(c)(2) | Use | 0 | ᇤ | MAY | use an agency prescribed clause |

| | | | EXPL/ | | |
|-------------|----------|----------|-------|-----------|--|
| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| 203-4(c)(3) | Identify | - | ഥ | SHALL | describe in detail in the contract |
| 203-4(d) | Solve | Ω | ьı | SHOULD | consider using an economic price adjustment cl |
| 205-4 | | | | | MC, 52.216-5 |
| 206-4 | | | | | MC, 52.216-6 |
| 307-(a) | | | | | MC, 52.216-7 |
| 307-(b) | | | | | MC, 52.216-8 |
| 307-(c) | | | | | MC, 52.216-9 |
| 307-(d) | | | | | MC, 52.216-10 |
| 307-(e)(1) | | | | | HC, 52.216-11 |
| 307-(e)(2) | | | | | MC, 52.216-11, Alternate I |
| 307-(f) | | | | | MC, 52.216-12 |
| 307-(f)(2) | | | | | MC, 52.216-12, Alternate I |
| 307-(9)(1) | | | | | MC, 52.216-13 |
| 307-(q)(2) | | | | | MC, 52.216-13, Alternate I |
| 307-(h) | | | | | HC, 52.216-14 |
| 307-(i) | | | | | HC, 52.216-15 |
| 402-(e) | Decide | Q | (EZ) | SHOULD | negotiate then in full coordination |
| 402-(g) | | | | | MC, 52.216-15 |
| 403-1(d) | Identify | ı | EЗ | SHALL | specify in the contract schedule |
| 403-2(d) | Identify | I | (±1 | SHALL | specify in the contract schedule |
| 405-(a) | | | | | MC, 52.216-16 |
| 405-(a) | | | | | MC, 52.216-16, Alternate I |
| | | | | | |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|---------------------|----------|----------|---------------|-----------|---|
| | | | | | |
| 402-(b) | | | | | NC, 52.216-17 |
| 405-(b) | | | | | MC, 52.216-17, Alternate I |
| 405-(c) | | — | | | MC, 52.216-7 |
| 405-(d) | | п | | | MC, 52.216-10 |
| 405-(e) | Process | ď | œ | SHALL | insert an appropriate award fee clause |
| 503-(a)(1) | Identify | Н | ഥ | SHALL | state a realistic estimated total quantity |
| 503-(a)(1) | Receive | တ | Œ | MAY | obtain the estimate from records |
| 503-(c) | Identify | H | (m) | SHALL | specify in the schedule that failure |
| 504-(a)(1) | Receive | တ | (±1 | HAY | obtain the basis for the maximum from records |
| 505-(a) | | | | | MC, 52.216-18 |
| 505-(b) | | | | | MC, 52.216-19 |
| 505-(c) | | | | | HC, 52.216-20 |
| 505-(d)(1) | | | | | HC, 52-216-21 |
| 505-(d)(2) | | | | | MC, 52.216-21, Alternate I |
| 505-(d)(3) | | | | | MC, 52.216-21, Alternate II |
| 505-(d)(4) | | | | | MC, 52.216-21, Alternate III |
| 505-(d)(5) | | | | | MC, 52.216-21, Alternate IV |
| 505-(e) | | | | | HC, 52.216-22 |
| 506-(a) | Alter | ۵. | E | SHALL | include in the schedule of indefinite-delay |
| 601-(c) | Write | ۵. | (=3 | SHALL | document the contract file |
| 603-2(b) | Alter | o. | E | SHALL | include an overall price ceiling in the letter |
| 603-2(c) | Direct | U | EJ. | HAY | authorize an additional period |

| | | | EXPL/ | | |
|-----------------|----------|----------|--------------|-----------|---|
| FARA | DEDAVIOR | ACITATIE | TAWT | SIALEMENT | DERAYLOR ACTIVITY LMPL STATEMENT RECOTREMENT |
| 603-2(c) | Solve | Q | Œ | MAY | determine a reasonable price or fee |
| 603-2(e) | Identify | ı | Œ | SHALL | assign a priority rating to the letter |
| 603-4(a) | Alter | ۵. | (m) | SHALL | include in each letter contract the clauses |
| 603-4(b)(1) | | | | | HC, 52.216-23 |
| 603-4(b)(2) | | | | | HC, 52.216-24 |
| 603-4(b)(3) | | | | | HC, 52.215-25 |
| 603-4(b)(3) | | | | | MC, 52.216-25, Alternate I |
| 603-4(c) | | | | | HC, 52.216-26 |
| 702-(b)(5) | Receive | တ | ŒĴ | SHOULD | obtain and use existing basic agreements |
| 702-(d)(2) | Alter | ۵. | ы | SHALL | include clauses pertaining to subjects |
| 703-(d) | Inform | U | 6-3 | MAY | issue orders for required supplies |
| 703-(d)(1)(i) | Receive | ေ | Œ | SHALL | obtain competition |
| 703-(d)(1)(ii) | Execute | a | [22] | SHALL | ensure that use of the basic ordering agreement |
| 703-(d)(1)(iii) | Decide | Q | БÜ | SHALL | sign or obtain applicable justifications |
| 703-(d)(1)(iii) | Receive | S | Ħ | SHALL | sign or obtain applicable justification |
| 703-{d)(2)(i) | Direct | ပ | E | SHALL | issue orders under basic ordering |
| 703-(d)(2)(ii) | Execute | 6 | D=2 | SHALL | incorporate by reference the provisions |
| 703-(d)(2)(iii) | Write | ۵. | œ | SHALL | cite the authority under 6.302 |
| 703-(d)(2)(iv) | Execute | Q | Œ | SHALL | comply with 5.203 |
| 703-(d)(3)(ii) | Execute | 6 | (sa) | SHALL | proceed with pricing as soon as practical |

| | REQUIREMENT |
|-------|----------------|
| | IMPL STATEMENT |
| EXPL/ | IMPL |
| • | ACTIVITY |
| | BEHAVIOR |
| | |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|-------------------|----------|---------------------------------|---------------|-----------|--|
| page 17 | | | | | |
| | | | | | |
| 103-1(d) | Alter | a. | 臼 | SHALL | reduce the cancellation ceiling |
| 103-1(d)(2) | Solve | Q | œ | HUST | estimate reasonable preproduction |
| 103-1(d)(2) | Receive | တ | κı | CIUOHS | obtain in-house engineering cost estimates |
| 103-1(d)(3) | Solve | ۵ | Œ | SHALL | establish cancellation dates |
| 103-1(d)(3) | Alter | a. | æ | SHALL | include these dates in the schedule |
| 103-1(e) | Alter | ۵. | (±2 | SHALL | by amending the solicitation |
| 103-1(h) | Execute | Q | Œ | SHALL | limit the government's payment obligation |
| 103-1(h) | Alter | മ | Œ | SHALL | insert the amount for the first program |
| 103-1(j) | Use | a | 5 ≈3 | SHOULD | normally use an economic price adjustment clause |
| 103-1(k)(1) | Alter | a. | E2 | SHALL | add the clause at 52.222-43 |
| 103-1(k)(2) | Alter | ۵. | ы | HAY | modify the clause at 52.222-43 |
| 103-1(k)(3) | Use | Q | ы | MAY | use an economic price adjustment clause |
| 103-3 | Execute | Q | ы | SHALL | comply with the following |
| 103-3(e) | Solve | Q | m | SHALL | compare the lowest evaluated offer |
| 103-3(e)(1) | Execute | Q | ĸ | | multiply the evaluated unit price |
| 103-3(e)(2) | Execute | Q | ы | | add the total amount |
| 103-3(e)(3) | Solve | Q | ъ | | compare this result |
| 103-3(e)(4) | Direct | J | 臼 | SHALL | conduct the evaluation based |
| 103- 4 (a) | Decide | O | M | SHALL | award to firms offering the lowest |
| 103-4(b) | Decide | O | (m) | SHALL | award to the offeror submitting the proposal |

| | | | EXPL/ | | EXPL/ |
|-------------|----------|----------|-------------|-----------|--|
| PAKA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | REQUIREMENT |
| 103-4(d)(1) | Decide | ۵ | ᄕ | SHALL | make award under 17.103-4(a) |
| 103-4(d)(2) | Decide | a | (±3 | SHALL | make award to the lowest evaluated offeror |
| 103-4(d)(4) | Decide | ۵ | Ŀ | SHALL | cancel it and issue a new solicitation |
| 103-4(d)(4) | Inform | U | ы | SHALL | cancel it and issue a new solicitation |
| 104-1(c) | Ask for | U | ы | SHALL | request the advice of the activity's |
| 104-3 | Execute | ۵ | Œ | HUST | follow both the requirements of Subpart 17 |
| 104-3(b) | Solve | Q | E | SHOULD | consider including a term allowing |
| 105-(a)(1) | | | | | HC, 52.217-1 |
| 105-(a)(2) | | | | | HC, 52.217-2 |
| 105-(a)(2) | | | | | HC, 52.217-2, Alternate I |
| 202-(a) | Alter | a. | E | HAY | include options in contracts |
| 205-(a) | Write | ۵. | Œ | SHALL | justify in writing |
| 206-(a) | Solve | 0 | 6 -2 | SHALL | evaluate offers for any option quantities |
| 207-(a) | Advise | U | E | SHALL | provide written notice |
| 207-(b) | Solve | Q | ш | SHALL | determine the effect of the adjustment |
| 207-(c) | Execute | O | E | MAY | exercise options only after determining |
| 207-(d) | Decide | O | ы | SHALL | make the determination on the basis |
| 207-(d)(3) | Solve | ۵. | Œ | SHALL | take into consideration such factors |
| 207-(f) | Write | ۵. | EЭ | SHALL | make a written determination |
| 208-(a) | | | | | HC, 52.217-3 |
| 208-(b) | | | | | HC, 52.217-4 |
| 208-(c) | | | | | MC, 52.217-5 |
| | | | | | |

| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|----------------------|----------|-------------------|---------------|-----------|---|
| 208-(d) | | | | | HC, 52.217-6 |
| 208-(e) | | | | | HC, 52.217-7 |
| 208-(f) | | | | | HC, 52.217-8 |
| 208-(g) | | | | | MC, 52.217-9 |
| 403-(a) | Decide | Q | ш | HAY | award a prime contract |
| 403-(b) | Execute | 9 | ഥ | SHALL | ensure that any contract awarded under |
| 504-(a) | Receive | တ | œ | SHALL | first obtain the determination required |
| 605-(a) | Solve | Q | ᇤ | SHOULD | take extraordinary steps before award |
| (q)-509 | Search | S | ᇤ | SHALL | review each management and operating contract |
| (a)- 5 09 | Solve | Q | Œ | SHOULD | contractors should consider |
| PART 19 | | | | | |
| 202 | Execute | Q | ᄕᡆ | SHALL | comply with the specific policies listed |
| 202-1(a) | Process | ۵ | ĸ | SHALL | divide proposed acquisitions of supplies |
| 202-1(b) | Execute | Q | (m) | SHALL | plan acquisitions such that |
| 202-1(c) | Execute | 0 | (AZ) | SHALL | ensure that delivery schedules |
| 202-1(d) | Advise | ပ | œ | SHALL | encourage prime contractors to subcontract |
| 202-2 | Advise | ပ | œ | SHALL | encourage maximum participation |
| 202-2(a) | Alter | Ω, | сı | SHALL | include on mailing lists |
| 202-2(b) | Execute | Q | œ | SHALL | make every reasonable effort |
| 202-2(c) | Inform | U | 6 23 | SHALL | publicize solicitations |

| EXPL/ EHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | encourage maximum response | allow the maximum amount of time | furnish specifications, plans and drawings | send solicitations to all small business concerns | provide to any small business | follow the procedures at 19.806-2 | accept an offeror's representation | review acquisitions to determine | make available for review at the contracting office | divide requirements so as to allow | set aside an individual acquisition | set aside a portion of an acquisition | be divided into a set-aside portion | award the non-set-aside portion | negotiate with eligible concerns | negotiations shall be conducted | be awarded as provided in the solicitation | review each individual acquisition | withdraw or modify the unilateral | award contracts | encourage placement of subcontracts | be furnished to the SBA |
|--|----------------------------|----------------------------------|--|---|-------------------------------|-----------------------------------|------------------------------------|----------------------------------|---|------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---------------------------------|----------------------------------|---------------------------------|--|------------------------------------|-----------------------------------|-----------------|-------------------------------------|-------------------------|
| STATEMENT | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | МАУ | SHALL | SHALL | SHALL |
| EXPL/ IMPL | E | ьı | 떠 | ы | гэ | Œ | EЭ | ьз | ĸ | ш | ᄕ | ьэ | н | ы | Ŀ | - | - | ы | ĿΊ | ங | ᇤ | Œ |
| ACTIVITY | υ | Ω | υ | U | U | Q | S | Ω | ပ | ۵. | o. | ۵. | ۵. | ۵ | Q | Q | Q | ۵ | Ω, | Q | U | U |
| BEHAVIOR | Advise | Execute | Inform | Inform | Inform | Execute | Receive | Solve | Inform | Alter | Alter | Alter | Alter | Decide | Execute | Execute | Decide | Solve | Alter | Decide | Advise | Inform |
| PARA | 202-4 | 202-4(a) | 202-4(b) | 202-4(c) | 202-4(d) | 202-6(b) | 301-(b) | 501-(c) | 501-(d) | 501-(h) | 502-1 | 502-3(a) | 502-3(b) | 502-3(c)(1) | 502-3(c)(2)(i) | 502-3(c)(2)(i) | 502-3(c)(2)(i) | 503-(d) | 503-(d) | 504-(a) | 504-(a) | 505-(a) |

| PARA | EXPL/ BEHAVIOR ACTIVITY IMPL | ACTIVITY | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|----------------|---------------------------------|----------|---------------|-----------|--|
| 505-(b) | Execute | Q | βú | SHALL | suspend action in the acquisition |
| 505-(d) | Decide | ۵ | s | SHALL | suspend contract action |
| 505-(f) | Alter | ۵, | (sa) | SHALL | include in the contract file |
| 505-(f) | Advise | U | ᄕ | SHALL | promptly notify the SBA |
| 506-(a) | Alter | ۵. | Œ | MAY | withdraw the set-aside determination |
| 506-(a) | Execute | ۵ | Œ | SHALL | initiate a withdrawal of an individual |
| 506-(a) | Alter | ۵. | Œ | HAY | modify a unilateral or joint class set-aside |
| 206-(c) | Process | മ | (sc) | SHALL | prepare a written statement |
| 507-(b) | Execute | Q | ш | SHALL | ensure that the delivery schedule is realistic |
| 508-(a) | | | | | HC, 52.219-4 |
| 208-(b) | | | | | MC, 52.219-5 |
| (c) 208-(c) | | | | | MC, 52.219-6 |
| 508-(d) | | | | | HC, 52.219-7 |
| 508-(e) | | | | | MC, 52.219-14 |
| 602-1(a)(1) | Decide | Q | 드 | SHALL | Withhold contract award |
| 602-1(a)(2) | Direct | ပ | ы | SHALL | refer the matter to the cognizant |
| 602-1(b) | Direct | U | ᄕᆈ | SHALL | refer to the SBA the entie quantity |
| 602-1(d) | Direct | U | E | SHALL | make only one referral at a time |
| 602-3(a) | Execute | Q | Œ | SHALL | make every effort to reach a resolution |
| 602-3(a) | Ask for | ပ | 떠 | SHALL | request that the Regional Office |
| 602-4(a) | Execute | Q | EП | SHALL | reverse the determination of nonresponsibility |
| 602-4(b) | Decide | Q | E | SHALL | award the contract to the concern |

| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
|-------------|----------|----------|------|------------|---|
| 602-4(c) | Promito | ح | Ça | CHALL | provoed with the armicition |
| (2)+ 200 | מעפרתנפ | a | a | aunio. | לוספפת שומו מוב מכלתיסורסוו |
| 705-1 | Advise | U | ы | MAY | encourage the development of increased subcontracting opportunities |
| 705-1 | Execute | O | ш | HUST | ensure that the goals are realistic |
| 705-2(a) | Solve | ۵ | Œ | SHALL | determine whether the proposed action |
| 705-2(b) | Solve | O | ы | 77, 4S | determine whether subcontracting possibilities |
| 705-2(d) | Decide | O | н | ^ X | necessitate negotiating subcontracting plans |
| 705-3 | Inform | υ | E | SHALL | provide the SBA's resident procurement center representative |
| 705-4 | Solve | Q | ĸ | SHALL | review the subcontracting plan for adequacy |
| 704-4(a) | Solve | Q | E | HUST | consider each plan in terms of |
| 705-4(b) | Advise | U | ы | SHALL | advise the bidder of the deficiency |
| 705-4(b) | Ask for | ပ | (e) | SHALL | request submission of a revised plan |
| 705-4(b) | Solve | Ω | Œ | MAY | find the bidder nonresponsible |
| 705-4(c) | Solve | ۵ | ᇤ | SHALL | determine whether the plan is acceptable |
| 705-4(d)(1) | Solve | Q | ŒĴ | SHOULD | evaluate the offeror's past performance |
| 705-4(d)(2) | Solve | ۵ | ы | SHOULD | evaluate the offeror's make or buy policy |
| 705-4(d)(3) | Solve | 0 | ь | SHOULD | evaluate subcontracting potential |
| 705-4(d)(4) | Advise | U | Œ | SHOULD | advise the offeror of available sources |
| 705-4(d)(5) | Receive | တ | (s.) | SHOULD | obtain advice |
| 705-5(a)(1) | Solve | Q | ы | SHALL | consider the contractor's compliance |
| 705-5(a)(2) | Search | တ | ᇤ | SHALL | assure that a subcontracting plan as submitted |
| 705-5(a)(3) | Advise | U | E | SHALL | notify the SBA resident |
| 705-5(a)(4) | Solve | 0 | 되 | SHALL | determine any fee that may be payable |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | require negotiation of the final plan | notifying the SBA of award | forwarding a copy of each plan | giving to the assigned SBA resident | notifying the SBA resident | forwarding a copy of each plan | make appropriate recommendations | MC, 52.219-8 | MC, 52.219-9 | MC, 52.219-9, Alternate I | NM, 52.219-10 | vary the terms of the clause | include small and small disadvantaged | be received by the contracting officer | price the 8(a) contract in accordance with | estimate the current fair market price | use price or cost analysis | consider commercial prices for similar products | consider recent award prices | make available the data used to estimate | request a preamard survey | use the Standard Form 26 |
|---|---------------------------------------|----------------------------|--------------------------------|-------------------------------------|----------------------------|--------------------------------|----------------------------------|--------------|--------------|---------------------------|---------------|------------------------------|---------------------------------------|--|--|--|----------------------------|---|------------------------------|--|---------------------------|--------------------------|
| STATEMENT | SHALL | _ | | | _ | | SHALL | | _ | _ | | HAY | HAY | HUST | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHOULD | SHALL |
| EXPL/ IMPL | I | Œ | (m) | ഥ | (m) | EЭ | 643 | | | | | ы | ᆲ | ഥ | E | 1 23 | ഥ | E | ഥ | ea ca | (m) | ங |
| ACTIVITY | Q | υ | U | U | ပ | U | U | | | | | <u>a</u> . | <u>a.</u> | တ | Q | 0 | Q | O | ۵ | U | U | Q |
| BEHAVIOR | Decide | Advise | Inform | Inform | Advise | Inform | Advise | | | | | Alter | Alter | Receive | Solve | Solve | Use | Solve | Solve | Inform | Ask for | Use |
| PARA | 705-5(b) | 705-6(a) | 705-6(b) | 705-6(c) | 705-6(d) | 705-6(e) | 706-(b) | 708-(a) | 708-(b) | 708-(b) | 708-(c)(1) | 708-(c)(1) | 708-(c)(3) | 801-(a)(2) | 805-(a) | 806-1(a) | 806-2(a) | 806-2(a) | 806-2(b) | 806-3(b) | 808 | 809-1(a) |

| PARA | BEHAVIOR 1 | CTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|----------------------|------------|---------|---------------|-----------|---|
| 809-2(a) | | | | | HC, 52.219-11 |
| 809-2(b) | | | | | HC, 52.219-12 |
| 810-(a) | Direct | Q | EЭ | SHALL | assign contract administration functions |
| 305 | | | | | MC, 52.219-13 |
| PART 22 | | | | | |
| 101-2(b) | Advise | U | Þì | SHALL | impress upon contractors |
| 101-4(a)(1) | Solve | Ω | ч | SHOULD | determine whether removal of items |
| 101- 4 (a)(2) | Talk | υ | - | SHOULD | attempt to arrange with the contractor |
| 101-4(a)(3) | Receive | တ | ы | SHOULD | obtain appropriate approvals |
| 101-4(a)(4) | Solve | Q | - | SHOULD | determine who will remove the items |
| 103-3(b) | Solve | Q | te:3 | SHOULD | ascertain the extent that offers are based |
| 103-3(b) | Decide | 0 | ഥ | SHOULD | negotiate contract prices |
| 103-3(c) | Receive | တ | ᇤ | SHOULD | secure from the contractor a request |
| 103-4(a) | Solve | Q | ы | SHALL | review the contractor's request |
| 103-4(f) | Ask for | υ | 6-2 | SHALL | request the approval |
| 103-5(a) | | | | | MC, 52.222-1 |
| 103-5(b) | | | | | MC, 52.222-2 |
| 202 | | | | | HC, 52.222-3 |
| 203 | | | | | HC, 52.222-4 |
| 305-(b) | Decide | Ω | H | SHALL | a determination shall be made |

| | | | EXPL/ | | |
|-----------------|----------|------------------------|-------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 404-2(a) | Execute | Q | ы | SHALL | ensure that only the appropriate wage |
| 404-2(b) | Alter | a. | FI | SHALL | include only the rate schedules that apply |
| 404-3(b) | Ask for | ပ | н | SHALL | submit request for project wage |
| 404-4(c) | Search | တ | ഥ | HAY | open proposals |
| 404-4(c) | Decide | Q | ы | MAY | conduct negotiations |
| 404-4(c) | Use | O | E | SHALL | incorporate the wage determination |
| 404-5(a) | Execute | Q | Œ | SHALL | make every effort to ensure |
| 404-5(b)(1) | Ask for | ပ | ы | SHALL | request a new determination |
| 404-5(b)(1) | Alter | ۵ | ы | SHALL | amend the solicitation to include |
| 404-5(b)(2) | Ask for | ပ | ы | SHALL | request an extension of the project |
| 404-5(b)(2) | Alter | മ | (sa) | SHALL | delay award |
| 404-5(b)(2) | Decide | Ω | Œ | SHALL | award the contract |
| 404-5(b)(2) | Alter | a. | F | SHALL | modify it to apply the extended expiration dat |
| 404-5(b)(2) | Process | Q | ы | SHALL | process the new determination |
| 404-5(b)(2)(i) | Decide | Q | Ŀ | MAY | cancel the solicitation |
| 404-5(b)(2)(i) | Alter | ۵. | E | SHALL | equitably adjust the contract price |
| 404-5(b)(2)(ii) | Decide | Q | ы | SHALL | award the contract |
| 404-5(b)(2)(ii) | Alter | ۵۰ | ы | SHALL | and modify it to include |
| 404-5(c)(1) | Ask for | ပ | ы | SHALL | request a new wage determination |
| 404-5(c)(1) | Execute | Ω | Œ | SHALL | delay award |
| 404-5(c)(2) | Ask for | U | ы | SHALL | request offerors to extend the period |
| 404-5(c)(3) | Alter | Δ. | ы | SHALL | amend the solicitation |

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| DABO | REHAUTOR | EXPL/ TRHAVIOR ACTIVITY TWDI | EXPL/ | STATEMENT | |
|------------------|---|---------------------------------|------------|-----------|---|
| 52. | *************************************** | *** | 7 | ****** | |
| 404-5(c)(4) | Alter | ۵. | (=3 | SHALL | amend the solicitation |
| 404-6(b)(3) | Alter | ۵. | ŒΪ | SHALL | postpone the bid opening |
| 404-6(b)(3) | Alter | ۵. | pa) | SHALL | amend the solicitation |
| 404-6(b)(4) | Execute | 0 | EЗ | SHALL | follow the procedures in 22.404-5(b)(i) |
| 404-6(b)(5) | Alter | ۵۰ | Ŀ | SHALL | modify the contract to incorporate |
| 404-6(b)(5) | Alter | ۵۰ | a u | SHALL | modify the contract to include |
| 404-6(b)(6) | Execute | Q | 떠 | SHALL | follow the procedures in $22.404-5(b)(2)$ |
| 404-6(c)(2) | Execute | Q | (ex) | SHALL | follow the procedures in 22.404-5(c)(3) |
| 404-6(c)(3) | Execute | O | (ex) | SHALL | follow the procedures in 22.404-6(b)(5) |
| 404-7 | Execute | Ω | E | SHALL | follow the procedures in $22.404-5(b)(1)$ |
| 404-8(b) | Execute | Q | E | SHALL | proceed in accordance |
| 404-8(b)(1) | Alter | ۵. | E | SHALL | postpone the bid opening date |
| 404-8(b)(1)(i) | Receive | တ | E | SHALL | obtain the appropriate determination |
| 404-8(b)(1)(ii) | Alter | ۵, | ᇤ | SHALL | amend the solicitation |
| 404-8(b)(1)(iii) | Execute | Q | ᇤ | SHALL | permit the bidders to amend their bids |
| 404-8(b(1)(iii) | Alter | ۵۰ | (±) | SHALL | amend the solicitation to include |
| 404-8(b)(2) | Alter | e. | ы | SHALL | delay awarding the contract |
| 404-8(c) | Alter | œ. | Ŀ | SHALL | delay award, if necessary |
| 404-8(c) | Process | ۵. | E | SHALL | process the notification |
| 404-9(a) | Execute | Q | œ | SHALL | initiate action to incorporate |
| 404-9(a) | Ask for | U | ξĽ | SHALL | expeditiously request |
| 404-9(b)(1) | Alter | <u>α</u> | Œ | SHALL | modify the contract |

| | | | EXPL/ | | |
|-----------------|----------|------------------------|-------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 404-9(b)(2) | Decide | Ω | Œ | SHALL | terminate the contract |
| 404-10 | Inform | ن | Œ | SHALL | furnish to the contractor |
| 406-1(b) | Inform | J | Œ | SHALL | inform the contractor |
| 406-1(b) | Inform | U | Œ | SHALL | issue an explanatory letter |
| 406-2(b)(2) | Inform | U | (sa) | SHALL | submit the question for final determination |
| 406-3(a) | Direct | υ | ŒĴ | SHALL | require that the contractor submit |
| 406-3(b) | Solve | Q | ŒJ | SHALL | review the request |
| 406-3(c)(1) | Inform | U | ŒĴ | SHALL | submit a report |
| 406-3(c)(2) | Inform | ပ | ங | SHALL | submit a report |
| 406-3(d)(2) | Inform | ပ | (±2) | SHALL | forward a copy of the action |
| 406-(a) | Solve | Ω | ŒĴ | SHALL | review the contractor's employment |
| 406-4(b) | Decide | Q | E | SHALL | reject the classification |
| 406-4(b) | Direct | ပ | ы | SHALL | require the contractor to pay |
| 406-6(b) | Execute | Q | E | SHALL | withhold approval of an amount |
| 40e-6(c) | Solve | Q | ᄕᆀ | SHALL | examine the payrolls |
| 406-6(c) | Execute | 0 | E | SHALL | ensure compliance with the contract |
| 406-7(a) | Search | S | ᆵ | SHALL | make checks and investigations |
| 406-8(b) | Solve | Q | E | SHALL | review the investigation report |
| 406-8(c)(1) | Inform | U | ь | SHALL | provide written notice |
| 406-8(c)(2) | Advise | υ | 드 | SHALL | make the basis for the findings available |
| 406-8(c)(3)(i) | Solve | Q | Œ | | reconsider the preliminary findings |
| 406-8(c)(4) | Ask for | ပ | تعا | | request the contractor to make restitution |

| | | | EXPL/ | | |
|-----------------|----------|-------------------|-------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 406-8(d) | Process | ۵۰ | 缸 | SHALL | prepare and forward |
| 406-8(d) | Inform | ပ | E | SHALL | forward a report of violations |
| 406-9(a) | Execute | Q | M | SHALL | withhold from payments due |
| 406-9(a)(2) | Alter | ۵۰ | Œ | SHALL | adjust the withholding as necessary |
| 406-9(c)(1) | Inform | U | Ŀ | SHALL | forward to the appropriate disbursing officer |
| 406-9(c)(1) | Process | ۵. | Ŀ | SHALL | include with the SF 1093 a listing |
| 406-9(c)(1) | Advise | ပ | ы | SHALL | indicate if restitution was not made |
| 406-10(c) | Inform | ပ | æ | SHALL | inform the contractor |
| 406-10(d) | Inform | ပ | ഥ | SHALL | promptly transmit the contracting officer's |
| 406-12(b) | Search | တ | E | SHALL | inquire into the scope of the investigation |
| 407-(a)(1) | | | | | HC, 52.222-6 |
| 407-(a)(2) | | | | | HC, 52.222-7 |
| 407-(a)(3) | | | | | HC, 52.222-8 |
| 407-(a)(4) | | | | | MC, 52.222-9 |
| 407-(a)(5) | | | | | MC, 52.222-10 |
| 407-(a)(6) | | | | | MC, 52.222-11 |
| 407-(a)(7) | | | | | HC, 52.222-12 |
| 407-(a)(8) | | | | | HC, 52.222-13 |
| 407-(a)(9) | | | | | HC, 52.222-14 |
| 407-(a)(10) | | | | | HC, 52.22-15 |
| 4 07-(b) | | | | | HC, 52.222-16 |
| 407-(c) | Alter | ۵ | Œ | SHALL | insert in such solicitations and contracts |

| Para | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-----------------|----------|----------|------------------|-----------|---|
| | | | | | |
| 4 07-(d) | | | | | HC, 52.222-7 |
| 608-1 | Receive | so | (c) | SHALL | obtain a representation |
| 608-2(b) | Search | S | ьı | SHALL | investigate and determine the eligibility |
| 608-2(d) | Solve | Q | (m) | SHALL | make a determination |
| 608-2(e) | Decide | 0 | (m) | SHALL | reject offers from all offerors |
| 608-2(f)(4) | Advise | ပ | œ | SHALL | notify other offerors |
| 608-3(a)(1) | Advise | U | (±3 | SHALL | promptly notify the apparently successful |
| 608-3(a)(2) | Advise | U | t s i | SHALL | notify both the protestor |
| 608-3(a)(3) | Advise | ပ | Œ | SHALL | notify offerors whose offer might |
| 608-3(a)(4) | Solve | J | 643 | SHALL | make a determination |
| 608-3(a)(5) | Advise | J | ы | SHALL | notify the protestor |
| 608-3(b) | Inform | U | ы | SHALL | forward the determination |
| 608-4(a)(2) | Inform | ပ | ы | SHALL | send with the case a brief statement |
| 608-4(b)(2) | Write | U | ഥ | SHALL | document the contract file |
| 608-6(a)(1) | Execute | Q | 떠 | SHALL | follow the procedures in 22.608-3 |
| 608-6(a)(2) | Advise | U | œ | SHALL | notify the protestor that no action |
| (q)9-809 | Execute | Ω | w | МАУ | exercise the right, in accordance |
| 608-6(b)(1) | Decide | Q | Œ | MAY | terminate the contract |
| 608-6(b)(2) | Execute | 0 | ы | МАУ | make open market purchases |
| 608-6(b)(3) | Execute | a | Œ | HAY | charge any additional costs to |
| 608-6(c) | Advise | ပ | œ | SHALL | notify the appropriate regional office |
| 608-6(c) | Inform | U | ഥ | SHALL | furnish any information available |

| 4040 | BEUNITOD | EXPL/ | EXPL/ | CHATEMENT | ENBARGHICGO ENBAGERES |
|-------------------|-------------|---------|--------------|-----------|--|
| 570 | WOT A WHITE | 1111110 | 7777 | 1177777 | THE THE PROPERTY OF THE PROPER |
| 610-(a) | | | | | MC, 52.222-19 |
| 610-{b} | | | | | MC, 52.222-20 |
| 803-(d) | Inform | υ | (±1) | SHALL | forward the matter through agency |
| 804-2(b) | Ask for | ပ | ŒĴ | SHALL | request instructions |
| 80 4 -2(c) | Inform | ပ | 643 | SHALL | give written notice to the OFCCP |
| 804-2(c) | Talk | U | (±3 | SHALL | arrange a conference among contractor |
| 805-(a) | Ask for | ပ | Œ | SHALL | request the appropriate OFCCP |
| 805-(a)(3) | Inform | ပ | œ | SHALL | send the request for a preamard |
| 805-(a)(4) | Advise | ۵. | (±3 | SHALL | include the following information |
| 805-(a)(5) | Direct | U | Œ | SHALL | allow as much time as feasible |
| 805-(a)(5) | Process | ۵ | œ | SHALL | process a preaward review request |
| 805-(a)(b) | Execute | Q | Œ | SHALL | withhold award of the contract |
| 805-(a)(6) | Advise | ပ | Œ | SHALL | notify the OFCCP regional office |
| 805-(a)(7) | Advise | ပ | ഥ | SHALL | immediately inform the OFCCP |
| 805-(a)(7) | Write | ۵ | ഥ | SHALL | submit written justification for the award |
| 805-(a)(7) | Ask for | U | Œ | SHALL | immediately request a postaward |
| 805-(a)(8)(b) | Inform | ပ | æ | SHALL | furnish to the contractor |
| 806-(a) | Direct | ပ | н | SHALL | shall be referred to the OFCCP regional office |
| 806-(b) | Direct | U | н | SHALL | chall be referred to the Director |
| 807-(c) | Write | ۵. | ы | SHALL | submit under agency procedure |
| 808 | Receive | တ | ĸ | SHALL | complaints received by the contracting officer |
| 808 | Direct | U | ы | SHALL | be referred immediately to the OFCCP |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | MC, 52.222-21 | HC, 52.222-22 | HC, 52.222-23 | NC, 52.222-24 | HC, 52.222-25 | MC, 52.222-26 | MC, 52.222-26, Alternate I | MC, 52.222-27 | MC, 52.222-28 | HC, 52.222-29 | SHALL incorporate in the solicitation | SHALL request the advice of the agency | HC, 52.222-40 | MC, 52.222-41 | HC, 52.222-42 | HC, 52.222-43 | SHALL ensure that contract prices are adjusted | HC, 52.222-44 | HC, 52.222-47 | HC, 52.222-48 | HC, 52.222-49 | SHALL submit Standard Forms 98 and 98A |
|---|---------------|---------------|---------------|---------------|---------------|---------------|----------------------------|---------------|---------------|---------------|---------------------------------------|--|---------------|---------------|---------------|---------------|--|---------------|---------------|---------------|---------------|--|
| L STA | | | | | | | | | | | SH | SES | | | | | 8 | | | | | S |
| EXPL/ IMPL | | | | | | | | | | | (±2) | E | | | | | (m2) | | | | | 妇 |
| ACTIVITY | | | | | | | | | | | م | υ | | | | | တ | | | | | U |
| BEHAVIOR | | | | | | | | | | | Alter | Ask for | | | | | Search | | | | | Inform |
| PARA | 810-1 | 810-2 | 810-(b) | 810-(c) | 810-(d) | 810-(e) | 810-(e) | 810-(f) | 810-(9) | 810-(h) | 1003-4(b)(iii)(B) | 1003-7 | 1005 | 1006-(a) | 1006-(b) | 1006-(c)(1) | 1006-(c)(1) | 1006-(c)(2) | 1006-(d) | 1006-(e)(1) | 1006-(f) | 1007 |

| 2000 | DETANTOD | אשונוושטע פטונועה | EXPL/ | CHAMENENT | |
|------------------|------------|-------------------|-------|-----------|---|
| S OF COL | WAT - WINT | | 7777 | | THE CANADA |
| 1008-1 | Write | a. | Œ | SHALL | complete and submit the notice |
| 1008-1 | Inform | U | (L) | SHALL | submit the notice |
| 1008-1 | Receive | တ | EZ) | SHALL | retain a copy of the completed notice |
| 1008-2(b)(1) | Use | Q | œ | SHALL | shall use this directory to the maximum |
| 1008-2(b)(2) | Use | Q | Œ | SHALL | use the directory |
| 1008-3(a) | Decide | a | es: | SHALL | determine whether section 4(c) |
| 1008-3(d) | Receive | S | ы | SHALL | obtain a copy of any collective bargaining agreements |
| 1008-3(d) | Inform | υ | Ŀ | SHALL | furnish with the notice a statement |
| 1008-5 | Inform | U | Œ | SHALL | submit a new notice |
| 1008-6 | Write | Q. | (±2) | SHALL | fill in Box 2 of the SF 98 |
| 1008-7(a) | Inform | U | (m) | SKALL | submit the notice not less that 60 days |
| 1008-7(b) | Advise | U | E | SHOULD | indicate on the notice that the requirement |
| 1008-7(d) | Talk | υ | ഠ | SHALL | contact the Wage and Hour Division |
| 1009-1 | Identify | I | œ | SHOULD | identify the specific places |
| 1009-2 | Identify | Н | ធា | SHOULD | identify the specific places |
| 1009-3(a) | Inform | J | Œ | SHALL | submit the notice |
| 1009-3(a) | Inform | U | 드 | SHALL | provide a listing by state |
| 1009-3(b) | Talk | U | ш | SHOULD | contact the Wage and Hour Division |
| 1009-3(c)(1) | Execute | <u>a</u> | ខា | SHALL | follow the procedures in the subsection |
| 1009-3(c)(1)(i) | Inform | J | Œ | SHALL | submit notices for |
| 1009-3(c)(1)(ii) | Alter | ۵. | Œ | SHALL | amend the solicitation to include |
| 1009-3(c)(2) | Execute | Q | Œ | SHALL | follow the procedures in 22.1009-4 |

| | | • | EXPL/ | | |
|--------------|-------------------|----|-------------|-----------|--|
| PARA | BEHAVIOR ACTIVITY | | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 1009-4(a) | Inform | υ | (m) | SHALL | submit the notice to the Wage and Hour |
| 1009-4(b) | Process | a, | ഥ | SHALL | include the following information in |
| 1009-4(c) | | | | SHALL | HC, 52.222-49 |
| 1009-4(e)(1) | Inform | U | ᇤ | SHALL | submit notices for the additional |
| 1009-4(e)(2) | Alter | ۵. | Ē | SHALL | amend the solicitation to include |
| 1009-4(f)(1) | Decide | ۵ | ᄕᅺ | SHALL | award the contract |
| 1009-4(f)(2) | Ask for | U | ь | SHALL | request a wage determination |
| 1009-4(f)(3) | Execute | Q | ьэ | SHALL | incorporate the wage determination |
| 1010-(a) | Solve | Q | ഥ | SHOULD | determine whether the incumbent prime |
| 1010-(a) | Inform | U | Ē | SHALL | give both the incumbent contractor |
| 1012-1 | Execute | 0 | ഥ | SHALL | incorporate the determination |
| 1012-4 | Talk | U | M | SHALL | contact the Wage and Mour Division |
| 1012-4 | Use | 0 | E | SHALL | use the latest wage determination |
| 1012-4 | Use | 0 | ы | SHALL | include it in the solicitation |
| 1012-5 | Talk | U | E | SHALL | contact the Wage and Hour Division |
| 1013-(a)(1) | Talk | U | 123 | SHALL | contact the agency labor advisor |
| 1013-(a)(2) | Talk | ပ | E | SHALL | contact the agency labor advisor |
| 1013-(b)(2) | Talk | U | <u>(143</u> | SHALL | contact the agency labor advisor |
| 1014 | Talk | U | EΩ | SHALL | contact the Wage and Rour Division |
| 1015 | Alter | ۵ | ᇤ | SHALL | equitably adjust the contract price |
| 1018-(a) | Inform | U | tω | SHALL | inform the contractor of the labor standards |
| 1018-(b) | Inform | v | ĸ | SHALL | furnish the contractor |

| | Verotrement | require the contractor | review the proposed classification | provide a copy of the list | withhold | cooperate with the Department of Labor | refer in writing | MC, 52.222-45, 52.222-46 | submit requests for waivers | furnish to the contractor | take necessary action | MC, 52.222-35 | MC, 52.222-37 | submit requests for waivers | furnish to the contractor | advise the affected labor unions | forward any complaints | shall take necessary action | MC, 52.222.36 |
|----------------|----------------|------------------------|------------------------------------|----------------------------|----------|--|------------------|--------------------------|-----------------------------|---------------------------|-----------------------|---------------|---------------|-----------------------------|---------------------------|----------------------------------|------------------------|-----------------------------|---------------|
| A THE WENT | מישות היישורים | SHALL | SHALL | SHALL | YEY | SHALL | | | SHALL | SHALL | SHALL | | | SHALL | SHALL | SHALL | SHALL | SHALL | _ |
| EXPL/ | 7 31.77 | EΩ | 떠 | EЭ | œ | tω | | | ᄕ | ы | ഥ | | | ഥ | ഥ | EЗ | Ŀ | ы | |
| A ACTIVITAT | ***** | ပ | 0 | U | 0 | υ | U | | υ | υ | D | | | ບ | ပ | ပ | J | 9 | |
| EXPL/ | 100 min | Direct | Solve | Inform | Execute | Talk | Direct | | Ask for | Inform | Execute | | | Inform | Inform | Advise | Direct | Execute | |
| PARA | | 1019-(a) | 1019-(a) | 1020 | 1022 | 1024 | 1024 | 1103 | 1303-(c) | 1304-(a) | 1307 | 1308(a) | 1308(b) | 1403-(c) | 1404 | 1405 | 1406 | 1407 | 1408-(a) |

Part 23

105-(a)

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | MC, 52.223-2 | promptly notify the EPA | delay award | promptly notify | notify the agency head | consider the criteria | HC, 52.223-3 | waive requirements | MC, 52.223-4 | HC, 52.223-5 | HC, 52.223-6 | | terminate the contract for default | refer the case to the agency | | review requirements to determine | ensure that the contract work statement | make available in accordance with | HC, 52.224-1 | MC, 52.224-2 |
|---|--------------|-------------------------|-------------|-----------------|------------------------|-----------------------|--------------|--------------------|--------------|--------------|--------------|---------|------------------------------------|------------------------------|---------|----------------------------------|---|-----------------------------------|--------------|--------------|
| STATEMENT | | SHALL | SHALL | SHALL | SHALL | SHALL | | MAY | | | | MAY | HAY | SHALL | | SHALL | SHALL | SHALL | | |
| EXPL/ IMPL | | EЭ | ы | Œ | (sc) | - | | ы | | | | ш | ഥ | Œ | | (±2 | E | ы | | |
| ACTIVITY | | ပ | ۵ | ပ | U | Q | | Q | | | | ۵. | 0 | υ | | Q | 0 | ပ | | |
| BEHAVIOR | | Advise | Alter | Advise | Advise | Solve | | Execute | | | | Alter | Execute | Direct | | Solve | Execute | Inform | | |
| PARA | 105-(b) | 106-(a) | 106-(c) | 106-(c) | 107 | 203-(a) | 303 | 404-(b) | 405 | 505-(a) | 202-(c) | 506-(a) | 20e-(b) | 20e-(c) | Part 24 | 103~(a) | 103-(b)(1) | 103-(b)(2) | 104-(a) | 104-(b) |

| PARA | BEHAVIOR A | CTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-----------------|------------|---------|---------------|-----------|---|
| 202-(b) | Receive | လ | E | MAY | receive requests for records |
| 203-(b) | Use | Q | 6-3 | | comply with the implementing regulations |
| Part 25 | | | | | |
| 109-(a) | | | | | MC, 52.225-1 |
| 109-(c) | | | | | HC, 52.225-2 |
| 109-(d) | | | | | HC, 52.225-3 |
| 205 | | | | | HC, 52.225-5 |
| 304-(c) | Receive | s | (sa) | SHALL | obtain a determination from the agency |
| 304-(d)(1) | Direct | ပ | æ | SHALL | require that offers be stated in US currency |
| 304-(d)(2) | Ask for | ပ | Œ | SHALL | request that offers be stated, in whole |
| 304-(d)(3) | Use | Q | Œ | SHALL | reserve the right to make the award |
| 305-(a) | | | | | K C, 52.225-6 |
| 305-(c) | | | | | Н С, 52.225-7 |
| 402-(a)(4) | Solve | Ω | Œ | SHALL | calculate the estimated acquisition value |
| 402-(a)(4)(i) | Use | Q | - | SHALL | use the total estimated value |
| 402-(a)(4)(ii) | USe | 0 | — | SHALL | use the total estimated value |
| 402-(a)(4)(iii) | Use | Q | - | SHALL | use the estimated monthly payment |
| 402-(a)(4)(iv) | Use | ۵ | н | SHALL | use the estimated monthly payment |
| 402-(a)(5) | Alter | Δ. | - | | include the value of all options |
| 407-(a)(1) | | | | | MC, 52.225-8 |

| PARA 407-(a)(2) 407-(b) | BEHAVIOR Use | ACTIVITY P | EXPL/ IMPL | STATEMENT SHALL | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT WC, 52.225-9 Use |
|--------------------------------|-----------------|------------|---------------|--------------------|---|
| 603-(b)(i) | Write | ا نده | E I | SHALL | execute Customs Form 7501 |
| 603-(b)(ii) | Write | ۵. ۵ | ध्य (| SHALL | execute Customs Form 7501-A |
| 603-{b){111} | Write | ۰. | 5 3 | SKALL | execute either a duty free entry |
| 604~(b) | Use | മ | ⊷ | SHALL | cite this authority on the appropriate |
| 605-(a) | | | | | MC, 52.225-10 |
| (၁)-၄09 | Process | ۵. | ы | SHALL | be inserted in the contract schedule |
| 703-(b) | Decide | Q | E | MAY | approve exception for small purchases |
| 703-(b) | Inform | ပ | н | SHALL | be furnished to the contractor |
| 704 | | | | | HC, 52.225-11 |
| 801 | Solve | Q | ᇤ | SHOULD | give particular attention to provisions |
| 802-(a)(1) | Decide | Q | ш | SHALL | determine the existence |
| 802-(a)(2) | Execute | O | (e) | SHALL | conduct the necessary advanced acquisition |
| 905 | | | | | HC, 52.215-1 |
| 903-(a) | Alter | ۵ | Œ | MAY | omit the clause at 52.215-1 |
| 1004-(c) | Inform | U | 6 -3 | SHALL | provide the contractor a copy |
| 1005-(a) | | | | | HC, 52.225-12 |
| 1005-(b) | | | | | MC, 52.225-13 |
| | | | | | |

EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT DECITIBEME

| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-------------|----------|----------|------|-----------|--|
| Part 27 | | | | | |
| 201-2(a) | | | | | MC, 52.227-1 |
| 201-2(b) | | | | | MC, 52.227-1, Alternate I |
| 201-2(c) | | | | | MC, 52.227-1, Alternate II |
| 202-2 | | | | | MC, 52.227-2 |
| 203-2(a) | | | | | NC, 52.227-3 |
| 203-2(b) | | | | | NM, 52.227-3, Alternate I or II |
| 203-4(a) | | | | | NM, 52.227-3 |
| 203-4(b) | | | | | NM, 52.227-3, Alternate I or II |
| 203-5 | | | | | NC, 52.227-4 |
| 203-5 | | | | | NM, 52.227-4, Alternate I |
| 203-6 | Receive | တ | æ | SHALL | obtain written approval from the agency |
| 203-6 | | | | | MC, 52.227-5 |
| 204-1(a)(1) | Direct | U | Ħ | SHALL | require prospective contractors to furnish |
| 204-1(a)(1) | Execute | Q | ω | SHALL | take appropriate action to reduce |
| 204-1(b) | Inform | U | ы | SHALL | forward the information |
| 204-1(b) | Execute | 0 | ьı | SHALL | take action to protect the government's interest |
| 204-1(c) | Receive | တ | œ | SHALL | require and obtain the same royalty information |
| 204-1(d) | Inform | ပ | ഥ | SHALL | forward the royalty information |
| 204-2 | | | | | HC, 52.227-6 |
| 204-3(a) | Alter | ۵. | œ | SHOULD | include in the solicitation a notice |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | also require offerors to furnish | MC, 52.227-7 | HC, 52.227-8 | be promptly reported to the office | promptly act to protect the government | obtain a refund pursuant to any royalties | HC, 52.227-9 | inform the contractor of any instructions | shall make every effort to notify | promptly submit that information | be considered | and acted upon promptly | HC, 52.227-10 | HC, 52.227-11 | MC, 52.227-11, Alternate I | HC, 52.227-12 | MC, 52.227-13 | MC, 52.227-13, Alternate I | NN, 52.227-11, 52.227-12 | MC, 52.227-13 | be in writing and accompanied by a written | be sent to the Comptroller General |
|---|----------------------------------|--------------|--------------|------------------------------------|--|---|--------------|---|-----------------------------------|----------------------------------|---------------|-------------------------|---------------|---------------|----------------------------|---------------|---------------|----------------------------|--------------------------|---------------|--|------------------------------------|
| STATEM | SHOULD | | | SHALL | SHALL | SHALL | | SHALL | SHALL | SHALL | NUST | MUST | | | | | | | | | WILL | MILL |
| EXPL/ IX IMPL | щ | | | ı | ப | មោ | | ы | 떠 | EЭ | EΩ | ធា | | | | | | | | | I | H |
| ACTIVIT | U | | | J | Q | တ | | ပ | J | ပ | Q | Q | | | | | | | | • | Δ. | U |
| BEHAVIOR | Direct | | | Inform | Execute | Receive | | Inform | Advise | Inform | Solve | Execute | | | | | | | | | Write | Inform |
| PARA | 204-3(b) | 204-3(c) | 204-4 | 205-(a) | 205-(b) | 205-(c) | 206-2 | 207-1(b) | 207-1(b) | 207-1(c) | 207-1(d) | 207-1(d) | 207-2 | 303-(a)(1) | 303-(a)(3) | 303-(b)(1) | 303-(c)(1) | 303-(c)(3) | 303-(d)(1) | 303-(d)(1) | 303-(d)(2) | 303-(d)(2) |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | | STATEMEN | STATEMENT REQUIREMENT |
|-------------------|----------|---------------------------------|------------|----------|--|
| 303-(f) | Alter | ۵ | | ARM | he modified by delating the measurement |
| 303-1(4)(2) | 10 | . (| ، ، | | sacillatata di hittaran Ir naturan or |
| (7)(n)1 coc | nirect | ر | * 2 | MAY | may require the contractor to |
| 30 4 -1(e) | Inform | U | (±3 | WILL | furnish the CM 1 |
| 304-1(g)(2) | Execute | Q | £=2 | SHALL | exercise march-in rights shall be made |
| 30 4-4 (a) | | | | | HC, 52.227-11, 52.227-12, or 52.227-13 |
| 304-4(a) | Direct | U | E | HAY | direct the use of a particular patent |
| 30 4-4 (b) | Solve | Q | ഥ | SHALL | be resolved by the agency contracting office |
| 305-3(b) | Ask for | U | ы | SHALL | promptly request the contractor to supply |
| 305-3(b) | Inform | ပ | ᇤ | SHALL | be promptly furnished |
| 305-3(e) | Direct | ပ | ы | MAY | require the contractor to make available |
| 404-(d)(1) | Direct | ပ | ьз | MAY | require by written request |
| 404-(e)(1) | Direct | J | M | HAY | require by written request |
| 404-(e)(1) | Execute | Q | ы | SHOULD | assure that the clause is used |
| 4704-(e)(2) | Identify | ш | ㅂ | HAY | be specified by the contracting officer |
| 403 | Solve | ۵ | 1 | | where determined to be appropriate |
| 404-(d)(2) | Solve | Q | - | | in determining whether the clause |
| 404-(d)(2) | Decide | Q | _ | SHOULD | be considered during negotiations |
| 404-(e)(1) | Solve | Q | H | | in considering whether to use the clause |
| 404-(e)(2) | Advise | U | ı | ARE | to be expressly stated in the contract |
| 404-(e)(3) | Solve | Q | — | SHOULD | be considered during negotiations |
| 404-(e)(4) | Execute | Ω | H | | action to cancel or ignore the markings |
| 404-(e)(4) | Solve | Q | ы | WILL | be considered by the contracting officer |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | maidina ai Loigidean | be so notified in willing | be furnished a written determination | be cancelled | agree so to permit | also permit correction | obtain the right to inspect | designate an alternate representative | approve any additions to | include the clause in the initial award | permit the contractor to identify | alter the Additional Data Requirements clause | review the technical data | include contractual provisions | desire to acquire umlimited rights | limit the acquisition | MC, 52.227-14, Alternates I through IV | assure that the purposes | WC, 52.227-14, Alternate III | MC, NM, 52.227-14, Alternate IV | WC, 52.227-14, Alternate V | HC, 52.227-15 | MC, 52.227-16 |
|---|----------------------|---------------------------|--------------------------------------|--------------|--------------------|------------------------|-----------------------------|---------------------------------------|--------------------------|---|-----------------------------------|---|---------------------------|--------------------------------|------------------------------------|-----------------------|--|--------------------------|------------------------------|---------------------------------|----------------------------|---------------|---------------|
| TATEMENT 1 | 7117 | #IPP PA | WILL be | WILL DO | MAY ag | MAY a | MAY OF | SHALL de | MAY at | MAY in | MAY PE | MAY a. | SHALL re | SHALL ir | HAY de | MAY 1. | × | SHALL as | × | × | × | ¥ | ¥ |
| EXPL/ IMPL S | 6 | o | ı | ı | (sa) | ᇤ | [=3 | 5-3 | ы | (±3 | c _s | ធា | E | (e) | esi | 6 -2 | | 色 | | | | | |
| ACTIVITY | ر | ٠ | U | e | Q | a | S | ы | Q | 6 | Q | 0 | a | ۵. | U | ۵۰ | | Ω | | | | | |
| BEHAVIOR | Tubon | MIOINI | Inform | Execute | Decide | Decide | Receive | Identify | Decide | Alter | Decide | Alter | Solve | Alter | Ask for | Alter | | Execute | | | | | |
| Para | 404 (h) | 404-(11) | 404-(h) | 404-(h) | 404-(i)(1) | 404-(i)(2) | 404-(j) | 404-(j) | 405-(b)(2)(iii) | 406-(b)(1) | 406-(b)(2) | 406-(b)(2) | 406-(d)(3) | 406-(d)(4) | 407-(a) | 408-(a) | 409-(a)(i) | 409-(c) | 409-(d) | (a)-60 † | 409-(f) | 409~(d) | 409-(h) |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT RECUIREMENT |
|-----------------|----------|----------|---------------|-----------|---|
| 5.77 | WAT WITH | **** | 7 77.7 | - \ | |
| 409-(i) | | | | | HC, 52.227-17 |
| 409-(j) | | | | | HC, 52.227-18 |
| 409-(k) | Execute | a | (m) | SHALL | assure that the contract contains terms |
| 4 09-(q) | | | | | HC, 52.227-21 |
| 409-(r) | | | | | MC, 52.227-21 |
| 4 09-(s) | | | | | MC, 52.227-23 |
| | | | | | |
| Part 28 | | | | | |
| 101-2 | Alter | Q | ᇣ | SHALL | determine a bid guarantee amount |
| 101-3(b) | | | | | HC, 52.228-1 |
| 102-2(c)(2) | Solve | Ω | βij | SHALL | consider the contract price |
| 103-2(d) | Solve | a | មា | HUST | determine the contractor's responsibility |
| 103-3(b) | Solve | Q | 戶 | SHALL | determine the penal amount |
| 105-1 | Solve | Q | 国 | SHALL | determine the amount of the advance payment |
| 105-2(b) | Solve | Q | ы | SHALL | determine the penal sum |
| 106-2(b) | Advise | ပ | E | SHALL | notify the surety of the original bond |
| 106-4 | | | | | HC, 52.228-2 |
| 106-5(a) | Alter | Q. | Œ | SHALL | obtain the consent of surety |
| 106-6(b) | Inform | υ | ы | SHALL | furnish the name and address |
| 106-7(b) | Alter | Δ. | 6 43 | SHALL | Withhold final payment |
| 106-7(b) | Decide | O | មា | WILL | authorize final payment |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | require reinsurance agreements to be executed | accept a bond | review the outstanding contracts | and take action necessary to protect | determine the acceptability of individuals | consider the number and amount | turn securities over, deposit them | require additional coverage | require bodily injury liability insurance | require automobile liability insurance | require aircraft public and passenger liability | require vessel collision liability | consider the following factors: | HC, 52.228-3 | MC, 52.228-4 | HC, 52.228-5 | MC, 52.228-5 | MC, 52.228-6 | MC, 52.228-7 | MC, 52.228-7, Alternate I, II | MC, 52.228-8 | MC, 52.228-9 |
|---|---|---------------|----------------------------------|--------------------------------------|--|--------------------------------|------------------------------------|-----------------------------|---|--|---|------------------------------------|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------------------|--------------|--------------|
| STATEMENT | SHALL | HAY | SHALL | SHALL | SHALL | SHALL | SHALL | MAY | SHALL | SHALL | SHALL | SHALL | SHALL | | | | | | | | | |
| EXPL/ IMPL | ¥1 | ப | டி | ы | Esi | 6-3 | ы | E | ங | ы | ы | ы | ea | | | | | | | | | |
| ACTIVITY | v | Q | Q | Q | Q | ۵ | Q | U | U | ပ | U | U | Ω | | | | | | | | | |
| BEHAVIOR | Direct | Decide | Solve | Execute | Solve | Solve | Execute | Direct | Direct | Direct | Direct | Direct | Solve | | | | | | | | | |
| PARA | 202-1(a)(3) | 202-1(a)(4) | 202-1(c) | 202-1(c) | 202-2(a) | 202-2(a) | 203-1 | 306-(b) | 307-2(b) | 307-2(c) | 307-2(d) | 307-2(e) | 308-(d) | 309-(a) | 309-(b) | 310-(a) | 310-(b) | 311-1 | 311-2 | 311-2 | 312 | 313-(a) |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | MC, 52.228-10 | | request assistance from the agency | consult the agency-designated counsel | consult the agency-designated counsel | solicit prices on a tax-exclusive basis | furnish the seller an exemption certificate | provide a Standard Form 1094 | seek review and advice from the agency | secure from the contractor certified statements | ensure that contractors comply | HC, 52.229-1 | HC, 52.229-2 | HC, 52.229-3 | MC, 52.229-4 | ensure that the contract does not include | MC, 52.229-5 | MC, 52.229-10 | MC, 52.229-6 | MC, 52.229-7 |
|---|---------------|---------|------------------------------------|---------------------------------------|---------------------------------------|---|---|------------------------------|--|---|--------------------------------|--------------|--------------|--------------|--------------|---|--------------|------------------|--------------|--------------|
| STATEMENT | | | SHALL | SHALL | SHOULD | SHOULD | SHALL | SHALL | SHALL | SHALL | SHALL | | | | | SHALL | | | | |
| EXPL/ IMPL | | | ഥ | (L) | 떠 | Œ | m | ы | (±2 | ы | ם | | | | | E | | | | |
| ACTIVITY | | | ပ | U | U | U | U | U | တ | တ | Q | | | | | Q | | | | |
| BEHAVIOR | | | Ask for | Talk | Talk | Ask for | Inform | Inform | Search | Receive | Execute | | | | | Execute | | | | |
| PARA | 313-(b) | Part 29 | 101-(a) | 101-(b) | 101-(d) | 201-(b) | 202-(d) | 302-(b) | 303-(c) | 304-(2) | 304-(3) | 401-1 | 401-2 | 401-3 | 401-4 | 401-4 | 401-5 | 4 01-6(b) | 402-1(a) | 402-1(b) |

| PARA | BEHAVIOR | EXPL/ EHAVIOR ACTIVITY IMPL | ۰ I | STATEMENT | STATEMENT REQUIREMENT |
|------------------|----------|--------------------------------|------------|-----------|---|
| 462-2(3) | | | | | |
| 402-2(d) | | | | | FC, 52.229-8 |
| 4 02-2(b) | | | | | MC, 52.229-9 |
| Part 30 | | | | | |
| 201-1(b)(c) | Use | Q | (s-1 | SHALL | this exemption from CAS shall be used |
| 201-3(a) | | | | | MC, 52.230-1 |
| 201-3(b) | | | | | MC, 52.230-2 |
| 201-4(a) | | | | | MC, 52.230-3 |
| 201-4(b) | | | | | MC, 52.230-4 |
| 201-4(c) | | | | | MC, 52.230-5 |
| 201-4(d) | | | | | MC, 52.230-6 |
| 201-5(a) | Process | Δ. | ద | SHALL | prepare a request for waiver |
| 202-6(a) | Execute | Q | (s.) | NUST | ensure that the offeror has made |
| 202-6(b) | Decide | Q | E | | waives the requirement |
| 305 | Solve | Q | I | SHALL | be considered where appropriate |
| 305-(e) | Solve | Q | - | | consider whether such impacts |
| 305-(d) | Decide | Q | E | MAY | enter into an agreement |
| 401-61 | Decide | D | 643 | | to be decided by government procurement authorities |
| 405-60(a) | Inform | U | Œ | | issues a written decision which supports |
| 405-60(c) | Inform | U | (E) | | issues a written decision supporting |
| 409-50(e)(5) | Decide | Q | — | MAY | agree on the estimated service life |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT RECUIREMENT |
|----------------------------|----------|---------------------------------|---------------|-----------|--|
| | | | | | |
| 409-50(j)(3) | Identify | - | - | HAY | account for gains and losses |
| (p)09-60 \$ | Decide | Q | H | нау | agree in advance to depreciate the facility |
| 414-50(c)(3) | Decide | a | г | MAY | agree to substitute an appropriate statistical |
| 418-50(f) | Decide | O | ı | HAY | agree to a special allocation |
| 4 20-60(f) | Decide | O | (sa) | | agree that the nature of the business |
| 601-(a) | Execute | 0 | 6-3 | SHALL | ACO/perform CAS administration |
| (q)-109 | Ask for | ပ | E | SHALL | request the cognizant ACO to perform |
| 602 | Inform | ပ | 6-3 | SHALL | ACO/inform the contractor(s) that the government |
| 602 | USe | <u>a</u> | ы | SHALL | use the criteria in 30.305 |
| 602-1(a) | Execute | Q | Œ | SHALL | ensure that the contractor's response is |
| 602-1(c) | Advise | U | ы | SHALL | encourage contractors to submit to the ACO |
| 602-1(d) | Search | တ | Sec) | SHALL | ACO/review the proposed change |
| 602-1(e) | Solve | Q | œ | SHALL | ACO/promptly analyze the proposal |
| 602-1(e) | Ask for | U | ഥ | SHALL | ACO/invite contracting offices to participate |
| 602-1(e)(1) | Execute | Q | ᇤ | SHALL | ACO/execute supplemental agreement |
| 602-1(e)(2) | Process | ۵. | (±3 | SHALL | ACO/prepare a negotiation memorandum |
| 602-1(e)(3) | Inform | ပ | ഥ | SHALL | ACO/furnish copies of the memorandum |
| 602-1(f) | Solve | D | æ | SHALL | ACO/estimate the cost impact on contracts |
| 602-1(f) | Ask for | U | ы | SHALL | ACO/request the contractor to agree to the cost |
| 602-1(f) | Solve | 0 | œ | SHALL | ACO/consider appropriate action to protect |
| 602-2(a) | Decide | Ω | Œ | SHALL | ACO/make a initial finding of compliance |
| 602-2(b) | Advise | ပ | ьı | SHALL | ACO/immediately notify the contractor |

| STATEMENT REQUIREMENT | ACO/notify the contractor and request | [] [] [] [] [] [] [] [] [] [] | woo/rednest a cost impact proposal | ACO/follow the procedures in 30.602-1(e) | ACO/review the reasons why the contractor | ACO/notify the contractor | ACO/send a copy to the auditor | ACO/determine the cost impact of non-compliance | ACO/withhold an amount not to exceed | ACO/notify the contractor | ACO/request agreement as to the cost | ACO/consider appropriate action to protect | ACO/notify the contractor in writing | ACO/review the accounting change | ACO/notify the contractor | ACO/request that the contractor submit | ACO/analyze the cost impact | ACO/consider all of the contractors affected | ACO/estimate the cost impact on contracts | ACO/may withhold an amount not to exceed | ACO/consider appropriate action | ACO/make the determination | ACO/the ACO cognizant of the prime contractor |
|---------------------------------|---------------------------------------|---|------------------------------------|--|---|---------------------------|--------------------------------|---|--------------------------------------|---------------------------|--------------------------------------|--|--------------------------------------|----------------------------------|---------------------------|--|-----------------------------|--|---|--|---------------------------------|----------------------------|---|
| STATEMENT | SHALL | 11803 | ากษาย | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | MAY | SHALL | SHALL | SHALL |
| EXPL/ IMPL | E | t. | a | ы | ഥ | œ | EЭ | ш | ഥ | ĸ | (m) | ы | ρū | EЭ | ьэ | Ŀ | E | EЭ | œ | ᄕ | (=) | ы | ഥ |
| EXPL/ BEHAVIOR ACTIVITY IMPL | U | ţ | ر | Q | တ | ပ | U | Q | ۵. | U | U | 0 | U | တ | U | U | G | Ω | Q | Q | ۵ | a | U |
| BEHAVIOR | Advise | 100 | MSK 101 | Use | Search | Advise | Inform | Solve | Alter | Advise | Ask for | Solve | Advise | Search | Advise | Ask for | Solve | Solve | Solve | Execute | Solve | Solve | Advise |
| PARA | 602-2(c)(2) | ()() | 005-5(5)(5) | 602-2(c)(4) | 602-2(d) | 602-2(d)(1) | 602-2(d)(1) | 602-2(d)(2) | 602-2(d)(2) | 602-2(d)(3) | 602-2(d)(3) | 602-2(d)(3) | 602-2(d)(4) | 602-3(b) | 602-3(b) | 602-3(b) | 602-3(c) | 602-3(c) | 602-3(d) | 602-3(d) | 602-3(d) | 602-3(d) | 602-3(d) |

| | REQUIREMENT |
|-------|-------------|
| | STATEMENT |
| KAPL/ | IMPL |
| • | ACTIVITY 1 |
| | BEHAVIOR |
| | |

| | | | EXPL/ | | |
|------------------|------------------------|----------|-------|-----------|--|
| PARA | BEHAVIOR ACTIVITY IMPL | ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| Part 31 | | | | | |
| 103-(b) | Use | Q | មា | SHALL | incorporate the cost principles |
| 104-(a) | Use | Ω | Œ | SHALL | incorporate the cost principles |
| 104-(b) | Solve | Q | I | _ | evaluating costs in connection with negotiations |
| 105-(b) | Use | O | ı | SHALL | pricing of contracts and contract modifications |
| 105-(c) | Use | O | œ | SHALL | incorporate the cost principle |
| 105-(d)(2)(i)(A) | Search | တ | ы | SHOULD | review the computations and factors |
| 105-(d)(2)(i)(A) | Execute | O | ഥ | SHOULD | ensure that unallowable or unacceptable factors |
| 106-1 | Use | Q | ь | SHALL | incorporate the cost principles and procedures |
| 106-2(b) | Decide | Ω | ᄕᆈ | SHOULD | advance agreements should be made |
| 109-(a) | Search | S | M | CINONS | seek advance agreement on the |
| 109-(b) | Execute | 0 | - | MUST | executed by both contracting parties |
| 109-(e) | Decide | ۵ | ы | SHALL | negotiate advance agreements |
| 109-(e) | Decide | Q | Ŀ | SHALL | negotiated by a contracting officer |
| 109-(e) | Talk | U | ы | SHALL | coordinate the proposed agreement |
| 203-(f) | Use | Q | I | SHOULD | special care should be exercised |
| 205-6(b) | Solve | Q | œ | MILL | consider, not only any circumstances |
| 205-6(b)(2)(i) | Solve | a | Ι | SHOULD | determination should be made |
| 205-6(b)(2)(ii) | Screen | - | E | SHOULD | challenge increased costs |
| 205-6(j)(3)(iv) | Advise | U | н | | the government will participate despite |
| 205-1(m)(2) | Decide | Q | H | SHALL | depreciation charges shall not be allowed |

| 9 | | | EXPL/ | | |
|------------------|----------|-------------------|-------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 205-13(c) | Use | Q | | SHALL | such profits shall be treated as if |
| 205-16(b) | Solve | Q | н | SHALL | be considered as adjustments of depreciation |
| 205-18(c)(1)(v) | Inform | U | - | SHALL | be provided the contractor |
| 205-18(c)(1)(v) | Inform | ပ | Œ | SHALL | furnish a determination of the reduced amount |
| 205-18(c)(2)(iv) | Decide | Q | - | MAY | an advance agreement may be negotiated |
| 205-41(b)(3) | Solve | 0 | (e.) | | determines that the administrative burden |
| 205-42(a) | Solve | O | (sa) | SHOULD | consider the contractor's plans |
| 205-44(h)(1) | Solve | Q | Œ | SHALL | give consideration to such factors |
| 205-47(d) | Solve | 0 | Œ | | determines that the costs were incurred |
| 205-47(9) | Execute | Q | œ | SHALL | generally withhold payment of such costs |
| 205-47(9) | Decide | 0 | Œ | HAY | provide for conditional payment |
| 303-(a) | Solve | ۵ | ш | | allowability of costs determined |
| 603-(a) | Solve | Q | ٤ | | determined by the contracting officer |
| 703-(a) | Solve | Ω | E | | determined by the contracting officer |
| Part 32 | | | | | |
| 103 | Decide | Q | Œ | SHALL | determinations to retain and the specific amount |
| 103 | Alter | ۵. | П | MAY | be adjusted as the contract approaches |
| 104-(b) | Execute | Q | БE | SHALL | give special attention |
| 106 | Solve | <u>a</u> | 623 | SHALL | consider the following order of preference |
| 108 | Use | O | Ι | SHOULD | use the services of contract financing |

| 8080 | OCTURNO DE | A CHITTEN | EXPL/ | | EXPL/ BEHANTTO ACHTITUM TANDE GHANGMEN DECITEDENTEN |
|------------|------------|-----------|----------|-------------|---|
| rate | VOT A VUZO | 111/11/4 | 7327 | TVITUT TUTO | Turney Toxage |
| 108 | Talk | U | EЗ | CHOULD | consult the appropriate contract financing office |
| 110 | Execute | Ω. | (±2 | SHALL | act as necessary to comply |
| 111-(a)(1) | | | | | HC, 52.232-1 |
| 111-(a)(2) | | | | | HC, 52.232-2 |
| 111-(a)(3) | | | | | HC, 52.232-3 |
| 111-(a)(4) | | | | | HC, 52.232-4 |
| 111-(a)(5) | | | | | HC, 52.232-5 |
| 111-(a)(6) | | | | | HC, 52.232-6 |
| 111-(b) | | | | | HC, 52.232-7 |
| 111-(b) | | | | | MC, 52.232-7, Alternate I |
| 111-(b) | | | | | MC, 52.232-7, Alternate II |
| 111-(c)(1) | | | | | MC, 52.232-8 |
| 111-(c)(2) | | | | | HC, 52.232-9 |
| 111-(d)(1) | | | | | MC, 52.232-10 |
| 111-(d)(2) | | | | | HC, 52.232-11 |
| 304-2(a) | Process | Δı, | ьı | SHALL | prepare the certificate of eligibility |
| 304-2(a) | Decide | Q | ea | SHALL | deems to be of material consequence |
| 304-3(c) | Process | Δ. | ы | SHOULD | be processed without delay |
| 304-2(e) | Solve | a | Œ | SHALL | consider the following factors |
| 304-2(f) | Alter | ۵. | ഥ | SHALL | attach sufficient data to the certificate |
| 304-2(f) | Alter | a | H | SHALL | information shall be included |
| 304-2(g) | Write | ۵۰ | — | SHALL | be documented |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ EHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|------------------|----------|----------|---------------|-----------|--|
| 501-3(a)(3) | Alter | ۵. | ŒΊ | МАУ | provisionally increase the price up to |
| 501-4(d) | Use | Q | Ŀſ | SHOULD | apply the following criteria in evaluating |
| 501-5 | Use | Ω | H | HAY | terms such as the following may be used |
| 502-1(a) | Direct | ပ | ഥ | HAY | provide for customary progress payments |
| 502-1(d)(1) | Use | O | 드 | SHALL | apply the standards in paragraphs (a) |
| 502-1(d)(2) | USe | Q | Œ | SHOULD | establish a single liquidation rate |
| 502-2 | Receive | s | (±1 | SHALL | obtain the approval of the contract finance office |
| 502-3(a) | | | | | MC, 52.232-13 |
| 502-3(b)(2) | | | | | MC, 52.232-14 |
| 502-3(c) | | | | | MC, 52.232-15 |
| 502-4(a) | | | | | MC, 52.232-16 |
| 502-4(b) | | | | | MC, 52.232-16, Alternate I |
| 502-4(c) | | | | | MC, 52.232-16, Alternate II |
| 503-4(a) | Use | O | Œ | MAY | ACO/rely upon that accounting system |
| 503-4(b) | Ask for | U | Œ | SHOULD | ACO/ask for a review or audit |
| 503-5(a) | Search | တ | Œ | SHALL | postpayment reviews shall be made periodically |
| 503-5(c)(3) | Process | ۵. | Œ | нау | treat a group of orders as a single unit |
| 503-6(a)(1) | Execute | Q | Œ | SHALL | take these actions in accordance |
| 503-6(a)(2) | Execute | Q | ы | SHALL | take immediate unilateral action |
| 503-6(a)(3)(i) | Execute | 0 | ы | SHALL | act fairly and reasonable |
| 503-6(a)(3)(ii) | Use | Q | ш | SHALL | base decisions on substantial evidence |
| 503-6(a)(3)(iii) | Write | a. | æ | SHALL | document the contract file |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|------------------|----------|---------------------------------|---------------|-----------|---|
| | | | | | |
| 503-6(c)(1) | Direct | ပ | ш | SHALL | require the contractor to make |
| 503-6(c)(2) | Decide | 0 | ഥ | SHALL | suspend progress payments |
| 503-6(4)(1) | Alter | ۵۰ | (EXI | SHALL | eliminate the costs of the excessive inventory |
| 503-6(d)(2) | Use | Q | (±1) | SHALL | apply additional deductions to billings |
| 503-6(f)(2) | Search | တ | (m) | SHALL | monitor the relationship of unliquidated |
| 503-6(f)(2) | Execute | 0 | E | SHALL | take appropriate action to eliminate |
| 503-6(g)(2) | Alter | аı | [±3 | SHALL | shall be modified |
| 503-6(g)(2)(i) | Alter | ۵. | Œ | SHALL | revised |
| 503-6(g)(3) | use | Ω | E | MAY | use audit assistance, technical services |
| 503-6(9)(3)(i) | Process | a. | ы | SHALL | prepare a supplementary analysis |
| 503-6(g)(3)(ii) | Advise | ပ | ы | SHALL | advise the contractor |
| 503-6(g)(3)(iii) | Alter | ۵ـ | ьı | SHALL | adjust all further progress pa ym ents |
| 503-9(a) | Alter | c., | Œ | MAY | reduce the liquidation |
| 503-9(b) | Alter | a. | (±3 | SHALL | change the liquidation rate |
| 503-9(b)(1) | Alter | ۵۰ | H | SHALL | the rate shall be increased |
| 503-9(b)(2) | Alter | ۵۰ | - | SHALL | be increased or decreased in keeping |
| 503-9(c) | Inform | Ų | Œ | SHALL | issue a contract modification |
| 503-10(a) | Execute | Q | (e2) | SHALL | ensure that the liquidation rate is |
| 503-10(b)(2) | Alter | a, | (sc) | HAY | adjust the estimated cost |
| 503-11(a)(1) | Decide | D | PH) | SHALL | determine the refund due |
| 503-11(a)(2) | Alter | e. | es. | SHALL | increase the unliquidated progress payments |
| 503-11(b) | Alter | ۵ | ഥ | SHALL | also increase the unliquidated progress payment |

| STATEMENT REQUIREMENT | oncure that any negotiations concerning debt | the furnishing amorantacker I'm amorantach | make a unilateral determination | issue a decision as required | write a memorandum to document | receives a written request from the contractor | promptly review the request to see | credit shall be applied | credits shall be computed | shall be charged on the reduced debt | HC, 52.232-17 | NM, 52.232-17 | it is contemplated that the contract | obtain written assurance from responsible | expressly condition the contract upon availability | initiate a contracting action | obtain funding and programming information | notify the contractor in writing | promptly give the contractor written notice | issue a change order | ensure availability of funds | direct that any increase in the estimated cost | W 57 222-18 |
|-----------------------|--|--|---------------------------------|------------------------------|--------------------------------|--|------------------------------------|-------------------------|---------------------------|--------------------------------------|---------------|---------------|--------------------------------------|---|--|-------------------------------|--|----------------------------------|---|----------------------|------------------------------|--|-----------------|
| | j | THU THE | SHALL | SHALL | SHALL | | SHALL | SHALL | SHALL | SHALL | | | | SHALL | SHALL | MAY | SHALL | SHALL | SHALL | HAY | SHALL | MAY | |
| EXPL/ IMPL | - | 4 | ы | (e) | - | — | - | ы | H | H | | | — | æ | ы | Œ | 6-3 | Œ | EЭ | Œ | œ | ω | |
| SEHAVIOR ACTIVITY | - | a | a | U | d. | ø | တ | Ω | Ω | <u>a</u> | | | Q | ေ | <u>α</u> , | Q | S | U | ပ | υ | Q | U | |
| BEHAVIOR | | annaeva | Decide | Inform | Write | Receive | Search | Use | Decide | Execute | | | Solve | Receive | Alter | Execute | Receive | Advise | Inform | Inform | Execute | Direct | |
| DARA | (7) 003 | 608-(a) | 608-(a) | (c) | (e)-609 | 613-(a) | 613-(a) | 614-2(a) | 614-2(b) | 614-2(b)(1) | 617-(a) | 617-(b) | 617-(b) | 702 | 702 | 703-2(a) | 704-(a)(1) | 704-(a)(1) | 704-(a)(2) | 704-(b) | 704-(b) | 704-(b) | () () () () |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEME | STATEMENT REQUIREMENT |
|----------------|----------|---------------------------------|---------------|---------|--|
| 705-1(b) | | | | | HC, 52.232-19 |
| 705-2(a) | | | | | HC, 52.232-20 |
| 705-2(b) | | | | | HC, 52.232-21 |
| 705-2(c) | | | | | MC, 52.232-22 |
| 805-(d) | Execute | Ω | ы | SHOULD | assume that the following conditions |
| 805-(d)(1) | Decide | Q | - | SHOULD | has been properly approved |
| 805-(d)(2) | Process | œ. | H | MAY | claims may be assigned |
| 806-(a)(1) | | | | | HC, 52.232-23 |
| 806-(a)(2) | | | | | MC, 52.232-23, Alternate I |
| 80e-(b) | | | | | MC, 52.232-24 |
| 905-(a)(1)(ii) | Talk | ပ | দ্রে | MAY | specify a longer period for constructive |
| 905-(a)(1)(ii) | Identify | H | H | SHALL | indicate the justification for extendin |
| 905-(b)(4) | Talk | ပ | Ŀ | HAY | specify a longer period for constructive |
| 905-(c)(1) | Talk | ပ | ы | HAY | specify a longer period in the solicita |
| 905-(c)(2) | Talk | ပ | - | SHALL | be specified in the contract |
| (5)(5)-506 | Identify | М | ഥ | MAY | specify a longer period for constructive |
| 908-(a) | | | | | HC, 52.232-26 |
| (q)-806 | | | | | HC, 52.232-27 |
| (c) 808-(c) | | | | | MC, 52.232-25 |
| (p)-806 | | | | | MC, 52.232-28 |
| 606 | Talk | v | Œ | SHALL | coordinate within appropriate channels |

| , | | | EXPL/ | | |
|---------------|----------|------------------------|------------|-----------|--|
| PAKA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| Part 33 | | | | | |
| 102-(a) | Solve | C | ţe | SHALL | consider all protests |
| 102-(a) | Inform | . ن | 6 2 | | be notified in writing |
| 103-(b)(1) | Receive | တ | н | | protest against the making of an award is rece |
| 103-(b)(1) | Solve | Ω | H | SHOULD | consideration should be given |
| 103-(b)(2) | Solve | | | CINOHS | consider seeking a mutual agreement |
| 103-(b)()2 | Process | Q. | - | SHALL | handled in accordance with agency procedures |
| 104-(a)(4) | Inform | ပ | H | SHALL | be given notice of the protest |
| 104-(a)(4) | Inform | ບ | н | SHALL | give immediate notice of the protest |
| 104-(a)(5) | Process | Q. | - | SHALL | submit a complete report to GAO |
| 104-(a)(6)(i) | Process | ۵۰ | [±3 | SHALL | begin compiling the information |
| 104-(c)(1) | Execute | Ω | Œ | SHALL | suspend performance or terminate |
| 104-(c)(4) | Talk | ပ | (sa) | SHOULD | negotiate a mutual agreement |
| 104-(d) | Alter | ۵۰ | (±1 | SHALL | include the written findings |
| 104-(d) | Inform | ပ | Œ | SHALL | give written notice of the decision |
| 106-(a) | | | | | MC, 52.233-2 |
| 106-(b) | | | | | MC, 52.233-3 |
| 106-(b) | | | | | MC, 52.233-3, Alternate I |
| 204 | Solve | Q | Œ | SHOULD | consider the use of informal discussions |
| 205-(a) | Ask for | U | œ | SHOULD | seek legal advice |
| 205-(b) | Alter | a. | Ĺω | HAY | a contract may be reformed or rescinded |
| | | | | | |

| 8080 | D TWANTED | VATUATED ACTUATED | EXPL/ | | HNBAHQIIIOHQ HNBNBURES |
|------------|-------------|-------------------|------------|-----------|---|
| rana | NOT A WINTE | 7777777 | 7311 | TUTUTTUTO | VEX TXENENT |
| 205-(b) | Write | a, | ы | SHALL | make written decisions |
| 205-(b) | Use | D | ഥ | SHALL | prepared with the advice and assistance |
| 205-(b) | Decide | O | E | SHALL | granting or denying relief |
| 206-(a) | Write | ۵. | E | SHALL | document the contract file |
| 206-(b) | Inform | U | ь | SHALL | issue a written decision |
| 509 | Direct | U | Ħ | SHALL | refer the matter to the agency |
| 211-(a)(1) | Search | တ | ы | SHALL | review the facts pertinent |
| 211-(a)(2) | Receive | တ | Œ | SHALL | secure assistance |
| 211-(a)(3) | Talk | U | ᇤ | SHALL | coordinate with the contract administration |
| 211-(a)(4) | Process | ۵۰ | Œ | SHALL | prepare a written decision |
| 211-(b) | Inform | U | ద | SHALL | furnish a copy of the decision |
| 211-(c) | Inform | U | ធា | SHALL | issue the decision |
| 211-(d) | Inform | U | ద | SHALL | issue a decision within a reasonable time |
| 212 | Inform | U | 6-7 | SHALL | provide data, documentation, information |
| 213-(b) | Solve | Ω | ωı | SHALL | consider providing, through appropriate |
| 214 | | | | | MC, 52.233-1 |
| 214 | | | | | MC, 52.233-1, Alternate I |
| Part 34 | | | | | |
| 005-1(b) | Execute | Q | ES | SHOULD | time solicitation issuance and contract award |
| 005-2(a) | Execute | Q | (m) | SHOULD | take the actions outline in subparagraphs |

| PARA 005-2(a)(1) 005-2(a)(2) 005-2(a)(2) 005-2(a)(2) 005-2(a)(2) 005-2(b) 005-3 | BEHAVIOR Inform Talk Inform Solve Alter Inform Execute Inform | BEHAVIOR ACTIVITY Inform C Inform C Solve D Alter P Inform C Execute D Inform C | TANT GENERAL SERVICE | SHOULD SHOULD SHALL SHALL SHALL SHALL | STATEMENT REQUIREMENT SHOULD be sent as wide a selection of potential sources hold a presolicitation conference send copied of the proposed solicitations evaluation of these comments SHOULD the solicitation should be revised send the final solicitation to all SHALL send the final solicitation to all SHALL shall be awarded should provide contractors with operational test |
|--|---|---|-------------------------|---------------------------------------|--|
| 005-6 Part 35 004-(a) | Execute Search | o v | ы н | HAY SHALL | may be awarded continually search for |
| 004-(a) 004-(a)(1) | Process Identify | d H | н н | SHALL | develop information on sources identification and publication of agency R and D |
| 004-(a)(1) | Inform | U | н | SHOULD | publication of agency R and D needs |
| 004-(a)(2) | Talk | U | н | SHOULD | cooperate among technical personnel |
| 004-(a)(3) | Inform | υ | - | SHOULD | provide R and D points of contact |
| (၁)-500 | Execute | Q | Es) | SHOULD | ensure that language suitable for |
| 005-(d) | Solve | Q | 643 | SHALL | contracting personnel shall consider |
| 005-(d) | Inform | υ | 643 | SHALL | provide in the solicitation |
| (q)-900 | Receive | တ | ы | SHOULD | after obtaining the recommendation |

| | | | EXPL/ | | |
|------------|----------|----------------------|----------|-----------|---|
| PAKA | BEHAVIOR | HAVIOR ACTIVITY THEL | 7461 | STATEMENT | STATEMENT KECOTKEMENT |
| (c)-900 | Solve | Q | - | SHOULD | be considered |
| 007-(a) | Inform | ပ | Œ | CHOULD | initially distribute solicitations |
| (a)-700 | Inform | ပ | Œ | SHALL | furnish copies of the solicitation |
| 007-(f) | Solve | Q | ьэ | SHALL | consider management capability |
| (d)-(d) | Execute | _ | ш | SHOULD | ensure that each prospective offeror |
| (9)-(00 | Process | ပ | ю | SHOULD | prowide prospective offerors |
| (q)-800 | Receive | S | æ | CIDONS | take special care in reviewing the solicitation |
| (¬)-800 | Use | Q | ьı | SHOULD | use the procedures in Subpart 15.10 |
| (p)-800 | Inform | U | ьī | SHOULD | notify and debrief offerors |
| 600 | Receive | S | ப | SHOULD | obtain complete information |
| 600 | Solve | ۵ | ᇤ | HAY | evaluate this information |
| 600 | Receive | လ | Ы | HAY | obtain an agreement that protects the government |
| 010-(b) | Use | Q | (m) | SHALL | follow agency regulations regarding such matters |
| Part 36 | | | | | |
| 103-(a) | Execute | Q | പ | SHALL | acquire construction using sealed bid procedures |
| 103-(b) | Talk | ပ | ea ca | SHALL | acquire architect-engineering services by negotiation |
| 103-(b) | Decide | 6 | ы | SHALL | select sources in accordance with |
| 201-(a)(2) | Search | တ | - | SHOULD | responsible for monitoring contract performance |
| 201-(a)(3) | Advise | U | H | SHALL | advised in writing |
| 201-(a)(3) | Alter | ۵. | Н | SHALL | include them in the report |

| STATEMENT REQUIREMENT | resolve any alleged factual discrepancies | make appropriate changes in the report | consider performance reports | require an estimate | include a provision in the solicitation | evaluate the need for liquidated damages | make appropriate arrangements | a record should be kept | send notices and solicitations to organizations | determine the geographical extent of distribution | follow the procedures for sealed bidding | send presolicitation notices to | assure that each invitation for bids | send invitations for bids to prospective bidders | send them to other prospective bidders | conduct a preconstruction conference | evaluate proposals | compare then to the government estimate | request the offeror to submit cost data | make sure both the offeror and the government | use a cost-reimbursement contract | MC, 52.236-1 |
|---------------------------------|---|--|------------------------------|---------------------|---|--|-------------------------------|-------------------------|---|---|--|---------------------------------|--------------------------------------|--|--|--------------------------------------|--------------------|---|---|---|-----------------------------------|--------------|
| STATEMENT | SHALL | SHALL | MAY | НАУ | MAY | SHALL | SHOULD | SHOULD | нау | HAY | SHALL | SHALL | SHOULD | SHALL | CLIVORS | SHALL | SHALL | SHALL | SHOULD | SHALL | HAY | |
| EXPL/ IMPL | I | — | Œ | (±3 | Œ | ы | Ŀ | н | ഥ | ы | ĿЗ | ьэ | ы | មោ | œ | E | ы | ы | ш | ய | ρū | |
| EXPL/ BEHAVIOR ACTIVITY IMPL | Q | o. | Q | U | ۵۰ | Q | Q | ۵۰ | U | Q | 0 | U | Ω | U | U | U | Q | H | U | Q | Q | |
| BEHAVIOR | Decide | Alter | Solve | Direct | Alter | Solve | Execute | Alter | Advise | Decide | Use | Inform | Execute | Inform | Inform | Direct | Solve | Screen | Ask for | Execute | Use | |
| PARA | 201-(a)(3) | 201-(a)(3) | 201-(c)(2) | 203-(a) | 205-(b) | 206 | 210 | 210 | 211 | 211 | 301 | 302-(a) | 303-(c) | 303-d | 303-d | 305 | 4 02-(b) | 4 02-(b) | 402-(b)(1) | 402-(b)(2) | 403 | 501-(b) |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|---------|----------|------------|---------------|-----------|---|
| | | 6 | | | |
| 201-(b) | Alter | ۵, | ഥ | MAY | insert the clause in solicitations |
| 502 | | | | | MC, 52.236-2 |
| 502 | Alter | ۵۰ | E | MAY | insert the clause in solicitations |
| 503 | | | | | MC, 52.236-3 |
| 503 | Alter | ۵ | ьı | HAY | insert the clause in solicitations |
| 504 | | | | | MC, 52.236-4 |
| 505 | | | | | MC, 52.236-5 |
| 909 | | | | | MC, 52.236-6 |
| 206 | Alter | ۵۰ | ы | MAY | insert the clause in solicitations |
| 507 | | | | | MC, 52.236-7 |
| 508 | | | | | MC, 52.236-8 |
| 508 | Alter | <u>α</u> , | Œ | MAY | insert the clause in solicitations |
| 509 | | | | | NC, 52.236-9 |
| 509 | Alter | Q. | E | нау | insert the clause in solicitations |
| 510 | | | | | MC, 52.236-10 |
| 510 | Alter | a . | ᇤ | HAY | insert the clause in solicitations |
| 511 | | | | | MC, 52.236-11 |
| 511 | Alter | a. | Н | MAY | the clause may be inserted |
| 512 | | | | | MC, 52.236-12 |
| 512 | Alter | പ | - | HAY | insert the clause in solicitations |
| 513 | | | | | MC, 52.236-13 |
| 513 | Alter | ۵. | ഥ | MAY | insert the clause in solicitations |

| STATEMENT REQUIREMENT | WC 52 236-13. Alternate I | | MC, 52.236-14 | MC, 52.236-15 | MC, 52.236-16 | MC, 52.236-17 | NC, 52.236-18 | MC, 52.236-19 | MC, 52.236-20 | HC, 52.236-21 | MC, 52.236-21, Alternate I | MC, 52.236-21, Alternate II | negotiate in accordance with 36.606 | a performance evaluation report shall be prepared | the report shall be prepared | conducted in accordance with Part 15 | request a proposal from the firm | ensuring that the solicitation | inform the firm that no construction contract | seek advance agreement on any charges | obtain a written best and final offer | initiate negotiations with the next firm | refer the matter to the selection authority |
|---------------------------------|---------------------------|-----|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------------------|-----------------------------|-------------------------------------|---|------------------------------|--------------------------------------|----------------------------------|--------------------------------|---|---------------------------------------|---------------------------------------|--|---|
| STATEMENT | | | | | | | | | | | | | MAY | SHALL | SHALL | SHALL | SHOULD | SHOULD | SHALL | SHOULD | SHALL | SHALL | SHALL |
| EXPL/ IMPL | | | | | | | | | | | | | ធ | H | H | н | 62 3 | ſ | ĿΩ | ធ | ᇤ | ы | មា |
| ACTIVITY | | | | | | | | | | | | | U | ۵. | ۵۰ | 0 | ပ | Q | ပ | တ | တ | 0 | ပ |
| EXPL/ BEHAVIOR ACTIVITY IMPL | | | | | | | | | | | | | Talk | Process | Process | Use | Ask for | Execute | Inform | Search | Receive | Execute | Direct |
| DARA | | 676 | 514 | 515 | 516 | 517 | 518 | 519 | 520 | 521 | 521 | 521 | 602-4(b) | 604-(a)(1) | 604-(a)(2) | 606-(a) | (q)-909 | (q)-909 | (a)-909 | (p)-909 | 606-(f) | 606-(f) | (J)-909 |

| | | | EXPL/ | | |
|----------------|----------|-------------------|------------|-----------|---|
| FAKA | BENAVIOR | BEHAVIOR ACTIVITY | 7,411 | SIAIEMENI | STATEMENT RECOTREMENT |
| 209 | Inform | U | Œ | MAY | release information identifying only |
| 209 | Inform | ပ | ω | HAY | release that information |
| 607 | Inform | ပ | (sz) | MAY | the contracting officer may release that |
| 809 | Solve | Ð | E | SHALL | consider the extent to which |
| 809 | Alter | Δ. | EЭ | SHALL | include in the contract file |
| 609-1(b) | Inform | U | ÞЭ | SHOULD | make available to the contractor |
| 609-1(c) | | | | | HC, 52.236-22 |
| 609-2(a) | Alter | <u>α</u> . | EЭ | SHALL | include a written statement |
| 609-2(b) | | | | | HC, 52.236-23 |
| 609-3 | | | | | HC, 52.236-24 |
| \$ -609 | | | | | MC, 52.236-25 |
| 701-(a) | USe | Q | sa | SHALL | use Standard Form 1417 |
| 701-(b) | Alter | ۵ | EÜ | SHALL | insert in the blank provided in Block 13D |
| 701-(d) | Use | Q | ĸ | SHOULD | use Standard Form 1419 |
| 702-(a) | Use | Q | (±3 | SHALL | use Standard Form 252 |
| Part 37 | | | | | |
| 103-(a)(1) | Solve | Q | Œ | SHALL | determine whether the proposed service |
| 103-(a)(2) | Receive | တ | ьı | SHALL | obtain the review of legal counsel |
| 103-(a)(3) | Write | Δ. | 6-2 | SHALL | document the file with the opinion of legal |
| 110-(a) | | | | | MC, 52.237-1 |
| | | | | | |

| STATEMENT REQUIREMENT | | MC, 52.237-2 | HC, 52.237-3 | insert in solicitation and contracts | HC, 52.237-8 | determining whether any requested contractual action | verify that action is taken | require the contractor to furnish | consider the usefulness to the government | determine the fair market value | MC, 52.237-4 | MC, 52.237-4, Alternate I | MC, 52.237-5 | MC, 52.237-6 | obtain evidence of insurability | MC, 52.237-7 | | coordinate with the General Services Administration | comply with the policies and procedures | include additional provisions and clauses | mublish echaquiles he commodite or service |
|---------------------------------|------|--------------|--------------|--------------------------------------|--------------|--|-----------------------------|-----------------------------------|---|---------------------------------|--------------|---------------------------|--------------|--------------|---------------------------------|--------------|---------|---|---|---|--|
| STATEMEN | | | | SHALL | | | SHALL | HAY | SHALL | SHALL | | | | | SHALL | | | SHALL | SHALL | HAY | SHALL |
| EXPL/ IMPL | | | | Œ | | Œ | (2-2) | (23) | ဌ | ьı | | | | | 643 | | | ഥ | œ | œ | (sc |
| ACTIVITY | | | | ۵۰ | | Q | တ | ပ | 0 | 0 | | | | | Ø | | | ပ | 6 | മ | ۵ |
| EXPL/ PEHAVIOR ACTIVITY IMPL | | | | Alter | | Solve | Search | Direct | Solve | Solve | | | | | Receive | | | Talk | Use | Alter | Process |
| DARA | 5,00 | 110-(b) | 110-(c) | 110-(e) | 110-(f) | 207 | 207 | 302 | 303-(b) | 303-(b) | 304-(a) | 304-(a) | 304-(b) | 304-(c) | 402 | 403 | Part 38 | 201-(a) | 203-(a) | 203-(a) | 204 |

| PARA | BEHAVIOR ACTIVITY | | EXPL/ TMPT. | STATEMENT | |
|------------|-------------------|----------|----------------|-----------|--|
| | | 4 4 4 | | | Tuestery T |
| 205-(a) | Talk | ပ | 더 | SHALL | exercise general supervision |
| 205-(b) | Inform | U | ഥ | SHALL | issue final decisions |
| 205-(c) | Decide | D | EX3 | SHALL | terminate schedule contracts |
| 205-(d) | Alter | ۵. | ьэ | SHALL | make necessary charges to the schedule |
| Part 39 | | | | | |
| 001 | Use | <u>a</u> | — | SHALL | follow the policies and procedures |
| Part 42 | | | | | |
| 202-(d)(1) | Alter | Ω, | 643 | SHALL | enter on the contract the name |
| 202-(d)(2) | Inform | U | ല | SHALL | provide any special instruction |
| 202-(d)(3) | Alter | ۵۰ | ם | SHALL | include, along with the contract |
| 202-(d)(4) | Advise | U | M | SHALL | advise the contractor |
| 202-(e)(1) | Execute | a | - | SHALL | perform the functions listed |
| 202-(e)(2) | Execute | Q | ı | SHALL | perform the functions listed |
| 202-(e)(3) | Talk | ບ | Н | SHALL | serve as a focal point for inquiries |
| 202-(e)(4) | Ask for | ບ | - | SHALL | request supporting contract administration |
| 203-(b) | Ask for | U | Ι | нау | ACO/request supporting contract administration |
| 204-(a) | Ask for | U | - | ИЛУ | ACO/request supporting contract administration |
| 204-(c) | Identify | I | 64 | HAY | ACO/designate certain high risk or critical |

| 205 206-(a) 206-(b) 206-(c) 206-(d) 302-(a)(1) 302-(a)(4) 302-(a)(4) 302-(a)(6) 302-(a)(6) 302-(a)(6) 302-(a)(6) 302-(a)(6) 302-(a)(6) 302-(a)(1) 302-(a)(1)(1)(1) | Write Execute Execute Use Direct Search Search Direct Search Solve Talk Talk Tolk Solve Inform Decide Process Inform Solve Solve Solve | EXPL EXPL Write P E Execute D E Execute D E Use D E Direct C E Search S I Search S I Solve D I Talk C I Solve D I Decide D I Process P I Solve D I I I I I I I I I I </th <th>EXPL/ IMPL E E E E E I I I I I I I I I I I I I I</th> <th>STATEMENT SHALL SHALL SHALL MAY</th> <th>STATEMENT REQUIREMENT SHALL ACO/enter on the contract the name and address SHALL ACO/reassign a contract for administration SHALL ACO/reassign a contract for administration SHALL ACO/recall a contract of innction previously assigned ACO/review the contractor's compensation structure ACO/review the contractor's insurance plans ACO/conduct post-award orientation ACO/review and evaluate contractor's proposals ACO/review and evaluate contractor's proposals ACO/negotiate forward pricing rate agreements ACO/negotiate advance agreements ACO/negotiate advance agreements ACO/negotiate forward pricing rate agreements ACO/negotiate forward pricing rate agreements ACO/negotiate advance agreements ACO/negotiate forward pricing rate agreements ACO/stablish final indirect cost rates ACO/determine the aloquacy of the contractor's ACO/determine the adequacy of the contractor's ACO/determine whether disclosure statements ACO/determine whether disclosure statements ACO/determine the contractor's compliance</th> | EXPL/ IMPL E E E E E I I I I I I I I I I I I I I | STATEMENT SHALL SHALL SHALL MAY | STATEMENT REQUIREMENT SHALL ACO/enter on the contract the name and address SHALL ACO/reassign a contract for administration SHALL ACO/reassign a contract for administration SHALL ACO/recall a contract of innction previously assigned ACO/review the contractor's compensation structure ACO/review the contractor's insurance plans ACO/conduct post-award orientation ACO/review and evaluate contractor's proposals ACO/review and evaluate contractor's proposals ACO/negotiate forward pricing rate agreements ACO/negotiate advance agreements ACO/negotiate advance agreements ACO/negotiate forward pricing rate agreements ACO/negotiate forward pricing rate agreements ACO/negotiate advance agreements ACO/negotiate forward pricing rate agreements ACO/stablish final indirect cost rates ACO/determine the aloquacy of the contractor's ACO/determine the adequacy of the contractor's ACO/determine whether disclosure statements ACO/determine whether disclosure statements ACO/determine the contractor's compliance |
|--|--|---|--|---------------------------------|---|
| 302-(a)(11)(iv) | Decide | Q | . | | ACO/negotiate price adjustments |
| 302-(a)(11)(iv) | Execute | ο. | . | | ACO/execute supplemental agreements |

| | | . • | _ | | |
|-------------|----------|------------------------|----------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | - 1 | STATEMENT | STATEMENT REQUIREMENT |
| 302-(a)(12) | Search | €. | - | | rouiou and annyous |
| (22)(2) 212 | | • | • | • | |
| 302-(a)(12) | Decide | Q | I | | ACO/approve or disapprove the contractor's |
| 302-(a)(14) | Talk | ပ | I | | ACO/manage special bank account |
| 302-(a)(15) | Direct | ပ | . | | ACO/ensure timely notification by the |
| 302-(a)(16) | Search | S | H | | ACO/monitor the contractor's financial |
| 302-(a)(17) | Solve | Q | | | ACO/analyze quarterly limitations |
| 302-(a)(18) | Inform | U | П | | ACO/issue tax exemption certificates |
| 302-(a)(19) | Execute | ۵ | Ι | | ACO/ensure processing |
| 302-(a)(20) | Execute | Q | I | | ACO/administer those programs |
| 302-(a)(21) | Inform | ပ | I | | ACO/issue work requests |
| 302-(a)(22) | Talk | ပ | I | | ACO/negotiate prices |
| 302-(a)(22) | Execute | a | H | | ACO/execute supplemental agreements |
| 302-(a)(23) | Decide | Q | H | | ACO/negotiate and execute contractual documents |
| 302-(a)(23) | Execute | Q | н | | ACO/execute contractual documents |
| 302-(a)(24) | Decide | Q | I | | ACO/negotiate and execute contractual documents |
| 302-(a)(24) | Execute | ۵ | ы | | Aco/execute contractual documents |
| 302-(a)(25) | Process | ۵ı | I | | ACO/process and execute novation |
| 302-(a)(25) | Execute | Q | Ι | | ACO/execute novation and change of name |
| 302-(a)(26) | Execute | ۵ | I | | ACO/perform property administration |
| 302-(a)(27) | Decide | O | I | | ACO/approve contractor acquisition of special test |
| 302-(a)(28) | Screen | I | I | | ACO/perform necessary screening |
| 302-(a)(29) | Inform | U | - | | ACO/issue contract modifications |

| STATEMENT REQUIREMENT | ACO/evaluate the contractor's request | ACO/ensure required screening of facility | ACO/approve use of facility items | ACO/ensure payment by the contractor | ACO/ensure reporting of items no longer needed | ACO/surveillance and status reporting | ACO/perform pre-award surveys | ACO/advise and assist contractors | ACO/monitor contractor industrial relations | ACO/perform traffic management services | ACO/review the adequacy of the contractor's | " "O/review and evaluate preservation | ACO/evaluate preservation, packaging | ACO/ensure contractor compliance | ACO/ensure contractor compliance | ACO/perform engineering surveillance | ACO/evaluate for adequacy | ACO/perform surveillance of contractor | ACO/review and evaluate for technical adequacy | ACO/evaluate for technical adequacy | ACO/report to the contracting officer any inadequacies | ACO/perform engineering analysis |
|--------------------------------------|---------------------------------------|---|-----------------------------------|--------------------------------------|--|---------------------------------------|-------------------------------|-----------------------------------|---|---|---|---------------------------------------|--------------------------------------|----------------------------------|----------------------------------|--------------------------------------|---------------------------|--|--|-------------------------------------|--|----------------------------------|
| EXPL/ BEHAVIOR ACTIVITY IMPL STAT | S I | I Q | I Q | I 0 | I q | C I | I Q | C | S | I O | S I | N S | I 0 | S | I O | S | I q | S I | I s | I q | II O | I Q |
| BEHAVIOR AC | Solve | Execute | Decide | Execute | Execute | Advise | Execute | Advise | Search | Execute | Solve | Solve | Solve | Search | Execute | Search | Solve | Search | Search | Solve | Talk | Execute |
| PARA | 302-(a)(30)(i) | 302-(a)(30)(ii) | 302-(a)(30)(iii) | 302-(a)(30)(iv) | 302-(a)(30)(v) | 302-(a)(31) | 302-(a)(32) | 302-(a)(33) | 302-(a)(34) | 302-(a)(35) | 302-(a)(36) | 302-(a)(37) | 302-(a)(37) | 302-(a)(38) | 302-(a)(39) | 302-(a)(40) | 302-(a)(41) | 302-(a)(41) | 302-(a)(42) | 302-(a)(42) | 302-(a)(43) | 302-(a)(44) |

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|-------------|-------------------|-----|----------------|---|
| PARA | BEHAVIOR ACTIVITY | - 1 | IMPL STATEMENT | STATEMENT REQUIREMENT |
| 302-(a)(45) | Search | ø | н | ACO/review and analyze contractor proposed |
| 302-(a)(45) | Solve | Q | 1 | ACO/analyze contractor proposed engineering |
| 302-(a)(46) | Search | S | н | ACO/review engineering change proposals |
| 302-(a)(46) | Execute | 0 | I | ACO/submit comments to the contracting |
| 302-(a)(47) | Advise | υ | 1 | ACO/assist in evaluating |
| 302-(a)(47) | Decide | Q | | ACO/make recommendations for acceptance |
| 302-(a)(48) | Solve | Q | — | ACO/evaluate and monitor |
| 302-(a)(48) | Search | တ | I | ACO/monitor the contractor's procedures |
| 302-(a)(49) | Search | တ | | ACO/monitor the contractor's valve engineering |
| 302-(a)(50) | Search | s | ı | ACO/review, approve, or disapprove |
| 302-(a)(50) | Decide | O | _ | ACO/approve or disapprove |
| 302-(a)(50) | Alter | ď | — | ACO/maintain surveillance of the contractor |
| 302-(a)(51) | Decide | Q | 1 | ACO/consent to the placement of subcontracts |
| 302-(a)(52) | Search | ಬ | I | ACO/review, evaluate, and approve |
| 302-(a)(52) | Solve | ū | - | ACO/evaluate, and approve |
| 302-(a)(52) | Decide | a | ы | ACO/approve plant or division wide |
| 302-(a)(53) | Receive | Ø | b1 | ACO/obtain the contractor's currently approved |
| 302-(a)(53) | Advise | υ | b q | ACO/assist the contracting office in evaluating |
| 302-(a)(54) | Advise | U | 1 | ACO/assist the contracting officer upon request |
| 302-(a)(55) | Execute | 0 | - | ACO/ensure the contractor's compliance |
| 302-(a)(55) | Alter | ۵ | 1 | ACO/maintain documentation of the contractor |
| 302-(a)(55) | Inform | U | - | ACO/provide advice and assistance |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | ACO/maintain surveillance of flight operations | ACO/assign and perform supporting | ACO/perform supporting contract 23 inistration | ACO/ensure timely submission | ACO/issue administrative changes | ACO/cause release of shipments | ACO/obtain contractor proposals for any contract | ACO/review all amended shipping | ACO/forward the proposal to the contracting officer | ACO/negotiate and execute supplemental agreements | ACO/execute supplemental agreements | ACO/coordinate any delivery schedule change | ACO/negotiate prices | ACO/execute priced exhibits | ACO/negotiate and execute supplemental agreements | ACO/execute supplemental agreements changing | ACO/negotiate and execute supplemental agreements | ACO/execute supplemental agreements | ACO/issue amended shipping instructions | ACO/when necessary, negotiate | ACO/execute supplemental agreements | ACO/negotiate changes to interim billing |
|---|--|-----------------------------------|--|------------------------------|----------------------------------|--------------------------------|--|---------------------------------|---|---|-------------------------------------|---|----------------------|-----------------------------|---|--|---|-------------------------------------|---|-------------------------------|-------------------------------------|--|
| STATEM | | | | | | | | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL |
| EXPL/ IMPL | н | H | - | - | - | ы | - | E | ы | н | Н | - | - | - | Н | ı | | - | н | Н | ı | |
| ACTIVITY | တ | U | Q | Q | ပ | Q | S | S | U | O | a | J | Q | Q | e | Q | O | Q | J | O | O | a |
| BEHAVIOR | Search | Direct | Execute | Execute | Issue | Execute | Receive | Search | Inform | Decide | Execute | Talk | Decide | Execute | Decide | Execute | Decide | Execute | Inform | Decide | Execute | Decide |
| PARA | 302-(a)(56) | 302-(a)(57) | 302-(a)(57) | 302-(a)(58) | 302-(a)(59) | 302-(a)(60) | 302-(a)(61) | 302-(a)(61) | 302-(a)(61) | 302-(b)(1) | 302-(b)(1) | 302-(b)(1) | 302-(b)(2) | 302-(b)(2) | 302-(b)(3) | 302-(b)(3) | 302-(b)(4) | 302-(b)(4) | 302-(b)(5) | 302-(b)(5) | 302-(b)(5) | 302-(b)(6) |

| | | | EXPL/ | | |
|------------------|----------|-------------------|----------|-----------|---|
| PARA | BEHAVIOR | IOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 302-(b)(7) | Decide | a | Н | SHALL | ACO/negotiate and definitize adjustments |
| 302-(b)(8) | Inform | U | H | SHALL | ACO/issue change orders |
| 302-(b)(8) | Decide | O | н | SHALL | ACO/negotiate and execute resulting supplemental agreements |
| 302-(b)(8) | Execute | Q | ı | SHALL | ACO/execute supplemental agreements |
| 4 01-(a) | Inform | U | Œ | SHALL | forward correspondence relating to |
| 401-(a) | Inform | υ | ьэ | SHALL | provide a copy for the CMO's file |
| 401-(a) | Inform | U | ч | SHALL | ACO/send the contracting office a copy |
| 401-(b) | Direct | υ | Œ | SHALL | refer the prospective visitor to the government |
| 502 | Solve | Q | [a] | SHALL | shall consider |
| 503-2 | Talk | U | Œ | HAY | may make commitments |
| 503-2 | Direct | U | Œ | HAY | give directions within the scope |
| 703-(c)(1) | Use | O | ᄕ | SHALL | use final indirect cost rates |
| 703-(c)(2) | Solve | Q | ьı | SHALL | take into consideration established final |
| 704-(b) | Execute | Q | Œ | SHALL | establish a billing rate |
| 704-(b) | Execute | Q | Œ | SHOULD | ensure that it is as close as possible |
| 704-(b) | Alter | ۵. | П | MAY | ACO/making appropriate adjustments |
| 70 4 -{c} | Alter | a. | Œ | HAY | be revised by mutual agreement |
| 705-1(a) | Use | Q | œ | SHALL | contracting officer determination shall be used |
| 705-1(b)(3) | Talk | U | ы | SHALL | head the government negotiating team |
| 705-1(b)(4) | Decide | Q | н | SHALL | ACO/develop a negotiation position |
| 705-1(b)(5)(i) | Direct | ں | Œ | SHALL | conduct negotiations |
| 705-1(b)(5)(ii) | Process | a. | EΩ | SHALL | prepare a written indirect cost rate |

| 9 | | | | | |
|------------------|----------|---------------|------|-----------|---|
| PAKA | BEHAVIOR | ACTIVITY IMPL | i | STATEMENT | STATEMENT REQUIREMENT |
| 705-1(b)(5)(iii) | Process | a. | ίπ | SHALL | prepare, sign, and place in the general file |
| 705-1(b)(5)(iv) | Inform | ပ | ഥ | SHALL | distribute resulting documents |
| 705-2(b)(2)(v) | Decide | Q | កោ | | resolve the disagreement |
| 705-2(b)(2)(vi) | Inform | U | (e) | | distribute resulting documents |
| 705-3(a) | Use | Q | П | SHALL | ACO/final indirect cost rates shall be used |
| 705-3(b)(4)(i) | Obtain | တ | - | SHALL | ACO/obtain from the institution a proposal |
| 705-3(b)(4)(ii) | Decide | Q | | SHALL | ACO/negotiate the predetermined rates |
| 705-3(b)(4)(iii) | Use | Q | П | MAY | ACO/an earlier audit may be used |
| 705-3(b)(5)(i) | Alter | مہ | ы | SHALL | include the negotiated rates |
| 705-3(b)(6) | Receive | တ | Н | SHALL | ACO/obtain the contractor's proposal |
| 705-3(b)(7) | Use | a | EЭ | SKALL | use billing rates |
| 705-4 | Use | Q | | MILL | be used by all Federal agencies |
| 706-(a) | Inform | U | E) | SHALL | promptly distribute executed copies |
| 706-{a} | Inform | U | БIJ | SHALL | provide copies of the agreement |
| 106-(b) | Inform | ပ | | SHALL | be furnished, as appropriate, to the contracting offices |
| 708-(a) | Decide | Ω | (EZ) | MAY | negotiate the settlement of indirect costs |
| 801-(a) | Inform | U | ഥ | нау | issue the contractor a written notice of intent |
| 801-(a) | Execute | Q | (ELI | SHALL | make every reasonable effort to reach a satisfactory settlement |
| 801-(d) | Inform | U | æ | SHALL | furnish copies to all contracting officers |
| 801-(f) | Execute | Q | £Ц | SHALL | withdraw the notice |
| 801-(f) | Inform | U | (EX) | SHALL | issue the written decision |
| 802 | | | | | MC, 52.242-1 |

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|--------------|------------|----------|-------|-----------|---|
| PARA | BEHAVIOR A | ACTIVITY | IMPL | STATEMENT | CTIVITY IMPL STATEMENT REQUIREMENT |
| 803-(a) | Direct | ပ | ω | SHALL | conducted in accordance with the normal procedures |
| 1003 | Decide | 0 | - | SHALL | negotiate all required advanced agreements |
| 1004 | Receive | တ | Œ | SHALL | obtain such factors, when applicable |
| 1005-(c) | Inform | ບ | H | SHALL | ACO/provide the contractor with a contracting officer's determination |
| 1005-(d) | Inform | U | - | SHALL | ACO/provide information regarding estimated ceilings |
| 1005 ·(h)(i) | Alter | ۵. | - | HAY | delete from the distributed copy portions |
| 1006-(a) | Screen | Н | ഥ | SHALL | pay particular attention |
| 1008 | Decide | Q | (m) | SHALL | make a determination of a reduced amount of payment |
| 1103 | Solve | Q | ы | SHALL | ACO/determine the extent of surveillance |
| 1105 | Execute | O | E | SHALL | assign a criticality designator |
| 1106 | Direct | U | ы | HAY | require contractors to submit production reports |
| 1106-(c) | Execute | Q | - | MAY | ACO/initiate a report to advise |
| 1107~(a) | | | | | MC, 52.242-2 |
| 1107-(b) | Identify | | ьı | SHALL | specify appropriate reporting instructions |
| 1203~(b)(1) | Advise | U | ſĸ | SHALL | promptly notify each contract administration |
| 1203-(b)(2) | Inform | υ | ÞЭ | SHALL | provide these offices with a list |
| 1203-(b)(3) | Ask for | U | (±) | SHALL | request submission within thirty days |
| 1203-(c) | Solve | Q | Ħ | SHALL | determine whether of not it is in the government's best interest |
| 1203-(d) | Execute | 0 | ы | SHALL | ensure that government counsel has reviewed |
| 1203-(e) | Inform | J | ធា | SHALL | forward a signed copy |
| 1203-(e) | Process | ۵. | ы | SHALL | retain a signed copy in the case file |
| 1203-(f)(1) | Process | Δ, | ப | SHALL | prepare a Standard Form 30 |

| STATEMENT REQUIREMENT | retain the original Standard Form 30 | send a signed copy of the Standard Form 30 | send a copy of this Standard Porm 30 | obtain from the contractor three signed copies | execute a novation agreement with the transferor | use the following format for agreements | execute an agreement to reflect the name | ensure that instructions to contractors result in | obtain the data used in the evaluation | authorize the contractor to ship | authorize the shipments under paragraph (a) | shall be mailed promptly to each consignee | MC, 52.242-10 | HC, 52.242-11 | promptly transmit the data to the contractor | MC, 52.242-12 | | NN, 52.243-7 | issue a change order by telegraphic message | be issued by the contracting officer |
|-----------------------------|--------------------------------------|--|--------------------------------------|--|--|---|--|---|--|----------------------------------|---|--|---------------|---------------|--|---------------|---------|--------------|---|--------------------------------------|
| STATEMENT | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | нау | HAY | SHALL | | | SHALL | | | | МАУ | SHALL |
| EXPL/ IMPL | æ | ьı | ធា | æ | Œ | æ | - | - | 1 | ы | ÞЭ | _ | | | н | | | | ES. | Œ |
| EXPL/BEHAVIOR ACTIVITY IMPL | ۵. | υ | U | တ | Q | Q | Q | 0 | S | U | U | U | | | ပ | | | | ပ | U |
| BEHAVIOR | Process | Inform | Inform | Receive | Бхесиtе | Use | Execute | Execute | Receive | Direct | Direct | Inform | | | Inform | | | | Inform | Inform |
| PARA | 1203-(f)(2) | 1203-(f)(3) | 1203-(f)(4) | 1204-(c) | 1204-(d) | 1204-(e) | 1205-(a) | 1401-(a) | 1401-(a) | 1403-2(a) | 1403-2(b) | 1403-2(b) | 1404-2(a) | 1404-2(b) | 1405-(c) | 1406-2 | Part 43 | 106 | 201-(c) | 202 |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 203-(a) | Advise | υ | ធ | SHOULD | advise them of the possible need to revise |
| 204-(b)(1) | Decide | Ω | Þ | SHALL | negotiate equitable adjustments |
| 204-(b)(2) | Receive | కు | œ | SHALL | ACO/obtain concurrence before adjusting |
| 204-(b)(3) | Execute | Q | н | SHALL | ACO/establish suspense systems |
| 204-(b)(4) | Execute | Q | ы | SHALL | ensure that a cost analysis is made |
| 204-(b)(4) | Solve | Ω | tω | SHALL | consider the contractor's segregable costs |
| 204-(b)(4) | Execute | Q | Œ | SHALL | secure the funds before making |
| 204-(c)(1) | Execute | Ω | ш | SHOULD | ensure that all elements of the equitable adju |
| 204-(c)(2) | Alter | ۵۰ | ы | SHOULD | include in the supplemental agreement |
| 205-(a)(1) | | | | | HC, 52.243-1 |
| 205-(a)(2) | | | | | MC, 52.243-1, Alternate I |
| 205-(a)(3) | | | | | MC, 52.243-1, Alternate II |
| 205-(a)(4) | | | | | MC, 52.243-1, Alternate III |
| 205-(a)(5) | | | | | HC, 52.243-1, Alternate IV |
| 205-(a)(6) | | | | | MC, 52.243-1, Alternate V |
| 205-(b)(1) | | | | | HC, 52.243-2 |
| 205-(b)(2) | | | | | MC, 52.243-2, Alternate I |
| 205-(b)(3) | | | | | MC, 52.243-2, Alternate II |
| 205-(b)(4) | | | | | MC, 52.243-2, Alternate III |
| 205-(b)(5) | | | | | MC, 52.243-2, Alternate IV |
| 205-(b)(6) | | | | | MC, 52.243-2, Alternate V |
| 205-(c) | | | | | HC, 52.243-3 |

| EXPL/ EHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | MC, 52.243-4 | MC, 52.243-5 | MC, 52.243-6 | | ACO/assist the contracting office in its evaluation | promptly evaluate the contractor's request | obtain assistance in the evaluation | notify the contractor in writing | review the request and supporting data | follow the principles of 16.103(c) | HC, 52.244-1 | HC, 52.244-1 | MC, 52.244-1, Alternate I | HC, 52.244-2 | MC, 52.244-2, Alternate I | MC, 52.244-3 | MC, 52.244-4 | NC, 52.244-5 | contracting officers may select subcontracts | by specifying the selected subcontracts |
|--|--------------|--------------|--------------|---------|---|--|-------------------------------------|----------------------------------|--|------------------------------------|---------------|----------------|---------------------------|--------------|---------------------------|------------------|--------------|------------------|--|---|
| STATEM | | | | | SHOULD | SHALL | SHALL | SHALL | SHALL | SHOULD | | | | | | | | | MAY | HAY |
| EXPL/ Y IMPL | | | | | 1 | ы | ĿΩ | មេ | EЭ | ы | | | | | | | | | ĸ | ſΞ |
| ACTIVIT | | | | | U | Ω | တ | ပ | ဗ | Q | | | | | | | | | Q | н |
| BEHAVIOR | | | | | Advise | Solve | Receive | Advise | Search | Use | | | | | | | | | Decide | Identify |
| PARA | 205-(d) | 205-(e) | 205-(f) | Part 44 | 202-1(a) | 202-1(b)(1) | 202-1(b)(2) | 202-1(b)(3) | 202-2(a) | 203-(b)(5) | 204-(a)(1)(i) | 204-(a)(1)(ii) | 204-(a)(3) | 204-(b) | · 204-(b) | 20 4 -(c) | 204-(d) | 20 4 -(e) | 205 | 205 |

| | | | EXPL/ | | |
|------------------|----------|------------|-------|-----------|--|
| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| 30 4 -(a) | Alter | ۵. | Œ | SHALL | ACO/maintain a sufficient level of surveillance |
| 304-(a) | Solve | Ω | டி | SHALL | ACO/make a determination annually |
| 305-1(a)(1) | Decide | 0 | ы | SHALL | ACO/approve a purchasing system |
| 305-1(a)(2) | Solve | 0 | 623 | SHALL | ACO/determine annually whether there are any |
| 305-1(a)(3) | Advise | U | ы | SHALL | ACO/promptly notify the contractor in writing |
| 305-3(a) | Decide | Q | ν | SHALL | ACO/withhold or withdraw approval of a contractor's |
| 305-3(a) | Decide | Ω | ſω | MAY | ACO/withdraw approval at any time |
| 305-3(b) | Inform | ບ | Œ | SHALL | ACO/inform the contractor in writing |
| 305-3(b) | Identify | - 4 | Œ | SHALL | ACO/specify the deficiencies that must |
| 305-3(b) | Ask for | U | E | SHALL | ACO/request the contractor to furnish |
| 305-3(b) | Execute | Ω | Œ | SHALL | ACO/make a follow-up review |
| 306 | Inform | U | ĸ | HAY | ACO/may inform a contractor that the purchasing system |
| 397 | Inform | U | £Δ | SHALL | ACO/distribute copies of the CPSR reports |
| Part 45 | | | | | |
| 102-(a) | Execute | Q | I | SHALL | eliminate to the maximum practical extent |
| 102-(b) | Direct | U | н | SHALL | require contractors to use government property |
| 102-(c) | Decide | Q | - | SHALL | permit the property to be used |
| 102-(d) | Execute | Q | I | SHALL | charge appropriate rentals |

| Para | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | | STATEMENT REQUIREMENT |
|------------|----------|---------------------------------|---------------|--------|---|
| 102-(e) | Direct | 0 | ы | SHALL | require contractors to be responsible |
| 102-(f) | Direct | O | — | SHALL | require contractors to review and provide justification |
| 102-(q) | Execute | Q | - | SHALL | ensure maximum practical reutilization |
| 103-(e) | Execute | Q | ы | SHOULD | ensure that the government's interests are |
| 104-(b) | Search | δ | 1 -2 | SHALL | review contractor's property control systems |
| 104-(c)(1) | Advise | U | ᇤ | SHALL | notify the contractor in writing |
| 104-(c)(2) | Execute | Q | டி | SHALL | caution the contractor |
| 104-(c)(3) | Advise | U | Ħ | SHALL | advise the contractor that its liability |
| 106-(a) | | | | | MC, 52.245-1 |
| 106-(b)(1) | | | | | MC, 52.245-2 |
| 106-(b)(2) | | | | | MC, 52.245-2, Alternate I |
| 106-(b)(3) | | | | | MC, 52.245-2, Alternate II |
| 106-(c) | | | | | MC, 52.245-3 |
| 106-(d) | | | | | MC, 52.245-4 |
| 106-(f)(1) | | | | | HC, 52.245-5 |
| 106-(f)(2) | | | | | MC, 52.245-5, Alternate I |
| 106-(9) | | | | | MC, 52.245-6 |
| 201-(a) | Execute | Ω | ы | SHALL | eliminate competitive advantage |
| 201-(a) | Alter | ۵. | Ŀ | | adjusting the offers of those contractors |
| 201-(b) | Solve | Q | ы | SHALL | consider any costs or savings to the government |
| 203 | Receive | S | ы | SHALL | obtain a fair rental |
| 204-(b)(1) | Solve | Q | Œ | SHALL | consider the useful life |

| | | | EXPL/ | | |
|--------------|----------|------------------------|-------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 204-(c) | Advise | U | H | SHALL | notify offerors |
| 302-2(c) | Solve | Q | н | SHALL | shall be considered in awarding any related |
| 302-4(b) | Receive | တ | ы | SHALL | obtain adequate consideration |
| 302-6(a) | | | | | HC, 52.245-7 |
| 302-6(b) | | | | | MC, 52.245-8 |
| 302-e(c) | | | | | MC, 52.245-9 |
| 302-6(ù) | | | | | MC, 52.245-10 |
| 302-6(e)(1) | | | | | MC, 52.245-11 |
| 3, 2-6(e)(2) | | | | | MC, 52.245-11, Alternate I |
| 302-7(a) | | | | | NM, 52.245-12 |
| 302-7(b) | | | | | NN, 52.245-13 |
| 302-7(c) | | | | | NN, 52.245-14 |
| 302-7(d) | | | | | NN, 52.245-15 |
| 302-7(e) | | | | | NN, 52.245-16 |
| 303-2 | | | | | MC, 45.106 |
| 305-(a)(1) | | | | | HC, 52.245-17 |
| 305-(a)(2) | | | | | MC, 52.245-17, Alternate I |
| 305-(b) | | | | | HC, 52.245-18 |
| 305-(c) | | | | | MC, 52.245-19 |
| 306-1(a) | Inform | ပ | m | SHALL | offer existing government special tooling |
| 306-2(e) | Solve | O | E | SHALL | consider using special contract provisions |
| 307-1(a) | Inform | ပ | (a) | SHALL | offer existing government owned special test equi |
| | | | | | |

| | | | EXPL/ | | |
|-------------|----------|---------------|-------|-----------|---|
| PARA | BEHAVIOR | ACTIVITY IMPL | ı i | STATEMENT | STATEMENT REQUIREMENT |
| 307-1(b) | Direct | U | ഥ | MAY | authorize contractors to acquire special test equipment |
| 307-2(b)(1) | Search | S | Œ | SHALL | review the proposed items for necessity |
| 307-2(b)(2) | Screen | — | ω | SHALL | screen the availability of existing government owned test equipment |
| 307-2(b)(3) | Advise | ပ | ы | SHALL | notify the contractor |
| 307-2(b)(3) | Decide | Q | œ | SHALL | approving or disapproving the acquisition |
| 308-(a) | Inform | ပ | ĿЭ | MAY | provide government production and research property |
| 310-(c) | Inform | U | ш | SHALL | provide special instructions for security |
| 402-(a) | Direct | U | ьı | SHALL | authorize such use in the contract |
| 402-(c) | Solve | တ | ല | SHALL | review the contractor's request |
| 403-(a) | Execute | O | ь | SHALL | charge contractors rent |
| 403-(b) | Execute | Q | EЭ | SHALL | ensure the collection of any rent due |
| 404-(b) | Direct | ပ | ш | MAY | grant written authorization |
| 406 | Direct | U | ы | HAY | authorize a contractor to use the property |
| 407-(a) | Receive | S | E | SHALL | obtain approval of the head of the agency |
| 505-2(b)(2) | Solve | Q | - | SHALL | the government shall determine |
| 505-2(b)(2) | Solve | ۵ | н | SHALL | furnish to the contractor the unit price |
| 505-11(a) | Direct | ပ | ьı | нау | require the contractor to provide such recorded costs |
| 605-2 | Alter | ۵ | EЗ | SHALL | adjustments shall be made for costs previously reimbursed |
| 605-3 | Search | တ | Н | SHALL | ACO/periodically review such transactions |
| 608-5(f)(6) | Execute | Ω | ᄕ | SHALL | make every effort to relieve the contractor |
| 614-(c) | Direct | ပ | E | MAY | authorize subcontractors to submit |
| 614-(d) | Obtain | တ | н | SHOULD | ACO/secure assistance from other offices |

PARA

| 104-(a) | Process | ۵۰ | ı | SHALL | ACO/develop and apply efficient procedures |
|------------------|----------|----|------|-------|---|
| 10 4 -(a) | Use | Q | _ | SHALL | ACO/apply efficient procedures |
| 104-(b) | Execute | Q | _ | SHALL | ACO/perform all actions necessary to verify |
| 104-(c) | Alter | ۵ | ı | SHALL | ACO/maintain records of the contract |
| 10 4 -(d) | Execute | ۵ | ı | SHALL | implement any specific written instructions |
| 104-(e) | Inform | υ | ı | SHALL | report to the contracting office any defects |
| 104(f) | Direct | υ | I | SHALL | recommend any changes necessary |
| 201-(a) | Alter | ۵ | Œ | SHALL | include in the solicitation |
| 201-(b) | Direct | ပ | (m) | HAY | authorize contractor recommended alternatives |
| 201-(b) | Solve | 0 | (sa) | SHALL | the contracting officer shall consider |
| 202-3(b) | Talk | ပ | ഥ | SHALL | consult technical personnel |
| 204 | Identify | Ι | Œ | HAY | specify a requirement |
| 301 | | | | | HC, 52.246-1 |
| 302 | | | | | HC, 52.246-2 |
| 302 | | | | | MC, 52.246-2, Alternate I |
| 302 | | | | | MC, 52.246-2, Alternate II |
| 303 | | | | | MC, 52.246-3 |
| 304 | | | | | MC, 52.246-4 |
| 305 | | | | | HC, 52.246-5 |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT | | REQUIREMENT |
|--|-------|-------------|
| EXPL/ BEHAVIOR ACTIVITY IMPL | | STATEMENT |
| A BEHAVIOR ACTIVITY | EXPL/ | IMPL |
| A BEHAVIOR | | ACTIVITY |
| A | | BEHAVIOR |
| | | Ä |

| PARA | BEHAVIOR | ACTIVITY IMPL | PL STATEMENT | SEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-----------------|----------|---------------|--------------|---|
| 306 | | | | MC, 52.246-6 |
| 306 | | | | MC, 52.246-6, Alternate I |
| 307-(a) | | | | MC, 52.246-7 |
| 308 | | | | MC, 52.246-8 |
| 308 | | | | MC, 52.246-8, Alternate I |
| 310 | | | | NC, 52.246-10 |
| 311 | | | | MC, 52.246-11 |
| 312 | | | | MC, 52.246-12 |
| 313 | | | | MC, 52.246-13 |
| 314 | | | | MC, 52.246-14 |
| 315 | | | | MC, 52.246-15 |
| 316 | | | | NC, 52.246-16 |
| 404 | Solve | D E | SHALL | consider the criticality of application |
| 407-(a) | Decide | O E | SHOULD | reject supplies or services not conforming |
| 407-(c)(1) | Decide | O C | SHALL | reject supplies or services |
| 407-(c)(1) | Decide | 9 | SHALL | make this determination |
| 407-(c)(2) | Inform | U U | SHALL | ACO/furnish this data |
| 407-(c)(2) | Receive | S. | SHALL | obtain the concurrence of the activity |
| 407-(d) | Decide | I O | MAY | ACO/make the determination to accept or reject |
| 4 07-(e) | Direct | ω υ | SHALL | discourage the repeated tender of nonconforming suppl |
| 407-(f) | Alter | d | SHALL | shall be modified to provide for an equitable price |
| 703 | Solve | O E | SHALL | consider the following factors |
| | | | | |

| partially or completely offset by reducing the government's contract quality assurance requirements | approved in accordance with agency procedures | ensure that warranties clearly state | consider the following guidelines | consider the following factors when establishing | ensure that the warranty clause | should be considered in establishing the incentive target price | be considered when establishing the total final price | Warranties of data shall be developed | used in accordance with agency regulations | include a warranty of supplies | NN, 52.246-17 | NN, 52.246-17, Alternate I | NM, 52.246-17, Alternate II | NM, 52.246-17, Alternate III | NM, 52.246-17, Alternate IV | NM, 52.246-17, Alternate V | NN, 52.246-18 | NN, 52.246-18, Alternate I | NM, 52.246-18, Alternate II | NM, 52.246-18, Alternate III |
|---|---|--------------------------------------|-----------------------------------|--|---------------------------------|---|---|---------------------------------------|--|--------------------------------|---------------|----------------------------|-----------------------------|------------------------------|-----------------------------|----------------------------|---------------|----------------------------|-----------------------------|------------------------------|
| МАЙ | SHALL | SHALL | SHALL | SHALL | SHALL | SHOULD | SHALL | SHALL | SHALL | HAY | | | | | | | | | | |
| I | н | ല | ٤ı | E | ഥ | H | н | ы | 1 | ഥ | | | | | | | | | | |
| <u>α</u> , | Q | ٥ | Q | ۵ | ۵ | 0 | O | ۵. | 6 | ۵. | | | | | | | | | | |
| Alter | Use | Execute | Solve | Solve | Execute | Solve | Solve | Process | Use | Alter | | | | | | | | | | |
| 703-(e) | 704 | 706-(a) | 706-(b) | 706-(b)(4) | 706-(b)(6) | 707 | 707 | 708 | 708 | 709 | 710-(a)(1) | 710-(a)(2) | 710-(a)(3) | 710-(a)(4) | 710-(a)(5) | 710-(a)(6) | 710-(b)(1) | 710-(b)(2) | 710-(b)(3) | 710-(b)(4) |

| PARA | BEHAVIOR | EXPL/ EHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|------------|----------|--------------------------------|---------------|-----------|--|
| 710-(b)(5) | | | | | NM, 52.246-18, Alternate IV |
| 710-(c)(1) | | | | | NN, 52.246-19 |
| 710-(c)(2) | | | | | MM, 52.246-19, Alternate I |
| 710-(c)(3) | | | | | NM, 52.246-19, Alternate II |
| 710-(c)(4) | | | | | NM, 52.246-19, Alternate III |
| 710-(d) | | | | | MM, 52.246-20 |
| 710-(e)(1) | | | | | NN, 52.246-21 |
| 710-(e)(2) | | | | | NM, 52.246-21, Alternate I |
| 805-(a)(1) | | | | | HC, 52.246-23 |
| 805-(a)(2) | | | | | HC, 52.246-24 |
| 805-(a)(3) | | | | | MC, 52.246-23, 52.246-24, Alternate I |
| 805-(a)(4) | | | | | HC, 52.246-25 |
| 805-(a)(5) | | | | | MC, 52.246-25, and 52.246-23 or 52.246-24, or 52.246- Alternate I |
| 805-(b) | | | | | M, 52.246-23, or 52.246-25 |
| 80e-(b) | Decide | 6 | ы | SHALL | approve use of this clause in a subcontract |
| Part 47 | | | | | |
| 101-(a) | Receive | Ø | 더 | SHALL | obtain traffic management advice |
| 102-(c)(1) | Solve | Q | D±3 | SHALL | ascertain that there is no statutory prohibitation |
| 102-(c)(2) | Write | ۵۰ | Ē | SHALL | document the need and authorization |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-------------|----------|----------|---------------|-----------|--|
| 104-2(b) | Direct | U | ഥ | MAY | require the contractor to prepay freight charges |
| 104-3(d)(1) | Alter | œ, | Œ | SHALL | include in contracts a statement |
| 104-3(d)(2) | Execute | 0 | Œ | SHALL | ensure that contractors receive the name |
| 104-4(a) | | | | | MC, 52.247-1 |
| 104-4(b) | | | | | MC, 52.247-1 |
| 202 | | | | | inform activities that plan to acquire transportation-related services |
| 206-(a) | Process | ۵۰ | ьı | SHALL | prepare solicitations and contracts for transportation |
| 206-(b) | Alter | ۵. | ப | SHALL | include in solicitations and contracts |
| 207 | Alter | ۵۰ | មេ | SHALL | include provisions, clauses and special requirements |
| 207-1(a) | | | | | MC, 52.247-2 |
| 207-1(b)(1) | | | | | MC, 52.247-3 |
| 207-1(b)(2) | | | | | MC, 52.247-3, Alternate I |
| 297-1(c) | | | | | MC, 52.247-4 |
| 207-1(d) | | | | | MC, 52.247-5 |
| 207-1(e) | | | | | MC, 52.247-6 |
| 207-2(a) | Use | Q | ഥ | SHALL | establish a specific expiration date |
| 207-2(b) | Alter | Δ. | ĸ | SHALL | include the following items as appropriate |
| 207-3(a) | Alter | ۵ | Œ | SHALL | include in solicitations full details |
| 207-3(b) | Alter | ۵. | Ŀij | SHALL | include full details regarding delivery |
| 207-3(c) | Alter | ۵. | ы | SHALL | include in solicitations |
| 207-3(d)(1) | Identify | н | ഥ | SHALL | clearly identify any freight |
| 207-3(d)(2) | Alter | <u>α</u> | ᇤ | SHALL | insert a clause substantially the same as the clause at 52.247-7 |

| , | | | EXPL/ | | |
|-----------------|----------|---------------|----------|-----------|--|
| PARA | BEHAVIOR | ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 207-3(e)(1) | Identify | ы | E | SHALL | state the actual weight of the freight |
| 207-3(e)(2) | | | | | MC, 52.247-8 |
| 207-4 | Identify | - | Œ | SHALL | specify in the contract the method of determining the weights |
| 207-4(a)(1) | | | | | HC, 52.247-9 |
| 207-4(a)(2) | | | | | MC, 52.247-10 |
| 207-4(b) | | | | | MC, 52.247-11 |
| 207-5 | Identify | н | ഥ | SHALL | specify clearly those services requirements that are not considered normal |
| 207-5(a) | Identify | Ι | ŒĴ | SHALL | specify the type and size of equipment |
| 207-5(a) | Direct | U | . | | state the contractor shall furnish |
| 207-5(b) | | | | | HC, 52.247-12 |
| 207-5(c) | | | | | HC, 52.247-13 |
| 207-5(d) | | | | | HC, 52.247-14 |
| 207-5(e) | | | | | HC, 52.247-15 |
| 207-5(f) | | | | | MC, 52.247-16 |
| 207-6(a)(1) | Alter | ۵۰ | E | SHALL | include in the solicitation a statement |
| 207-6(b) | Alter | ۵ | E | SHALL | include in the solicitation a tabulation |
| 207-6(c)(5)(i) | | | | | MC, 52.247-18 |
| 207-6(c)(5)(ii) | | | | | MC, 52.247-19 |
| 207-6(c)(6) | | | | | HC, 52.247-20 |
| 207-6(c)(7) | Identify | Ι | . | | state the conditions under which payment will be made |
| 207-7(a) | Identify | _ | (sa) | SHALL | the contracting officer shall specify |

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| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | AVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|-------------------|----------|----------|------|-----------|---|
| | | | | | |
| 207-7(c) | | | | | MC, 52.247-21 |
| 207-7(d) | | | | | HC, 52.247-22 |
| 207-7(e) | | | | | HC, 52.247-23 |
| 207-8(a) | Identify | I | ы | SHALL | state clearly the government's responsibility |
| 207-8(a)(1) | | | | | HC, 52.247-24 |
| 207-8(a)(2) | | | | | HC, 52.247-25 |
| 207-8(a)(3) | | | | | HC, 52.247-26 |
| 207-8(b) | | | | | HC, 52.247-27 |
| 207-9(a) | | | | SHALL | state in detail the responsibilities of the contractor |
| 207-9(b) | | | | | HC, 52.247-28 |
| 300-(b) | Use | Ω | | SHALL | use the terms and conditions |
| 301-1(a) | Receive | တ | Œ | SHALL | obtain from traffic management offices transportation fac |
| 301-1(b) | Ask for | U | M | SHALL | request transportation office participation |
| 301-1(b) | Solve | Q | ы | SHALL | consider additional costs arising from factors |
| 302-(b) | Ask for | ပ | ы | SHALL | the contracting officer shall solicit offers |
| 302-(b) | Decide | 0 | E | SHALL | solicit offers, and award contracts |
| 302-(b) | Write | Ω. | ы | SHALL | document the contract file with justifications |
| 303-1(c) | | | | | MC, 52.247-29 |
| 303-2(c) | | | | | MC, 52.247-30 |
| 303-3(c) | | | | | MC, 52.247-31 |
| 303- 4 (c) | | | | | HC, 52.247-32 |
| 303-5(c) | | | | | HC, 52.247-33 |
| | | | | | |

| PARA | BEHAVIOR | EXPL/ ACTIVITY IMPL | EXPL/ IMPL | STATEME | STATEMENT REQUIREMENT |
|-------------------|----------|------------------------|---------------|---------|--|
| | | | | | |
| 303- 2 (c) | | | | | MC, 52.247-34 |
| 303-7(c) | | | | | MC, 52.247-35 |
| 303-8(c) | | | | | MC, 52.247-36 |
| 303-9(c) | | | | | HC, 52.247-37 |
| 303-10(c) | | | | | MC, 52.247-38 |
| 303-11(c) | | | | | HC, 52.247-39 |
| 303-12(c) | | | | | MC, 52.247-40 |
| 303-13(c) | | | | | MC, 52.247-41 |
| 303-14(c) | | | | | HC, 52.247-42 |
| 303-15(c) | | | | | MC, 52.247-43 |
| 304-1(a) | Solve | ۵ | ഥ | SHALL | determine f.o.b. terms |
| 304-1(b) | Solve | Q | 衄 | SHALL | consider the most advantageous delivery point |
| 304-1(c) | Solve | Ω | ы | SHALL | consider the availability of lower freight rates |
| 304-1(e) | Identify | I | (a) | SHALL | generally specify f.o.b. origin acquisitions |
| 304-3(c) | Receive | တ | 田 | SHALL | obtain advice from the transportation officer |
| 304-4(b) | Ask for | ပ | ធ | SHALL | request the advice of the transportation officer |
| 304-4(b) | Solve | Q | ы | SHALL | giving full consideration to the possible use |
| 304-5(b) | Receive | တ | ធា | SHALL | obtain assistance from transportation officers |
| 305-(a) | Talk | U | E | SHALL | coordinate transportation factors with the transportation office |
| 305-1 | Alter | ۵. | E | SHALL | include in solicitations a requirement |
| 305-2(b) | | | | | MC, 52.247-45 |
| 305-3 | Search | တ | ſω | SHALL | refer to 47.303 |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|-----------------|----------|---------------------------------|---------------|-----------|---|
| (11)(4)(n)c_cnc | | | | | MC, 52.24/-46 |
| 3054-3(f)(2) | | | | | HC, 52.247-47 |
| 305-3(g) | Decide | Q | E | MAY | permit prospective contractors to state in offers |
| 305-4(a) | Search | s | EЭ | SHALL | refer to 47.303 |
| 305-4(c) | | | | | MC, 52.247-48 |
| 305-5(a)(2) | Alter | ۵۰ | p3 | SHALL | include in the contract file justifications |
| 305-5(b)(2) | | | | | NC, 52.247-49 |
| 305-5(c)(1) | | | | | MC, 52.247-50 |
| 305-6(b) | Identify | - | 四 | SHALL | note in the solicitation the CONUS point of loading |
| 305-6(c) | Identify | - | (sa) | MAY | list in the solicitation other CONUS ports |
| 305-6(e) | | | | | MC, 52.247-51 |
| 305-6(e)(1) | | | | | MC, 52.247-51, Alternate I |
| 305-6(e)(2) | | | | | MC, 52.247-51, Alternate II |
| 305-6(e)(3) | | | | | MC, 52.247-51, Alternate III |
| 305-6(f)(2) | | | | | MC, 52.247-52 |
| 305-6(h)(i) | Use | Q | ь | SHALL | use the appropriate f.o.b. term |
| 305-7(c) | Decide | Q | EΩ | SHALL | select distribution and transshipment facilities |
| 305-8(a) | Alter | Q. | ea | HAY | revise the delivery schedules |
| 305-9(a) | Identify | I | ы | SHALL | show in the solicitation a complete description |
| 305-9(a) | Receive | es | Œ | SHALL | use the appropriate f.o.b. term |
| 305-9(b)(1) | | | | | MC, 52.247-53 |
| 305-9(b)(2) | Advise | U | ഥ | SHALL | alert the transportation office |

| | 1 | | EXPL/ | | |
|------------------|-------------------|------------|-------------|-----------|---|
| PARA | BEHAVIOR ACTIVITY | ACTIVITY | TAWI | STATEMENT | STATEMENT RECOTREMENT |
| 305-9(d) | Inform | U | ſω | SHALL | furnish the freight classification |
| 305-10(b) | Inform | ບ | ĿΩ | SHALL | issue amended delivery instructions |
| 305-10(c) | Inform | Ų | (m) | MAY | issue instructions by telephone |
| 305-10(c) | Execute | 0 | E | SHALL | confirm these instructions in writing |
| 305-11(b)(2) | | | | | MC, 52.247-54 |
| 305-12(a)(1) | Alter | ۵. | [52] | SHALL | include in the solicitation a clear description |
| 305-12(a)(2) | | | | | MC, 52.247-55 |
| 305-12(b) | Identify | H | [s:] | SHALL | describe explosive and dangerous material |
| 305-13(a)(2) | Solve | Q | Œ | SHALL | consider possible benefits available to the government |
| 305-13(a)(3)(ii) | Use | Q | Œ | SHALL | make use of contractor's earned commercial transit credits |
| 305-13(b)(2) | Execute | 0 | 8 ⊌2 | SHALL | ensure that this does not preclude |
| 305-13(b)(4) | | | | | HC, 52.247-57 |
| 305-14 | Receive | လ | œ | SHALL | shall obtain all specifications |
| 305-15(a)(2) | | | | | MC, 52.247-58 |
| 305-15(b) | Alter | Q . | E | SHALL | include in solicitations detailed specifications |
| 305-16(a) | | | | | HC, 52.247-59 |
| 305-16(b) | | | | | MC, 52.247-60 |
| 305-16(b) | | | | | MC, 52.247-60, Alternate I |
| 305-16(c) | | | | | MC, 52.247-61 |
| 305-16(d)(2) | | | | | HC, 52.247-62 |
| 306 | Solve | ۵ | ங | SHALL | consider transportation and transportation-related costs |
| 306-3(a) | Solve | Q | ы | SHALL | consider the type and adequacy of the offeror's shipping facili |

| | | | EXPL/ | | |
|------------|----------|------------------------|----------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 306-3(b) | Solve | Q | ഥ | SHALL | consider the type and adequacy of the consignee's receiving facilities |
| 405 | | | | | HC, 52.247-63 |
| 506-(a) | Receive | တ | Œ | SHALL | obtain assistance from the transportation activity |
| 20e-(b) | | | | SHALL | seek assistance from the transportation activity |
| 206-(d) | Use | ۵ | គោ | SHALL | follow agency regulations |
| 507-(a) | | | | | HC, 52.247-64 |
| 507-(b) | | | | | MC, 52.247-64, Alternate I |
| 507-(c) | | | | | MC, 52.247-64, Alternate II |
| 507-(d) | Alter | ρ. | 떠 | MAY | insert in icitations and contracts |
| Part 48 | | | | | |
| 102-(b)(2) | Process | ۵۰ | I | SHALL | process VCEP's objectively and expeditiously |
| 102-(b)(3) | Inform | U | H | SHALL | provide contractors a fair share of the savings |
| 102-(c) | | | | SHALL | consider requiring incorporation of value engineering |
| 102-(d)(1) | | | н | | MC, 52.248-4, Alternates I or II |
| 102-(d)(2) | | | _ | | MC, 52.248-1, Alternates I or II |
| 102-(d)(2) | Alter | ۵ | ı | НАУ | may be included in initial production contracts |
| 102-(f) | Alter | ۵ | щ | SHALL | profit or fee shall be excluded |
| 103-(a) | Process | <u>α</u> . | ഥ | SHALL | promptly process |
| 103-(a) | Solve | O | ក | SHALL | objectively evaluate the VECP |
| 103-(a) | Write | ۵ı | ĿI | SHALL | document the contract file |

| PARA | BEHAVIOR | EXPL/AVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|-----------------|----------|--------------------------|---------------|-----------|---|
| 103-(b) | Advise | ر | (se | CHAI.I. | notify the contractor promptly |
| (a) (b) | DCT AND | J | 2 | an one | north are contractor prompt. |
| 103-(b) | Inform | ပ | (23) | SHALL | provide the contractor with prompt written notification |
| 104-1(a)(2)(ii) | Alter | ۵۰ | ഥ | SHALL | add any negative instant contract savings |
| 104-1(a)(5) | Alter | ۵۰ | ᄕᆈ | SHALL | modify the instant contract |
| 104-1(a)(6) | Solve | Q | ഥ | SHALL | make calculations as future contracts are awarded |
| 104-1(a)(6) | Solve | O | ᇤ | SHALL | the contracting officer shall consider |
| 104-2(b) | Solve | O | ы | SHALL | consider any degradation of performance |
| 201-(a) | Alter | ۵۰ | ы | SHALL | insert a value engineering clause in solicitations |
| 201-(b) | | | | | NC, 52.248-1 |
| 201-(c) | | | | | MC, 52.248-1, Alternate I |
| 201-(d) | | | | | MC, 52.248-1, Alternate II |
| 201-(e)(1) | | | | | MC, 52.248-1, Alternate III |
| 201-(e)(2) | | | | | MC, 52.248-1, Alternates III and I |
| 201-(e)(3) | | | | | MC, 52.248-1, Alternates III and II |
| 201-(f)(2) | | | | | MC, 52.248-2 |
| 202 | | | | | MC, 52.248-3 |
| 202 | Alter | ۵. | æ | MAY | include the clause in contracts of lesser walue |
| 202 | | | | | MC, 52.248-3, Alternate I |
| | | | | | |
| Part 49 | | | | | |
| 002-(b) | Use | O | esi | SHALL | use this port as a guide in evaluating |

| | | | EXPL/ | | |
|------------|----------|------------------------|-------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 005-(c) | Use | ۵ | Ŀ | HAY | use this port in determining an equitable adjustme |
| 101-(b) | Decide | a | (m) | SHALL | terminate contracts |
| 101-(b) | Execute | O | Œ | SHALL | effect a no-cost settlement |
| 101-(d) | Execute | 0 | Œ | SHALL | TCO/schedule and complete audit reviews |
| 102-(a) | Inform | ပ | H | SHALL | sent by certified mail |
| 102-(a) | Receive | တ | ī | SHALL | be obtained from the contractor |
| 102-(b) | Inform | U | Œ | SHALL | send the termination notice to the contractor |
| 102-(c) | Alter | ۵. | (HJ | MAY | amend a termination notice to |
| 102-(d) | Decide | 0 | Œ | HAY | reinstate the terminated portion of a contract |
| 102-(d) | Alter | ۵. | Œ | нау | amending the notice of termination |
| 103 | Decide | G | Œ | SHOULD | TCO/negotiate a fair and prompt settlement |
| 103 | Decide | 0 | m | SHALL | settle a settlement proposal by determination |
| 105-(a)(1) | Direct | U | ഥ | SHALL | TCO/direct the action required |
| 105-(a)(2) | Search | s | (sa) | SHALL | TCO/examine the settlement proposal |
| 105-(a)(3) | Decide | 0 | ы | SHALL | TCO/promptly negotiate settlement |
| 105-(a)(4) | Decide | Ω | ш | SHALL | TCO/promptly settle the contractor's settlement |
| 105-(b) | Ask for | ပ | Œ | MAY | TCO/request specially qualified personnel to |
| 105-(c) | Talk | ပ | ы | SHOULD | TCO/hold a conference with the contractor |
| 105-1 | Inform | ပ | ഥ | SHALL | TCO/furnish periodic status reports |
| 105-2(a) | Solve | O | ш | SHALL | TCO/estimate the funds required |
| 105-2(a) | Direct | ပ | E | SHALL | TCO/recommend the release of excess funds |
| 105-2(b) | Alter | ۵. | ы | SHALL | TCO/maintain continuous surveillance of required f |

| PARA | BEHAVIOR | EXPL/ ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|----------------|----------|------------------------|---------------|-----------|---|
| 105-2(b) | Inform | υ | ഥ | SHALL | TCO/inform the contracting office |
| 105-3 | Use | Q | œ | SHALL | TCO/establish a separate case file |
| 105-4 | Direct | ပ | Œ | SHALL | TCO/direct action to ensure the clearup |
| 106 | Decide | Q | E | SHALL | TCO/discontinue negotiations |
| 107 | Direct | ပ | (±) | SHALL | TCO/refer each prime contractor |
| 107-(a) | Execute | ۵ | 떠 | SHALL | TCO/refer subcontract settlements received |
| 107-(c)(1) | Ask for | ပ | (±) | SHOULD | TCO/request the government audit agency |
| 107-(c)(2) | Ask for | U | ьa | CHOULD | TCO/request the audit agency to periodically examine |
| 107-(d) | Inform | U | ы | MAY | TCO/furnish audit reports |
| 108-2(c) | Decide | Ω | t=1 | SHALL | TCO/allow reimbursement |
| 108-3(b)(1) | Direct | U | ᄕ | SHALL | TCO/require thatall subcontractors termination inventory be disposed of |
| 108-3(b)(2) | Direct | ပ | 6=3 | SHALL | TCO/require that the prime contractor submit |
| 108-3(c)(| Search | တ | ₽ ⊒ | SHALL | TCO/examine each subcontractor settlement |
| 108-3(c) | Decide | Q | 드 | MITT | TCO/determine if the settlement was arrived at in good faith |
| 108-3(c) | Use | Q | Sec) | SHALL | TCO/be guided/comply with any applicable requirements |
| 108-3(c) | Advise | U | (=3 | SHALL | TCO/notify the contractor in writing |
| 108-4(a)(1) | Inform | ပ | E | МАУ | TCO/give written authorization to the prime |
| 108-4(a)(1)(i) | Receive | တ | œ | SHALL | TCO/obtain the advice and recommendations |
| 108-4(a)(3) | Receive | တ | ם | SHALL | TCO/accept, as part of the prime contractor's settlement |
| 108-4(a)(4) | Write | e. | - | SHALL | this notice shall be in writing |
| 108-4(c) | Search | s | Œ | SHALL | TCO/periodically make a selection review |

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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | - 1 | STATEMENT | STATEMENT REQUIREMENT |
| 108-4(c) | Receive | ø | ഥ | SHALL | obtain the advice and recommendations |
| 108-4(c) | Execute | a | (ka) | SHALL | TCO/revoke the authorization by written notice |
| 108-4(e) | Execute | 0 | ഥ | MAY | TCO/limit the increased authorization |
| 108-5(a) | Process | ρ. | Œ | SHALL | TCO/treat the amount of the judgement as a cost |
| 108-5(b) | Decide | Ω | 6 -3 | MAY | TCO/allow the contractor the part of the judgement |
| 108-5(b) | Solve | Q | æ | MAY | TCO/giving due regard to the policies |
| 108-5(c) | Decide | а | Þο | SHALL | TCO/recognize the arbitration award as the cost |
| 108-6 | Decide | Q | ഥ | MAY | TCO/settle with the prime contractor |
| 108-6 | Execute | 0 | ca. | SHALL | TW/reserve the rights of the government |
| 108-7 | Decide | Q | ы | YEN | TCO/determine that it is in the government's interest |
| 108-8(b) | Decide | Q | 6-3 | SHALL | TCO/settle the subcontractor's proposal |
| 109-1 | Execute | Ω | ы | SHALL | TCO/execute a settlement agreement |
| 109-2(a)(1) | Execute | ū | ы | SHALL | TCO/reserve in the settlement agreement any rights |
| 109-2(a)(2) | Execute | Ω | ы | SHALL | TCO/ensure hat the wording of the reservation |
| 109-2(a)(3) | Process | a. | ഥ | SHALL | TCO/mark each applicable settlement agreement |
| 109-2(a)(4) | Execute | Q | ĿΩ | SHALL | TCO/ensure each applicable settlement agreement |
| 109-2(a)(5) | Process | e. | ங | SHALL | TCO/prepare a settlement of reserved rights |
| 109-3 | Execute | Q | E | SHALL | TCO/reserve in the settlement agreement |
| 109-4 | Execute | Q | æ | SHALL | TCO/execute a no-cost settlement agreement |
| 109-5 | Execute | Q | E | SHOULD | TCO/attempt to settle in one agreement |
| 109-6(a) | Decide | Q | (sa) | MAY | TCO/negotiate jointly two or more termination settlements |
| 109-7(a) | Inform | U | ĸ | SHALL | TCO/shall issue a determination of the amount due |

| 1 | | | | | |
|-------------|----------|------------------------|-------------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
| 112-1(h)(2) | Decide | Q | Œ | SHALL | TCO/approve the invoice or voucher |
| 112-2(a) | Alter | ۵, | ഥ | SHALL | TCO/attach a copy |
| 112-2(a) | Process | Q. | m | SHALL | TCO/forward the documents to the disbursing officer |
| 112-2(c) | | | | SHALL | ascertain whether there are any outstanding labor violations |
| 112-2(c) | Solve | Q | œ۱ | SHALL | determine the amount to be withheld |
| 114-(a) | Receive | S | 543 | SHALL | obtain from the contracting officer a list |
| 114-(b) | Direct | v | ខា | HAY | delegate this function to the TCO |
| 115-(a) | | | | SHALL | TCO/settle terminated fixed-price incentive contractors |
| 115-(a)(1) | Decide | Q | (m) | SHALL | TCO/negotiate a settlement |
| 115-(a)(1) | Use | Q | ഥ | SHALL | apply the incentive price revision provisions |
| 115-(a)(2) | Solve | Q | 딾 | SHALL | establish prices under the incentive provisions |
| 115-(a)(2) | Execute | a | 6 23 | TIM | TCO/will ensure that no portion of the costs |
| 115-(b) | Decide | Q | ы | SHALL | TCO/settle terminated cost-plus incentive fee |
| 115-(b)(1) | Alter | a. | ĿЗ | SHALL | TCO/limit the settlement to an adjustment |
| 115-(b)(1) | Alter | ۵۰ | ы | SHALL | adjust the target costs |
| 115-(b)(2) | Decide | Q | ь, | SHALL | negotiate the settlement under the provisions |
| 201-(b) | Decide | 0 | ы | MAY | agree upon a total amount to be paid |
| 202-(a) | Decide | Q | ഖ | SHALL | TCO/allow profit on preparations made |
| 202-(a) | Use | Q | ជ | MAY | use any reasonable method to arrive |
| 202-(c)(1) | Use | Q | ല | SHALL | comply with paragraphs (a) and (b) |
| 202-(c)(2) | Decide | Q | ല | SHALL | allow profit on the prime contractor's settlement |
| 202-(c)(3) | Decide | Q | (m) | SHALL | exclude profit on the prime contractor's settlement |

| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
|-------------|----------|----------|-------------|-----------|--|
| 206-(a) | Decide | Q | ьı | SHALL | TCO/negotiate or determine the amount of loss |
| 203-(a) | Solve | ۵ | មោ | SHALL | TCO/determine the amount of loss |
| 203-(a) | Solve | Q | E | SHALL | TCO/consider expected production efficiencies |
| 204 | Execute | Q | ы | SHALL | the TCO shall deduct |
| 205-(a)(1) | Direct | ပ | Œ | SHALL | TCO/have all undelivered completed end items inspected |
| 205-(a)(2) | Solve | Q | ធា | SHALL | TCO/determine which accepted end items |
| 208 | Inform | U | (EX) | SHALL | TCO/forward the proposal to the contracting officer |
| 208-(a) | Execute | Q | Œ | SHALL | ensure that no portion of an increase in price is included |
| 208-(b) | Execute | Q | Þ | SHALL | TCO/ensure that no portion of the costs |
| 303-2 | Inform | U | EΩ | SHALL | TCO/submit the settlement proposal to the appropriate audit agency |
| 303-3(a)(1) | Decide | Q | 6 -2 | MAY | TCO/agree with the contractor to negotiate |
| 303-3(a)(2) | Execute | Q | (sa) | HAY | TCO/reserve any indirect cost adjustment |
| 303-4(a) | Execute | Q | ᇤ | SHALL | TCO/proceed with the settlement |
| 303-4(b) | Alter | ۵. | Œ | SHALL | TCO/adjust the fee |
| 304-1(a) | Alter | Q. | EЛ | SHALL | TCO/limit the settlement |
| 304-1(a) | Alter | ۵. | ы | SHALL | TCO/adjust the fee as provided in 49.304-2 |
| 305-1(a) | Solve | Q | ш | SHALL | TCO/determine the adjusted fee |
| 401-(e) | | | | HAY | reinstate the terminated contract by amending the notice |
| 409-2(a) | Direct | U | - | KAY | require the contractor to transfer title |
| 402-2 | Receive | S | ы | SHALL | acquire manufacturing materials |
| 402-2(d) | Execute | <u>a</u> | E | SHALL | take one or more of the following measures |
| 402-2(d)(1) | Solve | 0 | ធ | | ascertain whether the payment bond |

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| PARA | BEHAVIOR | EHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 402-2(4)(2) | Direct | ی | t s | | require the contractor to furnish |
| | | , | • | | |
| 402-2(d)(3) | Receive | ೪ | M | - | obtain appropriate agreement |
| 4 02-2(d)(4) | Execute | တ | Œ | | withhold from the amount due |
| 402-2(d)(5) | Execute | S | (m) | | take the appropriate action |
| 402-3(a) | Decide | Q | - | SHOULD | decide which type of termination |
| 402-3(d) | Inform | ပ | Œ | SHALL | give the contractor written notice |
| 4 02-3(d) | Write | ۵ı | (=3 | SHALL | written notice specifying the failure |
| 402-3(d) | Inform | ບ | (m) | HAY | issue a notice of termination for default |
| 402-3(e)(1) | Advise | U | | CILOUS | notify the contractor |
| 402-3(e)(1) | Write | <u>α</u> . | ı | SHOULD | notify the contractor in writing |
| 402-3(e)(2) | Inform | ပ | ga-3 | YUY | provide a written notification |
| 402-3(e)(2) | Write | œ. | ы | MAY | written notification of that fact |
| 402-3(e)(4) | Inform | ບ | (m) | SHALL | immediately provide a copy of any cure notice |
| 402-3(e)(4) | Talk | ပ | Œ | CHOOLS | consult with the small business |
| 402-3(f) | Solve | 0 | (m) | SHALL | consider the following factors |
| 402-3(g) | Inform | υ | Œ | SHALL | issue a notice of termination |
| 402-3(h) | Inform | ບ | (m) | SHALL | make the same distribution of the termination motice |
| 402-3(h) | Advise | ບ | 6-3 | SHALL | notify the disbursing officer to withhold |
| 402-3(i) | Solve | Q | ı | SHALL | determine the manner |
| 402-3(j) | Execute | 0 | b≤l | HAY | terminate the contract for the convenience of the gover |
| 402-3(K) | Write | Ω. | [-2 | SHALL | make a written decision |
| 402-3(k) | Inform | U | H | SHALL | delivered promptly to the contractor |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | | STATEMENT REQUIREMENT |
|------------|----------|---------------------------------|---------------|---------|--|
| 402-5 | Write | Δ, | ഥ | SHALL | prepare a memorandum for the contract file |
| 402-6(a) | Execute | a | ы | SHALL | repurchase the same or similar supplies |
| 402-6(a) | Execute | Q | ы | MAY | repurchase a quantity in excess |
| 402-6(a) | Decide | a | m | TILM | make a decision whether or not |
| 402-6(b) | Receive | s | ы | SHALL | obtain competition to the maximum extent |
| 402-6(b) | Identify | - | E | SHALL | cite the default clause as the authority |
| 402-6(b) | Direct | J | E) | SHALL | treat the entire quantity as a new acquisition |
| 402-6(c) | Write | ۵. | (La) | SHALL | make a written demand |
| 402-6(c) | Solve | Q | Œ | SHALL | giving consideration to any increases |
| 402-6(c) | use | a | (<u></u>) | SHALL | follow the procedures in Subpart 32.6 |
| 402-7(a) | Solve | Q | ᄕ | SHALL | promptly ascertain |
| 402-7(a) | Ask for | υ | EΩ | SHALL | make demand for any liquidated damages |
| 403-(c) | Use | 0 | ea. | SHALL | use the procedures in 49.402 |
| 404-(b) | Solve | Q | (24) | SHALL | carefully consider proposals by the surety |
| 404-(b) | Execute | Q | (±3 | SHALL | take action on the basis of the government's interes |
| 404-(d) | Execute | 0 | (±1 | HAY | enter into an agreement with the surety |
| 404-(d) | Solve | ۵ | (±) | CLIVOHS | consider including in the agreement |
| 405 | Talk | υ | Œ | MILL | arrange for completion of the work |
| 405 | Use | Q | m | SHALL | exercise reasonable diligence |
| 406 | Use | ۵ | M | SHALL | use all retained percentages of progress payments |
| 406 | Execute | £ | E | SHALL | take steps to recover the additional sum |
| 502-(a)(1) | | | | | MC, 52.249-1 |

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| PARA | BEHAVIOR | ACTIVITY IMPL | L STATEMEN | ACTIVITY IMPL STATEMENT REQUIREMENT |
|-----------------|----------|---------------|------------|--|
| 502-(a)(2) | | | | MC, 52.249-1, Alternate I |
| 502-(b)(1)(i) | | | | HC, 52.249-2 |
| 205-(b)(1)(ii) | | | | MC, 52.249-2, Alternate I |
| 502-(b)(1)(iii) | | | | MC, 52.249-2, Alternate II |
| 502-(b)(1)(iii) | | | | MC, 52.249-2, Alternate III |
| 502-(b)(2) | | | | MC, 52.249-3 |
| 502-(b)(2) | | | | MC, 52.249-3, Alternate I |
| 502-(c) | | | | MC, 52.249-4 |
| 502-(d) | | | | HC, 52.249-5 |
| 503-(a)(1) | | | | НС, 52.249-6 |
| 503-(a)(2) | | | | MC, 52.249-6, Alternate I |
| 503-(a)(3) | | | | MC, 52.249-6, Alternate II |
| 503-(a)(3) | | | | MC, 52.249-6, Alternate III |
| 503-(a)(4) | | | | MC, 52.249-6, Alternate IV |
| 503-(a)(4) | | | | MC, 52.249-6, Alternate V |
| 503-(b) | | | | HC, 52.249-7 |
| 504-(a)(1) | | | | MC, 52.249-8 |
| 504-(a)(1) | Use | 3 0 | HAY | use the clause when the contract amount |
| 504-(a)(2) | | | | MC, 52.249-8, Alternate I |
| 504-(b) | | | | MC, 52.249-9 |
| 504-(b) | Use | G | MAY | use the clause when the contract amount is not expected to exceed the small purchase limitation |

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| | PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| | 504-(c)(1) | | | | | MC, 52.249-10 |
| | 504-{c}(1) | Use | Q | (L) | нау | use the clause when the contract amount is not expected to exceed the smallpurchase limitation |
| | 504-(c)(2) | | | | | MC, 52.249-10 Alternate I |
| | 504-(c)(3) | | | | | MC, 52.249-10, Alternate II, Alternate III |
| | 505-(a) | | | | | MC, 52.249-11 |
| | 505-{a} | | | | | MC, 52.249-11, Alternate I |
| | 505-(b) | | | | | MC, 52.249-12 |
| | 505-(c) | | | | | NC, 52.249-13 |
| | 505-(d) | | | | | MC, 52.249-14 |
| 20 | 601-2(h) | Identify | I | н | MILL | ACO/identify the contracting officer |
| 7 | 603 | Alter | ۵. | ы | нач | TCO/modify the contents of these agreements |
| | 603-7 | Decide | 6 | - | | acknowledges that the contractor has no obligation |
| | 909 | Use | 0 | ьì | SHALL | use the following format |
| | 606-(c)(3) | Alter | ۵. | ы | MAY | incorporate in each Notice of Termination |
| | 606-(c)(3) | Inform | ပ | ш | MAY | issue specific instructions |
| | 607-(a) | Decide | Q | - | нау | terminate for default under the terms |
| | (a)-709 | Solve | Q | - | | considering terminating the contract |
| | Part 50 | | | | | |
| | 102-(c) | Pursue | I | E | SHOULD | seek legal advice |

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| PARA | BEHAVIOR | OR ACTIVITY IMPL | - 1 | STATEMENT | STATEMENT REQUIREMENT |
| 302-1(a) | Alter | Q. | H | YAY | the contract may be amended without consideration |
| 30 4 -(a) | Ask for | J | ы | SHALL | request the contractor to support any request |
| 305-(a) | Search | S | E | SHALL | make a thorough investigation to establish the facts |
| 305-(a) | Receive | S | Н | SHALL | obtained from contractor and government personnel |
| 305-(b) | Talk | U | - | CHOULD | maintain liaison with each other |
| 305-(d) | Receive | တ | H | SHALL | obtain advice on the issue |
| 403-2(a) | Search | တ | Œ | SHALL | review the indemnification request |
| 403-2(a) | Solve | Q | Œ | SHALL | ascertain whether it contains all required information |
| 403-2(a) | Advise | U | ĸ | SHALL | notify the contractor promptly |
| 403-2(a) | Inform | ပ | ᆈ | SHALL | forward the request |
| 4 03-2(d) | Decide | ۵ | ŒĴ | нау | approve the contractor's written request |
| 403-3 | | | | | MC, 52.250-1 |
| 403-3 | | | | | MC, 52.250-1, Alternate I |
| Part 51 | | | | | |
| 101-(a) | Decide | Q | ъ | НАУ | authorize contractors to use these sources |
| 102-(a) | Process | ۵ | ы | SHALL | place in the contract file |
| 102-(a) | Write | Ω. | - | SHALL | a written finding supporting issuance of the authorization |
| 102-(b) | Ask for | U | œ | SHALL | request in writing |
| 102-(b) | Write | a. | - | SHALL | request in writing |
| 102-(e)(1) | Identify | н | t u a | SHALL | cite the contract number(s) involved |

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| PAKA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | 7461 | STATEMENT | STATEMENT KECOLKEMENT |
| 102-(e)(2) | Execute | Q | 缸 | SHALL | limit the period of the authorization |
| 102-(e)(3) | Identify | П | ഥ | SHALL | specify as appropriate |
| 102-(e)(4)(i) | Decide | ۵ | Œ | MAY | authorize purchases from government supply sources |
| 102-(e)(4)(ii) | Execute | Q | (±3 | MAY | limit any authorization requirement |
| 102-(e)(4)(iii) | Execute | Ω | មា | MAY | restrict the authorization to certain facilities |
| 102-(e)(4)(iv) | Inform | ပ | æ | МАУ | provide specifically if vesting of title |
| 102-(e)(5) | Advise | ບ | Œ | SHALL | instruct the contractor to comply |
| 104 | Advise | ပ | (±1) | SHALL | notify the appropriate GSA regional office |
| 105 | Direct | ပ | Œ | SHOULD | direct their contractors to make payment |
| 107 | | | | | MC, 52.251-1 |
| 107 | | | | | MC, 52.251-1, Alternate I |
| 201-(a) | Decide | Q | Œ | MAY | authorize cost-reimbursement contractors to obtain |
| 202-(a) | Decide | Ω | œ | MAY | authorize a cost-reimbursement contractor to obtain |
| 205 | | | | | HC, 52.251-2 |
| 205 | Decide | Q | 떰 | нах | authorize the contractor to use interagency motor pool vehi |
| Part 52 | | | | | |
| 101-(e)(3) | Screen | H | Œ | SHALL | refer to the FAR test |
| 101-(f) | Alter | <u>ο</u> ι | H | SHALL | its date should be included |
| 102-1(b) | Use | Q | н | SHOULD | be incorporated by reference |
| 102-1(b) | Inform | U | មា | SHALL | provide the full test of any provisions |

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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
| 102-1(d) | Alter | ۵. | ធា | SHALL | include in such sections the following statement |
| 102-2(a) | Use | Q | - | SHALL | be incorporated in solicitations |
| 103-(a) | Identify | П | ~ | SHALL | be identified by number, title, and date |
| 103-(a) | Alter | പ | (ed) | SHALL | insert "(DEVIATION)" after the date |
| 103-(c) | Identify | H | - | SHALL | be identified by the title, date, and name |
| 104-(d) | Process | ۵. | - | | insert the fill-in information directly below the title |
| 104-(e) | Process | ۵. | - | | insert the fill-in information in the blanks |
| 105-(a) | Receive | S | . | SHALL | be read in conjunction with the preference |
| 107-(a)(1) | | | | | HC, 52.252-1 |
| 107-(a)(2) | | | | | MC, 52.252-1, Alternate I |
| 107-(b)(1) | | | | | HC, 52.252-2 |
| 107-(b)(2) | | | | | MC, 52.252-2, Alternate I |
| 107-(c) | | | | | HC, 52.252-3 |
| 107-(d) | | | | | MC, 52.252-4 |
| 107-(e) | | | | | HC, 52.252-5 |
| 107-(e) | Identify | }4 | E | SHALL | identify it by the same number |
| 107-(e) | Alter | ۵. | Œ | SHALL | insert "DEVIATION" after the date |
| 107-(f) | | | | | HC, 52.252-6 |
| 107-(f) | Identify | ы | E | SHALL | identify it by the same number |
| 107-(f) | Alter | ۵. | Ŀ | SHALL | insert "DEVIATION" after the date of the clause |
| 203-1 | | | | | insert the following clause in solicitations |
| 203-2 | Alter | Ф | Ι | | insert the following provision |

| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | REQUIREMENT |
|-------------------|----------|-------------------|-------------|-----------|--|
| 203-3 | Alter | ۵۰ | П | | insert the following provision |
| 203-4 | Alter | ۵ | H | | insert the following provisions |
| 203-5 | Alter | ۵ | - | | insert the following provisions |
| 203-6 | Alter | 6 . | П | | insert the following provisions |
| 203- | Alter | ۵. | - | | insert the following provisions |
| 203-7(c)(4) | Alter | <u>α</u> | Œ | MAY | offset the amount of the kickback |
| 203-7(c)(4) | Direct | U | (42) | мау | order that monies withheld under subdivision $\{c\}(4)(ii)$ of this clause be paid |
| 203-7(c)(4) | Direct | J | ធា | MAY | direct that the prime contractor withhold |
| 204-1 | Alter | ۵. | - | | insert the following provision |
| 204-2 | Alter | Ω. | - | | insert the following provision |
| 204-2(f) | Review | ಶ | ы | SHALL | explore the circumstances surrounding the proposed change |
| 20 4 -2(f) | Solve | Q | ſωΊ | SHALL | work out a mutually satisfactory method |
| 204-2(9) | Execute | Q | ഥ | SHALL | terminate the contract in whole or in part |
| 204-3 | Alter | ۵. | Н | | insert the following provision |
| 207-1 | Alter | <u>α</u> | ~ | | insert the following provision |
| 207-1(b) | Process | Ω. | ല | WILL | open the bids and the envelope containing the cost estimate |
| 207-1(d) | Decide | Q | ĿĴ | MILL | award a contract |
| 207-1(d) | Decide | Q | GL2 | TIL | cancel this selection |
| 207-2 | Alter | Δ, | - | | insert the following provision |
| 207-2(a) | Decide | Q | ~ | | this solicitation will be cancelled |
| 207-2(c) | Process | Q. | Œ | MILL | open the sealed cost-estimate envelope |

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| PARA | BEHAVIOR | EHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 207-2(c)(1) | Decide | Q | ភោ | WILL | award a contract |
| 207-2(c)(1) | Inform | U | ഥ | WILL | publicly reveal the completed cost-comparison form |
| 207-2(c)(1) | Advise | U | E | MILL | notify the contractor |
| 207-2(c)(1) | Write | ۵۰ | . | TIM . | notify the contractor in writing |
| 207-2(c)(1) | Decide | Q | Œ | MILL | cancel the contract |
| 207-2(c)(2) | Inform | υ | Ŀ | MILL | publicly disclose this result |
| 207-2(c)(2) | Decide | Q | ы | MILL | cancel this solicitation |
| 207-2(c)(2) | Decide | Q | ĸ | | award a contract as appropriate |
| 207-2(d) | Search | S | - | MIRT | this review will be completed |
| 207-3 | Alter | ۵. | - | | insert the following clause |
| 207-4 | Alter | ۵. | ı | | insert the following provision |
| 208-1 | Alter | Δ. | I | | insert the following provision |
| 208-1(d) | Solve | Q | 四 | SHALL | evaluate the impact |
| 208-1(d) | Alter | ç, | ca | | make an equitable adjustment in the contract price |
| 208-2 | Alter | ۵. | I | | insert the following provision |
| 208-3 | Alter | ۵۰ | н | | insert the following provision |
| 208-4 | Alter | ۵ | 1 | | insert the following provision |
| 208-4(e) | Execute | O | Н | | the government shall pay rent |
| 208-5 | Alter | ۵ | - | | insert the following clause in solicitations |
| 208-5 | Inform | U | Œ | SHALL | promptly inform the contractor |
| 208-5 | Write | م | Ι | SHALL | inform the contractor in writing |
| 208-5 | Execute | Q | н | MAY | correct the defect or arrange for the lease |

| | | | EXPL/ | | |
|----------|----------|------------------------|----------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 208-5 | Execute | 0 | Н | SHALL | charge or set off against the contractor |
| 208-5 | Decide | c | - | SHALL. | terminate the contract |
| 9-800 | Alter | | ٠ - | | income the following a series in the following |
| 0 007 | UTCCI | . , | - | | insert the rollowing clause in solicitations |
| 208-7 | Alter | Q. | H | | insert a clause substantially as follows |
| 209-1 | Alter | ۵. | H | | insert the following clause |
| 209-1(d) | Decide | Q | æ | MAY | terminate the contract for default |
| 209-1(d) | Decide | Q | Ŀ | HAY | allow performance to continue |
| 209-1(e) | Decide | Q | EЭ | SHALL | reject the bid |
| 209-3 | | | | | insert the following clause in solicitations |
| 209-3(b) | Advise | ပ | ᇤ | SHALL | notify the contractor in writing |
| 209-3(c) | Execute | 0 | щ | SHALL | take action on this report |
| 209-3(f) | Alter | O. | Œ | SHALL | equitably adjust under the Changes clause |
| 209-3 | Alter | ۵. | (±1 | SHALL | Alternate I/ equitably adjust under the Changes cla |
| 209-3(g) | Direct | U | æ | MAY | Alternate II/ authorize the contractor to acquire |
| 209-4 | Alter | മ | Œ | | insert the following clause in solicitations |
| 209-4 | Alter | ۵. | œ | | insert a clause substantially the same |
| 209-4(f) | Alter | Ω., | œ | SHALL | equitably adjust under the Changes clause |
| 209-4(h) | Direct | J | E | MAY | Alternate II/ authorize the contractor to acquire |
| 209-4 | Alter | ۵. | _ | | Alternate II/ add the following paragraph |
| 209-5 | Alter | ۵, | Н | | insert the following provision |
| 209-5(e) | Decide | a | Œ | НАУ | terminate the contract |
| 209-6 | Alter | ۵. | - | | insert the following clause |

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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 210-1 | Alter | <u>c</u> . | H | | insert the following provision |
| 210-2 | Alter | ۵. | — | | insert the following provisions |
| 210-3 | Alter | ۵. | H | | insert a provision substantially the same |
| 210-4 | Alter | Δ, | 1 | | insert a provision substantially the same |
| 210-5 | Alter | ۵. | - | | insert the following clause in solicitations |
| 210-5 | Alter | a. | (22) | HAY | insert the clause in solicitations |
| 210-6 | Alter | ۵. | — | | insert the following provision in solicitations |
| 210-6 | Alter | ۵. | Œ | MAY | insert the provision in solicitations for services |
| 210-7 | Alter | ۵. | П | | insert the following clause in solicitations |
| 209-3 | Alter | Q. | - | | Alternate II/ substitute the following paragraph |
| 210-7 | Alter | ۵۰ | ы | HAY | insert the following clause |
| 210-7 | Alter | ۵۰ | н | MAY | insert the clause in solicitations |
| 212-1 | Alter | ۵. | — | HAY | insert a clause substantially as follows |
| 212-1(a) | Solve | Q | - | TILM | evaluate equally, as regards time of delivery |
| 212-1(b) | Inform | ပ | | MILL | mail or otherwise furnish to the offeror an award |
| 212-1(b) | Solve | Q | н | MIFT | evaluate an offer that proposes delivery |
| 212-1 | Alter | ۵ | ഥ | HAY | Alternate I/ substitute the following paragraph |
| 212-1 | Alter | ۵۰ | æ | MAY | Alternate II/ substitute the following paragraph |
| 212-1 | Alter | ۵. | eз | MAY | Alternate III/ may delete paragraph (b) of the basic |
| 212-2 | Alter | ۵. | (sa) | MAY | insert a clause substantially as follows |
| 212-2(b) | Inform | U | - | MILL | mail or otherwise furnish to the offeror |
| 212-2(b) | Solve | Q | - | AIIT | evaluate any offer that proposes delivery |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | _ | STATEMENT | STATEMENT REQUIREMENT |
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| | | | f | | |
| 212-2 | Alter | O. | ഥ | HAY | Alternate I/ substitute the following paragraph |
| 212-2 | Alter | ۵۰ | (s.) | MAY | Alternate II/ substitute the following paragraph |
| 212-2 | Alter | Q. | EΩ | MAY | Alternate III/ delete paragraph (b) of the basic clause |
| 212-3 | Alter | ۵۰ | - | | insert the following clause |
| 212-3 | Identify | Ι | (m) | SHALL | specify either a number of days |
| 212-3 | Alter | ۵ | — | | Altermate I/ add the following paragraph to the basic clause |
| 212-4 | Alter | ā. | EЭ | HAY | insert the following clause in solicitations |
| 212-4(b) | Decide | Q | — | MAY | terminate this contract in whole |
| 212-5 | Alter | <u>a.</u> | Œ | HAY | insert the following clause in solicitations |
| 212-5 | Alter | ۵ | н | | revise paragraph (a) of the clause |
| 212-6 | Alter | c. | ~ | | revise paragraph (a) of the clause |
| 212-7 | Alter | ο. | _ | | insert the following provision |
| 212-8 | Alter | Ω. | - | | insert the following clause |
| 212-9 | Alter | o. | ı | | insert the following clause in solicitations |
| 212-9(b) | Alter | Ω. | - | SHALL | insert in the blank the designation(s) |
| 212-10 | Alter | Δ. | ы | HAY | insert the following clause in solicitations |
| 212-11 | Alter | ۵. | Н | | insert the following clause in solicitations |
| 212-11 | Solve | Q | EΩ | SHALL | ascertain the facts and make an adjustment |
| 212-12 | Alter | а | ы | | insert the following clause in solicitations |
| 212-12(a) | Direct | U | ы | MAY | order the contractor, in writing, to suspend |
| 212-12(a) | Write | <u>α</u> | - | нау | order the contractor, in writing |
| 212-12(b) | Alter | <u>α</u> | ₩ | SHALL | an adjustment shall be made |

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| race | DEURATOR | OR ACITALIX | 7457 | STALEMENT | STATEMENT RECOTREMENT |
| 212-13 | Alter | <u>α</u> , | I | | insert the following clause |
| 212-13(a) | Direct | U | Œ | HAY | require the contractor to stop |
| 212-13(a)(1) | Decide | Q | មា | SHALL | cancel the stop-work order |
| 212-13(b)(2) | Receive | တ | E | MAY | receive and act upon |
| 212-13(b)(2) | Execute | Q | (±) | MAY | act upon the claim |
| 212-13(a)(2) | Decide | Q | E | SHALL | terminate the work covered by the order |
| 212-13(b) | Alter | ۵۰ | ഥ | SHALL | make an equitable adjustment in the delivery schedule |
| 212-13(b) | Alter | O. | ш | SHALL | the contract shall be modified |
| 212-13(b) | Write | ۵ | | SHALL | be modified, in writing |
| 212-13(c) | Decide | a | Œ | SHALL | allow reasonable costs |
| 212-13(d) | Decide | Ω | [12] | SHALL | allow, by equitable adjustment |
| 212-13(d) | Alter | O. | . | SHALL | by equitable adjustment or otherwise |
| 212-13 | Alter | Δ. | ы | | Alternate I/ substitute in paragraph (a)(2) the words |
| 212-13(d) | Alter | ۵ | - | | substitute the words "an equitable adjustment" |
| 212-14 | Alter | ۵ | H | | insert the following clause in solicitations |
| 212-14(a) | Direct | U | មា | MAY | require the contractor to stop all, or any part of the acquisit |
| 212-14(a) | Identify | ш | I | SHALL | identified as a stop work order |
| 212-14(a)(1) | Decide | Q | មា | SHALL | either -cancel the stop work order |
| 212-14(a)(2) | Decide | Ω | Œ | SHALL | either -terminate the work covered by the order |
| 212-14(b) | Alter | ۵. | ы | SHALL | make an equitable adjustment |
| 212-14(b) | Alter | Ω. | Œ | SHALL | the contract shall be modified |
| 212-14(b) | Write | ۵. | - | SHALL | modified, in writing |

| | | | work order | | | | performance dates | | | | | | | | | | | | | | | |
|---------------------------------|-------------------------------------|--------------------|---|-----------------------------|--------------------------------|---------------------------------|--|-----------------------------|-----------------------------|-----------------------------|--------------------------------|--------------------------------|---------------------------------|-----------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------|
| STATEMENT REQUIREMENT | the contracting officer may receive | act upon the claim | allow reasonable costs resulting from the stop work order | insert the following clause | the contract shall be modified | modified in writing accordingly | adjustment shall also be made in the delivery or performance dates | insert the following clause | insert the following clause | insert the following clause | insert the following provision | insert the following provision | insert the following provisions | receive the acknowledgement | insert the following provision | evaluate hids |
| STATEMENT | HAY th | HAY | SHALL | ii | SHALL th | SHALL | SHALL | ú | į | ü | Ä | ı, | ii. | MUST | i.i. | ·i | | .= | | .a | , a | WIII. |
| _ | E | Œ | Œ | I | H | H | . | H | I | H | | - | - | ы | - | г | н | I | н | ı | _ | j |
| EXPL/ BEHAVIOR ACTIVITY IMPL | တ | Ω | ۵ | ۵. | a. | ۵. | Ġ. | ۵. | ۵. | Ċ. | Q. | ۵. | ۵. | S | ۵. | Q, | ۵. | ۵. | ۵ | ۵ | a. | a |
| IAVIOR | Receive | Execute | Decide | Alter | ter | rite | lter | lter | Nter | Alter | Alter | Alter | Alter | Receive | Alter | Solve |
| BE | æ | Š | 2 | æ | 7 | 3 | ≈ € | proc. | | | | | | | | | | | | | | |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
|--------------------|----------|---------------------------------|---------------|-----------|---|
| 214-10(b) | Decide | Q | ы | НАУ | reject any or all bids |
| 214-10(b) | Decide | Q | Н | HAY | accept other than the lowest bid |
| 214-10(b) | Decide | Q | щ | MAY | waive informalities or minor irregularities |
| 21 4 -10(c) | Decide | 0 | Н | MAY | accept any item or group of items of a bid |
| 214-12 | Alter | a. | н | | insert the following provision |
| 214-13 | Alter | ۵. | — | | insert the following provision |
| 214-13 | Alter | ۵۰ | — | | Alternate I/ substitute the following for paragraph (d) of the basic clause |
| 214-14 | Alter | ۵. | - | | insert the following provision |
| 214-15 | Alter | ۵۰ | - | | insert the following provision |
| 214-16 | Alter | ۵. | Н | | insert the following provision |
| 21 4 -16(c) | Direct | ပ | - | | require a minimum acceptance period of |
| 214-17 | Alter | ۵ | _ | | insert the following provision |
| 214-18 | Alter | ۵. | н | | insert the following provision |
| 214-19 | Alter | ۵. | — | | insert the following provision |
| 21 4 -19(a) | Solve | Q | ы | WILL | evaluate bids in response to this solicitation |
| 214-20 | Alter | a. | - | | insert the following provision |
| 214-20(d) | Alter | ۵ | н | | Alternate I/ add the following paragraph (e) to the basic provision |
| 214-20(e) | Decide | 0 | (m) | MAY | Alternate I/ the requirement for furnishing bid samples may be waived |
| 214-21 | Alter | ۵۰ | - | | insert the following provision |
| 214-21 | Alter | ۵. | Н | | Alternate I/ add the following paragraphs (d) and (e) |
| 214-20 | Alter | ۵ | - | | add the following paragraphs |

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| | PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | - 1 | STATEMENT | STATEMENT REQUIREMENT |
| | 21 4 -21(d) | Decide | Q | ы | MAY | the requirement for descriptive literature under this solicitation may be waived |
| | 214-22 | Alter | ۵. | н | | insert the following provision |
| | 214-23 | Alter | ۵. | - | | insert the following provision |
| | 214-24 | Alter | ۵. | - | | insert the following provision |
| | 214-25 | Alter | ۵۰ | Н | | insert the following provision |
| | 214-26 | Alter | a. | - | | insert the following provision |
| | 214-27 | Alter | ۵ | H | | insert the following provision |
| | 214-28 | Alter | ۵. | н | | insert the following clause in solicitations |
| | 214-29 | Alter | ۵۰ | - | | insert the following clause |
| 210 | 214-29 | Solve | Q | Н | SHALL | be resolved by giving precedence |
| Q. | 215-1 | Alter | ۵. | - | | insert the following clause |
| | 215-2 | Alter | ۵. | | | insert the following clause |
| | 215-2 | Alter | ۵. | - | | Alternate I/ add the following sentence |
| | 215-3 | Alter | ۵. | - | | insert the following provision |
| | 215-4 | Alter | Δ, | | | insert the following provision |
| | 215-5 | Alter | ۵. | - | | insert the following provision |
| | 215-6 | Alter | Δ. | - | | insert the following provision |
| | 215-7 | Alter | ۵. | - | | insert the following provision |
| | 215-8 | Alter | ο. | - | | insert the following provision |
| | 215-9 | Alter | ۵. | - | | insert the following provision |
| | 215-10 | Alter | ۵. | H | | insert the following provision |

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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
| 215-11 | Alter | Q. | - | | insert the following provision |
| 215-12 | Alter | œ, | - | | insert the following provision |
| 215-13 | Alter | ۵. | - | | insert the following provision |
| 215-14 | Alter | ۵. | I | | insert the following provision |
| 215-15 | Alter | ۵۰ | - | | insert the following provision |
| 215-16 | Alter | ۵ | _ | | insert the following provision |
| 215-16(a) | Decide | 0 | - | MILL | the government will award a contract |
| 215-16(b) | Decide | 0 | ı | MAY | reject any or all offers |
| 215-16(b) | Decide | Q | - | HAY | accept other than the lowest offer |
| 215-16(b) | Decide | Q | - | MAY | waive informalities and minor irregularities |
| 215-16(c) | Decide | a | - | MAY | award a contract on the basis of initial offers |
| 215-16(d) | Decide | D | ~ | HAY | accept any item or group of items |
| 215-16(e) | Decide | ۵ | ~ | HAY | accept an offer |
| 215-17 | Alter | ۵ | - | | insert the following provision |
| 215-17(e) | Alter | <u>α</u> | - | | Alternate I/substitute the following for paragraph (d) of the basic provision $% \left(\frac{1}{2}\right) =\left(\frac$ |
| 215-19 | Alter | ۵۰ | н | | insert the following provision |
| 215-20 | Alter | <u>a.</u> | - | | insert the following provision |
| 215-21 | Alter | Q L | ~ | | insert the following clause in solicitations |
| 215-21 | Alter | Δ. | - | | Alternate I/add the following paragraph (d) to the basic goal |
| 215-21 | Alter | ۵ | Н | | Alternate III/ add the following paragraph (d) to the basic clause |
| 215-22 | Alter | ۵۰ | н | | insert the following clause |

| PARA | BEHAVIOR | EXPL/ ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
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| 215-23 | Alter | ō. | - | | insert the following clause |
| 215-24 | Alter | ۵۰ | ы | | insert the following clause |
| 215-25 | Alter | ۵. | Н | | insert the following clause |
| 215-26 | Alter | ۵. | - | | insert the following clause |
| 215-26 | Alter | ۵. | ı | | Alternate I/ substitute the following paragraph (c) for paragraph (c) of the basic clause |
| 215-30 | Alter | ۵ı | - | | insert the following provision |
| 215-31 | Alter | ۵ | - | | insert the following clause |
| 215-32 | Alter | ď | Н | | insert the following clause |
| 215-33 | Alter | ۵. | н | | insert the following clause |
| 215-34 | Alter | Δ, | . | | insert the following provision |
| 216-1 | Process | O. | . | | complete and insert the following provisions |
| 216-2 | Alter | ۵. | - | | insert the following clause in solicitations |
| 216-2 | Alter | a, | - | MAY | the clause may be modified |
| 216-2(c)(5) | Execute | Q | Œ | MAY | the contracting officer may cancel |
| 216-2(d) | Execute | Q | Œ | | pay for such deliveries |
| 216-3 | Alter | Q . | - | | insert the following clause in solicitations |
| 216-3 | Alter | ۵. | Н | MAY | be modified by increasing the 10-per cent limit |
| 216-3(c)(5) | Execute | Ω | E | MAY | the contracting officer may cancel |
| 216-4 | Alter | ۵. | н | | insert a clause that is substantially the same |
| 216-4 | Alter | ď | \vdash | MAY | be modified by increasing the 10 per cent limit |
| 216-4(b) | Decide | ۵ | டி | SHALL | negotiate a price adjustment in the contract unit prices |

| EXPL/ OR ACTIVITY IMPL STATEMENT REQUIREMENT | postbone the negotiations | | modify the contract to include | examine the contractor's book | insert the following clause in solicitations | suspend payments under this contract | promptly negotiate to redetermine fair and reasonable prices | issue a decision | insert the following clause in solicitations | suspend payments under this contract | negotiate to redetermine fair and reasonable | issue a decision in accordance with the dispute clause | issue a decision | insert the following clause | insert the following clause | pay the contractor for performance this contract | withhold further payment | insert the following clause | pay to the contractor | withhold further payment of fee | insert the following clause | pay on the basis | withhold further payment of fee |
|---|---------------------------|-----|--------------------------------|-------------------------------|--|--------------------------------------|--|------------------|--|--------------------------------------|--|--|------------------|-----------------------------|-----------------------------|--|--------------------------|-----------------------------|-----------------------|---------------------------------|-----------------------------|------------------|---------------------------------|
| STATEMENT | HAY | | SHALL | MAY | | MAY | SHALL | SHALL | | HAY | SHALL | SHALL | SHALL | | | SKALL | HAY | | SHALL | MAY | | SHALL | KAY |
| EXPL/ IMPL | ţ - 1 |) 1 | ts) | E | ь | ь | Ŀ | 떠 | Н | ы | Œ | ts:I | н | ы | . | 6 ≥3 | ES. | Н | Н | (23) | н | H | Œ |
| ACTIVITY | Δ. | , (| ۵. | Q | مہ | Ω. | Q | U | a. | ۵ | Q | U | Q | a. | ۵۰ | a | Q | ρ. | Q | Q | ρı, | O | 0 |
| BEHAVIOR | Alter | | Alter | Solve | Alter | Alter | Decide | Inform | Alter | Alter | Decide | Inform | Decide | Alter | Alter | Execute | Execute | Alter | Execute | Execute | Alter | Execute | Execute |
| PARA | 216-4(b) | | 216-4(b) | 216-4(e) | 216-5 | 216-5(d)(3) | 216~5(e) | 216-5(j) | 216-6 | 216-6(c)(2) | 216-6(d) | 216-6(i) | 216-6(i) | 216-7 | 216-8 | 216-8(a) | 216-8(b) | 216-9 | 216-9(a) | 216-9(c) | 216-10 | 216-10(c) | 216-10(c) |

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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 216-21 | Alter | ۵۰ | щ | | Alternate IV/ substitute the following |
| 216-21(c) | Execute | Q | [12] | SHALL | Alternate IV/ order from each contractor |
| 216-21(c) | Process | ۵. | (±2) | SHALL | Alternate IV/ allocate successive orders |
| 216-20(b) | Execute | Q | Н | SHALL | order the quantity of supplies or services specified |
| 216-20(c) | Inform | U | H | MAY | issue orders requiring delivery |
| 216-21(b) | Inform | U | H | MAY | issue orders requiring delivery |
| 216-21(c) | Execute | ۵ | - | SHALL | order from the contractor |
| 216-21(e) | Execute | 6 | — | НАУ | acquire the urgently required goods |
| 216-21(c) | Decide | O | ш | | Alternate III/ may choose between the set-aside |
| 216-21(c) | Decide | O | - | | Alternate IV/ may choose between the set-aside |
| 216-22 | Alter | ο. | I | | insert the following clause |
| 216-22(h) | Execute | 0 | - | SHALL | order at least the quantity of supplies designated |
| 216-22(c) | Inform | J | — | MAY | issue orders requiring delivery |
| 216-23 | Alter | α. | }4 | | insert the following clause |
| 216-24 | Alter | ۵. | н | | insert the following clause |
| 216-25 | Alter | ۵۰ | н | | insert the following clause |
| 216-25 | Alter | ۵. | I | MAY | be deleted from paragraph (a) of the clause |
| 216-25(c) | Solve | Ω | (m) | MAY | determine a reasonable price or fee |
| 216-25 | Alter | ۵. | - | | Alternate I/ add the following paragraph |
| 216-26(b) | Solve | Q | ഥ | SHALL | determine allowable costs in accordance with |
| 216-26(f) | Execute | Q | ப | НАУ | have the contractor's invoices or voucher audited |
| 217-1 | Alter | ۵., | I | | insert the following clause in solicitations |

| STATEMENT REQUIREMENT | notify the contractor in writing | notify the contractor in Writing | modify the amount of funds | insert the following | cancellation shall occur | the "Option" clause of this contract shall be included | Alternate I/ substitute the following paragraph | insert a provision substantially the same | evaluate offers for award purposes | insert a provision substantially the same | evaluate the total price | insert a provision substantially the same | evaluate offers for award purposes | reject an offer as non-responsive | insert a clause substantially the same | increase the quantity of supplies | exercise the option | exercise the option by written notice | insert a clause substantially the same | require the delivery of the numbered line item | exercise the option | exercise the option by written notice |
|-----------------------|----------------------------------|----------------------------------|----------------------------|----------------------|--------------------------|--|---|---|------------------------------------|---|--------------------------|---|------------------------------------|-----------------------------------|--|-----------------------------------|---------------------|---------------------------------------|--|--|---------------------|---------------------------------------|
| | SHALL | SHALL | SHALL | | SHALL | SHALL | | | WILL | | WILL | | MILL | HAY | | HAY | HAY | HAY | | МАУ | MAY | ИАУ |
| EXPL/ IMPL | ഥ | Н | ы | щ | н | - | н | I | н | I | Н | - | Н | 1 | - | H | Œ | (±3 | H | , | (E) | H |
| EXPL/ | u | <u>α</u> . | ۵ | م | Q | <u>a</u> , | ۵. | ۵۰ | 0 | Q, | Q | Δ. | Q | Q | ۵ | Q. | Ω | α. | ۵. | U | Q | a. |
| BEHAVIOR | Advise | Write | Alter | Alter | Execute | Alter | Alter | Alter | Solve | Alter | Solve | Alter | Solve | Decide | Alter | Alter | Use | Write | Alter | Direct | Use | Write |
| PATA | 217-1(a) | 217-1(a) | 217-1(a) | 217-2 | 217-2(a) | 217-2(i) | 217-2 | 217-3 | 217-3 | 217-4 | 217-4 | 217-5 | 217-5(a) | 217-5(b) | 217-6 | 217-6 | 217-6 | 217-6 | 217-7 | 217-7 | 217-7 | 217-7 |

| STATEMENT REQUIREMENT | insert a clause substantially the same | require continued performance of any services | exercise the option | exercise the option by written notice | insert a clause substantially the same | extend the term of this contract | extend the term of this contract by written notice | insert the following provision | insert the following clause | be considered by the contracting officer | Alternate I/ substitute the following paragraph | insert in solicitations and contracts | vary the terms of the clause | insert the following clause | |
|---------------------------------|--|---|---------------------|---------------------------------------|--|----------------------------------|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--|---|---------------------------------------|------------------------------|-----------------------------|---|
| STATE | | MAY | MAY | MAY | | MAY | MAY | | | | | | | | | | WILL | | MAY | MAY | | |
| EXPL/ IMPL | | ₩ | ŒĴ | E | H | н | | ı | - | - | I | н | - | Н | H | н | ద | . | - | ഥ | - | , |
| EXPL/ BEHAVIOR ACTIVITY IMPL | | U | 0 | ۵. | ۵۰ | ۵. | ۵. | ۵. | Δ. | ۵ | ۵. | ۵. | Δ. | Δ, | ۵. | Δ, | O | ۵ | ۵. | Q. | ۵. | • |
| BEHAVIOR | Alter | Direct | Use | Write | Alter | Alter | Write | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Solve | Alter | Alter | Alter | Alter | ; |
| | | | | | | | | | | | | | | | | | (F) | | 0 | 0 | 219-11 | |

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|-------------|----------|-------------------|------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 219-13 | Alter | <u>a.</u> | н | | insert the following clause |
| 210-14 | Bitor | ۵ | - | | incort the following alance |
| ¥1-612 | VICEI | L | • | | THESE COTTON THE TOTTON THE TOTTON THE |
| 220-1 | Alter | Фı | ы | | insert the following clause |
| 2-022 | Alter | ď | Н | | insert the following clause |
| 220-3 | Alter | ۵. | - | | insert the following clause |
| 220-4 | Alter | ۵. | - | | insert the following clause |
| 220-4 | Direct | υ | ഥ | SHALL | urge contractors |
| 222-1 | Alter | a | Н | | insert the following clause in solicitations |
| 222-2 | Alter | ۵. | - | | insert the following clause in solicitations |
| 222-3 | Alter | ۵۰ | - | | insert the following clause in solicitations |
| 222-4(b) | Solve | Q | н | SHALL | liquidated damages shall be computed |
| 222-4(c) | Execute | Q | EЭ | SHALL | withhold or cause to be withheld |
| 222-6 | Alter | ۵. | н | | insert the following clause |
| 222-6(b)(1) | Direct | U | ഥ | SHALL | require that any class of laborers |
| 222-6(b)(1) | Decide | Q | 2 | SHALL | approve an additional classification |
| 222-6(b)(2) | Inform | J | ы | SHALL | sent by the contracting officer to the administrator |
| 222-6(b)(3) | Direct | U | ᇤ | SHALL | refer the questions |
| 222-1 | Alter | 6 4 | н | | insert the following clause |
| 222-7 | Execute | Q | ഥ | SHALL | withhold or cause to be withheld from the contractor |
| 222-7 | Execute | Q | E | SHALL | take such action |
| 222-7 | Write | ο. | Н | SHALL | after written notice to the contractor |
| 222-8 | Alter | α, | - | | insert the following clause |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 222-9 | Alter | ۵۰ | H | | insert the following clause |
| 222-10 | Alter | ۵. | - | | insert the following clause |
| 222-11 | Alter | ۵, | - | | insert the following clause |
| 222-11(a) | Direct | U | ы | HAY | the contracting office may, by appropriate instructions, require |
| 222-12 | Alter | ۵. | - | | insert the following clause |
| 222-13 | Alter | ۵. | - | | insert the following clause |
| 222-14 | Alter | a | _ | | insert the following clause |
| 222-14 | Solve | Q | - | SHALL | such disputes shall be resolved |
| 222-14 | Use | Q | ы | SHALL | in accordance with those procedures |
| 222-15 | Alter | d | - | | insert the following clause |
| 222-16 | Alter | ۵. | - | | insert the following clause |
| 222-17 | Alter | ۵. | - | | insert the following clause |
| 222-17(b) | Use | a | - | SHALL | be incorporated into the contract |
| 222-19 | Alter | ۵. | ы | | insert the following provision |
| 222-20 | Alter | ۵ | - | | insert the following clause |
| 222-21 | Alter | ۵ | Н | | insert the following provision |
| 222-22 | Alter | ۵۰ | ы | | insert the following provision |
| 222-23 | Alter | ۵. | ы | | insert the following provision |
| 222-23(e) | Alter | a. | ьı | SHALL | insert description of the geographical area |
| 222-25 | Alter | ρ. | | | insert the following provision |
| 222-26 | Alter | Q. | - | | insert the following clause |
| 222-26(b)(5) | Inform | U | ы | | the notice provided by the contracting officer |

| | | | EXPL/ | | |
|-----------------------|----------|-------------------|----------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 222-26 | Alter | a. | ı | SHALL | Alternate I/ add the following as a preamble |
| 222-27 | Alter | Δ, | Н | | insert the following clause |
| 222-28 | Alter | ď | I | | insert the following clause |
| 222-29 | Alter | d. | ы | | insert the following clause |
| 222-35 | Alter | പ | 1 | | insert the following clause |
| 222-35 | Alter | o. | Н | | Alternate I/ add the following as a preamble |
| 222-36 | Alter | Q. | щ | | insert the following clause |
| 222-36 | Alter | d. | ~ | | Alternate I/ add the following as a preamble |
| 222-37 | Alter | ۵. | ч | | insert the following clause |
| 222-40 | Alter | ۵. | Н | | insert the following clause |
| 222-41 | Alter | c. | Н | | insert the following clause |
| 222-41(c)(ii) | Search | တ | ഥ | | review the proposed classification |
| 222- 4 1(j)(3) | Execute | Q | ᇤ | SHALL | take action to cause suspension of any further |
| 222-41(k) | Execute | Q | ٤ | SHALL | withhold or cause to be withheld |
| 222-41(k) | Execute | Q | ഥ | SHALL | cause suspension of any further payment |
| 222- 4 1(n) | Inform | ပ | Œ | SHALL | turn over such list to the successor contractor |
| 222-41(t) | Solve | Q | ഥ | SHALL | such disputes shall be resolved |
| 222-42 | Alter | ۵. | ч | | insert the following clause |
| 222-43 | Alter | ۵۰ | . | | insert the following clause |
| 222-44 | Alter | ۵۰ | П | | insert the following clause |
| 222-45 | Alter | ۵۰ | щ | | insert the following provision |
| 222-46 | Alter | ۵۰ | Ι | | insert the following provision |

| STATEMENT REQUIREMENT | insert the following clause | insert the following clause | insert the following clause | request wage determinations | be requested | incorporated in the resultant contract | insert the following provision | insert the following clause | insert the following clause | insert the following provision | insert the following provision | insert the following clause | insert the following clause | insert the following clause | insert the following provision | offers will be evaluated | insert the following provision | insert the following clause | insert the dollar threshold amount | be evaluated in accordance with the policies | insert the following clause | used in contracts of \$100,000 or less |
|---------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--------------|--|--------------------------------|-----------------------------|-----------------------------|--------------------------------|--------------------------------|-----------------------------|-----------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|-----------------------------|------------------------------------|--|-----------------------------|--|
| STATEMENT | | | | MILL | SHALL | SHALL | | | | | | | | | | | | | | TIM | | MY |
| EXPL/ IMPL | ы | - | - | (a.) | I | - | - | - | Н | H | н | | н | щ | - | | — | — | - | — | | I |
| ACTIVITY | ۵. | ۵۰ | a. | U | υ | Q | ρ., | Δ. | ۵. | ۵. | Q. | Ω. | ۵. | <u>ο</u> . | ο. | Q | a. | a. | o. | 0 | a. | O |
| EXPL/ BEHAVIOR ACTIVITY IMPL | Alter | Alter | Alter | Ask for | Ask for | Use | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Solve | Alter | Alter | Alter | Solve | Alter | Use |
| PARA | 222-47 | 222-48 | 222-49 | 222- 4 9(a) | 222-49(b) | 222-49(b) | 223-1 | 223-2 | 223-3 | 223-4 | 223-5 | 223-6 | 224-1 | 224-2 | 225-6 | 225-6(c) | 225-8 | 225-9 | 225-9(b) | 225-9(c) | 225-10 | 225-10 |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ HAVIOR ACTIVITY IMPL STATEMENT REGUIREMENT |
|--------------|----------|----------|---------------|-----------|---|
| | | | | | |
| 225-10 | USe | Q | — | | used in contracts of \$100,000 or less |
| 225-10 | Alter | മ | H | SHALL | be modified to reduce the dollar figure |
| 225-10(b)(2) | Advise | ပ | H | SHALL | notify the contractor within 10 days |
| 225-11 | Alter | a. | H | | insert the following clause in solicitation |
| 225-13 | Alter | ۵. | H | | insert the following clause |
| 227-1 | Alter | Δ. | П | | insert the following clause |
| 227-1(a) | Solve | Q | I | SHALL | be determined solely by the provisions |
| 227-1 | Alter | ۵. | ı | | Alternate I/ the following is substituted for paragraph |
| 227-1(a) | Decide | 0 | - | | Alternate I/ the government authorizes and consents |
| 227-1 | Alter | Q. | - | | Alternate II/ the following is substituted |
| 227-1(a) | Decide | Q | I | | Alternate II/ the government authorizes and consents |
| 221-2 | Alter | α. | - | | insert the following clause |
| 227-3 | Alter | ۵. | I | | insert the following clause |
| 227-3 | Alter | ۵. | | | Alternate I/ the following paragraph is added |
| 227-3 | Identify | H | Œ | | Alternate I/ list and/or identify the items |
| 227-3 | Alter | ۵. | П | | Alternate II/ the following paragraph (c) is added |
| 227-3 | Identify | - | - | | Alternate II/ list and/or identify the items |
| 227-3 | Alter | Q. | - | | Alternate III/ the following paragraph is added |
| 227-4 | Alter | ۵. | - | | insert the following clause |
| 227-4 | Identify | ы | H | | Alternate I/ designate the first paragraph |
| 227-4 | Alter | Q. | - | | Alternate I/ add the following to the basic clause |
| 227-4 | Identify | I | œ | | Alternate I/ specifically identify the item |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL 9 | TATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT RECUIREMENT |
|--------------|----------|------------|-----------------|----------|---|
| | | | | | |
| 227-5 | Alter | ۵. | ı | | insert the following clause |
| 227-5 | Decide | 0 | | | authorizes and consents to the use |
| 227-5 | Identify | - | ьì | | identify the patents by number |
| 227-6 | Alter | ۵. | 1 | | insert the following provision |
| 227-6 | Alter | ۵. | - | | Alternate I/ substitute the following |
| 227-7 | Alter | ۵. | | | insert the following provision |
| 227-8 | Alter | Q . | 1 | | insert the following clause |
| 227-9 | Alter | ۵. | - | | insert the following clause |
| 227-10 | Alter | ۵. | - | | insert the following clause |
| 227-10(a) | Solve | ۵ | - | SHALL | the government shall determine |
| 227-11 | Alter | a. | 1 | | insert the following clause |
| 227-11 | Alter | Q. | - | | Alternate I/ add the following sentence |
| 227-12 | Alter | ۵. | ы | | insert the following clause |
| 227-12(n)(2) | Ask for | ပ | £=3 | HAY | request title in accordance with |
| 227-12(0) | Execute | e | H | MAY | withhold payment until a reserve |
| 227-12(0)(2) | Execute | Q | ja) | SHALL | such reserve or balance shall be withheld |
| 227-12(0)(4) | Alter | ۵. | (m) | KAY | decrease or increase the sums withheld |
| 227-12 | Alter | a, | (sa) | | Alternate I/ add the following sentence |
| 227-13 | Alter | ۵. | تعا | | insert the following |
| 227-13(g) | Execute | 0 | (LL) | HAY | withhold payment |
| 227-13(g)(4) | Alter | م | ш | MAY | increase or decrease the sums withheld |
| 227-13 | Alter | Q. | — | | Alternate I/ add the following sentence |

| PARA | BEHAVIOR | EXPL/HAVIOR ACTIVITY IMPL | EXPL/ IMPL | STATEMENT | STATEMENT REGUIREMENT |
|------------------|----------|---------------------------|---------------|-----------|---|
| | | | | | |
| 227-14 | Alter | ۵. | H | | insert the following clause |
| 227-14(c)(2) | Receive | S | н | SHALL | acquire a copyright license |
| 227-14(e) | Execute | Q | ы | MAY | return the data to the contractor |
| 227-14(e) | Execute | Q | ស | HAY | cancel or ignore the markings |
| 227-14(e)(i) | Write | ۵. | Ŀ | SHALL | make written inquiry |
| 227-14(e)(ii) | Ask for | ပ | ப | SHALL | make written inquiry |
| 227-14(e)(iii) | Solve | O | 떠 | SHALL | consider such written justification and determine |
| 227-14(e)(iii) | Inform | ပ | Ē | SHALL | furnish the contractor |
| 227-14(e)(iii) | Write | ۵. | - | SHALL | furnish the contractor a written determination |
| 227-14(e)(iii) | Use | Q | - | SHALL | continue to abide by the markings |
| 227-14(f)(2)(i) | Decide | C | œ | HAY | permit corrections |
| 227-14(f)(2)(ii) | Execute | 0 | E | нау | correct any incorrect notices |
| 227-14 | Alter | ۵. | H | | Alternate I/ substitute the following definition |
| 227-14 | Alter | ۵. | Ι | | Alternate II/ insert the following subparagraph |
| 227-14(g)(2) | Direct | ပ | ы | MAY | Alternate II/ require by written request the delivery |
| 227-14 | Alter | ۵. | - | | Alternate III/ insert the following subparagraph |
| 227-14(g)(3)(i) | Direct | ပ | Ŀ | | Alternate III/ may require by a written request |
| 227-14 | Alter | ۵. | - | | Alternate IV/ substitute the following subparagraph |
| 227-14 | Alter | ۵, | ы | | Alternate V/ add the following paragraph |
| 227-14(j) | Search | တ | ы | МАУ | Alternate V/ inspect at the contractor's facility |
| 227-14(j) | Identify | H | E | SHALL | Alternate V/ designate an alternate inspector |
| 227-15 | Alter | 6 - | - | | insert the following provision |

| STATEMENT REQUIREMENT | insert the following clause | 2 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | order any data first produced | release the contractor from the requirements of this clause | insert the following clause | direct the contracting officer to establish | insert the following clause | insert the following clause | insert the following clause | agrees to use these data | agree to do so | permit correction, at the contractor's expense | insert the following clause | release the contractor from all requirements | rely on the certification | withhold payment | the contracting officer has determined that | such reserve or balance shall be withheld | decrease or increase the sums withheld | insert the following clause | insert the following clause | insert the following clause | may be used for negotiated contract |
|------------------------------|-----------------------------|---|-------------------------------|---|-----------------------------|---|-----------------------------|-----------------------------|-----------------------------|--------------------------|----------------|--|-----------------------------|--|---------------------------|------------------|---|---|--|-----------------------------|-----------------------------|-----------------------------|-------------------------------------|
| STATEMEN | | 25 | HAY | HAY | | MAY | | | | | MAY | KAY | | HAY | SHALL | MAY | SHALL | SHALL | MAY | | | | MAY |
| | - | · C | -3 | ы | H | ω | - | H | - | _ | н | (sc) | - | ഥ | - | E2 | Œ | - | Œ | I | - | - | н |
| ACTIVITY | Δ. | , (| ر | Q | ۵. | U | 6 . | e. | ۵۰ | Q | ۵ | D | മ | Ω | Ω | e. | 0 | ۵۰ | ۵. | Δ. | Ω. | ē. | Q |
| EXPL/ BEHAVIOR ACTIVITY IMPL | Alter | | nrect | Execute | Alter | Direct | Alter | Alter | Alter | Decide | Decide | Decide | Alter | Execute | Use | Alter | Solve | Alter | Alter | Alter | Alter | Alter | Use |
| PARA | 227-16 | 25 75(2) | 771-17(a) | 227-16(d) | 227-17 | 227-17(c)(ii) | 227-18 | 227-19 | 227-20 | 227-20(d) | 227-20(e) | 227-20(e)(2)(i) | 227-21 | 227-21(a) | 227-21(b)(2) | 227-21(d) | 227-21(d)(2) | 227-21(d)(2) | 227-21(d)(3) | 227-22 | 227-23 | 228-1 | 228-1 |

| | | | EXPL/ | | |
|-------------|-------------------|----------|------------|-----------|---|
| PARA | BEHAVIOR ACTIVITY | ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 228-1 | Execute | 6 | ഥ | WILL | return bid quarantees |
| 228-1(c) | Decide | Q | ы | MAY | terminate the contract for default |
| 228-2 | Alter | ۵۰ | H | | insert the following clause |
| 228-3 | Alter | a. | . | | insert the following clause |
| 228-4 | Alter | ۵. | H | | insert the following clause |
| 228-5 | Alter | ۵۰ | - | | insert the following clause |
| 228-5 | Alter | ۵. | ш | MAY | insert the following clause |
| 228-6 | Alter | Δı, | H | | insert the following provision |
| 228-7 | Alter | a, | - | | insert the following clause |
| 228-7(a)(3) | Direct | ບ | Œ | нау | the contracting officer may require |
| 228-7(a)(3) | Decide | Q | 6 2 | HAY | the contracting officer may require or approve |
| 228-7 | Alter | <u>α</u> | I | | Alternate I/ add the following paragraph |
| 228-8 | Alter | d. | . | | insert the following clause |
| 228-9 | Alter | ۵. | ч | | insert the following clause |
| 228-10 | Alter | <u>a</u> | Н | | insert a clause substantially the same |
| 229-1 | Alter | a. | - | | insert the following clause |
| 229-2 | Alter | a. | I | | insert the following clause |
| 229-2 | Alter | ۵۰ | - | | Alternate I/ substitute the following paragraph |
| 229-3 | Alter | Δ. | н | | insert the following clause |
| 229-3(h) | Inform | U | - | SHALL | furnish evidence |
| 229-4 | Alter | a | н | | insert the following clause |
| 229-4 | Execute | Q | (ex) | SHALL | ensure that the contract does not include |

| | | | _ | |
|----------|--------------------|------------|--------------|--|
| FARM | BERRYTOR ACTIVITIE | | משועור אונים | ENT NECOTREME |
| 229-4(h) | Inform | J | · | furnish evidence |
| 229-5 | Alter | ۵. | I | insert the following clause |
| 229-6 | Alter | ۵. | 1 | insert the following clause |
| 229-6(e) | Alter | ۵. | I SHALL | the contract price shall be decreased |
| 229-6(j) | Alter | ۵. | I SHALL | the contract price shall be equitably adjusted |
| 229-7 | Alter | ۵. | ı | insert the following clause |
| 229-8 | Alter | ۵. | H | insert the following clause |
| 229-9 | Alter | ۵. | I | insert the following clause |
| 229-10 | Alter | ۵. | H | insert the following clause |
| 230-1 | Alter | d | 1 | insert the following provision |
| 230-2 | Alter | ۵ | Just | insert the following provision |
| 230-2 | Alter | ۵۰ | I | insert the following provision |
| 230-3 | Alter | ۵۰ | I | insert the following provision |
| 230-4 | Alter | ۵. | н | insert the following clause |
| 230-5 | Alter | a. | 1 | insert the following clause |
| 230-6 | Alter | ۵. | н | insert the following clause |
| 232-1 | Alter | ۵. | н | insert the following clause |
| 232-2 | Alter | ۵. | щ | insert the following clause |
| 232-3 | Alter | C . | ы | insert the following clause |
| 232-4 | Alter | C . | _ | insert the following clause |
| 232-5 | Alter | e. | н | insert the following clause |
| 232-5(b) | Decide | Q | I | as determined by the contracting officer |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | authorize material delivered on the site | also be taken into consideration | authorize payment to be made in full | retain from previously retained funds | release to the contractor | reimburse the contractor for the amount | insert the following clause | insert the following clause | withhold 5 percent of the amount due | be determined by the contracting officer | Alternate I/ add the following subparagraph | Alternate II/ add the following paragraph | insert the following clause | insert a clause substantially as follows | insert the following clause | insert the following clause | insert the following clause | withhold further payments to the contractor | deduct from the amount due | determine a daily interest rate | revise the daily interest rate | secure the repayment |
|---|--|----------------------------------|--------------------------------------|---------------------------------------|---------------------------|---|-----------------------------|-----------------------------|--------------------------------------|--|---|---|-----------------------------|--|-----------------------------|-----------------------------|-----------------------------|---|----------------------------|---------------------------------|--------------------------------|----------------------|
| STATEME | YAY | MAY | SHALL | MAY | SHALL | SHALL | | | SHALL | SHALL | | MAY | | | | | | SHALL | SHALL | SHALL | SHALL | SHALL |
| IMPL | ഥ | — | Œ | ഥ | ы | | П | — | £ω | ьa | ~ | ഥ | ы | н | н | - | - | н | I | Ŀ | te3 | te: |
| ACTIVITY | Q | Q | Q | Ω, | ۵ | ۵ | ۵, | മ | ۵ | Q | ۵, | ρ. | ۵. | ۵. | <u>α</u> . | ۵. | ۵. | O | c. | a | œ, | e |
| BEHAVIOR | Decide | Solve | Decide | Alter | Execute | Execute | Alter | Alter | Execute | Solve | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Execute | Alter | Solve | Alter | Execute |
| PARA | 232-5(b) | 232-5(b) | 232-5(e) | 232-5(e) | 232-5(e) | 232-5(g) | 232-6 | 232-7 | 232-7(a)(2) | 232-7(b) | 232-7 | 232-7 | 232-8 | 232-9 | 232-10 | 232-11 | 232-12 | 232-12(e) | 232-12(e) | 232-12(f)(3) | 232-12(f)(3) | 232-12(h) |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | withdraw by checks | charge interest | demand immediate payment | take possession of | apply the net proceeds | Alternate I/ add the following sentence | Alternate II/ substitute the following paragraphs | Alternate II/ withhold further payment | Alternate II/ applied to reduce the unliquidated advance payments | Alternate III/ add the following sentences | Alternate IV/ add the following sentences | insert the following provision | insert the following provision | insert the following provision | insert the following clause | may be substituted | be substituted for the customary rate | the new rate shall be substituted | be deleted from paragraph (a)(4) | be modified to specify the new rate | reduce or suspend progress payments |
|---|--------------------|------------------|--------------------------|--------------------|------------------------|---|---|--|---|--|---|--------------------------------|--------------------------------|--------------------------------|-----------------------------|--------------------|---------------------------------------|-----------------------------------|----------------------------------|-------------------------------------|-------------------------------------|
| STATE | HAY | MAY | HAY | HAY | MAY | | | SHALL | SHALL | | | | | | | HAY | SHALL | SHALL | MAY | SHALL | MAY |
| EXPL/ IMPL | ы | — | щ | н | Н | ы | . | Н | н | — 4 | ы | н | - | н | н | ₩. | - | - | н | П | П |
| ACTIVITY | Q | ۵ | U | so | Q | a, | ۵, | a | Q | a. | Q. | Ω. | ۵. | ۵. | Q. | م | a, | مہ | ۵. | ۵۰ | a. |
| BEHAVIOR | Execute | Execute | Direct | Receive | Use | Alter | Alter | Execute | Use | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Alter |
| 1 | | .32-12(k)(2)(ii) | 32-12(k)(2)(iii) | :32-12(k)(2)(iv) | 232-12(k)(2)(iv) | | | | | | | | | | | | | | | | |

| 8080 | DEHAUTOD | EXPL/ | | CTATEMENT | |
|--------------|------------|------------|------------|--------------|---|
| FAM | DEITH ATON | **** | 1 | מושות היותות | NEXOTREMENT. |
| 232-16 | Alter | ۵. | H | | Alternate II/ add paragraphs (1) and (m) |
| 232-16(1)(3) | Process | a. | ы | SHALL | Alternate II/ shall allocate the unliquidated progress payments |
| 232-16(1)(3) | Execute | Q | . | SHALL | liquidate each portion |
| 232-17 | Alter | ۵, | - | | insert the following clause |
| 232-18 | Alter | a, | | | insert the following clause |
| 232-19 | Alter | ۵۰ | ⊢ ⊶ | | insert the following clause |
| 232-20 | Alter | ۵. | - | | insert the following clause |
| 232-20(h) | Decide | D | - | SHALL | negoliate an equitable distribution . |
| 232-21 | Alter | مہ | ~ | | insert the following clause |
| 232-21(f) | Decide | Q | ы | SHALL | cost shall be allowable |
| 232-22 | Alter | പ | ы | | insert the following clause |
| 232-22(e) | Execute | Ω | E | MILL | terminate this contract on that date |
| 232-22(e) | Execute | Q | Œ | НАУ | terminate this contract on that later date |
| 232-23 | Alter | ۵۰ | H | | insert the following clause |
| 232-23 | Alter | ۵۰ | н | | Alternate I/ add the following sentence |
| 232-24 | Alter | <u>α</u> , | н | | insert the following clause |
| 232-25 | Alter | ۵ | H | | insert the following clause |
| 232-25(b) | Alter | ۵. | - | MAY | insert in paragraph |
| 232-25(a)(6) | Decide | Ω | ч | | approved by the government |
| 232-26 | Alter | <u>a.</u> | Н | | insert the following clause |
| 232-26(a) | Alter | e. | ы | MAY | modify the date in subdivision |
| 232-26(b) | Alter | Δ, | 떠 | MAY | insert in paragraph (b) of this clause |

| | | | EXPL/ | | |
|--------------|----------|-------------------|----------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 232-27 | Alter | α, | ч | | insert the following clause |
| 232-27(a) | Alter | م | m | MAY | modify the date |
| 232-27(b) | Alter | മ | Ŀ | HAY | modify the date |
| 232-27(c) | Alter | ۵. | Œ | MAY | insert in paragraph (b) of the clause |
| 232-27(a)(4) | Decide | 0 | ы | SHALL | payment amount approved by the government |
| 232-28 | Alter | ۵. | н | | insert the following clause |
| 233-1 | Alter | പ | ы | | insert the following clause |
| 233-2 | Alter | ۵. | H | | insert the following provision |
| 233-2(a) | Identify | — | ы | | designate the official or location |
| 233-3 | Alter | ۵. | н | | insert the following clause |
| 233-3(a) | Direct | U | 643 | MAY | direct the contractor to stop |
| 233-3(a)(1) | Decide | Q | ω | SHALL | cancel the stop-work order |
| 233-3(a)(2) | Execute | O | ы | SHALL | terminate the work |
| 233-3(b) | Alter | Δ, | ь | SHALL | make an equitable adjustment |
| 233-3(b) | Alter | ۵. | - | SHALL | the contract shall be modified |
| 233-3(b) | Write | ۵۰ | - | SHALL | be modified, in writing |
| 233-3(b)(2) | Receive | ಬ | (sa) | KAY | may receive |
| 233-3(b)(2) | Execute | Q | ĿЗ | HAY | act upon the request |
| 233-3(c) | Decide | 0 | ES | SHALL | allow reasonable costs |
| 233-3(d) | Decide | Ω | 티 | SHALL | allow, by equitable adjustment |
| 233-3(d) | Alter | به | ш | SHALL | by equitable adjustment |
| 233-3 | Alter | ۵۰ | (a) | | Alternate I/ substitute in paragraph (a)(2) |

| | | | EXPL/ | | |
|----------|----------|------------------------|----------|-----------|--|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
| 236-1 | Alter | Q. | Н | | insert the following clause |
| 236-1 | Alter | ۵. | Ŀ | MAY | insert the following clause |
| 236-1 | Alter | ۵. | - | | insert the appropriate number |
| 236-2 | Alter | ۵۰ | ~ | | insert the following clause |
| 236-2 | Alter | ۵. | - | HAY | insert the following clause |
| 236-2(b) | Search | S | (La) | SHALL | investigate the site conditions |
| 236-3 | Alter | ۵. | - | | insert the following clause |
| 236-3 | Alter | ۵. | Н | MAY | insert the clause in solicitations |
| 236-4 | Alter | a. | Н | | insert the following clause |
| 236-4(a) | Alter | ď | н | | insert a description |
| 235-4(b) | Alter | Δ, | ы | | insert a summary |
| 236-4(c) | Alter | Δ. | - | | insert a summary |
| 236-4(d) | Alter | ۵۰ | . | | insert other pertinent information |
| 236-5 | Alter | ۵ | н | | insert the following clause |
| 236-5(c) | Direct | ပ | Œ | HAY | the contracting officer may require |
| 236-5(c) | Write | Δ. | æ | MAY | may require in writing |
| 236-6 | Alter | ۵. | — | | insert the following clause |
| 236-6 | Alter | Δı | sω | MAY | the contracting officer may insert the cla |
| 236-7 | Alter | a. | æ | | insert the following clause |
| 236-8 | Alter | o. | | | insert the following clause |
| 236-8 | Alter | Ω. | ഥ | MAY | insert the clause |
| 236-8 | Execute | Q | н | HAY | undertake or award other contracts |
| | | | | | |

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| - | 100 mm | | | ******* | |
| 236-9 | Alter | a. | H | | insert the following clause |
| 236-9 | Alter | ۵. | ω | MAY | insert the clause |
| 236-9(b) | Direct | υ | ĸ | MAY | have the necessary work performed |
| 236-10 | Alter | ۵. | ы | | insert the following clause |
| 236-10 | Alter | ۵ | EΞ | MAY | insert the following clause |
| 236-11 | Alter | <u>a</u> , | н | | insert the following clause |
| 236-11 | Alter | ۵۰ | н | MAY | be inserted in solicitations |
| 236-11(a) | Inform | U | ьэ | SHALL | furnish the contractor a list |
| 236-12 | Alter | مر | ı | | insert the following clause |
| 236-12 | Alter | ۵۰ | ഥ | MAY | insert the clause in solicitations |
| 236-13 | Alter | a, | н | | insert the following clause |
| 236-13 | Alter | ۵. | (LI) | MAY | insert the clause in solicitations |
| 236-13(d) | Advise | U | (E) | SHALL | notify the contractor |
| 236-13(d) | Inform | υ | Œ | HAY | issue an order |
| 236-13 | Alter | ۵۰ | Н | | Alternate I/ add the following paragraph |
| 236-14 | Alter | ۵, | - | | insert the following clause |
| 236-14 | Identify | _ | ы | SEALL | list the available utilities |
| 236-14 | Inform | U | I | SHALL | make all reasonably required amount of utilities available to the contractor |
| 236-15 | Alter | م | 6 ⊷3 | MAY | insert the following clause |
| 236-15 | Alter | ۵. | I | MAY | this clause may be inserted |
| 236-15(a) | Execute | Q | ы | MAY | withhold approval of progress payments |

| STATEMENT REQUIREMENT | require the contractor to increase the number | as the contracting officer deems necessary | terminate the contractor's right to proceed | insert the following clause | conduct the original and final surveys | Alternate I/ substitute the following paragraph | Alternate I/ shall make such computations | insert the following clause | the contracting officer may replace them | insert the following clause | the contracting officer may insert the clause | promptly make a determination in writing | furnish from time to time such detailed drawings | the government may duplicate | the government may duplicate, use | the government may duplicate, use, and disclose | indicate an approval or disapproval | issue an appropriate contract modification | Alternate I/ add the following sentences |
|---------------------------------|---|--|---|-----------------------------|--|---|---|-----------------------------|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---|--|--|------------------------------|-----------------------------------|---|-------------------------------------|--|--|
| STATEM | жау | | MAY | MAY | SHALL | | SHALL | | SHALL | | | | | MAY | SHALL | SHALL | MAY | HAY | MAY | MILL | SHALL | |
| EXPL/ IMPL | ഥ | E | Est. | - | H | - | — | H | Œ | — | H | щ | н | Ŀ | ᇤ | EЭ | ы | — | Н | E | ſεĴ | H |
| EXPL/ BEHAVIOR ACTIVITY IMPL | υ | 6 | 0 | ۵۰ | U | മ | 6 | ۵, | م | ۵. | ىم | ۵۰ | ۵. | Ω., | Q | U | ۵ | Ω | ပ | I | U | Q, |
| BEHAVIOR | Direct | Solve | Direct | Alter | Direct | Alter | Execute | Alter | Alter | Alter | Alter | Alter | Alter | Alter | Solve | Inform | Execute | Use | Inform | Identify | Inform | Alter |
| PARA | 236-15(b) | 236-15(b) | 236-15(c) | 236-16 | 236-16(b) | 236-16 | 236-16(b) | 236-17 | 236-17 | 236-18 | 236-19 | 236-20 | 236-21 | 236-21 | 236-21(a) | 236-21(a) | 236-21(d) | 236-21(d) | 236-21(d) | 236-21(e) | 236-21(f) | 236-21 |

| PARA | BEHAVIOR ACTIVITY | | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
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| | | | | | |
| 236-21 | Alter | ۵۰ | П | | Alternate II/ shall be added |
| 236-21 | Alter | a. | ഥ | | Alternate II/ complete by inserting |
| 236-22 | Alter | <u>ը</u> . | ы | | insert the following clause |
| 236-23 | Alter | ۵۰ | - | | insert the following clause |
| 236-24 | Alter | <u>a</u> . | н | | insert the following clause |
| 236-25 | Alter | <u>α</u> . | ы | | insert the following clause |
| 237-1 | Alter | <u>a</u> | - | | insert the following provision |
| 237-2 | Alter | മ | - | | insert the following clause |
| 237-3 | Alter | ۵۰ | - | MAY | the following clause by be included |
| 237-4 | Alter | ىم | н | | insert the following clause |
| 237-4(b) | Execute | 0 | ᇤ | SHALL | retain 10 percent of the estimated payment |
| 237-4(b) | Decide | Q | ഥ | MAY | authorize such payment |
| 237-4(b) | Decide | Q | ഥ | MAY | authorize full payment |
| 237-4(c) | Execute | Ω | 드 | SHALL | retain an amount considered adequate |
| 237-4(d) | Direct | U | ഥ | МАУ | grant the contractor permission to leave |
| 237-4 | Alter | a. | н | | Alternate I/ delete paragraph (d) |
| 237-5 | Alter | ۵۰ | - | | insert the following clause |
| 237-5(b) | Direct | J | (±3 | MAY | grant the contractor permission to leave |
| 237-6 | Alter | a. | ы | | insert the following clause |
| 237-6(c) | Direct | J | Œ | MAY | grant the contractor permission to leave |
| 237-7 | Alter | Q. | — | | insert the following clause |
| 237-7(a) | Solve | Q | | MAY | evaluate the quality of professional |

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| PAKA | BEHAVIOR | EHAVIOR ACTIVITY | TMFL | STATEMENT | STATEMENT RECOLKEDINE |
| | į | , | (| | : |
| 237-7(a) | Alter | ۵, | Œ | | insert the dollar value(s) |
| 242-1 | Alter | ۵ | I | | insert the following clause |
| 242-1(a)(1) | Inform | υ | (EL) | HAV | issue to the contractor |
| 242-1(a)(1) | Write | Δ, | н | HAY | issue to the contractor a written notice |
| 242-1(a)(2) | Write | ۵ | ы | SHALL | make a written withdrawal |
| 242-1(a)(2) | Inform | υ | ĸ | SHALL | issue a written decision |
| 242-2 | Alter | ۵. | ~ | | insert the following clause |
| 242-2(b) | Execute | Q | (m) | HAY | withhold from payment an amount |
| 242-10 | Alter | ۵. | ы | | insert the following clause |
| 242-11 | Alter | <u>α</u> , | н | | insert the following clause |
| 242-12 | Alter | ۵۰ | м | | insert the following clause |
| 243-1 | Alter | ō. | - | | insert the following clause |
| 243-1(a) | Write | ۵. | - | HAY | may at any time, by written order |
| 243-1(a) | Alter | ۵. | ы | MAY | make changes within the general scope |
| 243-1(b) | Alter | ۵. | M | SHALL | make an equitable adjustment |
| 243-1(c) | Receive | တ | Œ | нау | the contracting officer may receive |
| 243-1(c) | Execute | O | 6 23 | MAY | act upon a proposal |
| 243-1 | Alter | ۵. | ı | | Alternate I/ substitute the following paragraph |
| 243-1(a) | Write | ۵. | - | MAY | Alternate I/ by written order |
| 243-1(a) | Execute | Q | ı | нау | Alternate I/ make changes within the general scope |
| 243-1 | Alter | ۵. | - | | Alternate II/ substitute the following paragraph |
| 243-1 | Write | ۵. | . | YEN. | Alternate II/ by written order |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
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| | | | | | |
| 243-1 | Execute | Ω | ם | нау | Alternate II/ make changes within the general scope |
| 243-1 | Alter | ρ. | - | | Alternate III/ substitute the following paragraph |
| 243-1 | Write | Δ. | - | MAY | Alternate III/ by written order |
| 243-1 | Execute | Q | ω | MAY | Alternate III/ make changes within the general scope |
| 243-1 | Alter | ۵. | Н | | Alternate IV/ substitute the following paragraph |
| 243-1 | Write | a. | - | MAY | Alternate IV/ by written order |
| 243-1 | Execute | Q | ы | MAY | Alternate IV/ make changes within the general scope |
| 243-1 | Solve | Q | ы | SHALL | Alternate V/ make an equitable adjustment |
| 243-1 | Alter | Ω., | ь | SHALL | Alternate V/ modify the contract |
| 243-1 | Alter | ۵. | - | | Alternate V/ substitute the following paragraphs |
| 243-2 | Alter | ۵. | - | | insert the following clause |
| 243-2(a) | Write | ۵۰ | ы | HAY | by written order |
| 243-2(a) | Execute | O | 643 | МАУ | make changes within the general scope |
| 243-2(b) | Solve | O | Es) | SHALL | make an equitable adjustment |
| 243-2(c) | Receive | တ | Œ | HAY | the contracting officer may receive |
| 243-2(c) | Execute | a | ы | MAY | act upon a proposal submitted |
| 243-2 | Alter | a. | — | | Alternate I/ substitute the following paragraph |
| 243-2(a) | Write | Q. | ы | HAY | Alternate I/ by written notice |
| 243-2(a) | Execute | Ω | Œ | МАУ | Alternate I/ make changes |
| 243-2 | Alter | ۵. | Н | | Alternate II/ substitute the following |
| 243-2(a) | Write | Q. | н | MAY | Alternate II/ by written order |
| 243-2(a) | Execute | Q | ங | HAY | Alternate II/ make changes |

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| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| 243-2 | Alter | a. | | | Altermate III/ substitute the following paragraph |
| 243-2(a) | Write | a. | Н | MAY | Alternate III/ by written order |
| 243-2(a) | Execute | Q | ьı | MAY | Alternate III/ make changes within the general scop |
| 243-2 | Alter | ۵ | н | | Alternate IV/ substitute the following paragraph |
| 243-2(a) | Write | <u>a</u> . | es. | HAY | Alternate IV/ by written order |
| 243-2(a) | Execute | Q | ы | НАУ | Alternate IV/ make changes within the general scope |
| 243-2 | Alter | ۵۰ | н | | Alternate V/ substitute the following subparagraphs |
| 243-3 | Alter | e. | _ | | insert the following clause |
| 243-3(a) | Write | ھ | Œ | HAY | by written order |
| 243-3(a) | Execute | Q | ഥ | HAY | make changes within the general scope |
| 243-3(b) | Solve | 0 | Œ | SHALL | make an equitable adjustment |
| 243-3(c) | Receive | တ | œ | HAY | the contracting officer may receive |
| 243-3(c) | Execute | Ω | Œ | HAY | may receive and act upon a proposal |
| 243-4 | Alter | ۵, | H | | insert the following clause |
| 243-4(a) | Alter | ۵ | 6 23 | HAY | make changes in the work |
| 243-4(a) | Write | ۵۰ | (sc) | HAY | by written order |
| 243-4(d) | Solve | ۵ | (sa) | HAY | make an equitable adjustment |
| 243-4(d) | Alter | ۵۰ | 드 | SHALL | modify the contract |
| 243-4(d) | Write | <u>م</u> | æ | SHALL | modify the contract in writing |
| 243-5 | Alter | ۵ | œ | | insert the following clause |
| 243-5(a) | Write | ۵۰ | (m) | HAY | in writing |
| 243-5(a) | Direct | ပ | (sc) | MAY | order changes in drawings |

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| 243-6 | Alter | مه | (m2) | HAY | insert a clause substantially the same |
| 243-6 | Direct | ပ | (m) | МАУ | require charge order accounting |
| 243-7 | Alter | ۵۰ | (sa) | MAY | insert a clause substantially the same |
| 243-7(c) | Alter | <u>a</u> | [12] | SHALL | countermand any action which exceeds |
| 243-7(d) | Answer | U | 643 | SHALL | respond to the notice |
| 243-7(d)(1) | Advise | υ | ᄕ | SHALL | confirm that the conduct |
| 243-7(d)(2) | Alter | ď | Œ | SHALL | countermand any communication |
| 243-7(d)(3) | Advise | U | Ŀ | SHALL | deny that the conduct of the contractor |
| 243-7(d)(4) | Advise | U | E | SHALL | advise the contractor |
| 243-7(d)(4) | Solve | Q | œ | SHALL | establish the date |
| 243-7(e)(1) | Execute | 0 | ы | SHALL | an equitable adjustment shall be made |
| 243-7(e)(2) | Alter | Δ, | m | SHALL | the contract shall be modified |
| 243-7(e)(2) | Write | മ | H | SHALL | modified in writing |
| 244-1 | Alter | <u>a</u> | H | | insert the following clause |
| 244-1(d) | Decide | Q | ᇤ | HAY | ratify in writing |
| 244-1(d) | Write | Q. | - | HAY | ratify in writing |
| 244-1 | Alter | ۵, | H | | Altermate I/ add the following paragraph |
| 244-2 | Alter | Q. | - | | insert the following clause |
| 244-2(c) | Decide | Q | ы | MAY | ratify in writing |
| 244-2(c) | Write | a | - | MAY | ratify in writing |
| 244-2 | Alter | a. | - | | Alternate I/ substitute the following |
| 244-4 | Alter | ۵ | H | | insert the following clause |

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| PAKA | DEDAYTOR | | | THEMENT | AEQUINERA . |
| 244-5 | Alter | ۵. | H | | insert the following clause |
| 245-1 | Alter | Q. | н | | insert the following provision |
| 245-1 | Alter | O. | н | SHALL | shall maintain the government's official property records |
| 245-2 | Alter | ۵۰ | . | | insert the following clause |
| 245-2(a)(4) | Decide | Q | Œ | SHALL | make a determination |
| 245-2(a)(4) | Execute | Q | œ | SHALL | make an equitable adjustment |
| 245-2(b) | Write | <u>α</u> . | ы | SHALL | by written notice |
| 245-2(b) | Alter | Q. | ЬJ | SHALL | decrease the government furnished property |
| 245-2(b) | Alter | ۵. | (sa) | SHALL | substitute other government furnished property |
| 245-2(b)(2) | Execute | Q | ы | SHALL | make an equitable adjustment |
| 245-2(e)(3) | Execute | 0 | ഥ | SHALL | make an equitable adjustment |
| 245-2(h) | Execute | Q | Œ | MAY | initiate an equitable adjustment |
| 245-2 | Alter | ۵. | - | | Alternate I/ substitute the following paragraph |
| 245-2 | Alter | <u>a</u> | н | | Alternate II/ substitute the following paragraph |
| 245-2(q)(7) | Answer | v | t=3 | SHALL | give due regard to the contractor's liability |
| 245-3 | Alter | a. | — | | insert the following clause |
| 245-4 | Alter | Q. | — | | insert the following clause |
| 245-5 | Alter | a. | - | | insert the following clause |
| 245-5(a)(5) | Decide | Q | (24) | SHALL | make a determination |
| 245-5(b)(1) | Write | ۵. | EЗ | МАУ | by written notice |
| 245-5(b)(1) | Alter | മ | ы | MAY | decrease the government-furnished property |
| 245-5(b)(1) | Alter | ۵. | ங | MAY | substitute other government-furnished property |

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| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
| 245-5(b)(1) | Direct | υ | ഥ | HAY | the contracting officer may direct |
| 245-5(b)(2) | Execute | ۵ | (±3 | SHALL | make an equitable adjustment |
| 245-(e)(3) | Execute | Q | 드 | SHALL | make an equitable adjustment |
| 245-5(g)(6) | Solve | Q | (e) | SHALL | give due regard |
| 245-5(h) | Execute | Ω | Œ | HAY | initiate an equitable adjustment |
| 245-5 | Alter | ۵. | ᇤ | | substitute the following paragraph |
| 245-6 | Alter | ۵ | - | | insert the following clause |
| 245-7 | Alter | ۵۰ | — | | insert the following clause |
| 245-7(b)(2) | Inform | U | H | SHALL | furnish to the contractor the facilities |
| 245-7(e) | Identify | ы | Œ | нау | prescribe such terms and conditions |
| 245-7(h)(3) | Direct | U | (m) | HAY | direct the contractor |
| 245-7(h)(3) | Write | ۵. | - | НАУ | direct the contractor in writing |
| 245-7(k)(3) | Inform | U | н | HAY | furnish any facilities |
| 245-7(m) | Write | ۵۰ | ~ | НАУ | upon written notice |
| 245-7(m) | Alter | ۵. | н | НАУ | terminate or limit the contractor's authority |
| 245-7(n)(4) | Inform | Ų | œ | SHALL | give written notice to the contract |
| 245-7(n)(4) | Write | ۵. | н | SHALL | give written notice |
| 245-7(n)(4)(ii) | Direct | U | - | SHALL | require the contractor |
| 245-7(n)(7) | Execute | 0 | - | MAY | remove or otherwise dispose |
| 245-8 | Alter | ۵. | щ | | insert the following clause |
| 245-9 | Alter | ۵. | | | insert the following clause |
| 245-9 | Alter | ۵. | Œ | SHALL | modify the clause |
| | | | | | |

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|--------------|----------|------------------------|------------|-----------|---|
| PARA | BEHAVICR | BEHAVICR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 245-9(g) | Direct | υ | ĸ | SHALL | grant to the contractor |
| 245-9(g) | Write | ۵. | ы | SHALL | grant to the contractor, in writing |
| 245-10 | Alter | ۵, | 11 | | insert the following clause |
| 245-10(b)(2) | Inform | U | ы | SHALL | furnish to the contractor |
| 245-11 | Alter | ۵ | - | SHALL | insert the following clause |
| 245-11(d) | Identify | ы | <u>(m)</u> | HAY | prescribe such terms and conditions |
| 245-11(g)(3) | Direct | U | 妇 | MAY | direct the contractor |
| 245-11(9)(3) | Write | ۵. | н | HAY | direct the contractor in writing |
| 245-11(k)(2) | Alter | ۵۰ | ഥ | MAY | terminate or limit the contractor |
| 245-11(k)(2) | Write | ۵. | н | MAY | upon written notice |
| 245-11(k)(4) | Advise | ပ | (sa) | SHALL | give written notice |
| 245-11(k)(4) | Write | ۵, | - | SHALL | give written notice |
| 245-11 | Alter | a. | н | | Alternate I/ substitute the following paragraph |
| 245-12 | Alter | ۵. | pag . | YY | insert the following clause |
| 245-13 | Alter | ۵. | E | MAY | insert the following clause |
| 245-14 | Alter | ۵. | 2 | MAY | insert the following clause |
| 245-15 | Alter | ۵. | - | | insert the following clause |
| 245-15(a) | Alter | ۵۰ | ٠. | | transfer title to equipment to the contractor |
| 245-16 | Alter | ۵۰ | — | | insert the following clause |
| 245-17 | Alter | a. | I | | insert the following clause |
| 245-17(h) | Write | ۵. | 1 | MAY | provide a written waiver |
| 245-17(h) | Inform | U | ഥ | МАУ | provide a written waiver |
| | | | | | |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | EHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
| 245-17(i) | Inform | υ | មា | SHALL | provide the contractor with disposition instructions |
| 245-17(i) | Direct | υ | æ | MAY | direct disposition by any of the methods listed |
| 245-17(i)(1) | Inform | υ | Œ | SHALL | give the contractor a list |
| 245-17(i)(2) | Decide | Q | घ | MAY | accept or reject any offer made |
| 245-17(i)(3) | Direct | υ | ഥ | MAY | direct the contractor to sell |
| 245-17(i)(4) | Inform | υ | Œ | MAY | furnish the contractor with a statement |
| 245-17 | Alter | ۵ | | | Alternate I/ delete paragraph (k) |
| 245-18 | Alter | ۵ | - | | insert the following clause |
| 245-19 | Alter | ۵. | - | | insert the following clause |
| 2 4 5-19(c) | Alter | مہ | ы | SHALL | equitably adjust any contractual provisions |
| 246-1 | Alter | ۵۰ | ı | | insert the following clause |
| 246-2 | Alter | ۵۰ | - | | insert the following clause |
| 246-2(e)(1) | Alter | ۵. | Œ | YEN | the contracting officer may charge to the contractor's |
| 246-2(e)(2) | Alter | Ω. | (±1 | MAY | charge the contractor |
| 246-2(g) | Direct | υ | (±) | MAY | may require |
| 246-2(g) | Decide | A | Œ | MAY | permit correction |
| 246-2(h) | Direct | U | ఱ | MAY | require their delivery |
| 246-2(h) | Alter | ρ. | 드 | MAY | make an equitable adjustment |
| 246-2(h)(2) | Identify | I | - | SHALL | specify the period and method |
| 246-2(j) | Decide | 0 | H | SHALL | accept or reject |
| 246-2(1) | Direct | U | M | MAY | require a reduction in contract price |
| 246-2 | Alter | Δ. | - | | Alternate I/ substitute paragraphs (g) |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | Alternate I/ require or permit correction | Alternate I/ permit correction | Alternate I/ remove, replace, or correct | Alternate I/ require their delivery | Alternate I/ equitably reduce any target price | Alternate II/ substitute paragraphs (g) | Alternate II/ require or permit correction | Alternate II/ require or permit correction | Alternate II/ require their delivery | Alternate II/ equitably reduce the initial contract price | insert the following clause | insert the following clause | require the contractor to take action | reduce the contract price | charge to the contractor any cost incurred | terminate the contract for default | insert the following clause | require the contractor to take necessary action | reduce any fee payable under the contract | reduce any fee payable by an amount | terminate the contract for default | insert the following clause |
|---|---|--------------------------------|--|-------------------------------------|--|---|--|--|--------------------------------------|---|-----------------------------|-----------------------------|---------------------------------------|---------------------------|--|------------------------------------|-----------------------------|---|---|-------------------------------------|------------------------------------|-----------------------------|
| STATEMENT | MAY | MAY | HAY | HAY | MAY | | MAY | MAY | HAY | HAY | | | HAY | MAY | MAY | MAY | | HAY | MAY | MAY | HAY | |
| EXPL/ IMPL | ᄄ | ы | ts2 | E | (sa) | - | ы | ы | ы | E | _ | I | H | — | ы | щ | - | H | н | ы | ı | - |
| ACTIVITY | U | Q | ď | J | Δ. | ۵۰ | J | Ω | ບ | ۵ | o. | Δ, | υ | ۵۰ | Q | Ω | a. | J | ۵۰ | മ | Q | a. |
| BEHAVIOR | Direct | Decide | Alter | Direct | Alter | Alter | Direct | Decide | Direct | Alter | Alter | Alter | Direct | Alter | Execute | Execute | Alter | Direct | Alter | Alter | Execute | Alter |
| PARA | 246-2(g) | 246-2(g) | 246-2(h) | 246-2(h) | 246-2(h) | 246-2 | 246-2(g) | 246-2(g) | 246-2(h) | 246-2(h) | 246-3 | 246-4 | 246-4(d)(1) | 246-4(d)(2) | 246-4(e)(1) | 246-4(e)(2) | 246-5 | 246-5(d)(1) | 246-5(d)(2) | 246-5(e)(1) | 2 4 6-5(e)(2) | 246-6 |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 246-6(f) | Direct | U | п | HAY | require the contractor to replace or correct |
| 246-6(f) | Solve | Q | H | SHALL | correction shall be determined |
| 246-6(g)(1)(i) | Execute | Q | - | НАУ | charge to the contractor any increased cost |
| 246-6(g)(1)(ii) | Execute | ۵ | - | нау | terminate the contract for default |
| 246-6(h) | Direct | υ | - | нау | require the contractor to remedy |
| 246-7 | Alter | Ð | П | | insert the following clause |
| 246-7(e) | Decide | Q | ш | МЯУ | accept the work |
| 246-7(e) | Alter | a, | E | MAY | make an equitable price reduction |
| 246-7(f) | Direct | ບ | ស | MAY | require a reduction in contract price |
| 246-8 | Alter | ۵۰ | - | | insert the following clause |
| 246-7 | Alter | Ф | I | | Alternate I/ may be substituted |
| 246-8(g)(1)(i) | Execute | Q | - | HAY | charge to the contractor |
| 246-8(g)(1)(ii) | Direct | U | ı | нау | require delivery of any undelivered articles |
| 246-8(g)(1)(iii) | Execute | Q | Н | MAY | terminate the contract for default |
| 246-8(h) | Direct | υ | - | MAY | require the contractor to remedy |
| 246-8 | Alter | ۵ | п | | Alternate I/ substitute paragraphs (f) and (g) |
| 246-8(9)(1) | Execute | Q | _ | HAY | Alternate I/ charge to the contractor any cost |
| 246-8(9)(2) | Direct | U | п | HAY | Alternate I/ require delivery of any undelivered art |
| 246-8(9)(3) | Execute | Q | I | HAY | Alternate I/ terminate the contract for default |
| 246-9 | Alter | ۵. | н | | insert the following clause |
| 246-10 | Alter | ρ. | Н | | insert the following clause |
| 246-10(e) | Direct | v | ഥ | MAY | require the contractor to correct or replace |

| | | | EXPL/ | | |
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| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 246-10(f) | Direct | v | ĸ | MAY | require the contractor to correct or replace |
| 246-11 | Alter | ۵. | П | | insert the following clause |
| 246-11(b) | Alter | Q, | មា | | insert the title |
| 246-12 | Alter | م. | - | | insert the following clause |
| 246-12(e) | Execute | Q | — | MAY | charge to the contractor any additional costs |
| 246-12(g)(1) | Execute | Q | н | HAY | charge the cost to the contractor |
| 246-12(g)(2) | Execute | Q | | MAY | terminate for default the contractor's |
| 246-12(h) | Alter | a. | ы | SHALL | make an equitable adjustment |
| 246-13 | Alter | ۵. | н | | insert the following clause |
| 246-13(b)(1) | Execute | Q | ы | MAY | charge the cost to the contractor |
| 246-13(b)(2) | Execute | Q | н | MAY | terminate for default |
| 246-14 | Alter | ۵. | - | | insert the following clause |
| 246-15 | Alter | ۵۰ | - | | insert the following clause |
| 246-16 | Alter | ۵۰ | 1 | | insert the following clause |
| 246-16 | Use | e | M | MAY | use the clause in such solicitations |
| 246-17 | Alter | ۵. | ы | HAY | insert a clause substantially the same |
| 246-17(b) | Identify | н | [sa] | SHALL | state specific period of time after delivery |
| 246-17(c)(1) | Advise | υ | [12] | SHALL | give written notice to the contractor |
| 246-17(c)(1) | Write | ۵۰ | Н | SHALL | give written notice to the contractor |
| 246-17(c)(1) | Alter | م | ь | SHALL | insert a specific period of time |
| 246-17(c)(2)(i) | Direct | U | M | MAY | require by written notice |
| 246-17(c)(2)(i) | Write | ۵۰ | H | HAY | require by written notice |

| 8080 | DETAIL | EXPL/ LAME VALUE & CRITICAL TARES | _ | ENGME 4 F S | ENBARGHIOGO ENGARE CHO |
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| Lucia | WAT AUTITO | יייייייייייייייייייייייייייייייייייייי | | THERETO | VEX CTREMENT |
| 246-14(c)(2)(ii) | Alter | ۵۰ | EΞ | нау | retain such supplies and reduce the contract price |
| 246-17(c)(3)(i)(A) | Process | ۵. | Ē | МАУ | group any supplies delivered |
| 246-17(c)(3)(i)(B) | Direct | U | E | SHALL | require the size of the sample |
| 246-17(c)(3)(i)(C) | Alter | ρ. | ξĸĵ | МАУ | project warranty sampling results |
| 246-17(c)(3)(ii)(A) | Direct | J | E | МАУ | require an equitable adjustment |
| 246-17(c)(3)(ii)(B) | Screen | н | ſω | НАУ | screen the supplies grouped for warranty action |
| 246-17(c)(3)(ii)(c) | Direct | U | (e) | MAY | require the contractor to screen |
| 246-17(c)(3)(ii)(D) | Execute | Q | le3 | MAY | return the supplies grouped |
| 246-17(c)(4)(i) | Alter | ۵. | ഥ | HAY | correct or replace the nonconforming supplies |
| 246-17(c)(4)(ii) | Direct | J | E | MAY | require an equitable adjustment |
| 246-17(c)(4)(ii) | Execute | Q | ы | MAY | dispose of the nonconforming supplies |
| 246-17 | Alter | Δ. | Ι | | Altermate I/ delete paragraph (b)(4) |
| 246-17(b)(1) | Identify | 1 | ធរ | SHALL | Alternate I/ state the specific period of time |
| 246-17 | Alter | а | I | | Alternate II/ substitute a paragraph |
| 246-17(c)(4) | Alter | ۵. | Н | | Alternate III/ substitute a paragraph |
| 246-17(c)(4) | Alter | ۵. | П | MILL | Alternate III/ the contract price will be equitably adjusted |
| 246-17 | Alter | Ω. | П | | Alternate IV/ add a paragraph substantially |
| 246-17 | Alter | ο. | н | | Alternate V/ add a paragraph substantially |
| 246-18 | Alter | <u>α</u> , | н | МАУ | may insert a clause substantially the same |
| 246-18(b) | Identify | - | ы | SHALL | state the specific warranty period |
| 246-18(c)(1)(i) | Direct | U | - | НАУ | require the contractor |
| 246-18(c)(1)(ii) | Direct | U | - | MAY | require the contractor to furmish |

| | | _ | | | |
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| PARA | BEHAVIOR | OR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 246-18(c)(3) | Advise | υ | ы | SHALL | notify the contractor in writing |
| 246-18(c)(3) | Alter | a, | 贮 | SHALL | insert specific period of time |
| 246-18(c)(3) | Alter | ۵. | تعا | SHALL | insert a period of time |
| 246-18(c)(4) | Write | Ω. | tea | MAY | in writing, direct correction |
| 246-18(c)(4) | Direct | U | ഥ | MAY | in writing, direct correction |
| 246-18(c)(4) | Alter | ď | Œ | SHALL | insert a period of time |
| 246-18 | Alter | <u>α</u> , | П | | Alternate I/ delete paragraph (b)(6) |
| 246-18 | Alter | <u>α</u> , | н | | Alternate II/ substitute a paragraph substantially the same |
| 246-18 | Alter | a. | - | | Alternate III/ add a paragraph substantially the same |
| 246-18 | Alter | a. | ы | | Alternate IV/ add a paragraph substantially the same |
| 246-19 | Alter | a. | Œ | MAY | insert a clause substantially as follows |
| 246-19(b) | Identify | - | 四 | SHALL | state the warranty period |
| 246-19(b)(3) | Advise | ບ | 紐 | SHALL | promptly notify the contractor |
| 246-19(b)(3) | Write | <u>α</u> . | - | SHALL | notify the contractor of the defect, in writing |
| 246-19(b)(3) | Alter | ۵. | ᇤ | SHALL | insert period of time |
| 246-19(b)(6) | Alter | a, | (m) | SHALL | insert period of time |
| 246-19(c)(2) | Alter | ۵. | ഥ | SHALL | insert period of time |
| 246-19(c)(2) | Alter | Q. | m | SHALL | contractor shall insert locations |
| 246-19(c)(5)(i) | Advise | U | [LL] | SHALL | give the contractor a written notice |
| 246-19(c)(5)(i) | Write | ۵۰ | ы | SHALL | give the contractor a written notice |
| 246-19(c)(6)(i) | Receive | S | 62 | MAY | obtain detailed recommendations |
| 246-19(c)(6)(i)(A) | Alter | م | ы | HAY | correct the supplies or services |

| Para | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
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| 246-19(c)(6)(i)(B) | Alter | ۵۰ | ы | НАУ | replace the supplies or services |
| 246-19(c)(6)(i)(B) | Execute | ũ | (m) | MAY | dispose of the nonconforming supplies |
| 246-19(c)(6)(B)(ii) | Receive | တ | ы | MAY | obtain applicable data and reports |
| 246-19(c)(6)(B)(iii) | Execute | Q | œ | MAY | charge the contractor for the costs |
| 216-19 | Alter | ۵ | ы | | Alternate I/ substitute a paragraph substantially the same |
| 246-19 | Alter | ۵۰ | щ | | Alternate II/ add a paragraph substantially the same |
| 246-19(c)(7) | Solve | Q | ы | SHALL | Alternate II/ be considered when negotiating the total final price |
| 246-19 | Alter | ۵ | Н | | Alternate III/ add a paragraph substantially the same |
| 246-20 | Alter | ۵۰ | | MAY | insert a clause substantially as follows |
| 246-20(b) | Advise | υ | Ŀ | SHALL | give written notice |
| 246-20(b) | Write | م | ~ | SHALL | give written notice |
| 246-20(b) | Alter | ۵ | Œ | SHALL | insert the specific period of time |
| 246-20(c) | Alter | ۵, | Œ | MAY | correct or replace with similar services |
| 246-20(d) | Alter | Q. | ы | SHALL | make an equitable adjustment |
| 246-21 | Alter | ۵. | . | HAY | insert a clause substantially as follows |
| 246-21(e) | Advise | U | Œ | SHALL | notify the contractor, in writing |
| 246-21(e) | Write | ۵. | - | SHALL | notify the contractor, in writing |
| 246-21(h) | Execute | 0 | - | MAY | bring suit |
| 246-21 | Alter | ۵۰ | ĸ | MAY | Alternate I/ add a paragraph substantially the same |
| 246-23 | Alter | ۵. | н | | insert the following clause |
| 246-24 | Alter | ۵. | - | | insert the following clause |
| 246-24(f)(1) | Alter | α, | ₩ | | insert the following clause |

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| PARA | BEHAVIOR ACTIVITY | | IMPL | , | STATEMENT REQUIREMENT |
| 246-24 | Alter | ۵. | ഥ | SHALL | insert the following preamble |
| 246-24 | Identify | I | E | SHALL | identify the high-value line items |
| 246-25 | Alter | ۵. | н | | insert the following clause |
| 247-1(a) | Alter | Δ. | _ | | insert the following clause |
| 247-(b) | | | | | NM, 52.247-1 |
| 247-(c) | Alter | ۵۰ | ı | | insert the following clause |
| 247-3 | Alter | ۵, | I | | insert the following clause in solicitations |
| 247-3 | Alter | ۵ | - | | Alternate I/ delete paragraph (b) |
| 247-4 | Alter | ۵ | H | | insert the following provision |
| 247-5 | Alter | ρ. | ı | | insert the following clause |
| 247-6 | Alter | ۵ | ı | | insert the following provision |
| 247-6 | Use | Q | - | TIIM | use this information to determine |
| 247-7 | Alter | Q. | Н | | insert a clause substantially as follows |
| 247-8 | Alter | ۵. | - | | insert the following clause |
| 247-9 | Alter | ۵۰ | | | insert the following clause |
| 247-10 | Alter | Δ, | н | | insert the following clause |
| 247-11 | Alter | a. | I | | insert the following clause |
| 247-12 | Alter | <u>α</u> , | н | | insert a clause substantially as follows |
| 247-13 | Alter | Q. | | | insert a clause substantially as follows |
| 247-14 | Alter | a. | н | | insert the following clause |
| 247-15 | Alter | a. | - | | insert the following clause |
| 247-16 | Alter | ۵, | - | | insert the following clause |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
|--------|----------|---------------------------------|-----------|-----------|--------------------------------|
| | | s | | | |
| 71-757 | Alter | . | - | | insert the following clause |
| 247-18 | Alter | ۵. | - | | insert the following clause |
| 247-19 | Alter | ۵. | - | | insert the following clause |
| 247-20 | Alter | ۵. | - | | insert the following clause |
| 247-21 | Alter | ۵۰ | | | insert the following clause |
| 247-22 | Alter | ۵. | - | | insert the following clause |
| 247-23 | Alter | ۵. | - | | insert the following clause |
| 247-24 | Alter | ۵. | - | | insert the following clause |
| 247-24 | Advise | ပ | - | WILL | notify the contractor |
| 247-24 | Inform | U | - | WILL | furnish additional information |
| 247-25 | Alter | ۵ | 7 | | insert the following clause |
| 247-25 | Inform | ပ | - | WILL | the government will provide |
| 247-26 | Alter | ۵۰ | - | MILL | insert the following clause |
| 247-27 | Alter | <u>α</u> , | - | | insert the following clause |
| 247-28 | Alter | ۵. | — | | insert the following clause |
| 247-29 | Alter | ۵, | - | | insert the following clause |
| 247-30 | Alter | ۵. | — | | insert the following clause |
| 247-31 | Alter | e. | - | | insert the following clause |
| 247-33 | Alter | ۵. | н | | insert the following clause |
| 247-34 | Alter | 6 . | - | | insert the following clause |
| 247-35 | Alter | ۵. | - | | insert the following clause |
| 247-36 | Alter | ۵. | ы | | insert the following clause |

| PARA | BEHAVIOR | BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REQUIREMENT |
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| 247-37 | Alter | Q. | н | | insert the following clause |
| 247-38 | Alter | ۵. | H | | insert the following clause |
| 247-39 | Alter | Ω. | ы | | insert the following clause |
| 247-40 | Alter | ۵. | щ | | insert the following clause |
| 247-40 | Alter | മ | - | | insert the following clause |
| 247-42 | Alter | ۵۰ | H | | insert the following clause |
| 247-43 | Alter | ۵. | H | | insert the following clause |
| 247-44 | Alter | ۵۰ | - | | insert the following clause |
| 247-45 | Alter | Ċ. | ы | | insert the following provision |
| 247-45 | Decide | Q | ы | MILL | the government will award on the basis |
| 247-46 | Alter | Ω., | - | | insert the following provision |
| 247-46(a) | Solve | Q | - | MILL | the government will evaluate the offer |
| 247-46(b) | Solve | Q | Н | MILL | the government will evaluate the offer |
| 247-47 | Alter | Q. | . | | insert the following provision |
| 247-48 | Alter | ۵. | ~ | | insert the following clause |
| 247-49 | Alter | ۵۰ | ы | | insert the following provision |
| 247-50 | Alter | ۵. | H | | insert the following provision |
| 247-51 | Alter | ۵. | ı | | insert the following provision |
| 247-51(b)(1) | Solve | Q | ч | SHALL | offers shall be evaluated |
| 247-51(b)(1) | Decide | Q | ы | SHALL | offers shall be evaluated and awards made |
| 247-51(b) | Identify | Н | ~ | МАУ | the government may designate the mode |
| 247-51(c) | Solve | Q | I | SHALL | offers shall be evaluated |

| PARA 247-51 | BEHAVIOR Alter | BEHAVIOR ACTIVITY IMPLANTED | 1 | STATEMENT | STATEMENT REQUIREMENT Alternate I/ delete paragraph (a) |
|-----------------------|-------------------|-----------------------------|----------|-----------|---|
| | Alter | ۵. | H | | Alternate II/ delete paragraphs (c) and (f) |
| | Alter | ۵. | H | | Alternate III/ delete paragraph (b) |
| | Alter | Q | I | | insert the following clause in solicitations |
| | Alter | ρ. | ı | | insert the following provision |
| | Alter | ρ. | H | | insert the following clause |
| | Alter | ۵. | 1 | SHALL | make an appropriate adjustment |
| | Alter | ۵. | I | | insert the following clause |
| | Direct | J | ы | MAY | direct the contractor to deliver |
| | Alter | Δ. | щ | | insert the following provision |
| | Alter | ۵. | I | | insert the following clause |
| | Alter | ۵. | H | | insert the following clause |
| | Alter | <u>a</u> | | | insert the following clause |
| | Alter | ۵. | | | insert the following clause |
| | Alter | a. | 1 | | Alternate I/ delete paragraph (b) |
| | Use | Q | I | MILL | Alternate I/ use the estimated weights |
| | Alter | <u>a</u> | н | | insert the following clause |
| | Alter | ۵. | 1 | | insert the following clause |
| | Alter | ۵. | I | | insert the following clause |
| | Alter | Q. | - | | insert the following clause |
| | Alter | ۵. | п | | Alternate I/ delete paragraphs (a) and (b) |
| | Alter | ۵. | - | | Alternate II/ delete paragraphs (a) and (b) |

| | BEHAVIOR | BEHAVIOR ACTIVITY | EXPL/ IMPL | STATEMENT | STATEMENT REQUIREMENT |
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| | Alter | Q. | — | | insert the following clause |
| | Alter | œ. | ᄕᅿ | SHALL | modify subdivision (i)(3)(i) |
| | Alter | ۵. | œ | SHALL | modify subdivision (i)(3)(i) |
| | Advise | ပ | Eω | SHALL | notify the contractor of the status |
| 248-1(e)(1) | Advise | υ | Œ | SHALL | notify the contractor within the 45 day period |
| 248-1(e)(2) | Advise | υ | ы | SHALL | notify the contractor in writing |
| 248-1(e)(2) | Write | Q. | н | SHALL | notify the contractor in writing |
| 248-1(e)(2) | Direct | ပ | (m) | HAY | require that the contractor provide |
| 248-1(e)(3) | Use | Q | I | | citing this clause |
| | Solve | a | H | | the contractor's share is calculated |
| | Alter | Ċ. | ы | | contract savings shall be added to the target cost |
| | Alter | ۵۰ | H | SHALL | be made by a modification |
| 248-1(i)(2) | Solve | Q | Œ | SHALL | calculate the contractor's share |
| | Solve | a | Œ | SHALL | calculate the contractor's share |
| 248-1(i)(3)(i) | Alter | മ | 딾 | SHALL | multiply the future unit cost reduction |
| 248-1(i)(3)(ii) | Alter | ۵۰ | (sa) | SHALL | subtract any government costs |
| 248-1(i)(3)(iii) | Alter | م | Œ | SHALL | multiply the result |
| | Alter | ۵. | ₩ | SHALL | the instant contract amount shall be increased |
| | Solve | Q | H | | collateral savings determined to be realized |
| | Alter | ۵۰ | ч | | Alternate I/ substitute the following paragraph |
| | Alter | a. | ч | | Alternate II/ substitute the following paragraph |
| | Alter | ۵. | - | | Alternate III/ delete paragraph (j) |

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| PARA | BEHAVIOR | ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 248-2 | Alter | Ω. | - | | insert the following clause |
| 248-2(e)(1) | Advise | U | E | SHALL | notify the contractor of the status |
| 248-2(e)(1) | Advise | U | Œ | SHALL | notify the contractor within the 45 day period |
| 248-2(e)(2) | Advise | U | E | SHALL | notify the contractor in writing |
| 248-2(e)(2) | Write | ۵ | H | SHALL | notify the contractor in writing |
| 248-2(e)(2) | Direct | U | Œ | нау | require that the contractor provide |
| 248-2(e)(3) | Decide | O | - | HAY | any VECP may be accepted |
| 248-3 | Alter | Q. | Н | | insert the following clause |
| 248-3(e) | Advise | υ | Ŀ | SHALL | notify the contractor of the status |
| 248-3(e) | Advise | υ | (±3 | SHALL | notify the contractor within the 45 day period |
| 248-3(e)(1) | Process | ۵۰ | ~ | SHALL | process VECP's expeditiously |
| 248-3(e)(2) | Advise | U | (sa) | SHALL | notify the contractor in writing |
| 248-3(e)(2) | Write | a. | Н | SHALL | notify the contractor in writing |
| 248-3(e)(2) | Direct | υ | ŒĴ | HAY | require that the contractor provide |
| 248-3(e)(3) | Decide | Q | ы | KAY | any VECP may be accepted |
| 248-3(f) | Solve | Ω | ы | | the government's share of savings is determined by subtracting |
| 248-3(f) | Alter | ď | щ | | determined by subtracting |
| 248-3(e)(3) | Decide | Q | Œ | MAY | accept the VECP |
| 248-3(g) | Alter | ۵ | Œ | SHALL | be increased by 20 percent |
| 248-3 | Alter | ۵ | щ | | Alternate I/ delete paragraph (g) |
| 249-1 | Alter | Q. | н | | insert the following clause |
| 249-1 | Write | a. | - | | by written notice |

| | | | EXPL/ | | |
|------------------|----------|-------------------|-------|-----------|---|
| PARA | BEHAVIOR | BEHAVIOR ACTIVITY | IMPL | STATEMENT | STATEMENT REQUIREMENT |
| 249-1 | Execute | a | ы | MAY | terminate this contract |
| 249-1 | Identify | 4 | H | | designate the basic clause |
| 249-1 | Alter | ۵. | H | | add the following paragraph |
| 249-2 | Alter | ۵۰ | - | | insert the following clause |
| 249-2(a) | Execute | Q | н | MAY | terminate performance of work |
| 249-2(a) | Execute | Ω | Œ | SHALL | the contracting officer shall terminate |
| 249-2(a) | Inform | U | (±3 | SHALL | terminate by delivering to the contractor |
| 249-2(c) | Screen | H | Œ | HAY | werify the list upon removal |
| 249-2(d) | Solve | Ω | (m) | HAY | MUSTthe contracting officer may determine |
| 249-2(e) | Decide | Ω | E | HAY | agree upon the whole or any part |
| 249-2(f) | Execute | Q | (±1 | SHALL | pay the contractor the amounts |
| 249-2(f)(2)(iii) | Decide | O | (m) | SHALL | the contracting officer shall allow no profit |
| 249-2(f)(2)(iii) | Alter | പ | Œ | SHALL | reduce the settlement |
| 249-2(g) | Alter | ۵۰ | (±3 | SHALL | exclude from the amounts payable |
| 249-2(k) | Alter | ۵. | ŧΞ | SHALL | make an equitable adjustment |
| 249-2 | Alter | ۵. | - | | Alternate I/ substitute the following |
| 249-2(f) | Execute | ۵ | (±1 | SHALL | Alternate I/ the contracting officer shall pay the contractor |
| 249-2(f)(1)(iii) | Decide | Q | ts: | SHALL | Alternate I/ allow no profit |
| 249-2(f)(1)(iii) | Alter | ۵. | ப | SHALL | Alternate I/ reduce the settlement |
| 249-2 | Alter | 6 . | H | | Alternate II/ delete subparagraph |
| 249-2 | Alter | ۵. | - | | Alternate III/ substitute the following paragraphs |
| 249-2(f) | Execute | Q | កា | SHALL | Alternate III/ the contracting officer shall pay the contractor |

| EXPL/ CHAVIOR ACTIVITY IMPL STATEMENT PROHIPEMENT | | Alternate III/ allow no profit | Alternate III/ reduce the settlement | insert the following paragraph | terminate performance of work | the contracting officer shall terminate | deliver to the contractor a notice | verify the list | the contracting officer may determine | the contractor and the contracting officer may agree | the contract shall be modified | the contracting officer shall pay the contractor | allow no profit | reduce the amount of the settlement | exclude from the amounts payable | make any equitable adjustments agreed upon | delete subparagraph (1)(2) | insert the following clause | terminate this contract | by written notice | insert the following | terminate performance of work | the contracting officer shall terminate |
|--|---|--------------------------------|--------------------------------------|--------------------------------|-------------------------------|---|------------------------------------|-------------------|---------------------------------------|--|--------------------------------|--|-----------------|-------------------------------------|----------------------------------|--|----------------------------|-----------------------------|-------------------------|-------------------|----------------------|-------------------------------|---|
| STATEMENT | ************* | SHALL | SHALL | | MAY | SHALL | SHALL | MAY | MAY | MAY | SHALL | SHALL | SHALL | SHALL | SHALL | SHALL | | | HAY | HAY | | MAY | SHALL |
| EXPL/ TMPT | 7 | ы | Œ | ы | н | m | EЭ | (m) | ьэ | E | н | (m) | Œ | E | ы | ы | - | н | ьı | | H | H | Œ |
| ACTIVINA | 7 + + + + + + + + + + + + + + + + + + + | Q | <u>a</u> . | ā. | Q | Q | Q | Н | Q | Q | ۵. | O | Q | ۵۰ | <u>ο</u> . | ۵۰ | ۵۰ | ۵. | Q | ۵. | Δ. | Q | Ω |
| BEHAVIOR | *************************************** | Decide | Alter | Alter | Execute | Execute | Execute | Screen | Solve | Decide | Alter | Execute | Decide | Alter | Alter | Alter | Alter | Alter | Execute | Write | Alter | Execute | Execute |
| PARA | | 249-2(f)(1)(iii) | 249-2(f)(1)(iii) | 249-3 | 2 4 9-3(a) | 249-3(a) | 249-3(a) | 2 49 -3(c) | 2 49 -3(d) | 249-3(e) | 2 4 9-3(e) | 249-3(f) | 249-3(f)(iii) | 249-3(f)(iii) | 249-3(4) | 249-3(k) | 249-3 | 249-4 | 249-4 | 249-4 | 249-5 | 2 4 9-5(a) | 249-5(a) |

| PARA | BEHAVIOR | EXPL/ BEHAVIOR ACTIVITY IMPL | | STATEMENT | STATEMENT REOUTREMENT |
|-------------------|----------|---------------------------------|----------|-----------|---|
| | | | | | |
| 249-5(a) | Inform | υ | Œ | | by delivering to the contractor |
| 2 4 9-5{c} | Solve | O | E | MAY | determine on the basis of information available |
| 249-5(d) | Decide | Q | េ | MAY | the contractor and the contracting officer may agree |
| 249-6 | Alter | а | Н | | insert the following clause |
| 249-6(a) | Execute | a | Œ | MAY | the government may terminate performance |
| 249-6(b) | Execute | Q | (±) | SHALL | the contracting officer shall terminate |
| 249-6(b) | Inform | v | ы | SHALL | terminate by delivering |
| 249-6(d) | Screen | I | (m) | MAY | verify the list upon removal of the item |
| 249-6(e) | Solve | Q | ы | MAY | determine on the basis of information available |
| 249-(f) | Decide | ۵ | ш | нау | the contractor and the contracting officer may agree |
| 249-6(9) | Solve | Q | ſĸΊ | SHALL | determine on the basis of information available |
| 249-6(k) | Decide | Q | (sa) | HUST | must agree to any equitable adjustment |
| 249-6(k) | Alter | ۵. | [±] | SHALL | amend the contract |
| 249-6 | Alter | Δ. | H | SHALL | Alternate I/ substitute the following subparagraph |
| 249-6 | Alter | ۵۰ | Н | | Alternate II/ delete subparagraph (1)(2) |
| 249-6 | Alter | ۵ | Н | SHALL | Alternate III/ subparagraph (g)(4) shall be deleted |
| 240-6 | 11100 | £ | ٠ | 247 | |
| 0-647 | IAITU | ٠. | 7 | TAT | Aiternate 111/ may be substituted |
| 249-6 | Alter | ۵۰ | - | | Alternate IV/ substitute the following paragraphs |
| 249-6(g) | Solve | Q | Ħ | SHALL | Alternate IV/ determine, on the basis of information avai |
| 249-6(k) | Alter | e. | EΩ | SHALL | Alternate IV/ make any equitable adjustment agreed upon |
| 249-6 | Alter | ۵. | ч | | Alternate V/ substitute the following paragraphs |

| STATEMENT REQUIREMENT | terminate this contract | the government may require the contractor | | the government shall pay the contract price | the government may withhold from these amounts | insert the following clause | by written notice to the contractor | terminate the right to proceed | complete it by contract | ascertain the facts | the time for completing the work shall be extended | Alternate I/ substitute the following paragraph | Alternate I/ by written notice to the contractor | Alternate I/ complete it by contract | Alternate II/may be substituted for subparagraphs(b)(1) | Alternate III/ substitute the following paragraph | Alternate III/ may be substituted | Alternate III/ by written notice to the contractor | Alternate III/ terminate the right to proceed | Alternate III/ complete it by contract | insert the following clause | terminate performance of work | terminate by delivery to the contractor |
|---------------------------------|-------------------------|---|------------|---|--|-----------------------------|-------------------------------------|--------------------------------|-------------------------|---------------------|--|---|--|--------------------------------------|---|---|-----------------------------------|--|---|--|-----------------------------|-------------------------------|---|
| STATEMENT | МАУ | KAV | | SHALL | MAY | | MAY | MAY | MAY | SHALL | SHALL | SHALL | MAY | MAY | MAY | | MAY | MAY | MAY | MAY | | MAY | SHALL |
| _ | - | - | | - | Н | - | Н | H | H | ы | . | - | - | Ι | - | Н | ı | ı | _ | ı | ы | Ι | Œ |
| ACTIVITY | C | C | , (| Ω | Q | Δ. | ۵. | Q | a | Q | Δ, | ۵. | ۵. | 0 | ۵. | Δ, | ۵ | d | Q | Q | ۵. | Ω | Q |
| EXPL/ BEHAVIOR ACTIVITY IMPL | Execute | Direct | | Execute | Execute | Alter | Write | Execute | Execute | Solve | Alter | Alter | Write | Execute | Alter | Alter | Alter | Write | Execute | Execute | Alter | Execute | Execute |
| PARA | 249-9(a)(1) | (4)6-676 | (5) (7) | 249-9(f) | 249-9(f) | 249-10 | 249-10(a) | 249-10(a) | 249-10(a) | 249-10(b)(2) | 249-10(b)(2) | 249-10 | 249-10(a)(1) | 249-10(a)(1) | 249-10 | 249-10 | 249-10 | 249-10(a)(1) | 249-10(a)(1) | 249-10(a)(1) | 249-11 | 249-11(a) | 249-11(a) |

| EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT | | specifying the extent of termination | verify the list upon removal | may be received | may be received and acted upon | determine, on the basis of informatیم | pay that amount | the contractor and the contracting officer | determine on the basis of information | pay the amount | the government shall pay the contractor | there shall be deducted | interest shall be computed | Alternate I/ delete subparagraph $(j)(2)$ | insert the following clause | terminate this contract at any time | insert the following clause | give the contractor written notice | give the contractor written notice | insert the following clause | insert the clause | substitute the words | ascertain the facts |
|---|---|--------------------------------------|------------------------------|-----------------|--------------------------------|---------------------------------------|-----------------|--|---------------------------------------|----------------|---|-------------------------|----------------------------|---|-----------------------------|-------------------------------------|-----------------------------|------------------------------------|------------------------------------|-----------------------------|-------------------|----------------------|---------------------|
| STATEMENT | | SHALL | НАУ | MAY | | MAY | SHALL | нау | SHAIL | SHALL | SHALL | SHALL | SHALL | | | нау | | SHALL | SHALL | | | | SHALL |
| EXPL/ IMPL | ı | ia) | E | - | _ | ഥ | យ | ഥ | EЭ | (s) | I | п | - | _ | - | П | - | l | ы | 1 | - | - | ы |
| ACTIVITY | • | - | — | လ | Q | Q | ۵ | Q | Ω | Q | ۵ | Ω. | Q | ۵. | ο. | Q | ۵۰ | e. | U | ۵. | മ | Δ. | ۵ |
| BEHAVIOR | | Identify | Screen | Receive | Execute | Solve | Execute | Decide | Solve | Execute | Execute | Alter | Solve | Alter | Alter | Execute | Alter | Write | Advise | Alter | Alter | Alter | Solve |
| PARA | | 249-11(a) | 249-11(c) | 249-11(d) | 249-11(d) | 249-11(d) | 249-11(d) | 249-11(e) | 249-11(f) | 249-11(f) | 249-11(h) | 249-11(h)(i) | 249-11(j)(2) | 249-11 | 249-12 | 249-12 | 249-13 | 249-13(a) | 249-13(a) | 249-14 | 249-14 | 249-14 | 249-14(c) |

| 4040 | COTTABB | VE HOTE | EXPL/ | | |
|-----------|----------|------------------------|----------|-----------|---|
| FARA | DENAVIOR | BENAVIOR ACIIVIII INFL | 7,411 | SIALEMENT | STATEMENT KEOULKEMENT |
| 249-14(c) | Alter | ۵. | ı | SHALL | the delivery schedule shall be revised |
| 250-1 | Alter | o. | ~ | | insert the following clause |
| 250-1(b) | Execute | O | . | SHALL | indemnify the contractor |
| 250-1(e) | Decide | O | Œ | MAY | approve indemnification of subcontractors |
| 250-1(e) | Execute | 0 | - | SHALL | the government shall indemnify the contractor |
| 250-1(h) | Direct | U | - | MAY | the government may direct |
| 250-1(h) | Process | Q . | Н | MAY | the government may direct, control |
| 250-1(h) | Advise | ပ | Н | МАУ | the government may direct, control, or assist |
| 250-1(h) | Alter | a, | Г | | Alternate I/ add the following paragraph |
| 251-1 | Alter | ۵. | ~ | | insert the following clause |
| 251-1 | Inform | U | ы | MAY | issue the contractor an authorization |
| 251-1 | Alter | O. | — | | Alternate I/ delete the last sentence |
| 251-2 | Alter | ۵. | Н | | insert the following clause |
| 251-2 | Inform | U | Œ | MAY | issue the contractor an authorization |
| 252-1 | Alter | ۵ | H | | insert the following provision |
| 252-1 | Inform | U | Œ | WILL | make their full text available |
| 252-1(a) | Alter | ۵. | ~ | | Alternate I/ substitute the words |
| 252-1(b) | Alter | ۵۰ | - | | Alternate I/ add the following |
| 252-2 | Alter | ۵ | - | | insert the following clause |
| 252-2 | Inform | U | ts) | MILL | make their full text available |
| 252-2(a) | Alter | ۵. | | | Alternate I/ substitute the words |
| 252-2(b) | Alter | ۵ | н | | Alternate I/ add the following |

| PARA | BEHAVIOR | ACTIVITY | EXPL/ IMPL | STATEMENT | EXPL/ BEHAVIOR ACTIVITY IMPL STATEMENT REQUIREMENT |
|----------|----------|------------|---------------|-----------|---|
| 252-2(b) | Alter | ۵ | П | | insert regulation name |
| 252-3 | Alter | ۵. | Н | | insert the following provision |
| 252-3 | Alter | ۵ | н | | include clear identification |
| 252-4 | Alter | ھ | н | | inscrt the following clause |
| 252-4 | Alter | Q. | Н | | include clear identification |
| 252-5 | Alter | <u>α</u> . | - | | insert the following provision |
| 252-5 | Identify | н | - | SHALL | the contracting officer shall identify it |
| 252-5 | Alter | a. | (c) | SHALL | the contracting officer shall insert |
| 252-5(b) | Alter | <u>α</u> , | н | | insert regulation name |
| 252-6 | Alter | م | н | | insert the following clause |
| 252-6 | Identify | I | (LI) | SHALL | the contracting officer shall identify it |
| 252-6 | Alter | ۵. | EΩ | SHALL | the contracting officer shall insert |
| 252-6(b) | Alter | Δ. | Н | | insert regulation name |

APPENDIX B

FREQUENCY OF TASKS

The following is a breakdown of Procuring Contracting Officer (PCO), Administrative Contracting Officer (ACO), and Termination Contract Officer (TCO) mandated tasks found within the Federal Acquisition Regulation (FAR). The presentation, which is broken down by individual FAR parts is separated into both implicit and explicit taskings. The tasks for each of the three types of contracting officers are separated into both those which are mandatory, and those which are discretionary in nature, or involve the use of judgement.

Source: Researcher's Analysis

The following abbreviations are used:

- D Discretionary
- M Mandatory
- I Implicit
- E Explicit

| Po | co | Y | 20 | TY | 20 |
|----|----|---|----|----|----|
| D | M | D | M | D | M |

| I | | | | |
|---|---|--|--|--|
| E | 8 | | | |

Part 2 Definition of Words and Terms

| I | | | |
|---|---|--|--|
| E | 1 | | |

Part 3 Improper Business Practices and Personal Conflicts of Interest

| I | 5 | 2 | | |
|---|----|----|--|--|
| E | 13 | 11 | | |

Part 4 Administrative Matters

| ı | | | | |
|---|---|----|--|--|
| E | 1 | 26 | | |

Part 5 Publicizing Contract Actions

| , | | | | |
|---|---|----|--|--|
| 1 | | | | |
| E | 9 | 34 | | |

| P | co | A | co | TO | co |
|---|----|---|----|----|----|
| D | M | D | M | D | M |

Part 6 Competition Requirements

| I | | | | |
|---|---|---|--|--|
| E | 8 | 8 | | |

Part 7 Acquisition Planning

| ı | 3 | 72. | | |
|---|---|-----|--|--|
| E | 2 | 26 | | |

Part 8 Required Sources of Supplies and Services

| I | | | | ==== | |
|---|---|----|--|------|--|
| E | 6 | 22 | | | |

Part 9 Contractor Qualifications

| I | | 2 | | |
|---|---|----|--|--|
| E | 4 | 40 | | |

Part 10 Specifications, Standards, and Other Purchase Descriptions

| ı | | | | , | - |
|---|---|---|--|--------------|---------------|
| I | 2 | 4 | | | |
| E | 4 | 8 | | | |

| P | co | A | 20 | TCO | |
|---|----|---|----|-----|---|
| D | M | D | M | D | M |

Part 11 Acquisition and Distribution of Commercial Products

| ı | 1 | | | |
|---|---|--|--|--|
| E | | | | |

Part 12 Contract Delivery or Performance

| I | 1 | 2 | | |
|---|----|----|--|--|
| E | 20 | 21 | | |

Part 13 Small Purchase and Other Simplified Purchase Procedures

| I | 5 | 6 | | |
|---|---|----|--|--|
| E | 2 | 20 | | |

Part 14 Sealed Bidding

| I | 3 | 13 | | |
|---|---|----|--|--|
| E | 9 | 72 | | |

Part 15 Contracting by Negotiation

| I | 3 | 11 | | |
|---|----|-----|--|--|
| E | 23 | 164 | | |

| P | co | A | co | TC | 20 |
|---|----|---|----|----|----|
| D | M | D | M | D | M |

Part 16 Types of Contracts

| ı | 1 | | | |
|---|----|----|--|--|
| E | 12 | 76 | | |

Part 17 Special Contracting Methods

| I | | | | |
|---|----|----|--|--|
| E | 14 | 39 | | |

Part 19 Small Business and Small Disadvantaged Business Concerns

| I | 5 | | | |
|---|----|----|--|--|
| E | 19 | 78 | | |

Part 22 Application of Labor Laws to Government Acquisitions

| I | 4 | 4 | | |
|---|----|-----|--|--|
| E | 19 | 206 | | |

Part 23 Enviroment, Conservation, Occupational Safety, and Drug Free Workplace

| ı | | 1 | | |
|---|---|----|--|--|
| E | 3 | 11 | | |

| P | PCO | | 20 | TCO | | |
|---|-----|---|----|-----|---|--|
| D | M | D | M | D | M | |

Part 24 Protection of Privacy and Freedom of Information

| I | | | | |
|---|---|---|--|--|
| E | 1 | 6 | | |

Part 25 Foreign Acquisition

| I | 7 | | | |
|---|---|----|--|--|
| E | 3 | 26 | | |

Part 27 Patents, Data, and Copyrights

| I | 8 | 6 | | |
|---|----|----|--|--|
| E | 29 | 69 | | |

Part 28 Bonds and Insurance

| ı | | | | |
|---|---|----|--|--|
| E | 2 | 36 | | |

Part 29 Taxes

| I | | | | |
|---|---|----|--|--|
| E | 2 | 18 | | |

| | PCO | | AC | 20 | TCO | | |
|---|-----|---|----|----|-----|---|--|
| r |) | M | D | M | D | M | |

Part 30 Cost Accounting Standards

| ı | 7 | | | | |
|---|---|----|--|--------------|--|
| E | 7 | 47 | | | |

Part 31 Contract Cost Principles and Procedures

| ı | 5 | 6 | | |
|---|----|----|--|--|
| E | 12 | 11 | | |

Part 32 Contract Financing

| ı | 7 | 18 | | |
|---|----|-----|--|--|
| E | 25 | 111 | | |

Part 33 Protests, Disputes, and Appeals

| I | 2 | 4 | | |
|---|---|----|--|--|
| E | 5 | 28 | | |

Part 34 Major System Acquisition

| ı | | | | |
|---|---|---|--|--|
| E | 9 | 2 | | |

| F | PCO | | 20 | TCO | | |
|---|-----|---|----|-----|---|--|
| D | M | D | M | D | M | |

Part 35 Research and Development Contracting

| I | 5 | 2 | | F-4F9-7-47- | |
|---|----|---|--|-------------|--|
| E | 11 | 5 | | | |

Part 36 Construction and Architect-Engineer Contracts

| I | 5 | 6 | | |
|---|----|----|--|--|
| E | 27 | 52 | | |

Part 37 Service Contracting

| ı | | | | |
|---|---|----|--|--|
| E | 2 | 18 | | |

Part 38 Federal Supply Schedule Contracting

| I | | | | | |
|---|---|---|--|-------------|--|
| E | 1 | 7 | | | |

Part 39 Acquisition of Information Resources

| I | 1 | | |
|---|---|--|--|
| E | | | |

| P | PCO | | 20 | TCO | | |
|---|-----|---|----|-----|---|--|
| D | M | D | M | D | M | |

Part 42 Contract Administration

| Ι |
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| |

| • | _ |
|---|---|
| J | ш |

| 3 | 10 | 84 | 20 | |
|----|----|----|----|--|
| 11 | 45 | 2 | 7 | |

Part 43 Contract Modifications

I

E

| | 1 | 1 | |
|---|----|---|--|
| 5 | 30 | 1 | |

Part 44 Subcontracting Policies and Procedures

I

E

| | | 1 | | |
|---|----|---|----|--|
| 4 | 13 | 2 | 11 | |

Part 45 Government Property

I

E

| 11 | | 1 | 1 | |
|----|----|---|---|--|
| 13 | 49 | | | |

Part 46 Quality Assurance

I

E

| 2 | 8 | 1 | 5 | |
|----|----|---|---|--|
| 22 | 63 | | | |

| PCO | | ACO | | TCO | |
|-----|---|-----|---|-----|---|
| D | M | D | M | D | M |

Part 47 Transportation

| I |
|----|
| F. |

| 2 | | | |
|---|-----|--|--|
| 9 | 139 | | |

Part 48 Value Engineering

I

E

| 7 | 3 | | |
|---|----|--|--|
| 1 | 29 | | |

Part 49 Termination of Contracts

I

E

| 3 | 7 | 1 | | |
|----|----|---|----|----|
| 54 | 70 | | 21 | 77 |

Part 50 Extraordinary Contractual Actions

I

E

| 2 | 2 | | |
|---|---|--|--|
| 2 | 9 | | |

Part 51 Use of Government Sources by Contractors

I

E

| | 2 | | |
|---|------|--|--|
| 6 | 6 14 | | |

284

| PCO | | AC | co | TCO | | |
|-----|---|----|----|-----|---|--|
| D | M | D | M | D | M | |

Part 52 Solicitation Provisions and Contract Clauses

| I | 148 | 726 | | |
|---|-----|-----|--|--|
| E | 225 | 198 | | |

Parts 1-52 Summary of Tasks

| ı | 257 | 849 | 87 | 28 | | |
|---|-----|------|----|----|----|----|
| E | 656 | 1966 | 4 | 19 | 21 | 77 |

| | TOTAL TASKS | * TOTAL |
|-------|-------------|---------|
| ACO | 3,728 | 94.0 |
| PCO | 138 | 3.5 |
| TCO | 98 | 2.5 |
| TOTAL | 3,964 | 100 |

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